

NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

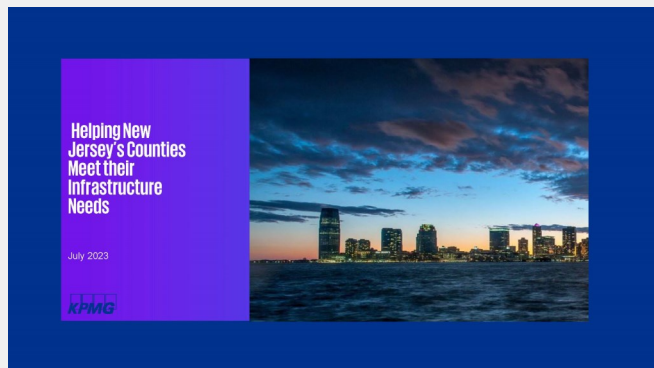
New Jersey Association of Counties

ISSUE 142 - JULY 2023

Helping New Jersey's Counties Meet Their Infrastructure Needs

by Gareth Lifton, Managing Director, ESG Climate Advisory Government Lead, KPMG LLP

KPMG – Who we are?



The KPMG LLP (KPMG) Regulatory Compliance and Infrastructure, Capital Projects and Climate Advisory (ICA) practice is a leading provider of advisory services for infrastructure owners in the U.S. and internationally. In the U.S., we have been a trusted advisor to state and local government agencies, water utilities, transportation agencies, cities, counties, and port authorities providing grants management, stakeholder engagement, public outreach, sustainability, climate action planning, infrastructure advisory, strategic and implementation support, as well as financial advice.

KPMG in New Jersey

KPMG is proud of our long-standing and continued relationship with the State of New Jersey. We have provided decades of service to state and local government entities, as well as the local business community. We have more than 2,710 professionals in our three local New Jersey offices, which allows KPMG to access and engage resources throughout any region where the State may require our assistance.

IIJA and IRA

The level of funding from the Infrastructure Investment and Jobs Act (IIJA), and the Inflation Reduction Act (IRA) is a once-in-a-generation opportunity to deliver meaningful economic, social, and environmental change, along with much-needed infrastructure asset management and capacity expansion. But making the most of the funding requires more than good intentions. It requires that we work together—leveraging our collective knowledge, experience, and tools—to meet the many challenges between us and success. We are working with governmental and commercial entities, applying our processes and tools, to secure IIJA and IRA, funding, capture tax incentives, and execute successful projects.

Infrastructure and Environmental Justice

Our team has a well-established record of creating successful stakeholder engagement approaches that support people-centric missions, while simultaneously supporting programs that are integrated, wide-ranging, and trusted.

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Helping NJ's Counties Meet Infrastructure Needs *(continued)*

We recognize the vital importance of ensuring that stakeholders feel safe, heard, and empowered. Our approach focuses on providing community education, guidance, grant support, program development and governance to assist disadvantaged/environmental justice communities across the State, while providing a forum in which key stakeholders can participate and collaborate effectively in the environmental decision-making process. An overview of some of our core services is provided below:

- **Identification of disadvantaged / environmental justice communities** using various mapping tools, including the KPMG physical risk tool, as well as the EPA's Climate and Economic Justice Screening Tool (CEJST)
- **Coordinate public outreach and participation** through a variety of formats including in-person and remote sessions, round tables, focus groups, and digital mechanisms, like surveys
- **Project prioritization for capital investments** that gathers stakeholder input at each step of the prioritization process, and ensures future capital requirements are identified, quantified, prioritized, and selected for execution inline with an organization's strategy
- **Grants management and compliance** for federal funding, such as from ILJA and IRA, including grant identification / prioritization, grant application development, and oversight and monitoring to support federal audit-readiness and that use of funds meets mandated requirements
- **Project management and technical assistance** with large and / or federally funded capital-intensive projects

Takeaways

At KPMG, we are committed to identifying and securing infra-funding resources that will support infrastructure owners like you – not only in acquiring grants, but in connecting your infrastructure investments to the outcomes that your stakeholders demand, across every project phase and infrastructure delivery milestone.

Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates or related entities.

If you have questions about your funding issues, feel free to reach out. We are committed to the long-term success of New Jersey's counties.

Contact us:



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Are You Using The Best Solution For Your County Surplus

by Stacey Collier, Marketing Communications Specialist for GovDeals

GovDeals is the world’s leading online auction site for government agencies to sell "as is, where is surplus and unclaimed property including heavy equipment, vehicles, electronics, real estate, and so much more.

