

# NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

ISSUE 156 - NOVEMBER 2024

## SHI International Expands Its AI And Cyber Labs To Help Customers ‘Explore Their Possible’ - The new multi-million-dollar facility in New Jersey enables organizations to ‘Imagine, Experiment, and Adopt’ AI solutions faster.

by SHI International

SHI International, one of the world’s leading technology solutions providers, today announced a major investment in a state-of-the-art AI & Cyber Labs facility in New Jersey. This new expansion will help customers leverage rapid advances in AI solutions and the infrastructure behind them.

SHI's state-of-the-art AI & Cyber Labs offer comprehensive, next-generation generative AI capabilities, supporting customers from ideation and prototyping services to full datacenter-scale infrastructure delivery. Recognizing the diverse paths to genAI adoption, the labs are designed to meet customers at any stage of their AI journey.

In collaboration with several leading AI technology partners, SHI’s new AI & Cyber Labs will enable customers to experiment with diverse AI and cyber use cases, virtually any large language model (LLM), and various infrastructure configurations in a secure, controlled environment. The facility is equipped with [NVIDIA](#) accelerated computing and NVIDIA AI Enterprise software platform. The labs can help customers develop new LLMs, leverage and fine-tune existing LLMs, and run full-scale inferencing across a variety of infrastructure and solutions.

Thai Lee, President and CEO of SHI, commented: “The introduction of SHI’s AI & Cyber Labs will empower many organizations to bring both clarity and speed to their AI efforts, helping them identify use cases with strong ROI and the best way to achieve the shortest time to value. With the new AI & Cyber Labs, we are fulfilling our ongoing promise to help our customers solve what’s next.”

In addition to the latest server, storage, power and cooling, networking, and software solutions, SHI’s AI & Cyber Labs offer a range of services with access to hundreds of AI experts, including data scientists, machine learning engineers, AI solutions architects, AI ethics and compliance experts, and certified engineers to help customers imagine, experiment with, and adopt the ideal AI and cyber technologies. At launch, services include AI Readiness and Program Consulting, Data Assessment Workshops, and Advanced Generative AI Services covering LLM fine-tuning, custom RAG integration, distributed machine learning Implementation, and end-user adoption training

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## SHI International Expands Its AI and Cyber Labs *(continued)*

“Enterprises racing to adopt generative AI need the right tools to kick-start their journeys,” said Craig Weinstein, Vice President of the Americas Partner Organization at NVIDIA. “The SHI AI & Cyber Labs facility, equipped with NVIDIA accelerated computing and the full NVIDIA AI stack, provides organizations with the technologies and expertise needed to harness the transformative power of generative AI and drive innovation across industries.”

SHI’s AI & Cyber Labs are co-located with its Ridge Data Center Factory in Piscataway, New Jersey. The facility is the flagship of a network of four Data Center Factories located in the US, UK, Netherlands and Singapore. This global network can deliver advanced data center solutions, including server configuration, rack building, imaging and networking solutions to customers around the world. This end-to-end solution approach, combining lab services with the Data Center Factory, ensures customers can quickly, seamlessly transition from experimentation to the full-scale implementation.

SHI’s AI & Cyber Labs is available today across every major public cloud provider, and the new physical facility will be officially opened in early Q1 2025.

Jack Hogan, Vice President of Advanced Growth Technologies at SHI, concluded: “Every organization is on a unique AI journey. SHI’s next-generation generative AI lab allows SHI to meet customers where they are on that journey, at any stage or onramp, through a consultative, collaborative, experimentation-as-a-service approach, guiding them toward their desired business outcome while achieving their ROI goals. Whether their use case is best suited to a public cloud-based approach, or it requires on-premises infrastructure due to cost, complexity, or sensitive or regulated data, or a hybrid approach, SHI can now deliver a fully integrated, turnkey AI solution.”

To get an executive AI briefing together with a virtual tour of SHI’s AI & Cyber Labs, complete [this form](#) and for more information about SHI’s extensive generative AI capabilities, visit [this webpage](#).



