

# NEW JERSEY ASSOCIATION OF COUNTIES

*County Government with a Unified Voice!*

ANN M. CANNON  
NJAC President  
Mercer County Freeholder

JOHN G. DONNADIO  
Executive Director

## RESOLUTION

### 2016 NJAC Budget

**RESOLVED** that the 2016 Budget of the New Jersey Association of Counties, adopted by the Board of Directors on December 18, 2015 to be ratified in 2016.

Signed: \_\_\_\_\_

*Ann M Cannon*

Ann M. Cannon, NJAC President  
Mercer County Freeholder

**Date:** December 18, 2015



# 2016 NJAC ANNUAL BUDGET

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	TOTAL
<b>INCOME</b>													
Annual Conference	-	-	-	-	250,000	-	-	-	-	-	-	-	250,000
County Dues	-	205,470	-	-	-	-	-	-	-	-	-	-	205,470
NACONationwide	-	-	33,750	-	-	33,750	-	-	33,750	-	-	-	135,000
Business Associate Dues	5,666	5,666	5,666	5,670	5,666	5,666	5,666	5,666	5,666	5,670	5,666	5,666	68,000
Foundation - Overhead	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Year-End Summit	-	-	-	-	-	-	-	-	-	-	-	-	25,000
Website Advertisements	-	-	988	-	-	987	-	-	987	-	-	-	3,950
US Communities	-	-	1,500	-	-	-	-	-	1,500	-	-	-	6,000
GovDeals	-	-	625	-	-	625	-	-	625	-	-	-	2,500
Trenton Thunder Baseball Networking	-	-	-	-	-	-	-	2,000	-	-	-	-	2,000
Directory	1,500	-	-	25	100	100	100	100	100	25	25	25	300
Interest	25	25	25	25	25	25	25	25	25	25	25	25	300
<b>TOTAL INCOME</b>	<b>9,691</b>	<b>213,661</b>	<b>45,054</b>	<b>8,196</b>	<b>256,291</b>	<b>45,153</b>	<b>8,291</b>	<b>10,291</b>	<b>45,153</b>	<b>8,195</b>	<b>8,191</b>	<b>70,054</b>	<b>730,220.00</b>
<b>EXPENSES</b>													
<i>Events</i>													
Annual Conference	-	-	-	-	-	60,000	-	-	-	-	-	-	60,000.00
Year-End Summit	-	-	-	-	-	-	-	-	-	-	-	-	8,000.00
Trenton Thunder Baseball Networking	-	-	-	-	-	-	-	2,000	-	-	-	-	2,000.00
<i>Salaries and Wages</i>													
JD, Executive Director	12,563	12,563	12,563	12,563	12,563	12,563	12,563	12,564	12,564	12,564	12,564	12,564	150,761.00
LW, Business Development Director	6,082	6,082	6,082	6,082	6,082	6,082	6,082	6,082	6,082	6,082	6,082	6,082	72,984.00
AW, Legislative Director	5,306	5,306	5,306	5,306	5,306	5,306	5,306	5,306	5,306	5,306	5,306	5,306	63,672.00
KN, Office Manager	4,608	4,608	4,608	4,608	4,608	4,608	4,608	4,608	4,608	4,608	4,608	4,608	55,296.00
<b>Total Salaries</b>	<b>28,559</b>	<b>28,559</b>	<b>28,559</b>	<b>28,559</b>	<b>28,559</b>	<b>28,559</b>	<b>28,559</b>	<b>28,560</b>	<b>28,560</b>	<b>28,560</b>	<b>28,560</b>	<b>28,560</b>	<b>342,713.00</b>
<b>Payroll Taxes</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>2,250</b>	<b>27,000.00</b>
<i>Health and Pension Benefits</i>													
State Health Benefits Plan	5,478	5,478	5,478	5,478	5,478	5,478	5,478	5,478	5,478	5,478	5,478	5,478	65,736.00
JD, Executive Director	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	(332)	-3,984.00
LW, Business Development Director	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	(141)	-1,692.00
AW, Legislative Director	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	(82)	-984.00
KN, Office Manager	(66)	(66)	(66)	(66)	(66)	(66)	(66)	(67)	(67)	(67)	(67)	(67)	-797.00
<b>Total Staff Health Benefits</b>	<b>4,857</b>	<b>4,857</b>	<b>4,857</b>	<b>4,857</b>	<b>4,857</b>	<b>4,857</b>	<b>4,857</b>	<b>4,856</b>	<b>4,856</b>	<b>4,856</b>	<b>4,856</b>	<b>4,856</b>	<b>58,279.00</b>
CC Retirement Health Benefits	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	1,112	13,344.00
<b>Total Pension Benefits</b>	<b>0</b>	<b>0</b>	<b>35,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>35,000.00</b>
<i>Operating Expenses</i>													
Payroll - Action Data Services, Inc.	335	335	335	335	335	335	335	335	335	335	335	335	4,020.00
Accounting/Auditing - Suplee Clooney	0	0	0	0	0	0	0	4,200	0	0	0	0	4,200.00
Bookkeeping - KJS Bookkeeping	375	375	375	375	375	375	375	375	375	375	375	375	4,500.00
Legal - Pringle, Quinn, Anzano PC	-	-	-	-	-	3,000	-	-	-	-	-	-	6,000.00
IT - Support - Anton Computing	2,800	500	500	500	500	500	500	500	500	500	500	500	8,300.00
Office Insurance - Fairview Insurance Agency	188	187	184	184	2,537	184	184	184	184	184	184	184	4,566.00
Office Building Rent - Capitol View	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	52,200.00
Office Building Parking - Capitol View	200	200	200	200	200	200	200	200	200	200	200	200	2,400.00
Banking/Credit Card Service Fees	450	450	450	450	450	450	450	450	450	450	450	450	5,400.00
Office Telephone/Conference Calling - Verizon	500	500	500	500	500	500	500	500	500	500	500	500	6,000.00
Copier Machine Lease - Ricoh	239	239	239	239	239	239	239	239	239	239	241	242	2,873.00
Postage Machine Lease - Pitney Bowes	-	-	450	-	-	450	-	-	450	-	-	450	1,800.00
Postage Machine Supplies - Pitney Bowes	208	208	208	208	208	208	208	208	208	208	210	210	2,500.00
GovNet	335	335	335	335	335	335	335	335	335	335	335	335	4,020.00
Dues & Subscriptions	100	100	100	100	100	100	100	100	100	100	100	100	1,200.00
Printing	100	100	100	100	100	100	100	100	100	100	100	100	1,200.00
Office Supplies	250	250	250	250	250	250	250	250	250	250	250	250	3,000.00
Board of Directors Meetings	800	-	300	-	-	300	-	-	300	-	-	-	1,700.00
Travel & Related Expenses	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000.00
Outside Events/Registration Fees	500	500	500	500	500	500	500	500	500	500	500	500	6,000.00
<b>Total Operating Expenses</b>	<b>12,730</b>	<b>9,629</b>	<b>10,376</b>	<b>9,626</b>	<b>11,979</b>	<b>13,376</b>	<b>9,626</b>	<b>13,826</b>	<b>10,376</b>	<b>9,626</b>	<b>9,630</b>	<b>13,081</b>	<b>133,881.00</b>
<b>TOTAL EXPENSES</b>	<b>49,508</b>	<b>46,407</b>	<b>82,154</b>	<b>46,404</b>	<b>48,757</b>	<b>110,154</b>	<b>46,404</b>	<b>52,604</b>	<b>47,154</b>	<b>46,404</b>	<b>46,408</b>	<b>57,859</b>	<b>680,217.00</b>