Since 2008, GovDeals and the New Jersey Association of Counties have partnered to provide a platform for New Jersey counties to sell their surplus assets to millions of buyers worldwide.

Today more than 800 agencies across the state are utilizing a service that transforms their surplus from a burden to an opportunity, follows a compliant process, features accountable service, uses an established digital marketplace, and has sold more than \$13M of surplus across the state in 2022.

Built to provide personal, hands-on support, GovDeals’ services include a commitment to assistance from our dedicated team. We offer:

- **Transparency:** an auction environment with easily accessible results for one full year after the auction.
 - **Accountability:** robust reporting and a continuous audit trail that is accessible in perpetuity.
 - **Expertise:** access to consultative services including proven online auction best practices and strategies.
 - **Risk Mitigation:** buyers vetted against U.S. and International government restricted party lists.
 - **Customization:** a URL specific to your auctions and the ability to monitor and manage auctions in real-time.
 - **Competition:** over 100K visitors on the site each day leads to more competition and higher sales rates
- If your county is interested in utilizing the GovDeals platform through our partnership with the New Jersey Association of Counties, please contact Mike Baker, Northeast Representative at 609-713-7888 or by email at mbaker@govdeals.com to find out more details.

We look forward to partnering with you on your surplus program!



Surplus happens. Click here to find out what you can do about it with GovDeals



New Jersey County Deploys Tech to Ease Public Participation

Burlington County has installed new technology in several government building locations to support people who have hearing impairments and improve their ability to engage in public meetings and other parts of government.

by GovTech

Burlington County, N.J., announced the installation of technologies to make meeting rooms and offices in government buildings more [accessible](#) to those who are deaf or hard of hearing.

The enhancements aim to remove barriers that hinder public participation by those who are deaf or hard of hearing so they can have improved access to government services, programs, court proceedings and public meetings.

As government entities look to address [accessibility shortcomings](#) and take efforts [beyond compliance](#), tech has been used as a tool to make government buildings more accessible to people who are blind in places like [Colorado](#) and [Tampa, Fla.](#)

“Public participation is vital to our democracy and our County is committed to ensuring our buildings, offices and meeting rooms are accessible to all residents,” said Burlington County Commissioner Director Felicia Hopson in the [announcement](#).

Specifically, improvements include installing hearing loops, portable hearing hot spots as well as transmitters and receivers.

Hearing loops act by transmitting audio directly into telecoil-enabled hearing aids through magnetic fields, which amplifies sounds from an audio system and reduces background noises.

Transmitters and receiver systems use low-power radio frequencies to transmit sounds to receivers.

The improvements have been installed in the Burlington County administration and courts facilities at 49 and 50 Rancocas Road in Mount Holly, and at the Burlington County Human Services Building, the Health Department building and the Burlington County Library in Westampton.

“Without even needing to ask, [the county] provided these much-needed devices, which will greatly improve the ability of those who are hard of hearing to participate in the fundamental civic engagement of jury duty,” said Burlington County Assignment Judge Jeanne Covert in the announcement.

The purchase of hearing accessibility systems was made possible by a \$75,000 grant from the New Jersey Department of Human Services.

The county has also contracted with Purple Communications to support services for interpreting and captioning. These services include Video Remote Interpreting,

Communication Access Real-Time Translation (CART) Captioning and Scheduled Virtual Interpreting at some locations.



WELCOME TO OUR NEW MEMBER



Municipal Finance & Services Corp. (MFSC) is a municipal fintech company that provides a non-factoring accounts payable platform, specifically designed to service the invoice payment process of the local government entity in support of their vendors at no cost to the municipality. “Reinvesting in America one community at a time.”

For additional information regarding Municipal Finance & Services Corp. (MFSC) please contact Mark Levy, Internal Operations Executive at mlevy@mfsamerica.com.

NJAC Save the Dates!

**NJAC Virtual Workshop
July 12, 2023**

**NJAC Virtual Workshop
September 13, 2023**

**NJAC Virtual Workshop
November 1, 2023**

**NJAC Year-End Summit
December 15, 2023**

Hybrid Cloud Simplified With HPE GreenLake

by Joanne Goodstadt, Marketing Manager for PKA Technologies, Inc.

It's estimated that more than 90 percent of organizations worldwide have moved some workloads to the cloud. However, most have discovered it isn't a panacea for all their IT infrastructure challenges. Some workloads don't belong in the cloud due to security, privacy, governance or compliance issues. In other cases, network bottlenecks create unexpected problems for latency-sensitive workloads.

