

NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

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The Importance Of A Consistent Security Policy

by David Cumbow, Principal Solutions Architect for Palo Alto Networks

New Jersey local government agencies have technical infrastructure that spans from regular business networks, to service provider offerings, to public safety and other critical services. When greenfield projects do come along, we tend to focus on applying our security frameworks with controls that are unique to that deployment. This results in a story that we are all familiar with – nonintegrated, siloed security solutions with various maturity levels. What should New Jersey local governments do to remedy this? Defining a clear security strategy and establishing a consistent security policy is a must.

Your Cybersecurity Strategy

Frameworks help provide guidance as a means to an end, and the structure for implementing security controls in the environment. Furthermore, it's important to consider compliance requirements within your frameworks. CJIS, IRS, HIPAA and other compliance needs may take the whole-wall mural down to multiple framed portraits. A focused and consistent approach also has the benefits of allowing for easier auditing, simpler documentation and more thorough implementation.

Structured Segmentation

The previously segmented security market now has options for standardizing and providing consistent security across cloud, endpoint, network and operations. Organizations that have taken this approach are seeing serious improvements, as well. A consistent, standardized approach to security is up to 50% more efficient than a siloed, multi-vendor approach. Because of this efficiency, they are also seeing a 45% decrease in the likelihood of a breach supported by an up to 80% reduction in alerts. Automation and native integrations allow for a more effective and mature security posture. Application and adherence to security frameworks are simpler with management through fewer tools. Consistency across applications, operating systems and deployment locations (cloud versus on-premises) allows for easier auditing. Consistency allows for automation and native integrations to enable a 24x7x365 security operations center (SOC) with the support of a 9–5, Monday-to-Friday workforce.

What Does Consistency Look Like?

The ability to apply a consistent security policy for on-premises, work-from-home, cloud native and SASE-enabled workloads is something that few companies can offer.

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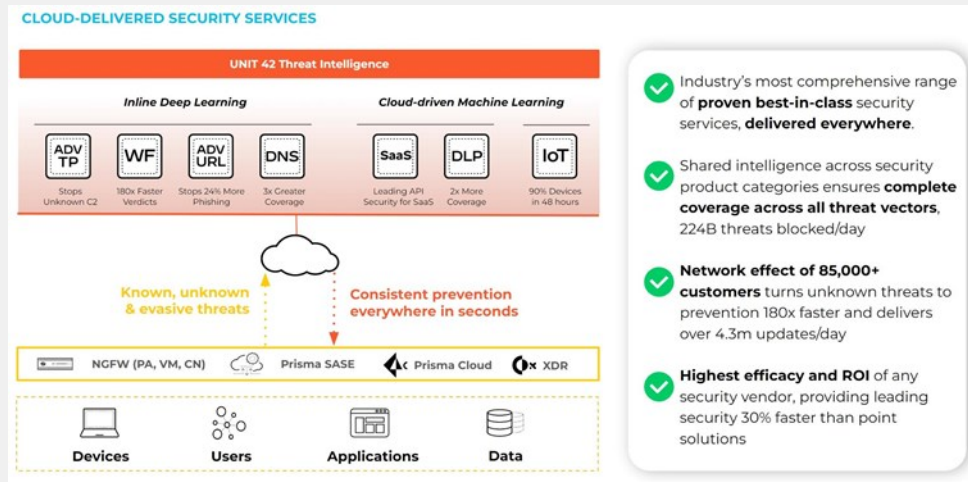
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The Evolution Of Electronic Bidding In New Jersey *(continued)*

Additionally, the ability to take the intelligence gathered from moving data and apply it to the integrity of the workloads housing that data (on-premises or in the cloud) takes consistency another step further. Correlate that business, threat and IT intelligence together into a security operations platform, and you now have a consistent approach to pushing packets and maintaining workload integrity, securing data within your organization.



Consistent security controls enabled by Palo Alto Networks cloud-delivered security services.

Building upon industry-leading security technologies in conjunction with strong **technology partnerships**, Palo Alto Networks can help you consolidate your approach to security while maintaining crucial IT business continuity. For more information, visit our **state and local government website**, or contact the New Jersey Palo Alto Networks Named Account Manager, Patrick Rucker prucker@paloaltonetworks.com



CONGRATULATIONS

Congratulations to Middlesex Counties Sydney McLaughlin who broke the world record, and won a Gold medal for the women's 400-meter hurdles at the World Athletics Championship.

Congratulations to Mercer Counties Athing Mu who is the first American woman to win the 800-meter world championship!