# *NJAC Save the Dates!*

**NJAC Summit on Artificial Intelligence & Cybersecurity**  
*(please see page 5 for more details)*

**December 13, 2024**  
**Trenton Country Club**

**NJAC Celebration of County Government**  
**May 7-9, 2025**  
**Atlantic City**

## WELCOME TO OUR NEW MEMBER



**VANGUARD**  
CYBERPATH

At **Vanguard CyberPath**, our mission is to provide comprehensive cybersecurity solutions that extend beyond network perimeter security to every facet of your digital footprint. Our approach is to architect a path for your transition to a Zero Trust network. The objective is to reduce your attack surface, on the outside and inside, by reformulating your organization's Internet presence and implementing micro-segmentation throughout your infrastructure.

For additional information and to learn more about **Vanguard Cyberpath** please contact Ralph Barca, VP of Technical Services via email at [ralph@vtacyber.com](mailto:ralph@vtacyber.com).

A circular graphic with a white center containing the text 'VOTE. YOUR VOICE MATTERS.' The background of the graphic is composed of red, white, and blue stripes radiating outwards, with white stars interspersed among the stripes, mimicking the design of the American flag.

**VOTE.**  
**YOUR**  
**VOICE**  
**MATTERS.**

# Acquiring Assets Is Simple!

by Stacey Turner, Marketing Communications Specialist, GovDeals

The constant rise of operating costs has made it difficult for many governments and educational institutions to properly supply their departments with quality, much needed inventory while staying within budget. As a result, many of these institutions have turned to alternative forms of purchasing to find the right amounts of inventory that still fit within their budget.

Many of these same agencies are also utilizing online platforms like GovDeals to sell their surplus in place, then turning around and using the profits to help supplement their budgets. Sourcing assets has indeed become a tedious task, and GovDeals' parent company, Liquidity Services, is here to help alleviate some of this hassle. We invite counties across New Jersey to explore our family of online marketplace platforms.



A Liquidity Services Marketplace  
surplus items.

The leading online marketplace for government and educational institutions to sell "as is, where is" surplus assets, equipment, and materials in a transparent fashion. Since 2008, GovDeals has partnered with the New Jersey Association of Counties to give counties across the state of New Jersey a platform to sell their



A LIQUIDITY SERVICES MARKETPLACE

A Premier remarketer of merchandise, offering buyers access to consumer product goods and commercial surplus inventory from top global retailers through an online auction.



Offers buyers refurbished, store-returned or overstocked electronics and other related excess inventory from some of the most popular brands, at unbelievable prices.



A comprehensive online marketplace for business surplus, ranging from heavy equipment to transportation assets and industrial machinery. The platform offers excellent deals on surplus assets in over 500 categories, with thousands of items auctioned weekly.

All potential buyers must first complete our free registration process prior to bidding on any available assets. Registering on one of these platforms grants access to purchase across all of the marketplaces. From personal to practical use, the Liquidity Services family of companies has assets across multiple industries to appeal to every buyer. Visit one today to learn more.



**NEW JERSEY ASSOCIATION OF COUNTIES***County Government with a Unified Voice!***NJAC SUMMIT ON ARTIFICIAL INTELLIGENCE & CYBERSECURITY***Trenton Country Club*

December 13, 2024

**NJAC BOARD OF DIRECTORS MEETING**

9:00 a.m. – 9:30 a.m.

**REGISTRATION & CONTINENTAL BREAKFAST**

9:00 a.m. – 10:00 a.m.

**OPENING REMARKS**

10:00 a.m. – 10:15 a.m.

**HOW LOCAL GOVERNMENTS MAY USE ARTIFICIAL INTELLIGENCE**

10:15 a.m. – 11:15 a.m.

Subject matter experts from the public and private sector will address how local governments may use AI as a revolutionary technology that could help provide vital services in an effective and efficient manner along with potential ethical and policy considerations. *Eric Scott with NJ 101.5 to moderate both panels!*

**COFFEE BREAK**

11:15 a.m. – 11:30 a.m.