These are some of the factors driving increased adoption of hybrid cloud infrastructures that orchestrate public cloud, private cloud and on-premises infrastructure. The hybrid approach allows companies to gain the cost, elasticity and scalability advantages of the cloud while also benefiting from the availability, security and governance advantages of on-premises IT.

Hybrid cloud comes with its own set of challenges, however. Integrating systems and applications across discrete network, storage and compute resources is a complex task requiring specialized skills and expertise. It's also difficult to ensure data consistency, availability and backup across different platforms. Maintaining consistent security policies and practices across different environments is another obstacle.

[HPE GreenLake addresses those challenges and simplifies hybrid cloud by creating a single platform for deploying and managing infrastructure, applications and services regardless of location. This cloud-like flexibility and agility allows you to place workloads where they make the most sense, depending on criteria such as performance, security and cost.](#)

Key GreenLake features that support an efficient hybrid cloud experience include:

- **Deployment and migration services:** HPE provides deployment and migration services to help you launch a hybrid cloud. This includes assistance with designing and building the environment, migrating workloads, and testing and validating the environment to ensure it meets your needs.
- **Centralized management:** A centralized console enables you to manage the entire environment from a single location. This includes managing workloads across multiple clouds, monitoring performance and usage, and optimizing resource allocation.
- **Consistent experience:** GreenLake uses infrastructure as code to automate the provisioning and management of resources. This means the process is largely the same whether you're deploying resources in the cloud, at the edge or on-premises. GreenLake also has a common set of management tools that can be used across different types of infrastructure.
- **Security and compliance:** Built-in security and compliance features such as firewalls, encryption, identity and access management, and intrusion detection and prevention help you protect data and meet regulatory requirements.
- **Flexible consumption:** Organizations only pay for the IT resources they consume monthly. This means they can easily scale their infrastructure up or down as needed without making large upfront investments in hardware and software.
- **Technology refresh:** HPE will refresh the hardware and software components of the infrastructure every three to five years to ensure you are always running on the latest and most efficient technology.

Cloud computing is unquestionably an essential component of any IT strategy, but it isn't right for all workloads. HPE GreenLake makes it easy and cost-effective to integrate public and private cloud environments with on-premises infrastructure in a hybrid cloud model. Visit us at <https://www.pkatech.com/contact> to learn more.



Mercer Expands Bus Service To Facilitate Access To Jobs

by Julie Willmot, Director of Communications and Public Affairs, Mercer County

More local residents are able reach more job sites under an expanded public bus service provided by Mercer County and the Greater Mercer Transportation Management Association.

Mercer County Executive Brian M. Hughes recently announced that the County has designated \$710,000 from its American Rescue Plan Act allocation to fund this two-year expansion of the Route 130 Connection, which took effect June 12. The Route 130 Connection provides bus service between the Trenton Transit Center and the N.J. Turnpike Exit 8A warehouse area in Monroe and South Brunswick, with stops in Hamilton, East Windsor and Hightstown, and at Mercer County Community College's West Windsor campus. The fare is \$1 each way per passenger. The Route 130 Connection is funded primarily through an annual NJ Transit grant and Mercer County funds, and administered by the Greater Mercer TMA.

Mr. Hughes noted that many new entry-level jobs, including those that involve shift work, are located in suburban areas. "If you work the 'third shift,' you know firsthand the challenges in finding reliable public transportation," he said. "We're pleased to be able to connect more people to employment opportunities by adding bus stops to the Route 130 Connection and providing additional service times to accommodate more people," he said. "I thank the Greater Mercer TMA for its support of this initiative and the important work it does every day to improve mobility for our residents and assist our business community."

"Removing barriers to employment is critical," said Cheryl Kastrenakes, Executive Director of the Greater Mercer TMA. "One barrier is the lack of transportation to jobs at suburban sites and warehouse locations. Mercer County has been helping to address this transportation barrier with the Route 130 Connection bus and has stepped up again to meet a growing need for more service with this latest expansion. We applaud the County for making transportation access a priority."

This expansion serves the existing warehouse bus route, while adding stops at UPS, Wakefern and those employers located on Hightstown-Cranbury Station Road and Station Road, such as Wayfair and Amazon Cranbury. The drive time is expected to take a maximum of one hour from the Trenton Transit Center to Wakefern in Monroe at the end of the route, but could take less time based on the number of stops on that particular run and time of day.

