

NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

ISSUE 155 - OCTOBER 2024

Take Care Of Your Data

by Nicole Buccola, Marketing Assistant, PKA Technologies, Inc.



There's no getting around it. Your data has become the lifeblood of your business. From customer interactions to operational efficiency, data-driven insights are essential for staying competitive. However, managing data effectively presents significant challenges. This blog will delve into the three primary concerns your business faces and outlines the importance of addressing them as you implement a comprehensive corporate data strategy to take care of your data.

1. Data Security: Taker Care of Your Most Valuable Asset

Data security is arguably the most critical concern for businesses. A data breach can have devastating consequences, including financial losses, reputational damage, and legal liabilities. To mitigate risks, companies must implement robust security measures such as:

- **Encryption:** Encrypting sensitive data ensures that it remains unreadable even if it falls into the wrong hands.
- **Access Controls:** Restricting access to data based on roles and permissions helps prevent unauthorized access.
- **Regular Updates:** Keeping software and systems up to date with the latest security patches is essential.
- **Incident Response Planning:** Having a well-defined plan for responding to data breaches can minimize damage and expedite recovery.

2. Data Quality: Ensuring Accuracy and Reliability

High-quality data is essential for making informed decisions. Inaccurate or incomplete data can lead to flawed analysis, wasted resources, and missed opportunities. To ensure data quality, companies should:

- **Data Cleansing:** Identifying and correcting errors, inconsistencies, and duplicates in data.
- **Data Validation:** Implementing rules and checks to ensure data meets specific criteria.
- **Data Standardization:** Establishing consistent formats and standards for data storage and reporting.
- **Data Governance:** Implementing policies and procedures to manage data throughout its lifecycle.

3. Data Governance: Establishing a Framework for Data Care

Data governance provides a framework for managing data effectively. It involves establishing policies, standards, and processes for data collection, storage, access, and use. Key components of data governance include:

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Take Care Of Your Data *(continued)*

- **Data Ownership:** Assigning responsibility for data to specific individuals or departments.
- **Data Retention:** Determining how long data should be retained and when it can be deleted.
- **Data Privacy:** Ensuring compliance with data privacy regulations like GDPR and CCPA.
- **Data Quality Management:** Implementing processes for maintaining data quality.

Conclusion

Addressing data security, data quality, and data governance is essential for businesses to thrive in today's data-driven world. By investing in robust data management strategies, companies can unlock the full potential of their data, drive innovation, and gain a competitive edge. If you know you need to take care of your data but aren't sure where to start, [drop us a line](#). We'll help you make sense of the process and get you started on the road to a comprehensive data management strategy.



NJAC Save the Dates!

NJAC Summit on Artificial Intelligence & Cybersecurity
(please see page 5 for more details)

December 13, 2024
Trenton Country Club

NJAC Celebration of County Government
May 7-9, 2025
Atlantic City

Association of NJ Recyclers (ANJR)

by Gary Smalley, President, ANJR

Among the many areas where county government has taken a leadership role statewide is in recycling. New Jersey was the first State in the country to adopt mandatory recycling in 1987. Throughout the ensuing 37 years, our 21 counties have led the charge. The State, using most recent data, reported a 54% total recycling rate compared to a reported National recycling rate of 32%. There is good reason for this. Recycling is extremely convenient for residents of NJ; materials are placed at the curb (in most cases) and brought to one of 23 existing, State approved processing facilities where it is separated by material and shipped to markets to make new consumer products.

The recycling industry is highly competitive and complex. The materials we all place at the curb, namely paper, cardboard, glass, aluminum, plastic, etc., are commodities bought and sold daily through an elaborate system of markets. These markets fluctuate regularly based on local, state, national and international influences, much like trading on the New York Stock Exchange. Generally speaking, markets are strong at present. Current fiber pricing for recovered cardboard and paper has achieved value higher than the historical five-year average. Plastics have strong demand where prices have increased for HDPE (e.g. milk jugs) and PET (e.g. water bottles).