**CYBERSECURITY BEST PRACTICES & PROTECTIONS FOR LOCAL GOVERNMENTS**

11:30 a.m. – 12:30 p.m.

County, state, and federal authorities will discuss how local governments may establish, implement, and operate cybersecurity best practices and policies that prevent malicious viruses, ransomware, spyware, and more from disrupting operations, stealing information, and damaging IT systems.

**KEYNOTE CLOSING SPEAKER AND LUNCHEON**

12:30 p.m. – 1:30 p.m.

*Business Registration, Tabletop Registration & Sponsorship Information & More Details*

*Can Be Found [Here](#)*

*County Registration & More Details*

*Can Be Found [Here](#)*

## Save The Date And Come Join Us!

by Yvonne Ha, Marketing, MRA International

### November 19<sup>th</sup> – 21<sup>st</sup>, NJ League of Municipalities Conference at The Atlantic City Convention Center, New Jersey

- Booth #1025
- Come join us for the largest municipalities conference in the nation
- The NJ League of Municipalities Annual Conference provides extensive learning opportunities, meaningful face-to-face networking, and a comprehensive showcase for the latest product innovations

For over 20 years, MRA International has been at the forefront of technology solutions, proudly serving as a trusted HP Power Services and HPE Partner. We specialize in delivering unique IT solutions tailored for the public sector, ensuring you get the best support for your organization's needs.

As a comprehensive service center boasting the advantages of a locally owned family business, we deliver an exceptional standard of personalized service. Guided by our clients' best interests, we enhance their success by acting as a reliable partner who grasps their business objectives and remains ahead of the curve in new technologies, offering purchasing advice and optimal support for their continuous operations. Through MRA Warranty Services, our skilled technicians will either repair or replace your computing equipment. MRA's proficient configuration and deployment services provide swift, precise, and globally standardized IT solutions.

**For more information**, please contact the MRA Sales Team:

Email: [sales@mrainternational.com](mailto:sales@mrainternational.com)

Phone: (732) 222-0997



**MRA**  
INTERNATIONAL

### BECOME A MEMBER OF THE NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC and how you can join.

Contact Loren Wizman, Business Development Director at  
(609) 394-3467 or [loren@njac.org](mailto:loren@njac.org)

[Click here for an application](#)

# Tech Topics

by PKA Technologies, Inc.

In the realm of artificial intelligence (AI), vector intelligence has emerged as a transformative technology. It's a method of representing and processing data using mathematical vectors, which are essentially ordered lists of numbers. These vectors can represent complex information such as images, text, or audio. This allows AI models to understand and analyze data in a more efficient and effective manner. In a nutshell vector intelligence is a powerful way to organize, access, and leverage your organization's data with AI in a manner that accelerates business outcomes.

## Top Four Accelerated Business Outcomes

### Enhanced Search and Recommendation Capabilities:

- 1. Personalized Experiences:** Vector intelligence enables AI systems to understand the context and semantics of data. This leads to more accurate and personalized search results and recommendations.
- 2. Improved Customer Satisfaction:** By providing relevant and tailored suggestions, businesses can enhance customer satisfaction and loyalty.

### Advanced Natural Language Processing (NLP):

- 1. Enhanced Understanding:** Vector intelligence allows AI models to better understand the nuances of human language. This includes sentiment analysis, text summarization, and machine translation.
- 2. Improved Customer Service:** Businesses can leverage NLP-powered chatbots and virtual assistants to provide efficient and effective customer support.

### Efficient Data Analysis and Visualization:

- 1. Data-Driven Insights:** Vector intelligence can be used to analyze large datasets and extract meaningful insights that can inform business decisions.
- 2. Visualizations:** By representing data as vectors, AI systems can create visually appealing and informative visualizations. These can help stakeholders understand complex information.

