

NJAC
Balance Sheet
November 30, 2015

ASSETS

CASH

CASH - BANK OF AMERICA	\$	64,576.13
CASH - PNC		68,089.86
TD BANK CHECKING		4,400.96
TD BANK MONEY MARKET		26,985.81
INVESTORS SAVINGS BANK-MM		189,660.11

TOTAL CASH \$ 353,712.87

OTHER ASSETS

SECURITY DEPOSITS	\$	4,509.50
ACCOUNTS RECEIVABLE		41,043.44
FURNITURE AND EQUIPMENT		-

TOTAL OTHER ASSETS \$ 45,552.94

TOTAL ASSETS \$ 399,265.81

LIABILITIES AND FUND BALANCE

LIABILITIES

ACCOUNTS PAYABLE \$ 5,821.22

FUND BALANCE

UNAPPROPRIATED FUND BALANCE \$ 393,444.59

TOTAL LIABILITIES AND FUND BALANCE \$ 399,265.81

PRELIMINARY REPORTS - SUBJECT TO YEAR END AUDIT ADJUSTMENTS

NJAC
Statement of Revenue and Expenses
November 30, 2015

	YTD	2015 BUDGET	VARIANCE (Unfavorable)
<i>Revenues</i>			
ANNUAL CONFERENCE	\$ 253,578.04	\$ 230,000.00	\$ 23,578.04
COUNTY DUES	\$ 201,440.00	\$ 201,440.00	\$ -
NACO/NATIONWIDE	\$ 101,222.94	\$ 120,000.00	\$ (18,777.06)
BUSINESS ASSOCIATES DUES	\$ 56,100.00	\$ 68,000.00	\$ (11,900.00)
FOUNDATION - 30% OVERHEAD	\$ 33,000.00	\$ 36,000.00	\$ (3,000.00)
YEAR END SUMMIT	\$ 15,825.00	\$ 25,000.00	\$ (9,175.00)
COUNTY NURSING HOMES	\$ 7,200.00	\$ 8,000.00	\$ (800.00)
WEBSITE ADVERTISEMENTS	\$ 1,975.00	\$ 3,950.00	\$ (1,975.00)
US COMMUNITIES DISTRIBUTION	\$ 6,514.86	\$ 3,000.00	\$ 3,514.86
GOVDEALS	\$ 1,330.04	\$ 2,500.00	\$ (1,169.96)
TRENTON THUNDER BASEBALL NETWORKING	\$ 2,000.00	\$ 2,000.00	\$ -
DIRECTORY	\$ 2,120.00	\$ 2,000.00	\$ 120.00
INTEREST INCOME	\$ 341.57	\$ 360.00	\$ (18.43)
<i>Total Revenues</i>	<u>\$ 682,647.45</u>	<u>\$ 702,250.00</u>	<u>\$ (19,602.55)</u>
ANNUAL CONFERENCE EXPENSE	\$ 64,707.64	\$ 55,000.00	\$ (9,707.64)
YEAR END SUMMIT EXPENSE	\$ 692.84	\$ 7,000.00	\$ 6,307.16
TRENTON THUNDER BASEBALL NETWORKING	\$ 1,795.00	\$ 1,500.00	\$ (295.00)
<i>Total Conference expenses</i>	<u>\$ 67,195.48</u>	<u>\$ 63,500.00</u>	<u>\$ (3,695.48)</u>
<i>Expenditures</i>			
SALARIES	\$ 311,684.48	\$ 335,545.00	\$ 23,860.52
PAYROLL TAXES	\$ 23,069.54	\$ 27,000.00	\$ 3,930.46
STAFF HEALTH BENEFITS	\$ 59,509.04	\$ 54,559.00	\$ (4,950.04)
CC RETIREMENT HEALTH BENEFITS	\$ 11,611.38	\$ 11,844.00	\$ 232.62
PENSION		\$ 35,000.00	\$ 35,000.00
PAYROLL - ACTION DATA	\$ 2,577.60	\$ 4,020.00	\$ 1,442.40
AUDIT- SUPLEE, CLOONEY	\$ 4,200.00	\$ 3,500.00	\$ (700.00)
BOOKKEEPING, KJS	\$ 3,500.00	\$ 4,500.00	\$ 1,000.00
LEGAL - PRINGLE, QUINN, ANZANO PC	\$ 6,000.00	\$ 6,000.00	\$ -
IT- SUPPORT ANTON	\$ 2,947.23	\$ 6,000.00	\$ 3,052.77
OFFICE INSURANCE- FAIRVIEW INSURANCE AGENCY	\$ 4,456.00	\$ 4,568.00	\$ 112.00
OFFICE BUILDING RENT- CAPITOL VIEW	\$ 40,323.41	\$ 43,000.00	\$ 2,676.59
OFFICE BUILDING CAM- CAPITOL VIEW	\$ 20,889.00	\$ 31,000.00	\$ 10,111.00
OFFICE BUILDING PARKING	\$ 2,200.00	\$ 2,416.00	\$ 216.00
OFFICE TELEPHONE/CONFERENCE CALLING	\$ 4,766.79	\$ 6,000.00	\$ 1,233.21
COPIER MACHINE LEASE-RICOH	\$ 2,629.44	\$ 2,873.00	\$ 243.56
POSTAGE MACHINE LEASE- PITNEY BOWES	\$ 1,260.00	\$ 1,800.00	\$ 540.00
POSTAGE MACHINE SUPPLIES- PITNEY BOWES	\$ 1,070.19	\$ 2,500.00	\$ 1,429.81
GOVNET	\$ 3,619.00	\$ 3,840.00	\$ 221.00
DUES AND SUBSCRIPTIONS	\$ 1,503.61	\$ 1,000.00	\$ (503.61)
PRINTING	\$ 112.89	\$ 1,200.00	\$ 1,087.11
OFFICE SUPPLIES	\$ 9,352.53	\$ 6,000.00	\$ (3,352.53)
BOARD OF DIRECTOR MEETINGS	\$ 1,502.25	\$ 1,000.00	\$ (502.25)
TRAVEL	\$ 11,258.69	\$ 12,000.00	\$ 741.31
EVENTS REGISTRATION FEES	\$ 6,458.82	\$ 6,000.00	\$ (458.82)
<i>Total Expenditures</i>	<u>\$ 536,501.89</u>	<u>\$ 613,165.00</u>	<u>\$ 76,663.11</u>
<i>Net Income</i>	<u>\$ 78,950.08</u>	<u>\$ 25,585.00</u>	<u>\$ 53,365.08</u>

PRELIMINARY REPORT - SUBJECT TO YEAR END AUDIT ADJUSTMENTS