How Is Managing A County Finance Office Similar To A Trip To The Jersey Shore

by William Cherry, Director of Public Partnerships for three+one®



There's nothing like a sunny day spent at the beautiful Jersey shore. It can be a great way to relax and enjoy the sun, the ocean, and special summertime fun. Some of my best memories are of days spent at the shore—the sun, surf, great food, the boardwalks—all the things that make New Jersey a great place to be.

But if a beach outing is to be truly relaxing and worry-free, even a day at the shore requires some planning, right? You'll probably take a few minutes and do at least a little research before you head out. What is the weather forecast for the day? Does the UV Index indicate a high risk of sunburn? Will there be dangerous riptides or strong undertows? Are there jellyfish or other natural hazards to consider?

Doing a bit of research (let's call it "collecting and evaluating data") can eliminate a host of problems later on and ensure your beach day is enjoyable, relaxing, and rewarding.

So what does a trip to the beach have to do with managing a county finance office? The most effective public finance officers also rely on data collection and evaluation to help them make the best decisions. They likely pose such questions as: "*How much of the county's available cash should I put into CDs?*"; "*What is the optimum timeframe and best available rates for fixed-income investments?*"; and "*Should I leave the funds in a money-market account for now?*" These days, such matters are on every public finance officer's mind.

There are avoidable hazards in government, just like there are avoidable hazards at the beach. Taxpayers demand transparency and accountability, and they expect municipal finance offices to maximize all non-tax revenues as much as possible—while also safeguarding the funds they have on deposit. Imagine the repercussions of an audit determining that hundreds of thousands—or perhaps even MILLIONS—of dollars in interest revenues had been left unearned because a county finance office failed in its due diligence by not exploring all the options for funds in its custody?

Collecting data, analyzing it, and then determining the most prudent course of action works to guarantee a fun day at the shore, just as it does for confidently managing a complex public finance office and, importantly, avoiding potential pitfalls.

Fortunately, there are easy-to-use tools available to help you make the best liquidity decisions for your county. NJAC, NACo, and three+one® have teamed up to provide counties with precisely the kind of data collection and liquidity analysis needed to maximize revenues on the funds they regularly have on deposit.

Knowing that your county is doing everything it possibly can to effectively and efficiently manage its cash is a terrific feeling. Data analysis is the key to both a great day on the beach and to a successful day at the office.

The author served for 38 years in local government including 24 years as a county Chief Financial Officer responsible for managing and investing public funds. He can be reached by phone at 585-484-0311, ext. 709 or by email at wec@threeplusone.us



How HPE-Zerto Combo Boosts Data Protection

by Joanne Goodstadt, Marketing Manager for PKA Technologies, Inc.

In the age of mobile, remote, cloud and edge computing, the typical organization has important data distributed across multiple data centers, branch offices, cloud repositories, edge servers and endpoint devices. That has put a strain on conventional data protection practices.

Sixty percent of organizations across North America and Western Europe experienced unrecoverable data loss over the past 12 months, according to new research from IDC. Additionally, 93 percent report they suffered a data-related business disruption during the same time period.

HPE now offers a comprehensive approach for protecting data no matter where it resides. Following its acquisition of Zerto last year, HPE added robust data protection technology to its GreenLake edge-to-cloud services platform. The result is a comprehensive, cloud-based solution that combines industry-leading disaster recovery, backup, and ransomware protection in a single package.

Zerto's highly regarded continuous data protection (CDP) technology helps set the GreenLake solution apart by simplifying backup and recovery, reducing the potential for data loss and providing a hedge against ransomware. It backs up applications, files, or blocks of data any time a change is made. This effectively makes the backup window irrelevant because backup is occurring all the time.

CDP creates an electronic journal of complete storage snapshots, one for every time data is modified. This journal enables extremely granular recovery — HPE claims that customers experiencing a ransomware attack have been able to recover to a state 10 seconds before the attack.