For more information on the Route 130 Connection, as well as other county and community bus services, visit <https://gmtma.org/mercercountybus-service/>.



SHARE THE NEWS!

Let us know what educational or informational articles you would like published in the NJAC COUNTY BIZ

**Contact Loren Wizman, Director of Business Development
(609) 394-3467 or loren@njac.org**

Start Your Summer Off With A Bang! Ignite Your Career By Enrolling In Courses With Thomas Edison State University

by Jill Hopf, Office of Strategic Partnerships, Thomas Edison State University

Advance your career by applying and enrolling at Thomas Edison State University! Take advantage of receiving a quality education with a discounted, affordable rate to all NJ Public Sector employees, if you attend TESU!

Study with the Leader in Online Education! THOMAS EDISON STATE UNIVERSITY



This LIVE EVENT will be held Wednesday, July 5, 2023

1:00 pm – 2:00 pm

Registration Link

https://us06web.zoom.us/webinar/register/WN_ko7iuejHTZupd909Py6vLA

**for this Informative Meeting
We will cover:**

- ◆ **How to fund your education.**
- ◆ **New Thomas Edison Grant Programs**
- ◆ **How to find time to finish your degree.**
- ◆ **How to get college credit for prior course work and professional experiences.**

Come with your questions – we will have a live Q&A!



Atlantic City Electric Offers Customers Tips On How To Save Money And Energy During Hot Summer Days

by Frank Tedesco, Senior Communications Specialist, Atlantic City Electric and Exelon Company

With cool spring temperatures giving way to hot summer days, Atlantic City Electric wants to help customers save both money and energy by offering the following tips:

- **Check your thermostat.** Set your thermostat a few degrees higher if health permits. You can save about two percent on your bill for every degree you raise your thermostat. Consider investing in a smart thermostat that can adjust the temperature while you are away and can connect to your mobile devices should your plans change.
- **Adjust your blinds and drapes.** Lower the blinds and close your drapes during the day to keep cool air inside and to keep the heating effects of the hot sun out.
- **Turn on ceiling fans** to evenly distribute cool air throughout your home. If reversible, make sure the fans are spinning counterclockwise for summer.
- **Maximize efficiency.** Ensure that ducts and fans are not blocked by furniture. This will enable cool air to circulate freely, making your home more comfortable. Consider a tune up for your air conditioner and change air filters as well to improve efficiency.
- **Check housing vents.** Some homes have top and bottom return vents with levers. In the summer, open the top vent and close the bottom vent since heat rises.
- **Manage appliances.** Run appliances that produce heat (such as clothes dryers, ovens, and dishwashers) at night when it is cooler.
- **Manage your bill on My Account.** Atlantic City Electric's online energy management tools show you how much energy you are using. You can also get tips based on your energy saving goals.
- **Sign up for usage alerts.** Customers can sign up for energy usage alerts to better understand how and when they are using energy, get an early warning when they are headed toward a bill that is higher than usual and find smart ways to make their home more efficient. Sign up at atlanticcityelectric.com/Alerts.

With hot weather on the way, Atlantic City Electric recognizes its responsibility to help customers use less energy, keep bills as low as possible and to support customers who may be facing financial challenges.

Atlantic City Electric is committed to keep every customer connected by offering payment arrangements and programs like Budget Billing, where customers can avoid seasonal peaks in their energy bills by dividing their payments evenly over the course of the entire year. Atlantic City Electric also offers energy efficiency programs and energy saving information to help customers reduce their energy usage. Information regarding these programs can be found at atlanticcityelectric.com/WaysToSave.

In addition to Atlantic City Electric programs, the company works with community and government partners to get funding into the hands of those customers who need it most to help meet their energy needs. The company continues to encourage residential customers to apply for energy assistance and take advantage of the millions of dollars that remain available through programs such as the Low-Income Home Energy Assistance Program (LIHEAP). Customers can visit atlanticcityelectric.com/EnergyAssistance or call 800-642-3780 to learn about additional energy assistance programs.

To learn more about Atlantic City Electric, visit [The Source](#), Atlantic City Electric's online newsroom. Find additional information by visiting atlanticcityelectric.com, on Facebook at facebook.com/AtlanticCityElectric, and on Twitter at twitter.com/AcEleCconnect. Atlantic City Electric's mobile app is available at atlanticcityelectric.com/MobileApp.



A Fun Summer Season Is A SAFE Summer Season! And Begins With Keeping Kids Safe In And Around Water



Drowning is the leading cause of unintentional death for children between the ages of 1 to 4 and the second leading cause of death or unintentional injury for children younger than 14.