Recycling, as an industry, is also experiencing one of the most dynamic periods of change in its history. This change is primarily brought about through new legislation. Four recycling-related laws were recently enacted or are pending of great significance:

- In 2020, a food waste recycling act was passed that bans the disposal of food at landfills and incinerators by large generators, defined as generating a ton/week of food waste, provided there is a composting facility available within 25 road miles;
- In 2022 New Jersey's single-use plastics "bag ban" law became effective where grocery stores no longer supply plastic or paper bags to customers, polystyrene foam food service take-out products were banned and straws at restaurants are only available upon request;
- Also in 2022, "recycled content legislation" was passed which requires manufacturers to use increasing percentages of recycled or "post-consumer" material in manufacturing new products and packaging. For instance, 35% of all new glass containers must be recycled material beginning in 2024 and 50% of future plastic beverage containers will be made from recycled products;
- Finally, the "New Jersey Product Packaging Stewardship Act" (otherwise referred to as "Extended Producer Responsibility") is pending in the New Jersey Senate. If passed, manufacturers of products will become responsible for covering the costs of the materials they place in the marketplace at the end of their useful life.

Upcoming Events: Mark your calendars for the ANJR **Annual Fall Symposium and Awards Ceremony** on October 23rd beginning at 8:30 at the Jumping Brook Country Club in Neptune, NJ. Register at: <https://www.anjr.com/page/fallsymposium>

In March of 2025, ANJR along with Clean Communities Council of NJ is hosting the 3rd NJ **Sustainability in Motion Conference** in Atlantic City at Caesars. Over our 1st 2-years we have reached a combined audience of over 1,000 attendees plus 150+ exhibitors. Check our website at [NJ Sustainability In Motion Conference \(njsustainabilityconference.com\)](https://njsustainabilityconference.com) for more information.



WELCOME TO OUR NEW MEMBER



FLEET MANAGEMENT

Enterprise Fleet Management providing fleet management and leasing services for companies, governments and non-profit entities in Pennsylvania, Delaware, and New Jersey. Your fleet is more than a collection of vehicles. It's your reputation. It's a message to your customers and a promise to your employees.

Enterprise can help you build a better fleet – a fleet that helps you drive savings, safety and satisfaction.

For additional information and to learn more about **Enterprise Fleet Management** please contact Andrew Ramos vial email at andrew.r.ramos@efleets.com.

NJ County Administration Basic Certificate Program

Rutgers Online Program

\$670.00 Course ID: CT-7301-FA24-1

October 11, 2024 & October 18, 2024

9:00 a.m.—4:00 p.m.



Rutgers University Center for Government Services, in cooperation with the New Jersey Association of Counties, is pleased to present a certificate program on county administration designed to enhance the operational and functional knowledge of county administrators and professional staff.

This two-day Basic Certificate Program covers essential components in the administration of county government. Sessions on management challenges, public procurement, county fiscal affairs and ethics provide an overview of these important day-to-day issues and operations.

Instructed by experienced professionals in their respective fields, the sessions bring real-life applications and insight to the implementation of daily operations and challenges.

This program has been specifically designed to address the needs and interest of administrators, managers, and administrative staff working in county government.

The Division of Local Government Services, DCA has approved continuing education credits for CMFO, CCFO, CPWM, RMC, QPA and CTC recertification, as indicated on the agenda. To receive program certificate and CEUs, participants must attend both program days.

Click [here](#) for a copy of the agenda and [registration information](#).

NEW JERSEY ASSOCIATION OF COUNTIES*County Government with a Unified Voice!***NJAC SUMMIT ON ARTIFICIAL INTELLIGENCE & CYBERSECURITY***Trenton Country Club*December 13, 2024

NJAC BOARD OF DIRECTORS MEETING

9:00 a.m. – 9:30 a.m.

