

NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

ISSUE 159 - FEBRUARY 2025

What IS A Telecom Consultant, Why Do You Need One, And How Do You Choose The Right One?

by Matt Watkins, VP Development & Operations, ACE Telecom Consulting



As David Byrne said, “You may ask yourself...” (end Talking Heads reference) – What is a Telecom Consultant and why do they keep calling me? You wouldn’t be alone.

Municipal and County officials are quite familiar with the “legacy” professionals – attorneys, engineers, and various other professionals. They are all very important, and important to know about.

While “Telecom Consultant” may be a less-known term or concept, the potential for one to add tremendous value to your County or Municipality exists nonetheless.

First, what does one do? Generally, a Telecom Consultant refers to an entity that manages matters of wireless telecom infrastructure and related matters. These are generally not the type of consultant who would set up phone systems in your offices.

*Matt Watkins, VP Development & Operations,
ACE Telecom Consulting*

What are wireless telecom infrastructure matters? Services provided could include anything from ordinance advisory services (ensuring proper and desired use of your public spaces), to site audits (ensuring lease entitlements are being honored and rents are current), to permit reviews (site modification rules can be somewhat nuanced, it’s best to have expert eyes on these), to bid writing and contract negotiations for new and existing tenants.

Why do these things matter to me?

- **Ordinance Advisory Services:** A Telecom expert should have the knowledge and ability to work with your attorney to provide or help draft language that will offer the maximum enforceable protections for use of your public spaces. If your residents don’t mind looking at unfettered antenna and cable clutter proliferating on your wood poles, this may not matter to you. If aesthetics matter to your County or Town, have an expert work with your attorney to understand what can and can’t be governed, and the implications from putting rules in place or not doing so. Many towns we’ve spoken to have decided this wasn’t important only to find themselves in a corner once the first carrier ROW applications arrive.

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- **Site Audits:** Does your County have any lease rights with wireless carriers? Do you own water towers, monopoles, lattice towers, or buildings that have or might have the ability to house wireless infrastructure? A good Telecom Consultant will perform an assessment of your physical assets, lease rights, and tenant compliance with the same to ensure you're receiving the right rent or revenue share, and that you're not missing any opportunities for additional passive monetization! Of the audits performed by ACE Telecom in 2023 and 2024, we discovered over 50% of tenancies were in some way out of compliance. A good Telecom Consultant will leave you with a clear picture of your assets, risks, opportunities, and overall values.
- **Permit Reviews:** These are not typical buildings or deck additions, there are many industry-specific aspects of telecom infrastructure that should not be overlooked (distance from power lines, size increases related to Eligible Facilities Request)
- **Bid-Writing/Contract Negotiations:** We've seen public entities accept lease buyout offers without publicly bidding. We've seen public bids with 2-3 respondents. We've seen bids with no respondents due to overly restrictive requirements. ACE Telecom Consulting or a similar consultant can help identify potential tenant interest at a location, write the bid, ensure all appropriate parties (not just those following public notices) are involved, driving up value through maximum competition.

“Okay”, you say to yourself, “We need a Telecom Consultant, so how do I choose the right one?” The answer is clearer than you might expect. Ask yourself these questions:

- What is their experience level – not just in number of years or volume of contracts, but breadth of discipline. Is one only a specialist on legal or engineering matters or can they help me on all the other important components?
- Do their references check out – like any of us, if you're giving someone a contract, you expect them to pick up when you call, to commit to a level of performance you would be happy with. What do their references say about them?
- Do they have conflicts? Can someone objectively represent us while also representing carriers or industry groups in other matters?
- Can they find revenue opportunities? That's the million – or several-million-dollar question. A good Telecom Consultant will help you find ways to bring in the most revenue possible, making their services a net benefit to your County.

Until the next time, ACE Telecom Consulting welcomes your inquiries. Feel free to contact us at www.acetelecomconsulting.com, info@acetelecomconsulting.com or 201-927-7660.



FPA Names Eric C. Betz As Director Of Infrastructure

By French & Parrello Associates (FPA)



French & Parrello Associates (FPA) is excited to announce that it has named Eric C. Betz, PE, BCEE, CME as Director of Infrastructure. Mr. Betz, who previously led FPA's Water & Wastewater Department, has more than 33 years in engineering, management, and business development experience within the water, transportation, building, and energy sectors.

In his new role, Mr. Betz will continue to oversee operations in the Water & Wastewater Department, while also overseeing the company's Water Resources and Dams, Municipal Engineering, and Solid Waste Departments. His vision, strategic thinking, and technical acumen, gained over his more than three decades of experience, will help to guide the company as they tackle complex and vital infrastructure challenges for clients.