Other benefits of the solution include:

- **Disaster-Recovery-as-a-Service.** The always-on replication supports DRaaS with the lowest recovery point objectives (RPOs) and fastest recovery time objectives (RTOs) in the industry. Easy-to-use interfaces offer centralized management and a unified experience across all supported platforms, including VMware vSphere, Hyper-V, Microsoft Azure, AWS, Google Cloud, Oracle Cloud and IBM Cloud.
- **Ransomware protection.** Zerto CDP's ability to restore data to near-real-time status makes it a very effective hedge against ransomware attacks. Additionally, Zerto enables immutable backups that cannot be altered or deleted to ensure you have a clean version of data that is always recoverable.
- **Multi-cloud support.** Most businesses today use four or more clouds to create a scalable and reliable infrastructure that ensures users can access data and applications whenever and wherever they need to. Zerto's built-in automation and orchestration features allow you to seamlessly move data and applications between on-premises, Azure and AWS.
- **Automated workflows.** Zerto's full-featured REST API enables you to automate many of the tasks necessary to manage data recovery, protection, and migration. You can recover applications, VMs, folders and files locally or from a disaster recovery site by simply selecting a checkpoint and letting Zerto's automated workflows do the rest.

With more computing taking place beyond the walls of the corporate office, protecting widely dispersed data sources has become a challenge. With the integration of Zerto CDP, HPE is simplifying data protection with streamlined backups, faster recovery, and increased automation.

Contact us to learn more.



Mercer’s Electric Vehicle Charging Stations Up And Running

by Michael Boonin, Deputy Director of Communications for the County of Mercer

The electric vehicle (EV) charging stations that the County of Mercer has installed at 11 of its facilities are now open and available for public use, County Executive Brian M. Hughes announced.

“The availability of additional charging stations around Mercer County will benefit electric vehicle owners and, we hope, help reduce the ‘range anxiety’ that might prevent other consumers from investing in electric vehicles,” Mr. Hughes said. “This initiative will also help raise awareness about the environmental benefits of gasoline alternatives as we further our commitment to increasing sustainable practices throughout the County.”



A dual-port electric vehicle charger outside The Boathouse at Mercer Lake in Mercer County Park, West Windsor.

The cost of purchasing and installing the 11 dual-port, Level 2 ChargePoint Chargers was offset in part by an \$88,000 grant from the New Jersey Department of Environmental Protection (NJDEP) Pay\$ to Plug In Program as part of Gov. Phil Murphy’s commitment to reduce greenhouse gas emissions that contribute to the harmful effects of climate change. Pay\$ to Plug In was designed to expand the state’s growing network of electric vehicle infrastructure, allowing residents, businesses and government agencies to purchase and drive electric vehicles. Eligible costs include those necessary for, and directly related to, the acquisition, installation, operation and maintenance of new EV charging stations. The County is pursuing funding to offset the remaining cost of the total \$393,827 project.

Level 2 charging adds about 10 to 20 miles of range to a plug-in electric vehicle per hour of charging time. The cost for EV users is \$1 per hour for the first four hours of charging time, and then \$5 per each additional hour until the vehicle is fully charged. Download the ChargePoint App via the Apple App Store or Google Play or visit <https://www.chargepoint.com/drivers> to sign up for a ChargePoint account.

On recommendation of the County Planning Department, the new ChargePoint charging stations were installed and are now available for public use at [11 County-owned locations](#).

Drivers of all types of vehicles are reminded that EV charging spots are for charging, not parking. Visit ChargePoint’s website for [tips on EV etiquette](#). For additional information on charging electric vehicles, visit the [“Drive Green” section](#) of the NJDEP website.



A dual-port electric vehicle charger outside the Mercer County Administration Building in Trenton.



One of the dual-port electric vehicle chargers that have been installed at 11 Mercer County-owned facilities.



WELCOME TO OUR NEW MEMBERS



Boswell Engineering, Inc. is a fully integrating engineering firm, is regarded as one of the largest and most diverse New Jersey based engineering firms. The company's contingent of licensed and certified professionals possess the requisite qualifications to provide a comprehensive range of multidisciplinary engineering services to public and private sector clients. Disciplines include: Civil/General, Civil/Structural, Civil/Transportation, Civil/Traffic, Construction Management/Inspection, Environmental (Water/Wastewater), Environment Science (LSRP/Surveying/GIS/Mapping/Underwater/Marine).

For additional information regarding Boswell Engineering, Inc. please contact John E. Cassetta, Senior Vice President at marketing@boswellengineering.com.



TranSystems is a full service engineering firm focused on the movement of people and goods thru all transportation modes.

For additional information regarding TranSystems please contact Michael Cuddy, PE at mjcuddy@transystems.com.

BECOME A MEMBER OF THE NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC and how you can join.

Contact
Loren Wizman, Business Development Director
at
(609) 394-3467

or

loren@njac.org [Click here for an application](#)

Pay Equity: A Pervasive And Impactful Problem

by Cameron Cushing, Intern, Industry Marketing for UKG

Would you believe that one of the most pervasive issues facing the American workforce is also one of the most misunderstood, and that it has been illegal since 1963? Unfortunately, the grim reality of the pay gap persists, with women on average earning 18% less than their male counterparts, even 60 years after the passage of the Equal Pay Act.