REGISTRATION & CONTINENTAL BREAKFAST

9:00 a.m. – 10:00 a.m.

OPENING REMARKS

10:00 a.m. – 10:15 a.m.

HOW LOCAL GOVERNMENTS MAY USE ARTIFICIAL INTELLIGENCE

10:15 a.m. – 11:15 a.m.

Subject matter experts from the public and private sector will address how local governments may use AI as a revolutionary technology that could help provide vital services in an effective and efficient manner along with potential ethical and policy considerations. *Eric Scott with NJ 101.5 to moderate both panels!*

COFFEE BREAK

11:15 a.m. – 11:30 a.m.

CYBERSECURITY BEST PRACTICES & PROTECTIONS FOR LOCAL GOVERNMENTS

11:30 a.m. – 12:30 p.m.

County, state, and federal authorities will discuss how local governments may establish, implement, and operate cybersecurity best practices and policies that prevent malicious viruses, ransomware, spyware, and more from disrupting operations, stealing information, and damaging IT systems.

KEYNOTE CLOSING SPEAKER AND LUNCHEON

12:30 p.m. – 1:30 p.m.

Business Registration, Tabletop Registration & Sponsorship Information

Can Be Found [Here](#)

County Registration

Can Be Found [Here](#)

The Power of Online Marketplaces in Enhancing Local Participation

by Stacey Turner, Marketing Communications Specialist, GovDeals

Using an online marketplace to sell surplus assets provides your taxpayers with convenient bidding access from any desktop, laptop or mobile device and encourages increased local participation in your auctions. Combine that with a unique, personalized URL directing buyers straight to your auction page and you have a recipe for success.

These assets purchased by buyers residing in New Jersey from their local agencies are just a few examples of this success:

		
<p>SOLD \$14,850 to a buyer in Sewell</p>	<p>SOLD \$16,620 to a buyer in Paterson</p>	<p>SOLD \$ 62,000 to a buyer in Vineland</p>

Buyers today want to be able to find and buy items fast and easily. The GovDeals marketplace offers both benefits. The ability to bid online at any time of the day from any location has provided buyers with the convenience and accessibility they are craving, increasing engagement with a seller's offerings and leading to higher sales prices. Sellers on GovDeals are often pleasantly surprised at the increase in local participation when they post auctions on the website compared to their previous auction methods.

So, the next time you have surplus assets to sell, remember that online marketplaces serve as a powerful tool for boosting local participation rates and often result in higher sales prices on GovDeals. Supported by the targeted marketing outreach GovDeals provides, your surplus assets can find their next home with a new owner from your county or state.

To learn more about how to increase local participation and sales rates for your surplus assets, contact Mike Baker at 609-713-7888 or mbaker@govdeals.com



HPE Aruba Networking Day

by Pat Rucker, Territory Account Manager, HPE Aruba Networking



Come and hear the latest from HPE Aruba Networking, gain valuable takeaways from some of the most popular sessions, and help your organization prepare for the future.

HPE Aruba Networking Days (formerly known as Atmosphere Meetups) are a series of free, one-day events that bring the best of Atmosphere at HPE Discover 2024 to a city near you.

Airheads track: Network engineers, architects, administrators, security specialists, and partner engineers will benefit most from

the technical content in the **Airheads track**. This track features HPE Aruba Networking's technical vision and latest innovations to help you optimize your existing infrastructure and better understand emerging technologies and design principles.

Partner sales track: Employees of HPE Aruba Networking's value-added resellers will benefit most from the solutions-focused content in our **Partner sales track**. This track will help you differentiate and grow your business.

Register

Location:

[Independence Seaport Museum](#)

211 S Christopher Columbus Blvd, Philadelphia, PA 19106

This event is FREE to attend but register early as space is limited.