According to the [Centers for Disease Control](#), close to 4,000 fatal, unintentional drownings occur every year in the U.S., with over 8,000 incidents of non-fatal drownings reported. [Data](#) show that the greatest percentage of drownings for children under age 1 occurred in bathtubs. For children between the ages of 1 to 13, the largest number of incidents occurred in swimming pools, and for youth ages 14 to 17, drownings occurred more frequently in other natural bodies of water such as rivers, lakes, and oceans.

Last year, approximately fourteen drownings occurred in New Jersey between the months of April and June. As we head into the summer season, the potential for child drownings begins to increase as families venture out to attend pool parties, go camping and take daytrips down the shore, or go swimming in bodies of water that are unfamiliar, that may or may not have lifeguards present, and that can quickly become difficult to navigate even for an experienced swimmer.

Regardless of their age or the body of water, children and youth should be supervised at all times, even in the shallowest water.

As partners in serving children and families, we are asking for your help to raise awareness about water safety. Let's remind parents and caregivers to remain vigilant with children and youth around **ANY** bodies of water. Please share DCF's water safety graphics available in English and Spanish, and other child safety materials, on your website, in your social media posts, and in an end-of-year message to parents. Download the child safety materials [here](#).

Like you, we want every child that leaves school in June to enjoy a safe, healthy and connected summer.



TIME	PROGRAM	PRESENTER(S)
8:00 - 8:30am	Breakfast & Registration	
8:30-8:45 am	Welcome Remarks & MRA Intro	Bruno Tirone MRA International President / CEO
8:45-9:25 am	KEYNOTE: Innovate, Thrive, Transform	Dr. Joseph Cirillo Palisades Park School District Superintendent Eric Crespo Weehawken Township School District Superintendent
9:25-9:30 am	Break & Raffle Drawing	
9:30-11:00 am	KEYNOTE: A Conversation about Cyberbullying	Detective Sergeant Katie Feehan, Detective Dan Rafanan, & Lieutenant Paul Sciortino New Jersey State Police Internet Crimes Against Children Unit
	KEYNOTE: Cybersecurity - Prevent, Detect, Respond	Detective Gregg Cerasuolo New Jersey State Police Cyber Threat Intelligence Unit
11:00-11:15 am	Break (Snack)	
11:15-12:00 pm	Poly & Proximity	Abi Rao Poly Sr. GEM Account Manager Mike Koblan Proximity Director of School Partnerships
	Leveraging Technology to Build a Culture of Staff Sustainability and Stamina	Donna Reichman Wayne Township Public School District Assistant Superintendent Melissa Hodgson edWeb.net Professional Learning Consultant
	HPE Disaster Recovery	Omar Torres HPE Senior Solutions Consultant Carlyle Maranhao HPE Senior Account Executive
12:00-12:30 pm	Break (Light Fare Menu), Raffle Drawing, and Vendor Meet & Greet	
12:30-1:15 pm	Utilizing Telehealth as a Model for Hybrid Instruction Across P-16 Continuum	Dr. Stephanie McGowen, Ed.D Indiana University of Pennsylvania - College of Education and Communications Dean & Professor
	AI-Powered Security Technology	Xtract One
12:30-12:55 pm	HP Cybersecurity	Andy Levitt HP Inc. Cybersecurity Specialist
12:55-1:15 pm	Protecting Your Future from Your Social Media Past	Thomas Colaiezzi LifeBrand Founder, CEO
1:15-1:30 pm	Break (Light Fare Menu)	
1:30-2:15 pm	Dead or Alive: The Future of Print	Brandon Emerson HP Inc. NA Print Product Manager
	Infusing Technology to Support the MTSS Process	Marta Audino Hamilton Township School District Director of Student Services & Programs Lisa Schleer Stages Learning VP Educational Partnerships
	Building Your First Esports Program	Jim O'Boyle Hamilton Township School District Director of Technology Evan Abramson Morris-Union Jointure Commission Director of Innovation & Technology
Closing & Final Raffle Drawing		

Morris County Vocational School District Celebrates Student Achievements At Awards Recognition Ceremony

The Morris County Vocational School District recently held an Awards Recognition Ceremony, honoring the remarkable accomplishments of students.

During the event, students were recognized for various scholarships and awards. The Ceremony provided an opportunity for the school community, including the Board of Education, faculty, staff, parents, and students to come together and recognize the hard work and success of students. The honorees were congratulated and offered words of encouragement for their future endeavors.