It is a complicated issue with many compounding factors, to be sure. One common misconception is that the gap is due to a difference in levels of education. In fact, women have been earning college degrees [at higher rates](#) than men for decades. Shockingly, the pay gap widens as degrees become more advanced – women with high school diplomas are paid 21% less than their male counterparts, while women with advanced degrees are paid 23% less. Another misconception is that women pursue lower-paying jobs, but in reality, traditionally male-dominated industries that experience a large influx of women workers have seen wages subsequently drop.

Another unfortunate reality is that the wage gap becomes [wider](#) for women with additional minority identities. While women overall earn 82 cents to every dollar of their white male counterparts, Black women are paid 52 cents or less, and Latina workers are paid 49 cents or less. Native American women with advanced degrees are paid 43% less than their white male counterparts with the same degrees. Transgender women take home [60 cents](#) for every dollar that a cisgender man makes.

Although 18 cents may not seem like much at first glance, it quickly adds up: over a year, that equates to a gap of \$10,157; over a 40-year career, this can top a million dollars for the most disadvantaged workers. With \$10,000 per year, [women could](#) make eight months of mortgage payments, pay 100% of childcare costs, or cover 92% of a family of four's annual grocery bill. And with women serving as the primary breadwinner in almost half of American households, the consequences of the gender pay gap impact their families as well. [Research shows](#) that if women were compensated fairly, the poverty rate could be cut in half and \$500 billion could be added to the U.S. economy.

There are a variety of steps that every organization can take to close the gap. Oftentimes, pay disparities are the result of unconscious biases in performance reviews and compensation planning. [UKG's product suite](#) analyzes pay to help catch problem areas, allowing for course-correction. Organizations can take broader steps, too: we're putting our money where our mouth is and donating 18 cents for every worker paid through one of our solutions to incredible organizations working to close the gap, including a [historic partnership](#) with the National Women's Soccer League. Our purpose is people, which means that we stand for equitable pay for *all* people.

Want to learn more?

Visit our pay equity resource center at ukg.com/CloseTheGap to gain full access to thought leadership and best practices, as well as discover what UKG is doing to help close the wage gap.



Save the Dates and Come Join Us!

August 11th – 12th, FLC at Diplomat Beach Resort, Hollywood, Florida

- Booth #132
- The FLC annual conference is an opportunity for municipal officials and senior staff to enhance leadership skills, learn from municipal experts, share ideas with peers, discuss strategies for Florida’s future and hear about the latest in products and services for municipal governments.

October 4th, NJ GMIS Technology Education Conference at The Palace at Somerset Park, NJ

- Join us for a day of quality education, networking, and private sector solutions.

MRA International is a leading technology expert and a value-added HP and HPE Partner with over 20 years of experience providing unique IT solutions and turn-key results to the public sector.

As a full-service facility with all the benefits of a local, family-owned company, we consistently provide a top-notch level of personal service. We always lead with our clients’ best interests in mind and accelerate their success by serving as a trusted partner who understands their business goals and stays one step ahead on new technologies to provide buying recommendations and best support their ongoing operations.

With MRA Warranty Services- our expert technicians will repair or replace your computing device. MRA’s expert configuration and deployment services bring you fast, accurate, and globally standardized IT solutions.

For more information, please contact the MRA Sales Team:

Email: sales@mrainternational.com

Phone: (732) 222-0997



Save The Dates!

NJAC Continuing Education Virtual Workshop Series



Wednesday, September 14, 2022
 Wednesday, November 9, 2022

County Government with a Unified Voice!

Nationwide Economics

Weekly Economic Review & Outlook for July 25, 2022

by Scott Murray, Financial Markets Economist of Nationwide Mutual Insurance Company and Daniel Vielhaber, Economist of Nationwide Mutual Insurance Company

Housing data showed a continued cooling in activity for June, slowing to about the levels seen during the recovery from the Covid lockdowns. While the declines were larger than expected, they followed from falling demand in the face of sharply higher mortgage rates and house prices. In other economic news, the index of leading economic indicators declined again, but does not yet signal that a recession is imminent.

Existing home sales fell by 5.4 percent for June to an annualized pace of 5.12 million units—the slowest pace since June 2020, when the market was just recovering from the Covid lockdowns. While pending home sales rose for May, they fell for April and the two-month average (a better indicator of reported existing sales than the most recent month by itself) slipped. As a result, the drop in reported sales was expected and consistent with other housing market indicators which suggest demand continued to cool in the face of rising mortgage rates and house prices.