"By appointing Eric as our Director of Infrastructure, FPA is renewing its commitment to excellence, innovation, and the enhancement of our service offerings," said Steven Tardy, PE, President & CEO. "We are looking forward to continued growth in 2025 and beyond and have full faith in Eric's leadership as we tackle challenging infrastructure projects for our growing portfolio of clients."

Eric C. Betz, PE, BCEE, CME, Director of Infrastructure, FPA

Throughout his career, Mr. Betz has developed a broad range of expertise, working with county, state, and federal entities, as well as public agencies, utility authorities, and transportation organizations. He has successfully guided clients through the process of securing funding from local, state, and federal programs to advance critical capital projects. His experience spans planning, permitting, design, and construction-phase engineering services for key infrastructure projects that improve the health, safety, and welfare of the public.

Mr. Betz earned Bachelor's and Master's Degrees in Civil and Environmental Engineering from Rutgers University School of Engineering, and is a licensed Professional Engineer, Nationally Board Certified Environmental Engineer, and Certified Municipal Engineer, and he is active in numerous professional organizations. He is a Past President and Executive Board Member for the NJ Society of Municipal Engineers, serves on the Board of the Jersey Shore Partnership, Rutgers University's School of Engineering CEE Industry Advisory Board, and Columbia University's School of Engineering's CBIPS. Mr. Betz is also a member of the American Council of Engineering Companies (ACEC) in New Jersey and New York, serving on the Port Authority of NY & NJ Business Practices Committee, and he is active in the ASCE, AWWA, AEANJ, NJWEA and SWANA.



Circulate NJ: Celebrating New Jersey's Logistics Industry

By David Greek, Chair, Circulate NJ & Managing Partner, Greek Real Estate Partners

In November 2024, members of New Jersey's logistics industry – which encompasses the Transportation, Logistics and Distribution (TLD) industry – came together to form a collaborative effort called [Circulate NJ](#).

This organization seeks to inform and educate the public on the trade's numerous public benefits, using hard data and specific examples. More than that, we want to speak directly with residents and stakeholders about the industry and how it can continue to act as the life force behind New Jersey's economy.

Logistics take in goods and services from across the world. We then create jobs, economic growth, professional development, and environmental rehabilitation opportunities before providing goods and services directly to your doorstep. New Jersey benefits significantly from the logistics industry, in terms of real dollars but also in terms of economic opportunities for our residents and environmental stewardship.

The logistics industry includes a huge portion of New Jersey's economy, from port workers, distributors, developers, construction professionals, to trucking companies and more.

Economically, logistics supports over 400,000 New Jersey jobs and is one of the state's fastest growing employment sectors. That amounts to 12% of the state's workforce. Logistics accounts for 12.7% of New Jersey's private sector wages, offering an average annual salary of \$75,000. The industry also contributes \$62.5 billion, or 10%, to the state's [Gross Domestic Product](#).

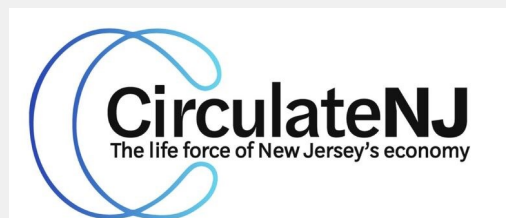
In addition to the economic benefits, the logistics industry often serves as a hub of innovation. While many might look at a storage facility or data center and simply see a square, mundane building, inside there are individuals working on improving and creating the latest technologies for safely and efficiently moving goods and services through New Jersey.

New Jerseyans might be surprised to learn that the logistics industry is actually a leader in the environmental cleanup of polluted brownfield sites. Unusable to the public without rehabilitation, logistics industry members have created clean up and reuse opportunities up and down New Jersey.

It's not, however, just about economic growth and environmental rehabilitation, as critical as those both are. It's about the little moments and experiences in our lives that happen because of logistics.

The Thanksgiving meal that many of us were lucky enough to enjoy with friends and family, the gifts we give and receive during the holidays, the ability to get what you need for your child's school project or replace that kitchen appliance without spending time that you don't have driving to the store – all of that is possible because of the logistics industry.

We want to hear from you, as county officials, to better understand what you are seeing around the logistics industry in your county, as well as share information on the industry. Please feel free to contact us at info@circulatenj.com and go to www.ciculatenj.com for more information.



A Message From The Association Of NJ Recyclers

By President of the Association of NJ Recyclers (ANJR) & the Executive Director of the Clean Communities Council of NJ

We are thrilled and proud to let you know about the 2025 NJ Sustainability in Motion Conference (SIM's). The 3rd annual SIM's Conference is being held on March 5th through the 7th at Caesar's Hotel and Casino in Atlantic City, NJ. This Conference is a collaboration between ANJR and Clean Communities Council of NJ (CCC). In the last 2-years over 1,000 people have attended, and 200 Exhibitors have made this Conference amazing. Our 3rd year will be our break-out year.

