

NJAC
Statement of Revenue and Expenses
31-Oct-13

	YTD	2013 BUDGET	VARIANCE (Unfavorable)
<i>Revenues</i>			
ANNUAL CONFERENCE	\$ 222,827.34	\$ 225,000.00	\$ (2,172.66)
COUNTY DUES	192,277.00	197,490.00	\$ (5,213.00)
NACO/NATIONWIDE	94,811.07	103,000.00	\$ (8,188.93)
BUSINESS ASSOCIATES DUES	70,520.00	63,750.00	\$ 6,770.00
FOUNDATION - 30% OVERHEAD	20,140.50	36,000.00	\$ (15,859.50)
YEAR END CONFERENCE	13,650.00	25,000.00	\$ (11,350.00)
COUNTY NURSING HOMES	8,400.00	12,000.00	\$ (3,600.00)
TRAINING PROGRAMS	3,100.00	4,000.00	\$ (900.00)
WEBSITE ADVERTISEMENTS	3,160.00	3,950.00	\$ (790.00)
US COMMUNITIES DISTRIBUTION	1,143.60	3,000.00	\$ (1,856.40)
GOVDEALS	1,537.35	2,500.00	\$ (962.65)
DIRECTORY	390.00	2,000.00	\$ (1,610.00)
INTEREST INCOME	299.17	600.00	\$ (300.83)
TRENTON THUNDER EVENT	3,600.00	0.00	\$ 3,600.00
<i>Total Revenues</i>	<u>\$ 635,856.03</u>	<u>\$ 678,290.00</u>	<u>\$ (42,433.97)</u>
ANNUAL CONFERENCE EXPENSE	\$ 51,196.86	\$ 30,000.00	\$ (21,196.86)
YEAR END CONFERENCE EXPENSE	500.00	5,000.00	\$ 4,500.00
TRENTON THUNDER EXPENSE	1,878.80	-	-
Total Conference expenses	<u>\$ 53,575.66</u>	<u>\$ 35,000.00</u>	<u>\$ (16,696.86)</u>
<i>Expenditures</i>			
SALARIES	\$ 266,372.00	\$ 322,257.00	\$ 55,885.00
PAYROLL TAXES	\$ 23,882.28	\$ 27,000.00	\$ 3,117.72
PENSION	\$ -	\$ 55,000.00	\$ 55,000.00
STAFF HEALTH BENEFITS	\$ 46,922.06	\$ 53,376.00	\$ 6,453.94
CC RETIREMENT HEALTH BENEFITS	\$ 9,870.00	\$ 11,706.00	\$ 1,836.00
PAYROLL - ACTION DATA	3,370.66	4,020.00	\$ 649.34
LEGAL- PRINGLE, QUINN, ANZANO	6,200.00	6,000.00	\$ (200.00)
AUDIT- SUPLEE, CLOONEY	3,900.00	3,250.00	\$ (650.00)
BOOKKEEPING, KJS	3,552.50	8,100.00	\$ 4,547.50
GOVNET	3,200.00	3,720.00	\$ 520.00
INFOCURES	4,230.31	5,340.00	\$ 1,109.69
TELEPHONE-VERIZON	4,981.81	5,580.00	\$ 598.19
POSTAGE	96.92	2,500.00	\$ 2,403.08
RENT- CAPITOL VIEW	34,335.00	41,471.00	\$ 7,136.00
CAM- CAPITOL VIEW	23,210.00	28,476.00	\$ 5,266.00
PARKING- CAPITOL VIEW	2,000.00	2,416.00	\$ 416.00
PRINTING	687.84	1,200.00	\$ 512.16
OFFICE SUPPLIES	4,418.70	6,900.00	\$ 2,481.30
COPIER MACHINE- RICOH	2,390.40	2,868.00	\$ 477.60
POSTAGE MACHINE	1,350.00	1,776.00	\$ 426.00
DUES & SUBSCRIPTIONS	649.20	2,000.00	\$ 1,350.80
BOARD MEETING EXPENSES	1,070.95	1,000.00	\$ (70.95)
TRAVEL - NET	6,059.73	9,000.00	\$ 2,940.27
MISC CONFERENCE & REGISTRATION	2,315.86	2,400.00	\$ 84.14
OFFICE INSURANCE	4,215.00	4,200.00	\$ (15.00)
<i>Total Expenditures</i>	<u>\$ 459,281.22</u>	<u>\$ 611,556.00</u>	<u>\$ 152,274.78</u>
<i>Net Income</i>	<u>\$ 122,999.15</u>	<u>\$ 31,734.00</u>	<u>\$ 91,265.15</u>

PRELIMINARY REPORT - SUBJECT TO YEAR END AUDIT ADJUSTMENTS

NJAC
Balance Sheet
31-Oct-13

ASSETS

CASH

CASH - BANK OF AMERICA	\$	31,952.74
CASH - PNC		18,448.11
TD BANK CHECKING		4,974.42
TD BANK MONEY MARKET		26,887.54
INVESTORS SAVINGS BANK-MM		188,820.58

TOTAL CASH		\$	271,083.39
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OTHER ASSETS

SECURITY DEPOSITS	\$	4,509.50
ACCOUNTS RECEIVABLE		69,240.51
FURNITURE AND EQUIPMENT		-

TOTAL OTHER ASSETS		\$	<u>73,750.01</u>
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TOTAL ASSETS

	\$	<u><u>344,833.40</u></u>
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LIABILITIES AND FUND BALANCE

LIABILITIES

ACCOUNTS PAYABLE	\$	7,873.70
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FUND BALANCE

UNAPPROPRIATED FUND BALANCE	\$	<u>336,959.70</u>
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TOTAL LIABILITIES AND FUND BALANCE

	\$	<u><u>344,833.40</u></u>
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PRELIMINARY REPORTS - SUBJECT TO YEAR END AUDIT ADJUSTMENTS