

NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

ISSUE 160 - MARCH 2025

Monmouth County Accomplishments in 2024 And Goals For 2025

by Thomas A. Arnone, Monmouth County Commissioner Director



Thomas A. Arnone, Commissioner Director,
Monmouth County

On behalf of the Monmouth County Board of County Commissioners, I delivered the Monmouth County “State of the County” address on Feb. 11 to discuss the County’s accomplishments in 2024 and goals for 2025.

During 2024, some of the County’s accomplishments included:

- We launched the MedStar program.
- We announced the Monmouth ACTS Navigation System hotline.
- We declared Craft Beverage Month in Monmouth County through Brewed & Distilled in Monmouth and will do so again on March 3, 2025.
- The Monmouth County Vocational School District received various accolades.
- We hosted two Made in Monmouth expos.
- Our Tourism industry had record-breaking beach revenue.
- We hosted a Shared Services Summit.
- The Library Headquarters renovations were completed.
- We administered the Municipal Land Preservation Program to 21 towns in Monmouth County.

- The County held multiple job fairs.
- The County hosted the MonmouthNJ 250 State Summit.
- We published the first two editions of the County’s newsletter, *The Monmouth Minute*.

We are finalizing the rebranding of the Special Citizens Area Transportation (SCAT) program to “Ride in Monmouth,” which will also provide all medical trips, including trips for life-sustaining treatments, at no cost to County residents.

The County is always looking for ways to better serve our residents. That is why Monmouth ACTS launched the Navigation System in 2024 to streamline access to human services resources. Now, residents can call 732-683-8959 to connect with various human services resources offered through Monmouth ACTS.

As a Board, we are committed to supporting our business community which is why we have developed multiple programs to assist businesses. These programs include Made in Monmouth, Grown in Monmouth, and Brewed & Distilled in Monmouth.

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Monmouth County Accomplishments in 2024 And Goals For 2025 *(continued)*

We are excited to announce our latest initiative to help our small businesses, Slice in Monmouth! Slice in Monmouth will help showcase and promote all of the great pizza spots in Monmouth County! Stay tuned for more information!

In 2025, we will also be looking forward to 2026 as we celebrate America's 250th birthday! The MonmouthNJ 250 Committee, chaired by myself and Monmouth County Clerk Christine Giordano Hanlon, was proud to host a meeting with historical groups, and two municipal Summits with mayors and governing body members from Monmouth County municipalities.

To watch the entire State of the County Address, go to the Monmouth County Government Facebook @MonmouthGovNJ and YouTube Channel @MonmouthCountyNJ.

To learn more about Monmouth County, go to visitmonmouth.com!



NJAC Save the Dates!

NJAC Board of Directors Meeting
March 21, 2025
Virtually

NJAC Virtual Workshop
April 16, 2025

NJAC Celebration of County Government
Sponsorships & Exhibit Opportunities Available
May 7-9, 2025
Atlantic City

Enjoy GovDeals: Your Simple, Fast, And Profitable Solution To County Surplus

By Stacey Turner, Marketing Communications Specialist, GovDeals

Effectively managing and selling your county’s surplus items, equipment, and vehicles can create challenges and strain on your resources. Without a streamlined approach, many counties face inefficiencies that not only increase expenses but also prolong the time it takes to recover value. By adopting our proven strategy, counties can enhance their surplus disposal in a way that maximizes returns while minimizing resource allocation and administrative burden.

How It Works

1. List any equipment or inventory, in any condition.

Quickly create your auction listing with our easy tools. All you need is an item description and a few photos. Our Account Managers will teach you how to create listings that will maximize your return on investment.

2. Sell to 5+ million registered buyers.

We actively promote your item listings to our global buyer base through complimentary marketing campaigns targeting active and relevant buyers for your specific items.

3. Higher returns on your surplus!

Don't worry about paperwork! We'll invoice, collect, and manage the entire closing process for you. When the transaction is complete, we will send the proceeds directly to your bank account.