In just three years-time, this conference has become a go-to event for NJ's sustainability representatives and offers a unique opportunity to network, learn and share our successes. SIM's attracts recycling coordinators, clean communities' coordinators, sustainability officers and elected officials. More information and registration information can be found on our website: [NJ Sustainability In Motion Conference](#)

Our exhibit ballroom is just about 80% sold-out. Our exhibitor return percentage is over 90%! We are confident to inform you , that *this is your audience*. The Exec Team has put in so much effort to put the attendees in front of you as much as possible.

So far our amazing sponsors are as of January 8th:

- Republic Services
- Bayshore Recycling
- Mazza Recycling
- Recycle Coach
- Altria Client Services
- Association of NJ Household Hazardous Waste Coordinators
- Atlantic County Utilities Authority
- The Authority of Cumberland County
- Garbo Grabber
- Hunterdon County Clean Communities
- New Jersey Natural Gas
- Mercer County Improvement Authority
- Kean University
- Township of Lakewood
- SSI Schaefer
- Storm Water Systems
- Atlantic City Electric

Our committed exhibitors include the NJ DEP - Recyclable Commodity Brokers - Compost Recycling - E-Waste - Promotional Products companies - cart manufacturers - and many more....

We trust that you give this Conference some consideration. Please reach out to us with any questions/concerns whatsoever!!

info@njsustainabilityconference.com

WELCOME TO OUR NEW MEMBERS



LEW Environmental Services is the most experienced environmental consulting, remediation and training company in NJ. LEW partners with over 100 municipalities across New Jersey to create custom lead paint compliance programs using proprietary software and 30 years of industry knowledge. From completing inspections, direct reporting to the DCA, and remitting state fees, LEW's partnership do it all and at NO COST to the municipalities.

For additional information and to learn more about LEW Environmental Services please visit [Lew Environmental Services here.](#)



RetireeFirst Preserving Retiree Healthcare. Ensuring Peace of Mind. RetireeFirst is the leader in Retiree Benefits Management. We partner with brokers, consultants, and clients to reduce costs while preserving and enhancing group retiree benefits. Retiree Advocacy Services are our hallmark. Through personalized support, advocates help members navigate Medicare and connect to programs that can improve their health and wellbeing. We create a positive experience for all our stakeholders, and it starts with people.

For additional information and to learn more about RetireeFirst please contact James Fitzpatrick, Regional Vice President via email at jfitzpatrick@retireefirst.com.



Workday is a cloud-based software solution designed to meet the unique needs of City and County government organizations, providing a unified platform for managing Human Resources, Finance, and Planning. It streamlines processes such as talent management, payroll, budgeting, and financial reporting, enabling local governments to improve efficiency, ensure compliance, and optimize resource allocation. With Workday, New Jersey Counties can automate routine tasks, reduce manual errors, and make data-driven decisions that support transparency and accountability. Its user-friendly interface and real-time insights help agencies stay agile and effectively navigate the complexities of public sector operations, all while maintaining the highest standards of security and compliance.

For additional information and to learn more about Workday please contact Scott Spak, Sales Account Executive via email at scott.spak@workday.com.

Enjoy Additional Benefits When Selling Surplus Online

by Stacey Turner, Marketing Communications Specialist, GovDeals

GovDeals is a self-service online auction platform specifically designed for government agencies to efficiently sell their surplus assets. This marketplace enables agencies to list a wide variety of items, from vehicles and equipment to office supplies and furniture.

Since 2008, The New Jersey Association of Counties has partnered with GovDeals to provide New Jersey’s counties with a government-specific online auction platform to offer their surplus for sale to the public. Sellers on GovDeals are fully responsible for all aspects of the auction process, including preparing the items for sale, creating detailed listings with descriptions and photographs, and managing the bidding process until the auction concludes. This streamlined approach allows government entities to effectively dispose of unused assets while maximizing their value through competitive bidding. Plus, all sellers enjoy the following no extra costs benefits.

<p>Sustainable Solutions: Reduce transportation costs, divert waste from landfills, and go paperless with ACH and digital file storage.</p>	<p>Dedicated Support: Direct access to our diverse team, here to ensure you meet your goals, at no cost.</p>	<p>Customized Reporting: Robust reporting and a continuous audit trail that are accessible in perpetuity.</p>
<p>Risk Mitigation: Weekly payment remittance and complete financial indemnification against chargebacks and fraud.</p>	<p>Targeted Marketing: Free extensive marketing outreach to targeted bidders tailored to fit your selling needs.</p>	<p>Local Participation: Generate a URL specific to your auctions and be able to monitor and manage auctions in real-time.</p>

But that’s not all. GovDeals sellers enjoy a variety of a la carte assistance options to fit their needs, such as onsite asset cataloging, bidder communication, asset removal services, auction listing creation, coordinating inspections, and other services as requested.