Morris County Vocational School District offers a wide range of career and technical education programs that inspire and prepare students to succeed in today’s world and pursue tomorrow’s opportunities. Programs range from auto service and construction trades to healthcare sciences, global commerce, performing arts and cybersecurity. The high school offers full-time academies and share-time programs on its Denville campus. In addition, through collaboration with local school districts and the County College of Morris, it offers full-time academies and share-time programs established at off-site satellite locations.

To learn more, email Gina DiDomenico, MCVSD Student Recruitment & Community Relations, at didomenicog@mcvts.org or visit www.mcvts.org.



AWARDS RECOGNITION CEREMONY

JUNE 13, 2023





**HELP
WANTED**

Associate County Counsel - Monmouth County

The County of Monmouth is seeking an experienced professional to serve as an in-house Associate County Counsel. The Associate County Counsel works under the supervision of County Counsel who serves as the chief legal advisor to the Monmouth County Board of County Commissioner. The Associate County Attorney is a trusted legal advisor that performs highly responsible and complex, legal work in a large government environment with shifting priorities. The employee delivers legal services to the Board of County Commissioners, Constitutional Officers, Departments and other Boards and Commissions. The Associate County Attorney specializes in certain legal fields and assignments including matters of substantial importance while using creative solutions and sound judgement. Salary range is competitive depending on experience and qualifications. Please send a confidential cover letter and resume electronically to the Monmouth County Administrator's office at Geri.Elias@co.monmouth.nj.us. The County of Monmouth is an Equal Opportunity Employer.



BECOME A MEMBER OF THE NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC and how you can join.

Contact Loren Wizman, Business Development Director at
(609) 394-3467 or loren@njac.org

[Click here for an application.](#)

Webinars

Making Sens of AI for Government

July 11, 2023 , 1:00 pm – 2:00 pm

[Register](#)

Explore the groundbreaking technology of generative AI and learn how it can revolutionize the way counties deliver services to their constituents. Learn how the AI content generator, ChatGPT, can augment the workforce and help you work more efficiently by automating complex tasks and learning and adapting to new situations.

During this session, we cover:

- What is AI and ChatGPT? We'll offer an easy-to-understand, non-technical explanation.
- The practical application of AI through real-world scenarios and discover the advantages it provides to government agencies and their constituents.
- How ClearGov's [AI-boosted Digital Budget Book Software](#) reduces the time it takes for local governments to compose annual budget books.
- The measures your county can take today to prepare for the future of generative AI to ensure a seamless transition.



Solving Government Forms and Document Management Challenges

July 12, 2023 , 1:00 pm – 2:00 pm

[Register](#)

Modernizing government systems and services is a top priority that QuickBase seeks to address in the areas of Data Governance, Cloud Adoption, Autonomous Innovation, IT Modernization & Digital Transformation, IT Strategy & Roadmap. Traditional approaches tend to leave critical gaps in the process. QuickBase's new FormEngine reduces IT workload and maintains speed/control in using no-code platform tools to build an application to suit needs such as Finance, HR, Legal, IT, IS, Project Management, and Safety Operations amongst others. Improving upon the digital user experience and moving from PDF to automated Online Transactions is innovation at its best. This webinar will include areas such as:

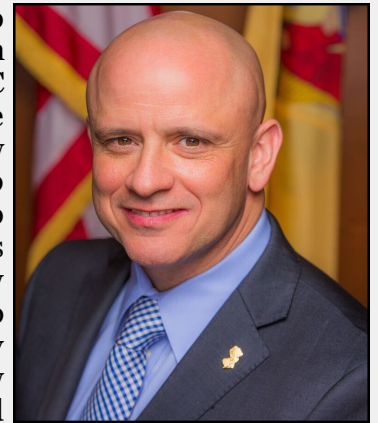
- *Digitize Existing Forms
- *Cloud Apps & Workflow Engine
- *Extract Data from PDFs
- *Data-populated Docs & Presentations
- *Smart, Custom Mobile Forms w/QR Codes
- *New Dynamic Forms
- *Custom Branded Forms

2023 ANNUAL CONFERENCE & EXPOSITION
TRAVIS COUNTY
AUSTIN, TEXAS
JULY 21 thru 24

[REGISTER HERE](#)