The Smartest, Fastest Way to Sell Your Assets

Take control.	Speed to market.	Keep more of your money.	Partnership and support.
Sell your used equipment and declared surplus how, when, and wherever you need through our global platform.	No need to wait for others' schedules. List your surplus items straight to our platform as soon as they are declared surplus.	We have eliminated traditional auction fees and costs, including high commission rates, so you take home more money.	Whether you sell specialized assets or general surplus, our dedicated account managers can offer expert advice to ensure your success.

Contact us today!

For more information on how your county can utilize the GovDeals platform through our partnership with the New Jersey Association of Counties, please contact Mike Baker at 609-713-7888 or mbaker@govdeals.com



WELCOME TO OUR NEW MEMBERS



Alma Bank offers more personalized personal banking, offers empowered business banking, and it is all backed by great customer service.

For additional information and to learn more about Alma Bank please contact Maksim Sheyn, Executive Vice President, Chief Banking Officer via email at msheyn@almabank.com.



Four Leaf Federal Credit Union has been serving its members and their communities for over 80 years. Our vision is to enrich the lives and continuously meet the needs of our members, employees, and communities we serve across the nation.

Just like when we first opened our doors for Grumman employees in 1941, we're keeping our promise to continuously meet the changing needs of our members with personal service, convenience, and value.

For additional information and to learn more about Bethpage FCU please contact Tom Fehn Jr. AVP Business Banking Acquisitions via email at tfehn@bethpagefcu.com.



BeyondTrust fights every day to secure identities, intelligently remediate threats, and deliver dynamic access to empower and protect organizationa around the world. BeyondTrust is the global cybersecurity leader protecting Paths to Privilege.

For additional information and to learn more about BeyondTrust please visit their website [here](#).



LAN Associates for well over half a century has been providing architecture, engineering, and surveying services in New Jersey, New York, Pennsylvania, and Connecticut. LAN Associates is responsible for over \$250 million worth of construction per year. With over 130 architects, engineers, design professionals, environmental scientists, field observers, and administrative staff, LAN has the talent and resources to assemble diverse and experienced teams to handle a wide variety of project types.

With more than 60 years of experience, we take pride in our ability to address the distinct needs of our large and varying client base. LAN has offices in New Jersey, New York, and Pennsylvania.

For additional information and to learn more about LAN Associates please visit [here](#).

WELCOME TO OUR NEW MEMBERS



Polimorphic offers AI and software to power service-first governments. Using AI Search & Chat, Voice AI, and CRM & Workflows, local governments can deliver the highest quality of resident services.

For additional information and to learn more about Polimorphic please contact Parth Shar, CEO & Co-Founder via email at parth@polimorphic.com.



SL Environmental Law Group, P.C. is an environmental law firm focused on helping counties, municipalities, utilities, and other entities recover costs due to contamination.

For additional information and to learn more about SL Environmental Law Group, P.C. please contact Ken Sansone, Senior Partners via email at ksansone@slenvironment.com.



WGL Energy is a leader in competitive energy supply and environmentally-friendly energy technology solutions for residential, government, commercial, and industrial customers of all sizes. WGL Energy has been in business for over 25 years, and is the company that serves electricity, natural gas, and renewable options across several territories primarily across the Mid-Atlantic.

For additional information and to learn more about WGL Energy please contact Karen Pinder-McDuffie, Sr. Business Development Manager, WGL Energy via email at kpmcduffie@wglenergy.com.

SHARE THE NEWS!

Let us know what educational or informational articles you would like published in the NJAC COUNTY BIZ

Contact Loren Wizman, Director of Business Development
 (609) 394-3467
 or
loren@njac.org

Did You Know? Your County Has Exclusive Access To Over 1,000 NJ State Contracts!

All counties in New Jersey are registered with NJSTART, granting access to more than 1,000 state contracts available for cooperative purchasing. This ensures compliance and helps counties achieve significant cost savings.

If anyone in your county needs access to the NJSTART system, they can register easily using the following link—there's no limit to the number of departments or users. [Register Here](#)
NJSTART also provides comprehensive training, both onsite and virtual. To schedule a session, contact the NJSTART Co-Op team at coop-njstart@mdfcommerce.com.