Learn More Today!

For more information on how your county can utilize the GovDeals platform through our partnership with the New Jersey Association of Counties, please contact Mike Baker at 609-713-7888 or mbaker@govdeals.com.



Save The Date And Join Us!

by Yvonne Ha, Marketing, MRA International

April 9th NJ GMIS, The Palace at Somerset Park, Somerset, NJ

Time: 7:30 am – 5:00 pm

- Come join us in exchanging ideas, information, and experiences that foster members' knowledge of technology developments to better serve their organizations.

MRA International is a leading technology expert and a value-added HP and HPE Partner with over 20 years of experience providing unique IT solutions and turn-key results to the public sector.

For more information, please contact the MRA Sales Team:

Email: sales@mrainternational.com

Phone: (732) 222-0997



MRA
INTERNATIONAL

BECOME A MEMBER OF THE NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC and how you can join.

Contact Loren Wizman, Business Development Director at
(609) 394-3467 or loren@njac.org

[Click here for an application](#)

Study With The Leader In Online Education - *Thomas Edison State University*

EDUCATIONAL BENEFITS FOR NEW JERSEY PUBLIC SECTOR EMPLOYEES



LIVE WEBINAR
Wednesday, February 5, 2025
1:00 pm – 2:00 pm

Registration: Click [HERE!](#)

(bit.ly/TESUFeb2025)

This informative meeting will cover how to:

- Fund your education
- Find time to finish your degree
- Receive college credit for prior course work and professional experiences

Come with your questions—we will have a live Q&A!

SHARE THE NEWS!

Let us know what educational or informational articles you would like published in the NJAC COUNTY BIZ

**Contact Loren Wizman, Director of Business Development
(609) 394-3467
OR
loren@njac.org**

The Union County Board of County Commissioners and the Union County Department of Administrative Services present

CELEBRATE NATIONAL LEADERSHIP DAY

Strengthen your leadership skills



Moderated by JoAnn Gemenden
Executive Director, New Jersey Clean Communities

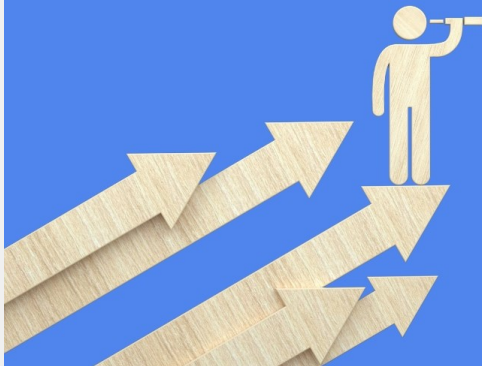


Presentation by Luz Gonzalez
*Empowering Your Leadership with Emotional Intelligence
Instructor, UCNJ College of Union, New Jersey*



Thursday, February 20, 2025

Hamilton Stage, 360 Hamilton Street in Rahway
9:30 am to 12:30 pm - CEU Credits available - Free Event



BROUGHT TO YOU BY THE
UNION COUNTY
BOARD OF COUNTY COMMISSIONERS

Questions?
Laura Scutari
lscutari@ucnj.org

NJAC Save the Dates!

NJAC Virtual Workshop
February 19, 2025

NJAC Celebration of County Government
Sponsorships & Exhibit Opportunities Available
May 7-9, 2025
Atlantic City

Exciting News! Through Family Connects NJ, Families Welcoming Home A Newborn In New Jersey Can Now Request A Free In-Home Nurse Visit In Six Additional Counties, Starting January 2025!

The Family Connects NJ program connects families in 11 New Jersey counties with a free in-home visit by a specially trained, registered nurse within the first two weeks of welcoming home a newborn. This service, which launched last year, extends to birth families, as well as to foster and adoptive parents. The program is also available to families that have experienced the tragedy of stillbirth or neonatal loss.

As of January 2025, the Family Connects NJ program is serving families in Cumberland, Essex, Gloucester, Mercer, Middlesex, Somerset, Sussex, Passaic, Hudson, Bergen, and Ocean Counties. Additional counties will be added in the future.

Learn more about when you can expect the Family Connects NJ program to be available in your home county at <https://www.familyconnectsnj.org/rollout>



Universal Home Visiting

Family Connects NJ is a free, voluntary program offering a visit at home by trained nurses for any family caring for a newborn baby. The program is available to all New Jersey families.