### Accelerated Machine Learning Model Development:

- 1. Faster Training:** Vector intelligence can speed up the training process of machine learning models, allowing businesses to deploy AI solutions more quickly.
- 2. Improved Accuracy:** Vector intelligence can help improve the accuracy and performance of machine learning models by representing data in more efficient formats.

### Are You Ready to Hit the Accelerator?

Vector intelligence is a powerful tool that can significantly enhance the capabilities of AI-powered solutions. By representing data as vectors, AI systems can better understand, analyze, and process information. This produces a wide range of business outcomes. As AI continues to evolve, vector intelligence will no doubt play an increasingly important role in driving innovation and growth across various industries. If you'd like to see how vector intelligence accelerates business outcomes in your vertical, we can help. We can help you better understand how to put AI and vector intelligence to work for you. Reach out to us today at [solutions@pkatech.com](mailto:solutions@pkatech.com).



# Study With The Leader In Online Education - Thomas Edison State University

## EDUCATIONAL BENEFITS FOR NEW JERSEY PUBLIC SECTOR EMPLOYEES

LIVE WEBINAR  
Wednesday, November 6, 2024  
1:00 pm – 2:00 pm

Registration: Click [HERE!](#)

**This informative meeting will cover how to:**

- Fund your education
- Find time to finish your degree
- Receive college credit for prior course work and professional experiences

⇒ **Special Guest:** Dr. Ann Prime-Monaghan, Associate Dean, John S. Watson School of Public Service

**Come with your questions—we will have a live Q&A!**

*Can't make the webinar?* Feel free to [schedule a 15 minute appointment](#) for more information!

### ***SHARE THE NEWS!***

***Let us know what educational or informational articles you would like published in the NJAC COUNTY BIZ***

**Contact Loren Wizman, Director of Business Development  
(609) 394-3467  
or  
[loren@njac.org](mailto:loren@njac.org)**



THOMAS EDISON STATE UNIVERSITY



# OPEN HOUSE

**Date:** November 16, 2024

**Time:** 11:00 am - 1:00 pm

**Location:** George A. Pruitt Hall  
301 W. State St.  
Trenton, NJ 08618

Whether you are ready to earn your master's or doctoral degree, or a graduate certificate, or you've identified Thomas Edison State University (TESU) as your solution to finishing your undergraduate degree at a distance, we can help make that happen!

**LET US HELP YOU TAKE YOUR NEXT STEP!**

Please join TESU admissions staff along with our academic deans and recruitment team for an Open House where you can have all your questions answered one-on-one. Attend and apply at the Open House to have your application fee waived.

***Light refreshments will be served and on-site parking will be available!***

**To Learn More:** [TESU.edu/openhouse](https://tesu.edu/openhouse) | 609-777-5680

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UNIVERSITY

THE LEADER IN ONLINE EDUCATION › [TESU.EDU](https://tesu.edu)

**BUILDING Careers | ADVANCING Professions | EMPOWERING Lives**

# HPE Aruba Networking Day

by Pat Rucker, Territory Account Manager, HPE Aruba Networking



**State and local governments** are undergoing a rapid digital transformation, demanding innovative solutions to meet the evolving needs of citizens and businesses. This shift requires IT departments to deliver secure, efficient, and accessible digital services.

**HPE Aruba Networking** offers a tailored approach designed specifically for state and local governments. By combining cutting-edge security, AI-driven automation, and potential funding opportunities, we can help you to:

- Access funding
- Fortify your network
- Enhance performance
- Simplify operations

We understand that funding can be a challenge. That's why we're committed to helping you secure the resources you need to succeed. Our team is here to guide you through the entire grant and funding process, from identifying opportunities to managing the application and providing post-award support.