CrowdStrike & NJCCIC Cybersecurity Partnership

by Samantha Blackburne, SLED Northeast, CrowdStrike

CrowdStrike is proud to extend the volume-discounted pricing established through the State and Local Cyber Grant Program (SLCGP) to all local government and education organizations in the State of New Jersey.

The CrowdStrike logo, featuring a stylized red and white graphic to the left of the word "CROWDSTRIKE" in bold, black, uppercase letters.

New Jersey
Purchasing Program



Certified Public Manager (CPM)

by Jane Sharp, MPA, Director, Certified Public Manager Program, School of Public Affairs and Administration

The New Jersey Civil Service Commission and Rutgers School of Public Affairs and Administration are pleased to celebrate The State of New Jersey Certified Public Manager Program graduation on Friday, September 27th, 2014. Among the 106 graduates are representatives from nine counties including: Atlantic, Bergen, Cumberland, Hudson, Hunterdon, Mercer, Monmouth, Morris, and Somerset. CPM graduates gain the knowledge needed to tackle complex organizational challenges, manage their day-to-day operations more effectively, and grow as leaders.

This fall three new cohorts are being offered: **NJ-4 Virtual** starting on Tuesday, Oct. 8th, **Lawrence Township 2** starting Friday, Oct. 25th and **Atlantic City 5** starting on Tuesday, Nov. 12th. Classes meet one day per week for 10 months. Tuition is \$4100 per student and includes all program materials.

More information on the CPM program is available through the following links:

<https://www.nj.gov/csc/training/cpm/index.shtml>

<https://spaa.newark.rutgers.edu/cpm>



How To Save Millions Of Dollars Per Year!

by Richard Malgran, HealthCues

My name is Richard Malgran; I was a Union County N.J. Commissioner and Chairman (formerly known as a Freeholder) for several years. I know the pressures facing city and county commissioners regarding budgets.

I am associated with HealthCues, a preventative wellness program that has been in existence for several years. I wish it had existed when I was a commissioner. They improve the employer's bottom line and create a healthier workforce by providing comprehensive supplementary healthcare benefits that give employees access to essential workplace health services; at the same time, employers will typically save \$600-\$800 per employee per year in tax savings in compliance with all IRS regs; in addition, employees will receive an increase in net take-home pay.

A typical county with 10,000 employees will receive a tax savings (at \$600/per employee) of approximately \$6 million/per year net after fees. This can all be explained to you in greater detail by seeing a brief HealthCues overview.

HealthCues is not looking to displace any present health plan you already have. This benefit sits on top of what you already have. There is no investment by the employer; fees are paid out of the tax savings. Truly a WIN-WIN for your constituents. They have hundreds of clients across the country; the likes of Hilton and FedEx to name just a couple.

For more information, please contact me; dmalgran@earthlink.net; 908-399-8895. I will put you directly in touch with the HealthCues Executive in charge of this program to answer all your questions. Nothing to lose; what are you waiting for?

By the way, HealthCues recently made a presentation to a City in Florida. The City Manager commented after the presentation: "I don't understand why every employer is not using HealthCues".

Study With The Leader In Online Education - *Thomas Edison State University*

EDUCATIONAL BENEFITS FOR NEW JERSEY PUBLIC SECTOR EMPLOYEES

LIVE WEBINAR
Wednesday, October 2, 2024
1:00 pm – 2:00 pm

Registration: Click [HERE!](#)

This informative meeting will cover how to:

- Fund your education
- Find time to finish your degree
- Receive college credit for prior course work and professional experiences

Come with your questions—we will have a live Q&A!

Can't make the webinar? Visit the NJ Public Sector Program [landing page](#) and feel free to [schedule a 15 minute appointment](#) for more information!

SHARE THE NEWS!