During the critical first weeks following childbirth, Family Connects NJ provides families with a private visit at home by a specially trained nurse. Program nurses will check the baby's weight, assess physical and emotional health of both newborn and parents. Family Connects NJ nurses also provide information on important topics like feeding, sleeping, and community resources available, if needed.

How to Enroll

Families can learn more information and request a nurse visit by visiting the [Family Connects NJ website](https://www.familyconnectsnj.org). For families who would rather enroll by phone, the website also includes phone numbers for local Family Connects NJ nurse providers in your home county.

To learn more and sign-up, visit [FamilyConnectsNJ.org](https://www.familyconnectsnj.org) or scan the QR code.



Program Highlights

- ✓ Care is provided at **no cost to you**, in the comfort of the family home, and is completely voluntary.
- ✓ Services are available to **birth, adoptive, and resource families** with a newborn, as well as parents experiencing a stillbirth or loss of their newborn.
- ✓ While Family Connects NJ will initially be limited to **select counties**, it will gradually expand service to all of NJ. Visit [FamilyConnectsNJ.org/rollout](https://www.familyconnectsnj.org/rollout) for more information.
- ✓ **Specially-trained registered nurses** evaluate health, screen for potential complications, answer questions, and address any unexpected changes families are experiencing during the first two weeks after delivery.
- ✓ Nurses will connect families to **community resources** based on their specific circumstances.

NJ COALITION AGAINST HUMAN TRAFFICKING

LAW ENFORCEMENT CONFERENCE

APRIL 1st and 2nd 2025

8:00am-4:30pm

**Sheraton Eatontown Hotel
6 Industrial Way East
Eatontown, NJ 07724**

Join us for a 2-Day Survivor Informed Human Trafficking Prevention Training In Preparation for the 2026 World Cup

PRESENTERS INCLUDE:

- Monmouth County Sheriff Shaun Golden
- David Ryan - LE Expert, Former Chief of Police
- Judge Robert Lung - HT Expert
- Gina Cavallo - Consultant & HT Expert
- Suleman Masood Esq. - Attorney & HT Expert
- Ashleigh Grace - Speaker, High Profile Trafficking Ring
- Theresa Flores - Survivor & HT Expert
- Cristian Eduardo - Survivor & HT Expert
- John-Michael Lander - Survivor, Expert, Former Athlete
- Debra Jones - IOFA
- CAP Erika Halayko - Atlantic Co. Prosecutor's Office
- AP Joseph Remy - Atlantic Co. Prosecutor's Office

LEARN FROM EXPERTS IN THE FIELD TO:

- Recognize the gravity of this exploitative, abusive criminal enterprise that discriminates against no one
- Develop and Maintain a Victim Centric, Trauma Informed Approach to Human Traffick Investigation and Prosecution
- Access a Toolbox of National, State, and Local Contacts and Resources of Service Providers and Investigative Resources
- Reinforce the Multifaceted Approach towards Human Trafficking by Understanding Trauma
- Use Education to Prevent and Mitigate Trafficking, especially in large scale events such as the Super Bowl and the World Cup

Presented in partnership with:



**REGISTER
HERE:**



SAFERNJ.ORG

Grant Opportunities

- Up to \$75 million in funding is available through the NOAA [Restoring Fish Passage through Barrier Removal](#) grant. These funds will be used to remove dams and other in-stream barriers, reopen migratory pathways, and restore access to healthy habitat for fish around the country. NOAA will accept proposals between \$750,000 and \$8 million for the entire award, with typical funding anticipated to range from \$3 million to \$5 million. **APPLICATION DEADLINE: FEBURARY 10, 2025.**
- Up to \$20 million is available for fish passage and tribal capacity building under the NOAA [Restoring Tribal Priority Fish Passage through Barrier Removal](#) funding opportunity. This funding will support U.S. federally recognized tribes, Alaska Native Corporations, and tribal organizations in building tribal organizational capacity and implementing projects that reopen migratory pathways and restore access to healthy habitat for tribally-important species. NOAA will accept proposals between \$300,000 and \$6 million for the entire award, with typical funding anticipated to range from \$500,000 to \$4 million. **APPLICATION DEADLINE: FEBURARY 27, 2025.**

NJAC Conference Save The Date

NJAC Celebration of County Government

May 7-9, 2025

Caesars

Atlantic City, NJ

Sponsorship & Exhibit Opportunities

(more details [HERE](#))