Ensure your city stays protected with up-to-date technology. Let's build a future-proof, secure infrastructure together

[Learn More](#)



## Atlantic City Electric And Sustainable Jersey Award \$35,000 To Support Open Space And Resiliency Programs

*Seven municipalities received \$5,000 in environmental stewardship and community resiliency grants to build more sustainable communities*

*by Candice Womer, Senior Communications Specialist, Atlantic City Electric*

Atlantic City Electric and Sustainable Jersey awarded its 2024 Sustainable Communities Grants on October 28 to seven South Jersey municipalities, funding projects focused on open space preservation, park enhancements and emergency preparedness. As part of Atlantic City Electric's dedication to building sustainable communities across the region, the \$35,000 in grants will help provide cleaner water, greater access to emergency services, and improved recreational facilities.

"Our role in protecting the environment, preserving open spaces, and community preparedness is one we take seriously," said Phil Vavala, Region President of Atlantic City Electric. "We're committed to leading by example while empowering others with funding and resources to join in. The more we work together, the greater the impact we can make for our communities and our environment."

Over the last five years, Atlantic City Electric's Sustainable Communities Grant Program has provided more than \$310,000 to preserve open spaces, improve resiliency efforts and enhance the quality of life for South Jersey residents.

"With these grants, New Jersey communities can prepare for environmental changes by completing projects that build local resilience and provide access to our natural resources," said Randall Solomon, Executive Director of Sustainable Jersey. "In partnership with Atlantic City Electric, we're creating more resilient communities for current and future generations."

This year, Atlantic City Electric and Sustainable Jersey have awarded grants to the following municipalities:

- **City of Somers Point (\$5,000):** The grant will be used to develop a new trail with educational signage, providing visitors with recreational and learning opportunities.
- **Evesham Township (\$5,000):** The grant will improve a local park with educational signage, ADA-compliant picnic tables, and trail benches.
- **Medford Township (\$5,000):** The grant will enhance a canoe trail, making it more accessible, improving water quality, and helping to prevent flooding.
- **Sea Isle City (\$5,000):** The grant will be used to add a pollinator pond, purchasing additional benches, expanding gardens with native plants and adding educational signage to Townsend's Inlet Waterfront Park.
- **Maurice River Township (\$5,000):** The grant will fund the creation of a new recreational area featuring a boat ramp, river walk, new pavilions, birdhouses, play equipment and an ADA-compliant shade structure.
- **Mullica Township (\$5,000):** The grant will enable the repair of a UTV and highwater rescue vehicle used in emergency situations in hard-to-navigate areas.
- **Stafford Township (\$5,000):** The grant will purchase a tidal gauge for the Township's water quality testing initiative, helping better plan for emergencies caused by climate change.

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## Atlantic City Electric And Sustainable Jersey Award \$35,000 To Support Open Space And Resiliency Programs

(continued)

The Sustainable Communities Grant Program is just one part of Atlantic City Electric's commitment to help reach New Jersey's clean energy and climate goals. Atlantic City Electric is actively working to reduce its carbon footprint and help customers do the same. These efforts are part of the broader [Path to Clean](#) goal of Atlantic City Electric's parent company, Exelon, which aims to reduce operations-driven emissions by 50 percent by 2030 and achieve net-zero operations by 2050.

To learn more about Atlantic City Electric, visit [The Source](#), Atlantic City Electric's online newsroom. Find additional information by visiting [atlanticcityelectric.com](http://atlanticcityelectric.com), on Facebook at [facebook.com/AtlanticCityElectric](https://facebook.com/AtlanticCityElectric), and Twitter at [twitter.com/AcEleCconnect](https://twitter.com/AcEleCconnect). Atlantic City Electric's mobile app is available at [atlanticcityelectric.com/MobileApp](http://atlanticcityelectric.com/MobileApp).



SHARE YOUR NEWS  
WITH US!

## How To Save Millions Of Dollars Per Year!

by Richard Malgran, HealthCues

My name is Richard Malgran; I was a Union County N.J. Commissioner and Chairman (formerly known as a Freeholder) for several years. I know the pressures facing city and county commissioners regarding budgets.