Let us know what educational or informational articles you would like published in the NJAC COUNTY BIZ

**Contact Loren Wizman, Director of Business Development
(609) 394-3467
or
loren@njac.org**

Save The Dates And Come Join Us!

by Yvonne Ha, Marketing, MRA International

October 21st – 23rd, NJSBA Workshop at The Atlantic City Convention Center, New Jersey

- Booth #533
- Come join thousands of school leaders and affirm your commitment to public education

November 19th – 21st, NJ League of Municipalities Conference at The Atlantic City Convention Center, New Jersey

- Booth #1025
- Come join us for the largest municipalities conference in the nation
- The NJ League of Municipalities Annual Conference provides extensive learning opportunities, meaningful face-to-face networking, and a comprehensive showcase for the latest product innovations

For over 20 years, MRA International has been at the forefront of technology solutions, proudly serving as a trusted HP Power Services and HPE Partner. We specialize in delivering unique IT solutions tailored for the public sector, ensuring you get the best support for your organization's needs.

As a comprehensive service center boasting the advantages of a locally owned family business, we deliver an exceptional standard of personalized service. Guided by our clients' best interests, we enhance their success by acting as a reliable partner who grasps their business objectives and remains ahead of the curve in new technologies, offering purchasing advice and optimal support for their continuous operations. Through MRA Warranty Services, our skilled technicians will either repair or replace your computing equipment. MRA's proficient configuration and deployment services provide swift, precise, and globally standardized IT solutions.

For more information, please contact the MRA Sales Team:

Email: sales@mrainternational.com

Phone: (732) 222-0997



MRA
INTERNATIONAL

BECOME A MEMBER OF THE NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC and how you can join.

Contact Loren Wizman, Business Development Director at
(609) 394-3467 or loren@njac.org

[Click here for an application](#)

Nationwide® FastPay makes submitting payroll and census data faster and easier



Introducing **FastPay**, our fully digital payroll submission system.

It's designed to:



Secure participant information



Save time



Improve accuracy



Eliminate manual entry

FastPay gives you the option to:

- Add or edit **employment dates** to update participant records
- Submit a **debit ACH payment** with just a few steps
- **View and manage** saved payrolls
- Choose from **four submission methods** to fit your needs

Import payroll tool

- Start with contributions in an exported file from your payroll software
- Create a reusable configuration based on your own file format to import with little to no manual entry

Copy payroll tool

- Select from previously submitted details to carry over contribution amounts
- Sort participants and edit details for ease of balancing

Payroll invoice tool

- Begin a payroll with a set pay date based on your payroll calendar
- Generate expected contribution amounts for the current pay date

Manually key payroll tool

- Create a payroll detail by manually keying participants and contribution amounts

Getting set up with FastPay is fast and easy.

NRSCTR@nationwide.com or 1-877-496-1630, option 3

Nationwide Retirement Solutions and Nationwide Life Insurance Company (collectively "Nationwide") have endorsement relationships with the National Association of Counties (NACo). More information about the endorsement relationships can be found online at nrsforu.com.

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NRM-19313AO-NX (09/23)

NACo Webinars

Unlock the Power of CJCCs: Responsive Policies Through Community Engagement

October 2, 2024 1:00 p.m. – 2:00 p.m. EST

[Register](#)

This webinar will be held via Zoom Webinar. If you have issues registering or accessing the webinar platform, please email nacomeetings@naco.org.



Active community collaboration is crucial for shaping county operations and policy priorities. Criminal Justice Coordinating Councils (CJCCs) are one approach to ensure that community members are involved in county governance. [Many counties form CJCCs](#) to identify systemic challenges and work across stakeholders to guide local policy to improve public safety.

In this webinar, NACo explores how ongoing and consistent community engagement enhances the impact of CJCCs and how these bodies can serve as effective tools for county leaders to actively involve their residents. Learn from real-world examples and discover strategies to create a more responsive and inclusive criminal legal system.

Unlock the Power of Criminal Justice Coordinating Councils is NACo's series on how counties can develop and leverage CJCCs to more effectively administer and strengthen their criminal legal system. [Learn more at NACo's CJCC Resource Hub](#).

