



**NEW JERSEY  
MUNICIPAL MANAGEMENT ASSOCIATION**



# **FALL CONFERENCE 2022**

**September  
14-15  
2022**

**Ocean Place Resort and Spa**  
*Long Branch, NJ*

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**Frank Pannucci**, Administrator, Boroughs of Point Pleasant & Bay Head

**Andrea Wardrop**, Administrator, Borough of Leonia

# AGENDA

*Wednesday, September 14*

**12:00 PM REGISTRATION & LUNCH**  
*Sponsored by Lincoln Financial Group*

**1:30 PM WELCOME**  
*Anthony Ferrera, President, NJMMA; John Pallone, Mayor, Long Branch;  
George Jackson, Administrator, Long Branch*

**2:00 PM Leadership**  
*Annmarie Carollo, Equanimity Consortium, LLC and Derrick Carpenter,  
Co-Founder, The WE Project*

**GENERAL  
SESSION 1**

Pivotal leadership and communication strategies.

*Atlantic  
1, 2*

**3:15 PM 15-MINUTE BREAK**  
*Sponsored by Primepoint HRMS & Payroll*

**3:30 PM Serving the Public Better with Shared Services**  
*Colleen Mahr, Admin., Somerset County; Joe Criscuolo, Admin., East  
Brunswick Twp.; Michael Pitts, CFO/Tax Collector, Montgomery Twp.;  
Andrew Tatarenko, Administrator, Mt. Olive Twp.; Intashan Chowdhury,  
Administrator, Prospect Park Boro.*

*Atlantic  
1, 2*

Somerset County has been a long-time innovator in shared services and the first in New Jersey to launch an online marketplace to increase the ease with which its municipalities and school districts could offer and purchase services from each other. Somerset County Administrator Colleen Mahr will moderate a panel of municipal managers who will describe in practical terms how they have driven innovation, saved money, and improved services with a shared services strategy.

**4:30 PM NETWORKING & BREAK**  
*Sponsored by Phoenix Advisors, LLC*

**5:00 PM Reception & Cocktail Hour**  
*Sponsored by Primepoint HRMS & Payroll*

**6:00 PM Dinner/ICMA Update/JCP&L**  
*Sponsored by Jersey Central Power & Light Co.*

*Atlantic  
1, 2*

**7:00 PM After Dinner Entertainment**  
*Bill Spadea*

*Atlantic  
1, 2*

# AGENDA

Thursday, September 15

**7:00 AM**

## **BREAKFAST**

*Atlantic 1, 2* Sponsored by Primepoint HRMS & Payroll

**8:00 AM**

## **GENERAL SESSION**

### **Creating Success Out of Chaos**

*Atlantic 1, 2* Dr. Robyn Odegaard

Humans are messy. Organizations developed by humans are even messier. What is going to happen next is always uncertain. Dr. Robyn has a huge variety of tools that have been proven to help create success out of chaos. Which tools work for which person or organizations varies. She enjoys diving into the deep end, embracing the uncertainty and actively figuring things out real-time in a dynamic way.

**9:00 AM**

## **GENERAL SESSION**

### **Hot Topics in Labor Negotiations & Employment Issues**

*Atlantic 1, 2* Armando Riccio, Esq.

From hiring to discharge/discipline and negotiating everything in-between, New Jersey remains at the forefront of ever-changing employment practices, liabilities and, of course, negotiations with local unions. This session will cover some of the hottest topics anticipated at the negotiations table as well as the impact of recent court and agency decisions and legislative and regulatory changes.

**10:30 AM**

## **15-MINUTE BREAK**

*Sponsored by Primepoint HRMS & Payroll*

**10:45 AM**

## **CONCURRENT SESSIONS 1**

### **Different Stages of Administration**

*Atlantic 3*

*Kathleen Capristo, Admin., Colts Neck Twp.; Tara Lovrich, Admin., Manalapan Twp.; and Jimmy Homsy, Admin. Tenafly Boro.*

This session will cover topics including the transition from the private sector to public administration, taking on an administrator role for the first time and lessons learned as a long time public service professional. Good government is dependent upon our collective approach to pass on strategies and knowledge to our future civic leaders.

### **Electric Charging Stations - Are You Plugged In?**

*Atlantic 4*

*Steven Ward, Admin., Denville Twp. & George Koutsouradis, Bryan Electric*

Environmentally sensitive capital projects are a benefit to all. With available grant money, you can help reduce your municipality's carbon footprint and reduce fuel dependency by installing electric vehicle charging stations and by purchasing electric vehicles for your municipality's fleet. This session will review the various EV charging stations that are available, potential grants, and the municipal EV Ordinance and fee structure.

# AGENDA

Thursday, September 15

## 11:45 AM CONCURRENT SESSIONS 2

Atlantic 3

### **The Building Code Effectiveness Grading Schedule**

*Dale K. Thomure & Francis Lafferty, Jr., Verisk*

BCEGS is designed to measure resources and support made available to the enforcement of building codes and the utilization of those resources at the community level.