I am associated with HealthCues, a preventative wellness program that has been in existence for several years. I wish it had existed when I was a commissioner. They improve the employer's bottom line and create a healthier workforce by providing comprehensive supplementary healthcare benefits that give employees access to essential workplace health services; at the same time, employers will typically save \$600-\$800 per employee per year in tax savings in compliance with all IRS regs; in addition, employees will receive an increase in net take-home pay.

A typical county with 10,000 employees will receive a tax savings (at \$600/per employee) of approximately \$6 million/per year net after fees. This can all be explained to you in greater detail by seeing a brief HealthCues overview.

HealthCues is not looking to displace any present health plan you already have. This benefit sits on top of what you already have. There is no investment by the employer; fees are paid out of the tax savings. Truly a WIN-WIN for your constituents. They have hundreds of clients across the country; the likes of Hilton and FedEx to name just a couple.

For more information, please contact me; [dmalgran@earthlink.net](mailto:dmalgran@earthlink.net); 908-399-8895. I will put you directly in touch with the HealthCues Executive in charge of this program to answer all your questions. Nothing to lose; what are you waiting for?

By the way, HealthCues recently made a presentation to a City in Florida. The City Manager commented after the presentation: "I don't understand why every employer is not using HealthCues".



**FALL BACK ONE HOUR  
ON  
SUNDAY, NOVEMBER 3<sup>RD</sup>**



# Downside protection with an opportunity for growth



Now more than ever, people want protection from volatility. Nationwide Indexed Principal Protection® (NW-IPP) is a long-term savings option that protects principal. That means no matter what the market does, the account is protected **and** it retains the opportunity for upside potential.

## Common retirement savings options



## Potential benefits of NW-IPP

### Principal protection

- Principal investment protection from market declines can help provide confidence through unstable market conditions

### Growth potential

- Any gains are locked in and become part of the principal at the end of the one-year Index Term\*

### Balanced approach

- NW-IPP is a group fixed indexed annuity, so as part of a wide range of investment options, it may offer a balance between protection and growth

### Flexibility of choice

- Two contribution options: payroll deductions or a lump-sum dollar amount exchanged from another investment option in the plan (no minimum required)
- Money can be exchanged out of this investment option at any time without penalties (restrictions may apply)



Find out more by visiting our [website](#). Contact your Nationwide Representative to learn more or to discuss adding this solution to your Plan.

## NACo Webinars

### Understanding New Medicaid and CHIP Requirements for Youth in Detention: What Counties Need to Know

November 12, 2024

3:00 p.m. – 4:00 p.m. EST

[Register](#)

Join us for an in-depth webinar on the latest guidance from the Centers for Medicare and Medicaid Services (CMS) regarding Medicaid and CHIP services for youth detained in public institutions. Effective January 1, 2025, these mandated changes, stemming from the Consolidated Appropriations Act, 2023, require states to amend their Medicaid and CHIP plans to provide essential medical, dental and case management services for eligible youth, before and after release. Learn how these changes will impact county jails and how counties can collaborate with state health officials to ensure compliance and secure federal support.



### Maximizing Efficiency in County Finances

November 14, 2024

2:00 p.m. – 3:00 p.m. EST

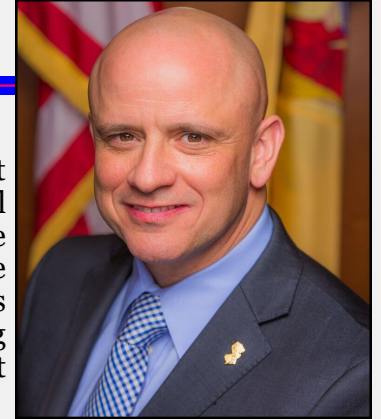
[Register](#)

During this webinar we will discuss the benefits of digitizing accounts payable (AP) and expense management processes and demonstrate how technology and automation can help county finance leaders alleviate staffing challenges, increase efficiency, and ensure financial accuracy and compliance.

The goal of this webinar is to provide county finance leaders with actionable insights and practical guidance on how automation can benefit their departments, addressing both the challenges they face and the opportunities available through technology.