Existing home sales are now down by over 20 percent from the beginning of the year and 14 percent from a year ago. There is likely more room for slowing of home sales as mortgage rates remain high (but below their recent peaks). As the Fed continues to raise short-term interest rates to slow the economy and inflation, long-term rates should move higher again, pushing mortgage rates upward as well. After declining in May, mortgage purchase applications fell again in June and July, suggesting slower sales could be coming in the near term. Still, job gains and demographics remain positive for housing demand, suggesting that a more significant drop is unlikely in the near term.

The inventory of existing homes for sale remains very low (at least after seasonal adjustment) and this continues to restrain sales and push prices higher. But inventories should continue to rise if sales fall further, as expected, which should help to slow house price gains and plummeting housing affordability.

Housing starts also fell for June, with the annualized pace matching the low since April 2021. Single-family starts fell below one million units as starts overall have trended toward multifamily units over the past year as the demand for housing units remains solid. Despite the slowing pace of starts, housing units under construction climbed to an all-time high (1.68 million units). Declining and/or slower construction activity suggest that, like many other businesses, home builders are struggling with supply bottlenecks and having trouble finding workers.

Building permits were also down slightly for June—again due to a steep drop on the single-family side—which could be a leading indicator of a slower pace of starts next month. Builders reported diminished foot traffic of prospective buyers, lower present sales, and lower expected sales over the next six months in June (and all these measures dropped even more sharply in July) and appear to be adjusting their building plans accordingly.

The index of leading economic indicators (LEI) declined by 0.8 percent for June, its fourth straight decline, although it remained 1.4 percent above its year-ago level. A negative 12-month change in the LEI has historically been a good predictor of recessions—although there have been several instances when the LEI year-ago percent change has been briefly negative without a following recession. A four-to-six-month period of negative LEI growth appears to be the best predictor of a downturn in the economy. With the index still up for June, it doesn't appear to be flashing an imminent warning sign—but its sharp downward trajectory is clearly worrisome. In his commentary for the June LEI data release, Ataman Ozyildirim, Senior Director of Economic Research at the Conference Board, noted that the Conference Board is now calling for a recession in the U.S. starting either at the end of this year or early next year. The updated recession call seems to be more associated with the pace of monetary tightening in the face of persistently high inflation than it is with the LEI.

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Nationwide Economics *(continued)*

The 12-month change in the S&P CoreLogic 20-City house price index is expected to exceed 20 percent for a fourth consecutive month in May. Despite the higher mortgage rates and rising prices, overall housing demand still exceeds limited supply. But if housing demand continues to abate, price gain should soon moderate.

GDP for the second quarter is forecast to decline as weak exports and slower investment cause economic activity to fall again. Supply chain constraints, elevated transportation costs, and the strong dollar have conspired to limit exports, restraining the post-pandemic expansion. Still, consumption rose in the second quarter, showing that consumers are at least somewhat resilient to inflation concerns. While a second consecutive quarter of falling real GDP would meet the old rule of thumb for a recession, we doubt that a recession will be called for the first half of 2022, as the declines in activity have not been widespread enough.

While we expect broad inflation from personal consumption expenditures (PCE) to slow soon, the June figure is likely to jump again-up by 0.9 percent for the month and by 6.8 percent from a year earlier. The PCE price index is impacted less by housing than the CPI and is closely watched by the Fed, with the uptick for the month supporting what is likely to be a 75 basis point hike in the federal funds rate at this week's FOMC meeting. But the core PCE price index is projected to rise by "only" 0.5 percent for the month and by 4.7 percent from a year earlier.

For further information please contact David Sarmir, Senior Retirement Specialist sarmird@nationwide.com.



SAVE THE DATE!

NJAC Continuing Education Series Workshop (Virtual)

FREE

Wednesday, September 14, 2022

10:00 a.m. - 11:00 a.m.

988 Suicide Crisis and Lifeline Toolkit

Guest Speaker:

**Valerie Mielke, MSW, Assistant Commissioner,
Division of Mental Health & Addiction Services,
New Jersey Department of Human Services**

Please Register [Here](#), and email form to Kim@njac.org.

NACo Launches #FamiliarFaces Leadership Network

We are excited to announce the launch of the #FamiliarFaces Leadership Network.