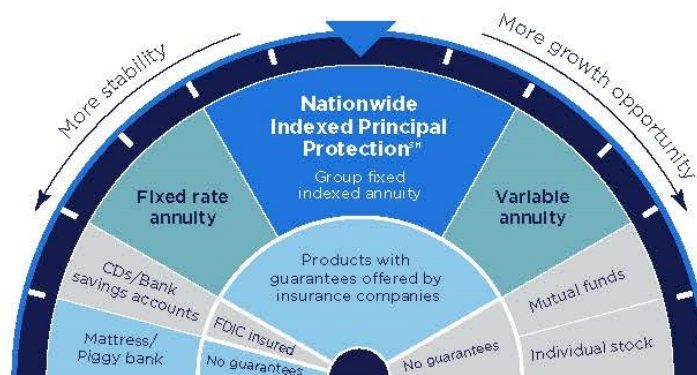


Downside protection with an opportunity for growth



Now more than ever, people want protection from volatility. Nationwide Indexed Principal Protection® (NW-IPP) is a long-term savings option that protects principal. That means no matter what the market does, the account is protected **and** it retains the opportunity for upside potential.

Common retirement savings options



Potential benefits of NW-IPP

Principal protection

- Principal investment protection from market declines can help provide confidence through unstable market conditions

Growth potential

- Any gains are locked in and become part of the principal at the end of the one-year Index Term*

Balanced approach

- NW-IPP is a group fixed indexed annuity, so as part of a wide range of investment options, it may offer a balance between protection and growth

Flexibility of choice

- Two contribution options: payroll deductions or a lump-sum dollar amount exchanged from another investment option in the plan (no minimum required)
- Money can be exchanged out of this investment option at any time without penalties (restrictions may apply)



Find out more by visiting our [website](#). Contact your Nationwide Representative to learn more or to discuss adding this solution to your Plan.

Celebrating Our NACo Leadership Academy Graduates

Professional Development Academy + NACo

Congratulations to the most recent NACo Leadership Academy graduates from New Jersey! With their newly acquired knowledge and skills, these leaders are poised to make a significant impact on their counties and communities in 2025 and beyond.

High Performance Leadership Academy

Carol Gorr, Deputy Surrogate, Middlesex County

Artificial Intelligence Leadership Academy

Eric Bauer, Supervisor of Network Operations, Monmouth County

Kenneth Reade, Supervisor of Voice and Security, Monmouth County

Michael Hanlon, Supervisor of GIS, Monmouth County

Nicholas Trotta, Assistant Director IT, Monmouth County

Rebecca Bigelow, Supervisor of ServiceDesk, Monmouth County

Ready to explore your leadership potential?

Request information about NACo Leadership Academy programs by contacting Director of Enrollment, Sarah Bruck, at sarahb@pdaleadership.com or 503-558-2535.



Aruba User Experience Insight



Aruba UXI Sensors: Streamlining IT for New Jersey Counties

New Jersey's county and municipal organizations rely on robust technology to deliver critical services. Aruba User Experience Insight (UXI) sensors provide a vendor-agnostic solution to monitor network performance from the end-user perspective, improving reliability and efficiency in any IT environment.

Key Benefits

- **Proactive Monitoring:** Detect and resolve issues before they impact services.
- **Faster Troubleshooting:** Identify root causes quickly, minimizing downtime.
- **Vendor-Agnostic Design:** Works seamlessly with any network infrastructure.
- **Cost Efficiency:** Prevent outages and optimize IT investments.

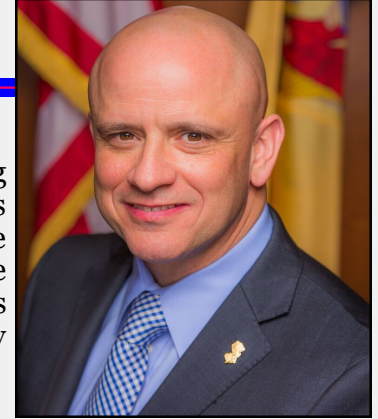
Applications

- **Public Safety:** Maintain reliable 911 and emergency services communication.
- **Administrative Offices:** Boost productivity by ensuring smooth application performance.
- **Community Services:** Deliver consistent online experiences for residents.
- **Smart Initiatives:** Support IoT devices for smarter infrastructure.

Aruba UXI sensors bridge the gap between IT teams and end-users, enabling government entities to address IT challenges and deliver superior services efficiently. Ready your county for a smarter, more reliable future with [Aruba UXI sensors](#). To learn more, you can contact either pat.rucker@hpe.com or joe.hickey@hpe.com



FROM THE EXECUTIVE DIRECTOR



John G. Donnadio, Esq.

Thank you to everyone who joined us last month for NJAC's reorganization meeting and the swearing-in of Somerset County Commissioner Director Shanel Robinson as the Association 84th President along with our board of directors and executive officers. As we begin planning for an outstanding 2025, please let us know if you're interested in serving on one of NJAC's committees listed below. Your support is greatly appreciated and makes NJAC stronger as an advocate and resource for county government.

