

NJAC
Statement of Revenue and Expenses
December 31, 2016

	YTD	2016 BUDGET	VARIANCE (Unfavorable)
<i>Revenues</i>			
ANNUAL CONFERENCE	\$ 254,025.00	\$ 250,000.00	\$ 4,025.00
COUNTY DUES	\$ 205,470.00	\$ 205,470.00	\$ -
NACO/NATIONWIDE	\$ 135,500.92	\$ 135,000.00	\$ 500.92
BUSINESS ASSOCIATES DUES	\$ 62,900.00	\$ 68,000.00	\$ (5,100.00)
FOUNDATION - 30% OVERHEAD	\$ 30,000.00	\$ 30,000.00	\$ -
YEAR END SUMMIT	\$ 29,025.00	\$ 25,000.00	\$ 4,025.00
WEBSITE ADVERTISEMENTS	\$ 2,370.00	\$ 3,950.00	\$ (1,580.00)
US COMMUNITIES DISTRIBUTION	\$ 4,926.12	\$ 6,000.00	\$ (1,073.88)
GOVDEALS	\$ 7,709.19	\$ 2,500.00	\$ 5,209.19
TRENTON THUNDER BASEBALL NETWORKING	\$ 2,500.00	\$ 2,000.00	\$ 500.00
DIRECTORY	\$ 1,680.00	\$ 2,000.00	\$ (320.00)
INTEREST INCOME	\$ 387.05	\$ 300.00	\$ 87.05
<i>Total Revenues</i>	<u>\$ 736,493.28</u>	<u>\$ 730,220.00</u>	<u>\$ 6,273.28</u>
ANNUAL CONFERENCE EXPENSE	\$ 52,089.37	\$ 60,000.00	\$ 7,910.63
YEAR END SUMMIT EXPENSE	\$ 10,420.67	\$ 8,000.00	\$ (2,420.67)
TRENTON THUNDER BASEBALL NETWORKING	\$ 1,797.50	\$ 2,000.00	\$ 202.50
<i>Total Conference expenses</i>	<u>\$ 64,307.54</u>	<u>\$ 70,000.00</u>	<u>\$ 5,692.46</u>
<i>Expenditures</i>			
SALARIES	\$ 334,496.16	\$ 341,184.00	\$ 6,687.84
PAYROLL TAXES	\$ 34,178.41	\$ 27,000.00	\$ (7,178.41)
STAFF HEALTH BENEFITS	\$ 67,192.47	\$ 60,140.00	\$ (7,052.47)
CC RETIREMENT HEALTH BENEFITS	\$ 13,265.16	\$ 13,344.00	\$ 78.84
PENSION	\$ 39,872.00	\$ 35,000.00	\$ (4,872.00)
PAYROLL - ACTION DATA	\$ 2,648.30	\$ 4,020.00	\$ 1,371.70
AUDIT- SUPLEE, CLOONEY	\$ 4,325.00	\$ 4,200.00	\$ (125.00)
BOOKKEEPING, KJS	\$ 3,167.50	\$ 4,500.00	\$ 1,332.50
LEGAL - PRINGLE, QUINN, ANZANO PC	\$ 6,000.00	\$ 6,000.00	\$ -
IT- SUPPORT ANTON	\$ 2,729.87	\$ 8,300.00	\$ 5,570.13
OFFICE INSURANCE- FAIRVIEW INSURANCE AGENCY	\$ 4,219.00	\$ 4,568.00	\$ 349.00
OFFICE BUILDING RENT- CAPITOL VIEW	\$ 52,008.16	\$ 52,200.00	\$ 191.84
OFFICE BUILDING PARKING	\$ 2,400.00	\$ 2,400.00	\$ -
BANKING/CREDIT CARD SERVICE FEES	\$ 5,123.35	\$ 5,400.00	\$ 276.65
OFFICE TELEPHONE/CONFERENCE CALLING	\$ 5,874.67	\$ 6,000.00	\$ 125.33
COPIER MACHINE LEASE-RICOH	\$ 2,267.43	\$ 2,873.00	\$ 605.57
POSTAGE MACHINE LEASE- PITNEY BOWES	\$ 1,680.00	\$ 1,800.00	\$ 120.00
POSTAGE MACHINE SUPPLIES- PITNEY BOWES	\$ 3,177.62	\$ 2,500.00	\$ (677.62)
GOVNET	\$ 4,014.00	\$ 4,020.00	\$ 6.00
DUES AND SUBSCRIPTIONS	\$ 1,266.38	\$ 1,200.00	\$ (66.38)
PRINTING	\$ 3,926.72	\$ 1,200.00	\$ (2,726.72)
OFFICE SUPPLIES	\$ 3,803.00	\$ 3,000.00	\$ (803.00)
BOARD OF DIRECTOR MEETINGS	\$ 1,369.84	\$ 1,700.00	\$ 330.16
TRAVEL	\$ 11,925.24	\$ 12,000.00	\$ 74.76
EVENTS REGISTRATION FEES	\$ 6,230.38	\$ 6,000.00	\$ (230.38)
<i>Total Expenditures</i>	<u>\$ 617,160.66</u>	<u>\$ 610,549.00</u>	<u>\$ (6,611.66)</u>
<i>Net Income</i>	<u>\$ 55,025.08</u>	<u>\$ 49,671.00</u>	<u>\$ 5,354.08</u>

PRELIMINARY REPORT - SUBJECT TO YEAR END AUDIT ADJUSTMENTS