Upcoming Training Alert: NJSTART 101 Training is scheduled for March 4th. Register via this [link](#) or email coop-njstart@mdfcommerce.com to secure your spot!

Take full advantage of NJSTART's resources and maximize your county's purchasing power today!



Congratulations to 24 Noble Public Servants

By Jane Sharp, MPA, Director, Certified Public Manager Program, School of Public Affairs and Administration

Congratulations to 24 noble public servants from state, county, and local agencies who completed the State of New Jersey Certified Public Manager Program in Jan. 2025. Special thanks to Monmouth County for hosting the 6th cohort in Freehold. We're looking forward to the start of the Westampton 8 cohort hosted Burlington County on April 3rd and our Newark 9 cohort beginning May 13th. The Certified Public Manager Program is administered by the NJ Civil Service Commission and delivered by the School of Public Affairs and Administration. We appreciate our hosts for their commitment to leadership development of public and nonprofit managers. For more information go to <https://spaa.newark.rutgers.edu/cpm>.



Mercer County Clerk Informs Public Of Recent U.S. Passport Gender Marker Policy Changes

By Mercer County Clerk's Office

Mercer County Clerk Paula Sollami Covello advises that the U.S. Department of State has ceased issuing passports with the "X" gender marker, which prior to January 20, 2025, was available to non-binary individuals who do not identify as strictly male or female. As a result, applications submitted with an "X" gender marker have been placed on hold by the Federal Government.

On February 11, 2025, Secretary of State Marco Rubio further instructed State Department staff to assign a male or female sex designation to transgender passport applicants already submitted. If sufficient evidence of biological sex at birth is not provided, applications will be suspended until appropriate documentation is submitted.

For individuals currently holding passports with an "X" gender marker, we recommend contacting the U.S. Department of State for guidance on obtaining a new passport with a male or female designation. For further information or assistance regarding the recent policy change, please contact the U.S. Department of State or visit their official website.

Mercer County Clerk Sollami Covello acknowledges the challenges this policy shift may present to our community members who have already applied through one of her Office's two locations for a passport. "While our Office does not have the authority to override these Federally mandated changes, we stand in solidarity with those affected and regret any inconvenience caused. This action, which began via a Presidential Executive Order, is beyond our jurisdiction," she added.

The Mercer County Clerk's Office remains committed to assisting Mercer residents with their passport needs. We provide passport services in two locations on a regular basis, in Trenton and at the Mercer County Connection Office in Hamilton. In Hamilton, services are by appointment only due to a significant increase in demand for passports.

Please visit [Mercer County Passport Appointments](#) to schedule an appointment for Hamilton or call our main office in Trenton at 609-989-6473. We encourage applicants to review the required documentation prior to their appointment to ensure a smooth process. Detailed information can be found on our website: [Passports | Mercer County, NJ](#)

Additionally, we will hold two passport service events this Spring. The County Clerk's Office will be in Princeton on March 19th along with Congresswoman Bonnie Watson Coleman and hosted by Mayor Mark Freda. Also, the County Clerk's Office will visit East Windsor, hosted by Mayor Janice Mironov, on April 2nd, 2025. Appointments may be made for these locations by contacting 609-989-6473. Please visit our website for further details at [County Clerk | Mercer County, NJ](#)



A Message From The Association Of NJ Recyclers

By President of the Association of NJ Recyclers (ANJR) & the Executive Director of the Clean Communities Council of NJ

We are thrilled and proud to let you know about the 2025 NJ Sustainability in Motion Conference (SIM's). The 3rd annual SIM's Conference is being held on March 5th through the 7th at Caesar's Hotel and Casino in Atlantic City, NJ. This Conference is a collaboration between ANJR and Clean Communities Council of NJ (CCC). In the last 2-years over 1,000 people have attended, and 200 Exhibitors have made this Conference amazing. Our 3rd year will be our break-out year.