FROM THE EXECUTIVE DIRECTOR

On June 15th, NJAC testified before the Assembly Labor Committee in opposition to **A-5430** (*Reynolds-Jackson D-15/Wimberly D-35*), which would establish procedures and standards concerning public services privatization contracts. NJAC is primarily concerned with the fact that this legislation would effectively prohibit the use of privatization contracts by requiring county governments to pay new employees' wages and benefits at a rate not less than the wages and benefits paid to displaced employees. As noted below, counties enter into privatization contracts to recognize important cost savings in salary, wage, pension, and health benefit costs that comprise nearly 65% of overall operating budgets and as one of the only few available resources to manage the ever-increasing property tax burden. NJAC is also concerned that this legislation would create an overly burdensome and unnecessary level of bureaucracy by requiring the Office of the State Comptroller (OSC) to review and approve privatization contracts. Moreover, elected county officials and management should retain the autonomy to enter into privatization agreements that they believe are in the best interest of local residents.



John G. Donnadio, Esq.

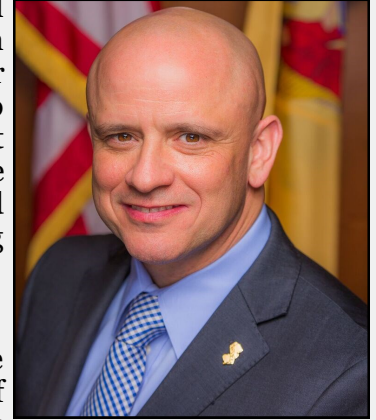
As a means to deliver often mandated services in a more cost effective and creative manner, and without impacting the level of service provided, counties throughout the State have carefully chosen to privatize various services and functions that may include: dietary and laundry services at county jails and juvenile detention facilities; maintenance services at county administrative, judicial, and prosecutorial facilities; home health services; risk management services; and, much more. Importantly note that several counties have considered privatizing welfare services and transportation services for the aged and disabled, but ultimately decided against it after conducting comprehensive feasibility studies. For the reasons set forth above, the New Jersey State League of Municipalities (NJLM), the New Jersey School Boards Association (NJSBA), the Government Finance Officers Association of New Jersey (GFOA), the New Jersey Business and Industry Association (NJBIA), and the New Jersey Chamber of Commerce (NJCC) also opposed A-5430 and urged the Committee to consider the measure's long-term ramifications.

In general, A-5430 as amended would prohibit the State or any political subdivision from entering into a contract of \$500,000 or more to purchase from private entities services previously performed by agency employees, other than legal, management consulting, planning, engineering or design services, prevailing wage construction work, or certain services provided by disabled individuals employed by rehabilitation facilities, unless: 1) The agency solicits competitive sealed bids for the contracts based on a comprehensive statement of requirements by the agency; 2) The contract requires that the public not be charged fares, fees or other charges greater than those currently charged, that the quantity and quality of the services provided equal or exceed the quantity and quality of services currently provided, that the contractor is qualified, and that contractor employees have qualifications and wage and benefit rates at least equal to the agency employees currently performing the services; 3) The agency permits the union of the affected agency employees to review the agency's estimate of current costs and submit an alternative cost estimate and propose cost saving measures compliant with requirements of the bill and the agency reviews the union estimate and proposal and makes a determination whether to reduce the agency's estimate of current costs; 4) The contract requires compliance with antidiscrimination standards, requires available positions to be offered to qualified displaced agency employees, and requires the agency to prepare a plan of training and assistance for displaced employees;

continued on page 16

FROM THE EXECUTIVE DIRECTOR

5) The contractor and specified associates have no adjudicated record of substantial or repeated noncompliance with any federal or State law pertaining to the operation of a business, including laws regarding contracting and conflict of interest; 6) After receiving bids, the agency publicly designates the bidder to which it proposes to award the contract and issues a comprehensive written analysis of the total contract cost of the designated bid; and, 7) The agency provides written certification that the agency and the proposed contract are in compliance with all provisions of the bill and the total estimated contract cost is less than the cost of agency employees performing the services, with a statement of the amount of the savings.



John G. Donnadio, Esq.

The bill would also require the Office of the State Comptroller (OSC) to review the certification and prohibit the agency from entering into the privatization contract if the Office provides a written determination that the bid does not provide cost savings or that the agency has otherwise failed to comply with any requirement under the bill. Despite strong opposition from local governments and the business community, the Committee favorably reported the measure to the Assembly Appropriations Committee for consideration. The companion version **S-1350** (*Turner D-15/Greenstein D-14*) is in the Senate Budget and Appropriations Committee.