AI in County Government: Today's Impact and Tomorrow's Potential

October 8, 2024 1:00 p.m. – 2:00 p.m. EST

[Register](#)

This webinar will be held via Zoom. If you have issues registering or accessing the webinar platform, please email nacomeetings@naco.org.

Join us for a 1-hour roundtable discussion where county leaders discuss the transformative role of artificial intelligence (AI) in county government services – both now and tomorrow. Our speakers will cover strategies to overcome barriers to entry, share real county use cases, and explore the challenges of integrating AI. We'll also highlight emerging technologies and how county governments can start building a strong foundational understanding of AI before planning future investments.

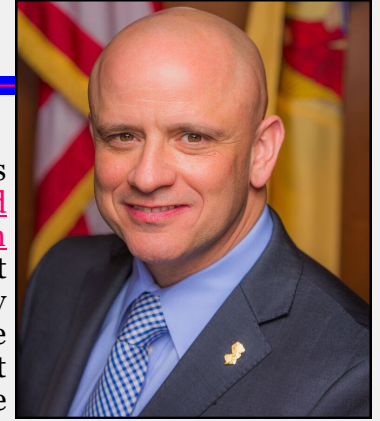
Key takeaways:

- Learn about the barriers to implementing AI and hear how counties have overcome obstacles.
- Discover AI use cases that are enhancing county service delivery and the challenges faced along the way.
- Get insights into emerging technologies and how to take the next steps to exploring how AI can impact your county.

Following the webinar discussion, our speakers will interact with the audience in an open Q&A, and we'll conclude with some recommendations.



FROM THE EXECUTIVE DIRECTOR



John G. Donnadio, Esq.

On behalf of the Board of Directors of the New Jersey Association of Counties (NJAC), NJAC is advocating for legislation that would establish a permanent and dedicated source of funding to support the unanticipated expenses associated with the implementation of a 2020 law that requires all uniformed law enforcement officers in the State to wear body worn cameras. Although the Office of the Attorney General (OAG) awarded a total of \$57.0 million in grant funding through the Body-Worn-Camera Grant Program (BWCGP) to participating law enforcement agencies in 2021, the OAG provided these monies on a one-time basis for the purchase of cameras and ancillary equipment such as clips, chargers, batteries, etc., as well as storage costs. Since that time and depending on the size of the county, prosecutor offices and sheriff departments across the State have spent between \$50,000 and \$1.6 million per year on new software, licenses, warranties, servers, docking stations, cloud storage, staff, and body worn cameras.

In particular, the storage of body worn camera footage has presented a significant challenge due to the sheer volume of the data generated as each camera produces a substantial amount of high-definition video, which law enforcement agencies must securely store for varying lengths of time depending on the nature of the footage and legal requirements. Consequently, this process has forced county law enforcement agencies to make annual investments in cloud storage, software, licenses, warranties, and more from private vendors that charge a premium through subscription-based services. For example, Bergen County reported receiving a one-time grant of \$300,000 from the BWCGP to purchase cameras, ancillary equipment, and services from a private vendor, but now spends approximately \$500,000 per year for cloud storage, software, licenses, and more with that same vendor. This scenario is not unique to Bergen County, and the recurring expenses do not end there.

Also of note, the new law has forced county prosecutor offices and sheriff departments to hire additional staff necessary to review and process evidence, administer Open Public Records Act (OPRA) requests, and categorize body worn camera footage accordingly. Each of these functions require valuable staff time and resources along with the challenges they present supervisors, who must review footage and other procedures for compliance and training purposes. For example, earlier this year, the Morris County Board of Commissioners approved having the Morris County Prosecutor's Office hire three new employees to review and process evidence at a cost of \$270,000 per year with anticipated annual increases of 3%. Moreover, county law enforcement agencies must train all officers on the proper use of body worn cameras along with educating officers on applicable legal considerations.