In just three years-time, this conference has become a go-to event for NJ's sustainability representatives and offers a unique opportunity to network, learn and share our successes. SIM's attracts recycling coordinators, clean communities' coordinators, sustainability officers and elected officials. More information and registration information can be found on our website: [NJ Sustainability In Motion Conference](#)

Our exhibit ballroom is just about 80% sold-out. Our exhibitor return percentage is over 90%! We are confident to inform you , that *this is your audience*. The Exec Team has put in so much effort to put the attendees in front of you as much as possible.

So far our amazing sponsors are as of January 8th:

- Republic Services
- Bayshore Recycling
- Mazza Recycling
- Recycle Coach
- Altria Client Services
- Association of NJ Household Hazardous Waste Coordinators
- Atlantic County Utilities Authority
- The Authority of Cumberland County
- Garbo Grabber
- Hunterdon County Clean Communities
- New Jersey Natural Gas
- Mercer County Improvement Authority
- Kean University
- Township of Lakewood
- SSI Schaefer
- Storm Water Systems
- Atlantic City Electric

Our committed exhibitors include the NJ DEP - Recyclable Commodity Brokers - Compost Recycling - E-Waste - Promotional Products companies - cart manufacturers - and many more....

We trust that you give this Conference some consideration. Please reach out to us with any questions/concerns whatsoever!!

info@njsustainabilityconference.com

Save The Date And Join Us!

by Yvonne Ha, Marketing, MRA International

April 9th NJ GMIS, The Palace at Somerset Park, Somerset, NJ

Time: 7:30 am – 5:00 pm

- Come join us in exchanging ideas, information, and experiences that foster members' knowledge of technology developments to better serve their organizations.

MRA International is a leading technology expert and a value-added HP and HPE Partner with over 20 years of experience providing unique IT solutions and turn-key results to the public sector.

For more information, please contact the MRA Sales Team:

Email: sales@mrainternational.com

Phone: (732) 222-0997



MRA
INTERNATIONAL

BECOME A MEMBER OF THE NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC and how you can join.

Contact Loren Wizman, Business Development Director at
(609) 394-3467 or loren@njac.org

[Click here for an application](#)

Study With The Leader In Online Education - *Thomas Edison State University*

EDUCATIONAL BENEFITS FOR NEW JERSEY PUBLIC SECTOR EMPLOYEES

LIVE WEBINAR
Wednesday, March 5, 2025
1:00 pm – 2:00 pm

Registration: Click [HERE!](#)

(bit.ly/NJmarch25)

This informative meeting will cover how to:

- Fund your education
- Find time to finish your degree
- Receive college credit for prior course work and professional experiences

Special Guest: Dr. Ann Prime, Associate Dean, John S. Watson School of Public Service

Come with your questions—we will have a live Q&A!



Federal Resources & Grant Opportunities

FEMA announced **\$1.35 billion** for two new grant programs designed to help communities enhance their resilience to the impacts of increasingly frequent and extreme weather events. The [Building Resilient Infrastructure and Communities \(BRIC\)](#) annual grant program is making **\$750 million** available for projects that protect people and infrastructure from natural hazards and the effects of extreme weather events. The [Flood Mitigation Assistance](#) program is making **\$600 million** available for projects that mitigate flood risks facing homes and communities across the nation. The funding opportunities for BRIC and Flood Mitigation Assistance grants are available on [Grants.gov](#) and applicants must apply for funding using [FEMA Grants Outcomes](#) system. **APPLICATION DEADLINE: April 18, 2025.**

The Congressional Black Caucus Spouses Education Scholarship application is now open. Applications can be submitted via the [CBCF website](#). For information on other CBC scholarship opportunities, please visit the [CBCF scholarship page](#). **APPLICATION DEADLINE: March 29, 2025.**

The Department of Transportation's Build America Bureau released a [Notice of Funding Opportunity \(NOFO\)](#) for the [Rural and Tribal Assistance Pilot Program](#). The NOFO offers **\$27 million** in technical assistance grants to rural and tribal communities for the planning and design phase development of transportation projects. This program has two types of grants: Single project grants ranging from **\$200,000** up to **\$750,000** each; and Multi-community grants ranging from **\$500,000** up to **\$2.25 million** each to fund projects in at least three eligible communities submitted in a single application. The Bureau will accept applications beginning Tuesday, March 4, 2025. **APPLICATION DEADLINE: April 3, 2025.**

NJAC Save the Dates!

