

# NEW JERSEY ASSOCIATION OF COUNTIES

*County Government with a Unified Voice!*

HEATHER SIMMONS  
NJAC President  
Gloucester County Freeholder

JOHN G. DONNADIO  
Executive Director

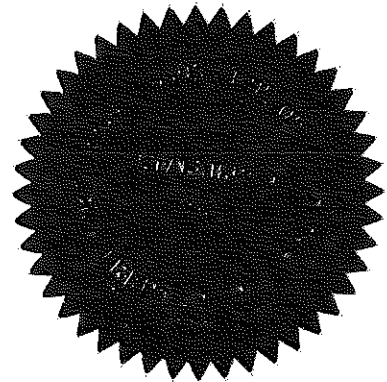
## RESOLUTION

### 2018 NJAC Budget

**RESOLVED** that the 2018 Budget of the New Jersey Association of Counties, adopted by the Board of Directors on December 8, 2017 to be ratified in 2018.

Signed: *Heather Simmons*  
Heather Simmons, NJAC President  
Gloucester County Freeholder

Date: December 8, 2017



# NJAC 2018 ANNUAL BUDGET

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	TOTAL
<b>INCOME</b>													
Annual Conference	0	0	0	0	275,000	0	0	0	0	0	0	0	275,000.00
County Dues	0	213,769	0	0	0	0	0	0	0	0	0	0	213,769.00
NACCO/Nationwide	0	0	33,750	0	0	33,750	0	0	33,750	0	0	0	135,000.00
Business Associate Dues	5,666	5,666	5,666	5,670	5,666	5,666	5,666	5,666	5,666	5,670	5,666	5,666	65,000.00
GFOA Management	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000.00
Year-End Summit	0	0	0	0	0	0	0	0	0	0	0	0	30,000.00
Foundation - Overhead	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000.00
Website Advertisements	0	0	988	0	0	987	0	0	987	0	0	988	3,950.00
US Communities	0	0	1,500	0	0	1,500	0	0	1,500	0	0	1,500	6,000.00
GovDeals	0	0	1,250	0	0	1,250	0	0	1,250	0	0	1,250	3,000.00
County Administrators Program	0	0	0	0	0	0	0	0	2,500	0	0	0	2,500.00
Trenton Thunder Baseball Networking	0	0	0	0	0	0	0	2,000	0	0	0	0	2,000.00
Directory	1,500	0	0	0	0	0	0	0	0	0	0	0	1,500.00
Interest	25	25	25	25	25	25	25	25	25	25	25	25	300.00
<b>TOTAL INCOME</b>	<b>12,191</b>	<b>224,460</b>	<b>48,179</b>	<b>10,695</b>	<b>285,691</b>	<b>48,178</b>	<b>10,691</b>	<b>12,691</b>	<b>48,178</b>	<b>13,195</b>	<b>10,691</b>	<b>48,179</b>	<b>798,019.00</b>
<b>EXPENSES</b>													
<b>Events</b>													
Annual Conference	0	0	0	0	0	60,000	0	0	0	0	0	0	60,000.00
Year-End Summit	0	0	0	0	0	0	0	2,000	0	0	0	0	10,000.00
Trenton Thunder Baseball Networking	0	0	0	0	0	0	0	2,000	0	0	0	0	2,000.00
NJAC Events	0	0	0	0	0	55,000	0	2,000	0	0	0	0	72,000.00
<b>Salaries and Wages</b>													
J.D. Executive Director	13,325	13,325	13,325	13,325	13,325	13,325	13,325	13,325	13,325	13,325	13,325	13,325	159,896.00
LW, Business Development Director	6,328	6,328	6,328	6,328	6,328	6,328	6,328	6,328	6,328	6,328	6,328	6,328	75,936.00
AW, Legislative Director	5,521	5,521	5,521	5,521	5,521	5,521	5,521	5,521	5,521	5,521	5,521	5,521	66,252.00
KN, Office Manager	4,795	4,795	4,795	4,795	4,795	4,795	4,795	4,795	4,795	4,795	4,795	4,795	57,540.00
Employee Salaries and Wages	29,969	29,969	29,969	29,969	29,969	29,969	29,969	29,969	29,969	29,969	29,969	29,969	359,624.00
Payroll Taxes	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	28,000.00
GFOA Professional Stipends	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	39,000.00
<b>Health and Pension Benefits</b>													