Atlantic 4

### **Finding Your Next CFO**

*Joseph Monzo, Phoenix Advisors; Frank Pannucci, Admin., Pt. Pleasant/Bay Head Boros.; Anthony Mannino, CMFO, CCFO; Bonnie Brookes, NJDCA*

It is becoming increasingly more difficult to fill vacancies in upper management municipal positions. Key among those is the Chief Financial Officer. This session will focus on challenges encountered with CFO vacancy, interviewing strategies, non-traditional options, and statutory guidelines for hiring, appointment, retention, and tenure.

## 12:45 PM LUNCH/VENDOR SPOTLIGHT - Atlantic 1, 2 *Sponsored by ATON Computing*

### 1:15 PM "Recruitment and Retention in the New Abnormal" *Ron Holifield, CEO, Strategic Government Resource*

Atlantic  
1, 2

The Great Resignation, COVID, political turmoil and Baby Boomer retirements have converged to make this the hardest time in history to recruit and retain employees at every level. It can be tempting to just pull the covers over your head and wait for things to go back to normal, but abnormal IS the new normal. This dynamic session will provide attendees with a roadmap for a successful future.

## 2:15 PM GENERAL SESSION

Atlantic  
1, 2

### **Igniting Your Resources Utilizing Interns**

*Pam Borek, Township Clerk, Hillsborough Twp.; Bridget Anderson, Admin., City of Elizabeth; Andrea Wardrop, Admin., Leonia Boro.; Stephen Marks, Admin., Town of Kearny; & Matthew von der Hayden, Admin., Stafford Twp.*

This session will entail an in-depth exploration into creating a successful partnership with colleges and universities while capitalizing on a valuable resource, namely, interns.

## 3:15 PM 15-MINUTE BREAK

### 3:30 PM News from Trenton *Lori Buckelew, Dep. Exec. Director, NJLOM*

Atlantic  
1, 2

This session will focus on legislation and regulations having the most recent impact on municipalities in the State of New Jersey.

### 4:15 PM CLOSING REMARKS *Anthony Ferrera, President, NJMMA*

## 4:30 PM ADJOURN

# CONTINUING EDUCATION CREDITS

## **Leadership**

*1.5 Hours*

CMFO/CCFO: Office Management & Ancillary Subjects  
CTC: General/Secondary  
CPWM: Management  
RMC: Professional Development  
QPA: Office Admin./General Duties

## **Serving the Public Better with Shared Services**

*1 Hour*

CMFO/CCFO: Office Management & Ancillary Subjects  
CTC: General/Secondary  
CPWM: Government  
RMC: Finance  
QPA: Procurement Procedures

## **Creating Success Out of Chaos**

*1 Hour*

CMFO/CCFO: Office Management & Ancillary Subjects  
CTC: General/Secondary  
CPWM: Management  
RMC: Professional Development  
QPA: Office Admin./General Duties

## **Hot Topics in Labor Negotiations & Employment Issues**

*1.5 Hours*

CMFO/CCFO: Office Management & Ancillary Subjects  
CTC: Legislation  
CPWM: Government  
RMC: Professional Development  
QPA: Public Works Compliance

## **Different Stages of Administration**

*1 Hour*

CMFO/CCFO: Office Management & Ancillary Subjects  
CTC: General/Secondary  
CPWM: Management  
RMC: Professional Development  
QPA: Office Admin./General Duties

## **Electric Charging Stations**

*1 Hour*

CMFO/CCFO: Office Management & Ancillary Subjects  
CPWM: Government  
RMC: Professional Development  
QPA: Procurement Procedures

# CONTINUING EDUCATION CREDITS

**The Building Code  
Effectiveness  
Grading Schedule**

*1 Hour*

CMFO/CCFO: Office Management & Ancillary Subjects  
CPWM: Government  
RMC: Professional Development

**Finding Your Next  
CFO**

*1 Hour*

CMFO/CCFO: Office Management & Ancillary Subjects  
RMC: Professional Development

**Recruitment and  
Retention in the  
New Abnormal**

*1 Hour*

CMFO/CCFO: Office Management & Ancillary Subjects  
CTC: General/Secondary  
CPWM: Management  
RMC: Professional Development  
QPA: Office Admin./General Duties

**Igniting Your  
Resources Utilizing  
Interns**

*1 Hour*

CMFO/CCFO: Office Management & Ancillary Subjects  
CTC: General/Secondary  
CPWM: Management  
RMC: Professional Development  
QPA: Office Admin./General Duties

**News from Trenton**

*1 Hour*

CMFO/CCFO: Office Management & Ancillary Subjects  
CTC: General/Secondary  
CPWM: Government  
RMC: Professional Development  
QPA: Office Admin./General Duties

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