NJAC Board of Directors Virtual Meeting
March 21, 2025

NJAC Virtual Workshop
April 16, 2025

NJAC Celebration of County Government
Sponsorships & Exhibit Opportunities Available
May 7-9, 2025
Atlantic City



Addressing the most important technology issues facing digital government today.

PURPOSE

This event is for and about state and local government. The purpose of the event is to foster discussion and dialogue on the use of information technology as a strategic tool for managers, executives and policy makers.

FOCUS

- Digital Government Trends
- Emerging Technologies
- Cybersecurity
- Data and Analytics
- Citizen Experience
- Cloud Services
- Innovation and Collaboration

WHO SHOULD ATTEND

If you influence or participate in technology decisions or implementations at any level, you will find benefit in attending. Don't miss this opportunity to see the latest in digital government solutions, keep abreast of current policy issues and network with key government executives, technologists and industry specialists.

EVENT DATE

Tuesday, May 13

VENUE

The War Memorial, 1 Memorial Drive, Trenton, NJ 08608

REGISTER TODAY!

Visit events.govtech.com/New-Jersey-Digital-Government-Summit.html

For registration assistance contact:

Lee Vang

(800) 940-6039 ext. 1407

lvang@govtech.com

For more info visit events.govtech.com/New-Jersey-Digital-Government-Summit.html

NJ COALITION AGAINST HUMAN TRAFFICKING

LAW ENFORCEMENT CONFERENCE

APRIL 1st and 2nd 2025

8:00am-4:30pm

**Sheraton Eatontown Hotel
6 Industrial Way East
Eatontown, NJ 07724**

Join us for a 2-Day Survivor Informed Human Trafficking Prevention Training In Preparation for the 2026 World Cup

PRESENTERS INCLUDE:

- Monmouth County Sheriff Shaun Golden
- David Ryan - LE Expert, Former Chief of Police
- Judge Robert Lung - HT Expert
- Gina Cavallo - Consultant & HT Expert
- Suleman Masood Esq. - Attorney & HT Expert
- Ashleigh Grace - Speaker, High Profile Trafficking Ring
- Theresa Flores - Survivor & HT Expert
- Cristian Eduardo - Survivor & HT Expert
- John-Michael Lander - Survivor, Expert, Former Athlete
- Debra Jones - IOFA
- CAP Erika Halayko - Atlantic Co. Prosecutor's Office
- AP Joseph Remy - Atlantic Co. Prosecutor's Office

LEARN FROM EXPERTS IN THE FIELD TO:

- Recognize the gravity of this exploitative, abusive criminal enterprise that discriminates against no one
- Develop and Maintain a Victim Centric, Trauma Informed Approach to Human Traffick Investigation and Prosecution
- Access a Toolbox of National, State, and Local Contacts and Resources of Service Providers and Investigative Resources
- Reinforce the Multifaceted Approach towards Human Trafficking by Understanding Trauma
- Use Education to Prevent and Mitigate Trafficking, especially in large scale events such as the Super Bowl and the World Cup

Presented in partnership with:



**REGISTER
HERE:**



SAFERNJ.ORG

Bethpage Federal Credit Union Is Rebranding As "FourLeaf"

Bethpage 

IS NOW

FOUR  LEAF

Federal Credit Union

Bethpage Federal Credit Union is rebranding as "FourLeaf" to signify their desire for future growth and expansion beyond their current geographic reach, while still honoring their heritage as a Long Island-based institution; the new name symbolizes prosperity, innovation, and a commitment to serving their members across a wider area, with the "FourLeaf" representing stability and potential for continued growth.