NJAC VIRTUAL WORKSHOP SERIES 2023

General Registration

10:00 a.m. - 11:00 a.m. July 12, 2023 AN UPDATE ON 9-1-1

The New Jersey Association of Counties (NJAC) is pleased to present this important and timely discussion concerning the infrastructure, operations, and funding for the State's 911 system. AN UPDATE ON 9-1-1 is the third in a series of virtual workshops NJAC is hosting in 2023 for public officials. In this session, the New Jersey Wireless Association (NJWA) will provide a comprehensive overview of how the State of New Jersey spends the \$126.0 million it collects each year from a monthly telecommunication surcharge imposed on all telephone lines and why these monies should be dedicated to regionalizing, upgrading, and maintaining the State's 9-1-1 system with a precise, accurate, and reliable communications network.

GUEST SPEAKERS

Dominic Villecco, *President V-Comm Engineering & President of NJWA*
Robert Ivanoff, *Managing Director, Copper Hill Ventures, LLC*

Register

EVENTS & HOLIDAYS

SUN	MON	TUES	WED	THURS	FRI	SAT
 <p>JULY BIRTH MONTH FLOWER</p>						 <p>6/22-7/9 Meadowlands Rutherford Bergen County</p>
<p>2 Concert in the Park: Matrix Bank 7:00p.m.-8:30p.m. Heritage Park Absecon Atlantic County</p>	<p>3 Movie: Black Panther: Wakanda Forever Sunset Lincoln Park Jersey City Hudson County</p>	<p>4  4th of July Warinanco Park Roselle Union County</p>	<p>5 Cumberland County Fair 7/4 - 7/8 County Fairgrounds Millville Cumberland County</p>	<p>6 Sonic the Hedgehog 2 8:30p.m.-10:30p.m. Camp Hope West Holford Passaic County</p>	<p>7  12:00p.m.-5:00p.m. Sussex County Fairgrounds Augusta Sussex County</p>	
<p>9 Sheila E.: Sunset Jazz Series 8:00 p.m. Wiggins Park Camden Camden County</p>	<p>10 Movie: Puss in Boots: The Last Wish 7:30p.m. Warinanco Park Roselle Union County</p>	<p>11  July 12-16, 2023 Ocean County Airport Bayville Ocean County</p>	<p>13 The Duprees 7:30 p.m. Brookdale Park Bloomfield Essex County</p>	<p>14  6:00p.m.-9:00p.m. CowTown Rodeo Pilesgrove Salem County</p>		
<p>16 Concert Series: Elton John Tribute 6:30p.m.-8:00p.m. Duke Island Park Bridgewater Somerset County</p>	<p>17 Burlington County Farm Fair 7/18-7/22 County Fairgrounds Columbus Burlington County</p>	<p>18 Cape May County 4-H Fair 3:00 p.m. - 10:00 p.m. Atlantic Cape Community College Cape May Court House Cape May County</p>	<p>19 Sandy Sasso and Her Swingin' Big Band 6:00 p.m. - 7:30 p.m. Spring Lake Park South Plainfield Middlesex County</p>	<p>20 Monmouth County Fair 7/26 - 7/30 East Freehold Showgrounds Freehold Monmouth County</p>	<p>21 Gloucester County 4-H Fair 7/27 - 7/30 County Fairgrounds Mullica Hill Gloucester County</p>	<p>22 NJ Balloon Festival 7/27 - 7/30 Solberg Airport Whitehouse Station Hunterdon County</p>
<p>23 Morris County 4-H Fair 7/28 - 7/30 High View Farms Mt. Olive Morris County</p>	<p>24 Warren County Balloon Festival 7/29 - 8/5  Farmer's Fair Harmony Township Warren County</p>	<p>25 Monmouth County 4-H Fair 7/29 - 7/30 Howell Living History Farm Hopewell Mercer County</p>	<p>26 Mercer County 4-H Fair 7/29 - 7/30 Howell Living History Farm Hopewell Mercer County</p>	<p>27 Monmouth County Fair 7/26 - 7/30 East Freehold Showgrounds Freehold Monmouth County</p>	<p>28 Gloucester County 4-H Fair 7/27 - 7/30 County Fairgrounds Mullica Hill Gloucester County</p>	<p>29 NJ Balloon Festival 7/27 - 7/30 Solberg Airport Whitehouse Station Hunterdon County</p>
<p>30 Morris County 4-H Fair 7/28 - 7/30 High View Farms Mt. Olive Morris County</p>	<p>31 Warren County Balloon Festival 7/29 - 8/5  Farmer's Fair Harmony Township Warren County</p>					