LEGISLATIVE COMMITTEE

This Committee will review and analyze legislation, regulations, and other related matters by email as necessary. The Committee will likely review such matters approximately 5-10 times this year and will make recommendations to the Board of Directors for its review and approval. Pursuant to NJAC's Constitution and Bylaws, Warren County Commissioner Jim Kern will Chair this Committee in 2025 as NJAC's 1st Vice President. *Open to NJAC board members and all county officials. Please note that since 2025 is gubernatorial election year, the committee may meet in-person over the summer to recommend NJAC's legislative goals and objectives for NJAC's Board of Directors to consider and recommend to the new Administration.*

FINANCE AND ADMINISTRATION COMMITTEE

This Committee will likely meet by video conference once or twice in the fall to discuss and review NJAC finances. The Committee will also develop and submit NJAC's annual budget to the Board of Directors for its review and approval. Pursuant to NJAC's Constitution and Bylaws, Monmouth County Commission Nick DiRocco will Chair this Committee in 2025 as NJAC's Secretary/Treasurer. *Open to NJAC board members.*

PERSONNEL COMMITTEE

This Committee will likely meet by video conference once or twice in fall to review and evaluate NJAC staff performance and other personnel matters as necessary. The Committee will also make annual staff performance recommendations to the Board of Directors for its review and approval. *Open to NJAC board members.*

NOMINATION COMMITTEE

This Committee will likely meet by video conference once or twice in the fall to solicit, discuss, and recommend nominees for NJAC executive officers. The Committee will also recommend a slate of executive officers for the upcoming year to the Board of Directors for its review and approval. *Open to NJAC board members.*

ANNUAL CONFERENCE WORKSHOP PROPOSALS DUE 02/14

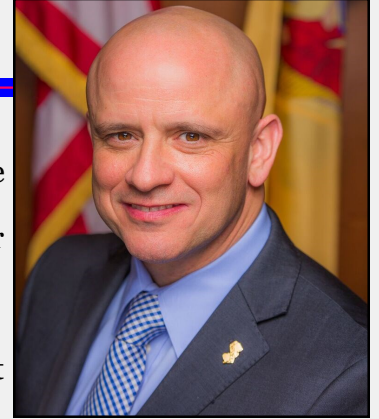
We're currently accepting proposals for annual conference workshops. *Space is limited*, so please submit your proposal no later than *February 14th* to Loren Wizman by email at loren@njac.org. To make sure that our elected officials, administrators, finance officers, purchasing officials, planners, engineers, attorneys, public works employees, accountants, and other county officials actively participate in our conference, the conference committee will give priority consideration to workshops approved for continuing education credits by the appropriate State agencies and the Rutgers University Center for Local Government Services.

1. Workshop sessions should be educational and informative, and 50-60 minutes long.
2. Proposals should include the name, title, and organization of those presenting.

FROM THE EXECUTIVE DIRECTOR

3. Proposals should contain a title and one-page informative summary of the workshop.
4. Proposals should include handouts, power point presentations, and other materials.
5. Proposals should be submitted by *February 14th*.

We'll make sure to notify you in writing of the time, location, and other important details concerning your workshop well in advance of the conference.



John G. Donnadio, Esq.

CONTINUING EDUCATION SERIES OF VIRTUAL WORKSHOPS 2/19, 4/16, 7/9, 9/17, & 10/29

Lastly, don't forget to mark your calendars with the above dates and stay tuned for additional details about our series of free virtual workshops. These educational and informative seminars will include key discussions on important county matters. We plan to secure continuing education credits for all (5) workshops and will provide sponsors with the opportunity to showcase their businesses with additional details to follow shortly.

ADDITIONAL IN-PERSON EVENTS

- NJAC Board of Directors Meeting 9/19 @ the State House in Trenton
- NJAC Year End Summit 12/19 @ the Trenton Country Club in Ewing