NJAC Conference Save The Date

NJAC Celebration of County Government

May 7-9, 2025

Caesars

Atlantic City, NJ

Sponsorship & Exhibit Opportunities
(more details [HERE](#))



Downside protection with an opportunity for growth



Now more than ever, people want protection from volatility. Nationwide Indexed Principal Protection® (NW-IPP) is a long-term savings option that protects principal. That means no matter what the market does, the account is protected **and** it retains the opportunity for upside potential.

Common retirement savings options



Potential benefits of NW-IPP

Principal protection

- Principal investment protection from market declines can help provide confidence through unstable market conditions

Growth potential

- Any gains are locked in and become part of the principal at the end of the one-year Index Term*

Balanced approach

- NW-IPP is a group fixed indexed annuity, so as part of a wide range of investment options, it may offer a balance between protection and growth

Flexibility of choice

- Two contribution options: payroll deductions or a lump-sum dollar amount exchanged from another investment option in the plan (no minimum required)
- Money can be exchanged out of this investment option at any time without penalties (restrictions may apply)



Find out more by visiting our [website](#). Contact your Nationwide Representative to learn more or to discuss adding this solution to your Plan.

NACo, NLC, NCSL, USCM, CSG and ICMA Emphasize The Impact Of Policy Changes To Eligibility Requirements And Financing Of Medicaid

by NACo

The National Association of Counties (NACo), in partnership with a coalition of bipartisan membership organizations representing state legislators, state governments, county managers and cities sent a letter to House and Senate leadership expressing concern over proposed changes to Medicaid financing requirements, following recent proposals that would enact significant cuts to Medicaid.

Established in 1965, Medicaid is a federal entitlement program paid for by taxpayers that provides health and long-term care insurance to low-income families and individuals. Medicaid operates and is jointly financed as a partnership between federal, state and local governments. Counties across the nation deliver Medicaid-eligible services and in many instances help states finance and administer the program.

The letter can be found [here](#) and below:

As a coalition of bipartisan membership organizations representing governors, state legislatures, cities, and counties, we are committed to working collaboratively to strengthen the Medicaid program so that states and localities can continue to meet the needs of their residents effectively. We write to express concern over proposed changes to Medicaid financing and requirements that could significantly impact state and local budgets, healthcare infrastructure, and millions of Americans who rely on the program. Medicaid is a federal-state-local partnership that provides health coverage to over 70 million Americans, including children, seniors, people with disabilities, and low-income adults. It covers 38 million children, funds 40% of all births, supports rural hospitals, and is the largest payer of long-term care and behavioral health services. Expansion has provided additional federal funding to 41 states, increasing access to care, particularly for those with substance use disorders.

Policy changes that mandate specific eligibility requirements and changes in the fiscal makeup of the program threaten Medicaid's effectiveness and reduce state flexibility in program design. Such changes have costly implications, leading to significant coverage losses for beneficiaries and increased medical debt, with unclear long-term savings. For example, reducing the 90% federal match rate for Medicaid expansion could cut federal spending by \$561 billion over nine years, forcing states to either drop expansion or absorb higher costs—jeopardizing coverage for millions and harming state economies. Likewise, proposals such as per capita caps or block grants that do not account for increases in health costs or fluctuations in enrollment would shift financial risks to states and counties. The Congressional Budget Office estimates that half of those losing Medicaid coverage under such changes would become uninsured, leading to higher medical debt, uncompensated care costs, and potential hospital closures, particularly in rural areas.

Medicaid accounts for over half of all federal funds to states and is the largest source of federal funding for state budgets, making it essential to states' ability to design and administer healthcare programs that meet the unique needs of their populations. Preserving state flexibility and preventing significant funding cuts are both critical to ensuring Medicaid can be tailored to local priorities, as such cuts would severely limit this ability, forcing states to reduce services, restrict eligibility, or shift costs to local governments. These reductions would jeopardize access to affordable healthcare and long-term services and place an unsustainable financial burden on states and counties, which often serve as payers of last resort.

We look forward to continuing our work together as intergovernmental partners to enhance the Medicaid program and ensure that states and localities can effectively serve their residents.

For more information on Medicaid and counties, click [here](#).