## FROM THE EXECUTIVE DIRECTOR



**John G. Donnadio, Esq.**

With the comment period for the New Jersey Protection Against Climate Threat (PACT)/Resilient Environment and Landscape (REAL) rules extended until November 7, 2024, NJAC is respectfully requesting that Governor Murphy and the New Jersey Department of Environmental Protection (NJDEP) consider a more moderate regulatory and legislative approach to implementing the sweeping changes in a manner that actively engages stakeholders at the local and federal levels along with the business community and residents. You may find additional details about the PACT/REAL rules by visiting <https://dep.nj.gov/njreal/>.

Although NJAC certainly recognizes that climate change and sea level rise impose a documented risk to local governments across the State, NJAC is concerned with the long-term economic and social consequences the rule proposal will inflict on new development, redevelopment, and the renovation of existing development. As currently drafted, the proposal fails to take into consideration how the new standards will affect a county's ratable base of which is critical for delivering essential services to those in need. With this in mind, and based on the recommendations included in the Resolution 421-24 passed by the Cape May County Board of Commissioners, NJAC respectfully requests that Governor Murphy and NJDEP consider taking the following actions:

1. Delay implementation of the PACT/REAL rules to provide stakeholders with additional opportunities to consider how the regulations will affect them and their communities.
2. Conduct a comprehensive and independent fiscal analysis on the potential economic and social impact of the proposed regulations.
3. Engage the New Jersey State Legislature to enact PACT/REAL rules through the legislative process, which includes public hearings and committee meetings.
4. Dedicate funding in the State budget to assist local governments with Implementation of the regulations along with grant monies for resiliency efforts to comply with the new standards.

Importantly note that county and municipal governments across the State, and on both sides of the aisle, have passed similar resolutions as these recommendations offer a measured and reasonable approach that effectively balance the risks imposed by climate change and sea level rise with the long-term economic and social needs of the Garden State. You may find Cape May County's Resolution along with other helpful materials and resources at <https://capemaycountynj.gov/1694/njpactreal>.