State Health Benefits Plan	5,751	5,751	5,751	5,751	5,751	5,751	5,751	5,751	5,751	5,751	5,751	5,751	69,023.00
J.D. Executive Director	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	-3,984.00
LW, Business Development Director	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	-1,692.00
AW, Legislative Director	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	-984.00
KN, Office Manager	(66)	(66)	(66)	(66)	(66)	(66)	(66)	(67)	(67)	(67)	(67)	(67)	-797.00
Employee Health Benefits	5,130	5,130	5,130	5,130	5,130	5,130	5,129	5,129	5,129	5,129	5,129	5,129	61,566.00
CC Retirement & Health Benefits	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	13,344.00
Employee Pension Benefits	0	0	38,000	0	0	0	0	0	0	0	0	0	38,000.00
<b>Operating Expenses</b>													
Payroll - Action Data Services, Inc.	335	335	335	335	335	335	335	335	335	335	335	335	4,020.00
Accounting/Auditing - Sujude Cleoney	0	0	0	0	0	0	0	4,325	0	0	0	0	4,700.00
Bookkeeping - KIS Bookkeeping	375	375	375	375	375	375	375	375	375	375	375	375	4,500.00
Legal Fees	0	0	0	0	0	3,000	0	0	0	0	0	0	6,000.00
IT - Support - Anton Computing	500	500	500	500	500	500	500	500	500	500	500	500	6,000.00
IT - Support - Site Lock	100	100	100	100	100	100	100	100	100	100	100	100	1,200.00
Office Insurance - Fairview Insurance Agency	188	187	184	184	2,537	184	184	184	184	184	184	184	5,200.00
Office Building Rent - Capitol View	4,489	4,489	4,489	4,489	4,489	4,489	4,489	4,489	4,489	4,489	4,571	4,571	49,543.00
Office Building Parking - Capitol View	200	200	200	200	200	200	200	200	200	200	200	200	2,400.00
Banking/Credit Card Service Fees	450	450	450	450	450	450	450	450	450	450	450	450	5,400.00
Office Telephone/Conference Calling - Verizon	500	500	500	500	500	500	500	500	500	500	500	500	6,000.00
Copier/Machine Lease - Pitney Bowes	239	239	239	239	239	239	239	239	239	239	241	242	2,873.00
Postage/Machine Lease - Pitney Bowes	0	0	450	0	0	450	0	0	450	0	0	0	1,800.00
Postage/Machine Supplies - Pitney Bowes	208	208	208	208	208	208	208	208	208	208	210	210	2,500.00
GovNet	375	375	375	375	375	375	375	375	375	375	375	375	4,500.00
Dues & Subscriptions	100	100	100	100	100	100	100	100	100	100	100	100	1,200.00
Printing	100	100	100	100	100	100	100	100	100	100	100	100	1,200.00
Office Supplies	250	250	250	250	250	250	250	250	250	250	250	250	3,000.00
Board of Directors Meetings	800	0	300	0	0	300	0	0	300	0	0	0	1,700.00
Travel & Related Expenses	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000.00
Outside Events/Registration Fees	500	500	500	500	500	500	500	500	500	500	500	500	6,000.00
Operating Expenses	10,709	9,908	10,655	9,905	7,769	13,655	9,905	14,230	10,655	9,905	9,991	13,442	132,536.00
<b>TOTAL EXPENSES</b>	<b>49,420</b>	<b>48,619</b>	<b>87,366</b>	<b>48,616</b>	<b>48,480</b>	<b>112,366</b>	<b>48,616</b>	<b>54,940</b>	<b>49,365</b>	<b>48,615</b>	<b>48,701</b>	<b>62,152</b>	<b>743,534.00</b>