Aruba User Experience Insight



Aruba UXI Sensors: Streamlining IT for New Jersey Counties

New Jersey's county and municipal organizations rely on robust technology to deliver critical services. Aruba User Experience Insight (UXI) sensors provide a vendor-agnostic solution to monitor network performance from the end-user perspective, improving reliability and efficiency in any IT environment.

Key Benefits

- **Proactive Monitoring:** Detect and resolve issues before they impact services.
- **Faster Troubleshooting:** Identify root causes quickly, minimizing downtime.
- **Vendor-Agnostic Design:** Works seamlessly with any network infrastructure.
- **Cost Efficiency:** Prevent outages and optimize IT investments.

Applications

- **Public Safety:** Maintain reliable 911 and emergency services communication.
- **Administrative Offices:** Boost productivity by ensuring smooth application performance.
- **Community Services:** Deliver consistent online experiences for residents.
- **Smart Initiatives:** Support IoT devices for smarter infrastructure.

Aruba UXI sensors bridge the gap between IT teams and end-users, enabling government entities to address IT challenges and deliver superior services efficiently. Ready your county for a smarter, more reliable future with [Aruba UXI sensors](#). To learn more, you can contact either pat.rucker@hpe.com or joe.hickey@hpe.com

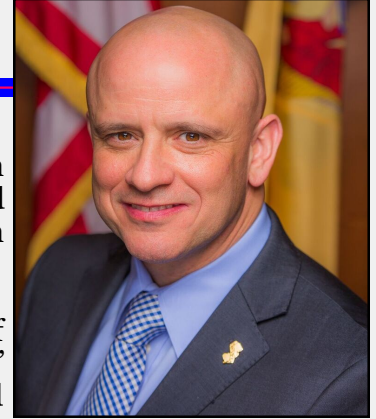


FROM THE EXECUTIVE DIRECTOR

On February 20th, NJAC testified before the Assembly Labor Committee in opposition to **A-919** (*Reynolds-Jackson D-15/Wimberly D-35*), which would establish procedures and standards concerning public services privatization contracts.

NJAC strongly opposes this measure as it would effectively prohibit the use of privatization contracts by requiring county governments to pay new employees' wages and benefits at a rate not less than the wages and benefits paid to displaced employees. As noted below, counties enter into privatization contracts to recognize important cost savings in salary, wage, pension, and health benefit costs that make up approximately 65% of overall operating budgets. At a time in which counties, municipalities, and school districts across the State are struggling with double digit health benefit increases, pension payments, utility expenses, property and casualty insurance coverage, and the cost of goods and services, this legislation eliminates one of the only limited resources available for local governments to control the ever-increasing property tax burden. NJAC is also alarmed that this legislation would create an overly burdensome, adversarial, and unnecessary level of bureaucracy by requiring the Office of the State Comptroller (OSC) to review and approve privatization contracts. Moreover, local governments should retain autonomy to enter into such agreements that they believe serve in the best interest of their constituents.

As a means to deliver often mandated services in a more cost effective and creative manner, and without impacting the level of service provided, counties throughout the State have carefully chosen to privatize various services and functions that may include: medical, dietary, and laundry services at county jails and juvenile detention facilities; maintenance services at county administrative, judicial, and prosecutorial facilities; home health services; risk management services; and, much more. Importantly note that several counties have considered privatizing welfare services and transportation services for the aged and disabled, but ultimately decided against it after conducting comprehensive feasibility studies. Despite opposition from NJAC, the New Jersey State League of Municipalities (NJLM), the New Jersey School Boards Association (NJSBA), the New Jersey Chamber of Commerce (NJCC), the New Jersey Business and Industry Association (NJBIA), and more, the Committee second referenced **A-919** to the Assembly Appropriations Committee. The companion version **S-1518** (*Turner D-15/Greenstein D-14*) is currently in the Senate Labor Committee awaiting consideration.



John G. Donnadio, Esq.