Some additional examples of the extraordinary expenses and operational challenges highlighted above, include the Hudson County Prosecutor's Office dedicating over \$960,698 per year in salaries, equipment, warranties, upgrades, licenses, and servers; Monmouth County spending nearly \$1.6 million between 2020 and 2024 for similar expenses; Passaic County likewise allocating \$813,577 between 2024 through 2028; Salem County averaging \$51,000 per year between 2023 through 2025; and, Warren County's IT Department dedicating 130 hours to implement the County's body worn camera program along with receiving initial grant funding for less than what it cost to establish the County's program. For these reasons, NJAC is urging the Legislature to establish a permanent and dedicated source of funding to support the unanticipated expenses associated with the body worn camera law.

EVENTS & HOLIDAYS

SUN	MON	TUES	WED	THURS	FRI	SAT
						
		1	2	3 Lord Stirling 1770's Festival 10/6 11:30 a.m. - 4:00 p.m. Lord Stirling's Manor House <i>Basking Ridge Somerset County</i>	4 "Hocus Pocus" Movie Night 6:00 p.m. - 9:30 p.m. Pavilion <i>Columbia Warren County</i>	5 Vineland Family Festival 11:00 a.m. - 3:00 p.m. Gittone Stadium <i>Vineland Cumberland County</i>
6 Oktoberfest 10/5 & 10/6 10:00 a.m. - 5:00 p.m. The Village <i>Historic Smithville Atlantic County</i>	7 Norton Smull @ Alstede Farms Fall Festival 10/6 12:00 p.m. - 5:00 p.m. Alstede Farms <i>Chester Morris County</i>	8 Family Fun Festival 10/12 10:00 a.m. - 3:00 p.m. Nomahegan Park <i>Cranford Union County</i>	9 SJ Pumpkin Festival & Carve 10/11 - 10/13 Fairgrounds <i>Woodstown Salem County</i>	10 Lights Out 7:00 p.m. Jack Curtis Stadium <i>Pennsauken Township Camden County</i>	11 Pumpkin Festival 10/12 10:00 a.m. - 4:00 p.m. Historic Cold Spring Village <i>Lower Township Cape May County</i>	12 South Jersey Family Fall Fest 11:00 a.m. - 3:00 p.m. Gloucester Premium Outlets <i>Blackwood Gloucester County</i>
13 Oktoberfest 1:00 p.m. - 5:30 p.m. Mill Dam Park <i>Mount Holly Burlington County</i>	14 Pumpkin Festival 10/13 2:00 p.m. - 6:00 p.m. Grange <i>Ringoes Hunterdon County</i>	15 Italian Street Festival 10/11 - 10/13 Boardwalk <i>Seaside Heights Ocean County</i>	16	17 Paws in the Park 10/19 10:00 a.m. - 4:00 p.m. Goffle Brook Park <i>Hawthorne Passaic County</i>	18 Thompson Park Day 10/20 11:00 a.m. - 5:00 p.m. Thompson Park <i>Lincroft Monmouth County</i>	19 Fall Art Festival 12:00 p.m. - 4:00 p.m. Main Street <i>Lawrenceville Mercer County</i>
20  12:00 p.m. - 5:00 p.m. Huyler Park <i>Tenafly Bergen County</i>	21 Hudson County NJ Bridal Show 10/20 1:00 p.m. - 3:30 p.m. Hyatt House <i>Jersey City Hudson County</i>	22 Harvest, Honey & Garlic Festival 10/19 10:00 a.m. - 4:00 p.m. County Fairgrounds <i>Augusta Sussex County</i>	23	24 Jersey Boys 7:30 p.m. - 11:30 p.m. Paper Mill Playhouse <i>Millburn Essex County</i>	25	26 Fall Harvest Festival 12:00 p.m. - 6:00 p.m. East Jersey Old Town Village <i>Piscataway Middlesex County</i>
27	28	29	30			