2025

NJAC CELEBRATION OF COUNTY GOVERNMENT

*May 7th through 9th
Caesars Hotel
Atlantic City, New Jersey*

EVENTS & HOLIDAYS

SUN	MON	TUES	WED	THURS	FRI	SAT
						<p>1</p> <p>PSS Chili Open Gold Classic</p> <p>Sussex County Fair Grounds</p> <p><i>Register Here</i></p> <p><i>Augusta</i> Sussex County</p>
<p>2</p> <p>Winter Fire & Ice Festival <i>2/1 & 2/2</i></p> <p>New Egypt Flea Market Village</p> <p><i>Cream Ridge</i> Monmouth County</p>	<p>3</p> <p>Chili Cook Off <i>2/1</i> 5:00 p.m. - 9:00 p.m.</p> <p>Meadowlands Racing & Entertainment</p> <p><i>East Rutherford</i> Bergen County</p>	<p>4</p> <p>Glass Open House <i>2/2</i> 11:00 a.m. - 4:00 p.m.</p> <p>Salem Community College</p> <p><i>Carneys Point</i> Salem County</p>	<p>5</p> <p>Marion Meadows All That Jazz <i>2/8</i> 5:00 p.m. & 8:00 p.m.</p> <p>UnionPAC Hamilton Stage</p> <p><i>Rahway</i> Union County</p>	<p>6</p> <p>Roller Skating <i>2/8</i> 1:00 p.m. - 3:00 p.m. 4:00 p.m. - 6:00 p.m.</p> <p>Convention Hall</p> <p><i>Cape May</i> Cape May County</p>	<p>7</p> <p>Brian Betz Jazz Trio <i>2/8</i> 2:00 p.m. - 3:00 p.m.</p> <p>Moorestown Library</p> <p><i>Moorestown</i> Burlington County</p>	<p>8</p> <p>MAC & Cheese Mayhem <i>11:00 a.m. - 6:30 p.m.</i></p> <p>Morristown Armory</p> <p><i>Morristown</i> Morris County</p>
<p>9</p> <p>Maple Sugaring <i>12:00 p.m. - 1:00 p.m.</i></p> <p>Lord Stirling Park Environmental Education Center</p> <p><i>Basking Ridge</i> Somerset County</p>	<p>10</p> <p>Phillipsburg Farmers Market <i>2/9</i> 10:00 a.m. - 1:00 p.m.</p> <p>Main Street</p> <p><i>Phillipsburg</i> Warren County</p>	<p>11 12</p> <p>FRIENDS OF THE OCEAN COUNTY LIBRARY TOMS RIVER</p> <p>WINTER POP-UP BLING AND BOOK SALES</p> <p>SATURDAY, FEBRUARY 15, 2025 11 AM - 3 PM</p>  <p><small>BLING SALE WILL INCLUDE A SELECTION OF PREVIOUSLY LOVED JEWELRY & ACCESSORIES THAT HAVE BEEN GENEROUSLY DONATED.</small></p> <p><small>BOOK SALE WILL INCLUDE A SELECTION OF BOOKS, DVDS, CDs & AUDIOBOOKS FOR ALL AGES THAT HAVE BEEN GENEROUSLY DONATED.</small></p> <p><small>CASH ONLY</small></p>		<p>13</p> <p>NJ Boat Expo <i>2/13 - 2/16</i></p> <p>New Jersey Convention & Expo Center</p> <p><i>Edison</i> Middlesex County</p>	<p>14</p> <p>The Great American Soul Book <i>8:00 p.m.</i></p> <p>Shea Center for Performing Arts</p> <p><i>Wayne</i> Passaic County</p>	<p>15</p> <p>Red, White & Brew Fest <i>12:00 p.m.</i></p> <p>CureArena</p> <p><i>Trenton</i> Mercer County</p>
<p>16</p> <p>Vanya & Sonia & Masha & Spike <i>3:00 p.m. - 5:00 p.m.</i></p> <p>Music Mountain Theatre</p> <p><i>Lambertville</i> Hunterdon County</p>	<p>17</p>  <p>HAPPY PRESIDENT'S DAY</p>	<p>18</p> <p>Harlem Globetrotters 2025 World Tour <i>2/17</i> 2:00 p.m.</p> <p>Jim Whelan Boardwalk Hall</p> <p><i>Atlantic City</i> Atlantic County</p>	<p>19</p>	<p>20</p>	<p>21</p> <p>Jersey Art Book (JAB) Fair <i>2/21 - 2/23</i></p>  <p><i>Jersey City</i> Hudson County</p>	<p>22</p> <p>Kinky Boots <i>3:00 p.m. - 4:30 p.m.</i></p> <p>The Ritz Theatre Company</p> <p><i>Haddon Twshp.</i> Camden County</p>
<p>23</p> <p>Nerd Fest <i>10:00 a.m. - 4:00 p.m.</i></p> <p>Holiday Inn</p> <p><i>Swedesboro</i> Gloucester County</p>	<p>24</p> <p>Historical Society Speaker Series <i>2/23</i> 2:00 p.m. - 4:00 p.m.</p> <p>Cumberland County Historical Society</p> <p><i>Greenwich</i> Cumberland County</p>	<p>25</p>	<p>26</p> <p>Seton Hall vs. Villanova <i>8:30 p.m.</i></p> <p>Prudential Center</p>  <p><i>Newark</i> Essex County</p>	<p>27</p>	<p>28</p>	