2025

NJAC CELEBRATION OF COUNTY GOVERNMENT

*May 7th through 9th
Caesars Hotel
Atlantic City, New Jersey*

EVENTS & HOLIDAYS

SUN	MON	TUES	WED	THURS	FRI	SAT
						<p>Irish Festival ¹</p> <p>12:00pm-6:00pm</p> <p>Washington Street</p> <p><i>Toms River Ocean County</i></p>
 <p>1:00pm-5:00pm</p> <p>Monmouth Street</p> <p><i>Gloucester City Camden County</i></p>	<p>Spring Craft & Vendor Show ³</p> <p>3/1 11:00am-4:00pm</p> <p>St. John's Church</p> <p><i>Passaic Passaic County</i></p>	<p>Catching the Moon: A Young Girl's Baseball Dream ⁴</p> <p>3/2 2:00pm</p> <p>The Growing Stage</p> <p><i>Netcong Morris County</i></p>	<p>District Wellness Fair ⁵</p> <p>3/6 5:00pm-8:30pm</p> <p>Woodstown Middle School</p> <p><i>Woodstown Salem County</i></p>	<p>Job Fair ⁶</p> <p>3/7 9:00am-12:00pm</p> <p>Rowan College of South Jersey</p> <p><i>Sewell Gloucester County</i></p>	<p>Mid-Atlantic Cheerleading Championships Grand Nationals ⁷</p> <p>3/7 - 3/9</p> <p>Convention Center</p> <p><i>Wildwood Cape May County</i></p>	<p>Food Truck/ A Slice of NJ ⁸</p> <p>3:00pm-8:00pm</p> <p>CZig Parking Lot</p> <p><i>Hackettstown Warren County</i></p>
<p>Alice in Wonderland Jr. ⁹</p> <p>6:00pm-8:00pm</p> <p>H.T. Costello Lyceum Hall</p> <p><i>Burlington City Burlington County</i></p>			<p>Little Music for Little Ears ¹²</p> <p>3/13 & 3/27 10:00am-10:45am</p> <p>Library Sussex Wantage Branch</p> <p><i>Wantage Sussex County</i></p>	<p>Devils vs. Oilers ¹³</p> <p>7:30pm</p> <p>Prudential Center</p> <p><i>Newark Essex County</i></p>	 <p>3/14 - 3/16</p> <p>NJCEC</p> <p><i>Edison Middlesex County</i></p>	<p>USA Wrestling NJ State Finals ¹⁵</p> <p>3/15 & 3/16 9:00am</p> <p>CURE Arena</p> <p><i>Register Here Trenton Mercer County</i></p>
<p>Hunterdon County Irish Festival ¹⁶</p> <p>3:00pm-8:00pm</p> <p>Red Mill Museum</p> <p><i>Clinton Hunterdon</i></p>			<p>Woodcock Talk & Walk ¹⁹</p> <p>3/20 6:00 pm-7:30pm</p> <p>Lenape Park</p> <p><i>Register Here</i></p> <p><i>Cranford Union County</i></p>	 <p>3/20 & 3/21 11:00am-11:30pm</p> <p>Meadowlands Racetrack</p> <p><i>Register Here</i></p> <p><i>East Rutherford Bergen County</i></p>	<p>Grease the Musical ²¹</p> <p>7:00pm</p> <p>Levoy Theatre</p> <p><i>Millville Cumberland County</i></p>	<p>4-H Spring Craft Show ²²</p> <p>10:00am-4:00pm</p> <p>4-H Center</p> <p><i>Bridgewater Somerset County</i></p>
			<p>Beautiful-The Carole King Musical ²⁶</p> <p>2:00pm</p> <p>Axelrod PAC</p> <p><i>Register Here</i></p> <p><i>Deal Monmouth County</i></p>	<p>L.A.S.O. Latin Music Fest ²⁷</p> <p>9:00am-12:00pm</p> <p>Mac Mahon Student Center</p> <p><i>Jersey City Hudson County</i></p>		<p>Atlantic City Beer & Music Festival ²⁹</p> <p>12:00pm-4:00pm 7:00 pm-11:00pm</p> <p>Convention Center</p> <p><i>Register Here Atlantic City Atlantic County</i></p>