# EVENTS & HOLIDAYS

| SUN   | MON  | TUES  | WED  | THURS   | FRI   | SAT  |
|---|--|---|--|---|---|--|
|    |  |   |  |   | <p><b>1</b></p> <p>Movies in the Park:<br/>Inside Out</p> <p>7:00 p.m. - 11:00 p.m.</p> <p>Haddon Lake Park</p> <p><i>Haddon Heights<br/>Camden County</i></p>  | <p><b>2</b></p> <p>Exhibition-We all<br/>Scream For Ice<br/>Cream</p> <p>10:00 a.m. - 7:30 p.m.</p> <p>Carriage House<br/>Museum Shop</p> <p><i>Cape May<br/>Cape May County</i></p> |
| <p><b>3</b></p> <p>Giants VS Commanders</p> <p>1:00 p.m.</p> <p>MetLife Stadium</p> <p><i>Easter Rutherford<br/>Bergen County</i></p>   | <p><b>4</b></p> <p>Truck Pull Community<br/>Event</p> <p>11/3<br/>9:00 a.m. - 12:00 p.m.</p> <p>HealthQuest Fitness</p> <p><i>Flemington<br/>Hunterdon County</i></p>  | <p><b>5</b></p>  | <p><b>6</b></p> <p>Annual Holiday Gifts,<br/>Crafts &amp; Collectibles<br/>Fair</p> <p>11/3<br/>10:00 a.m. - 3:00 p.m.</p> <p>Toms River South<br/>High School</p> <p><i>Toms River<br/>Ocean County</i></p> | <p><b>7</b></p> <p>Beer, Cigar &amp; Music<br/>Festival</p> <p>11/2<br/>3:00 p.m. - 7:00 p.m.</p> <p>224 Broadway</p> <p><i>Paterson<br/>Passaic County</i></p> | <p><b>8</b></p> <p>ST*NJ Trek to NJ</p> <p>11/8-11/10</p> <p>Meadowlands<br/>Exposition Center</p> <p><i>Secaucus<br/>Hudson County</i></p>   | <p><b>9</b></p> <p>Holiday Wreath<br/>Making</p> <p>11:00 a.m. -12:30 p.m.</p> <p>Environmental<br/>Center</p> <p><i>Roseland<br/>Essex County</i></p>                               |
| <p><b>10</b></p> <p>Dia De Los Muertos<br/>Celebration</p> <p>11/1<br/>9:00 p.m. - 6:00 p.m.</p> <p>Noyes Arts Garage<br/>Stockton University</p> <p><i>Atlantic City<br/>Atlantic County</i></p> | <p><b>11</b></p>   | <p><b>12</b></p>  | <p><b>13</b></p>   | <p><b>14</b></p> <p>Farm to Table Dinner</p> <p>11/9<br/>5:00 p.m. - 9:00 p.m.</p> <p>Tree Licious Orchards</p> <p><i>Port Murray<br/>Warren County</i></p>     | <p><b>15</b></p> <p>Salem County<br/>Transition Fair</p> <p>11/16<br/>10:00 a.m. - 6:00 p.m.</p> <p>Woodstown High<br/>School</p> <p><i>Woodstown<br/>Salem County</i></p>  | <p><b>16</b></p> <p>Annual Holiday<br/>Craft Show</p> <p>9:00 a.m. - 3:00 p.m.</p> <p>Middle School</p> <p><i>Burlington Twshp.<br/>Burlington County</i></p>                        |
| <p><b>17</b></p> <p>Hello Dolly</p> <p>3:00 p.m.</p> <p>Levoy Theatre</p> <p><i>Millville<br/>Cumberland County</i></p>   | <p><b>18</b></p> <p>Somerset Hills<br/>Harmony 75th Anniv.<br/>Show</p> <p>11/16<br/>3:00 p.m. - 5:30 p.m.</p> <p>Bridgewater-Raritan<br/>Reg. High School</p> <p><i>Bridgewater<br/>Somerset County</i></p> | <p><b>19</b></p>  | <p><b>20</b></p>   | <p><b>21</b></p> <p>Craft Fair</p> <p>11/23<br/>10:00 a.m. - 4:00 p.m.</p> <p>Conservatory-County<br/>Fairgrounds</p> <p><i>Augusta<br/>Sussex County</i></p>   | <p><b>22</b></p> <p>Greenberg's Train &amp;<br/>Toy Show</p> <p>11/23-11/24<br/>10:00 a.m. - 4:00 p.m.</p> <p>NJ Convention &amp;<br/>Expo Center</p> <p><i>Edison<br/>Middlesex County</i></p>                           | <p><b>23</b></p> <p>New Life Animal<br/>Rescue Craft Fair</p> <p>DREAM Park</p> <p><i>Logan Township<br/>Gloucester County</i></p>   |
| <p><b>24</b></p> <p>Nitro Circus</p> <p>6:30 p.m.</p> <p>Cure Arena</p> <p><i>Trenton<br/>Mercer County</i></p>   | <p><b>25</b></p> <p>Gospel Choir-<br/>Giving Thanks</p> <p>6:30 p.m.</p> <p>Count Basie Center</p> <p><i>Red Bank<br/>Monmouth County</i></p>  | <p><b>26</b></p>  | <p><b>27</b></p>   | <p><b>28</b></p>    | <p><b>29</b></p>  <p>2:00 p.m. &amp; 5:00 p.m.</p> <p>MAYO Performing<br/>Arts Center</p> <p><i>Morristown<br/>Morris County</i></p> | <p><b>30</b></p> <p>Orchestra of St.<br/>Peter By The Sea<br/>Holiday</p> <p>3:00 p.m. - 5:00 p.m.</p> <p>UnionPAC</p> <p><i>Rahway<br/>Union County</i></p>                         |
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