The [Familiar Faces Initiative \(FFI\): Improving Outcomes through Coordinated Health and Justice Systems](#) launched on May 12, underscoring community leaders' commitment to improving life outcomes for high-needs residents with complex behavioral health conditions. At the launch, the [National Association of Counties \(NACo\)](#) announced new opportunities for counties and cities to engage in his work, including joining a Leadership Network of county and city leaders interested in creating or expanding cross-system data-sharing efforts.

NACo is excited to announce the first cohort of the Familiar Faces Leadership Network. The network will strengthen the capacity of county and city leaders to collect and share data across local departments and providers so that jurisdictions can identify their familiar faces and align these systems to improve outcomes for their highest-needs residents.

Over the next year, the Familiar Faces Leadership Network will explore the systems at play in the behavioral health and justice continuum and the level of interaction required to achieve a supportive care model for familiar faces. The group will engage with peers, participate in peer site visits to communities with model data-sharing practices and receive technical assistance from [FFI Advisory Board](#) members.

Familiar Faces Leadership Network

- Supervisor Candace Andersen, Contra Costa County, Calif.
- Commissioner Adriann Barboa, Bernalillo County, N.M.
- Chair Carlo Esqueda, Dane County, Wis.
- Commissioner Wendy Jacobs, Durham County, N.C.
- Sheriff Peter Koutoujian, Middlesex County, Mass.
- Commissioner Sharon Meieran, Multnomah County, Ore.
- Mayor Mary Lou Pauly, Issaquah, Wash.
- Commissioner Vickie Raines, Grays Harbor County, Wash.
- Commissioner Shannon Reid, Douglas County, Kan.
- Board Member Susan Schafer, McLean County, Ill.
- Commissioner Janet Thompson, Boone County, Mo.
- Mayor Jenny Wilson, Salt Lake County, Utah
- County Executive David Zook, Cache County, Utah

As part of the Familiar Faces Initiative, NACo's Familiar Faces Leadership Network is generously supported by Arnold Ventures.

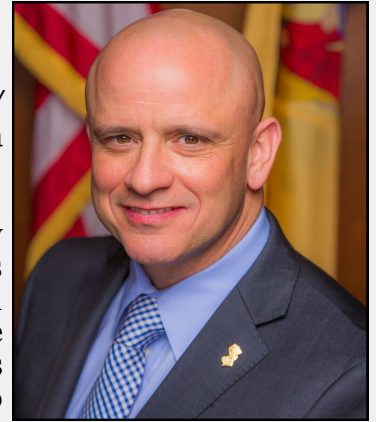


FROM THE EXECUTIVE DIRECTOR

STATEWIDE BEHAVIORAL HEALTH CRISIS SYSTEM

On June 30th, Governor Murphy signed into law **A-2036/S-311** (*Benson D-14/Verrelli D-15*))*Vitale D-19/Gopal D-11*) as P.L. 2022, c.35, which establishes a comprehensive statewide behavioral health crisis system of care.

In addition to creating a new behavioral health crisis system of care, this new law implements a 988 behavioral health crisis hotline and further creates mobile crisis response teams to provide services specific to individuals experiencing a behavioral health crisis. In summary, the measure requires the Commissioner of the Department of Human Services (DHS) to procure the services of one or more crisis hotline centers to provide crisis intervention services and crisis care coordination to individuals accessing the 988-suicide prevention and behavioral health crisis hotline 24 hours per day, seven days per week. The law requires crisis hotline centers to receive 988 calls and provide services such as: requesting the dispatch of mobile crisis teams; coordinating crisis care responses and interventions; referring callers to crisis stabilization services; and, providing appropriate follow-up services.



John G. Donnadio, Esq.

The measure also requires DHS to establish a comprehensive mobile behavioral health crisis response system that would: be capable of providing behavioral health crisis response services throughout the State 24 hours per day, seven days per week; respond to behavioral health crisis dispatch requests using mobile crisis response teams and other appropriate resources and services; provide behavioral health crisis stabilization services, including, but not limited to, referrals to appropriate behavioral health services providers for additional care following resolution of the immediate behavioral health crisis; and, offer follow-up services for people who contact a crisis response center to ensure continuity of care and provide additional referrals and services as may be appropriate to the person's ongoing treatment needs. The law requires that mobile crisis response teams must be community based and may incorporate the use of emergency medical technicians and other health care providers; law enforcement personnel who have completed training in behavioral crisis response, and other professionals as may be necessary.

With this mind, I hope that you can join us at 10:00 a.m. on September 14th for NJAC's virtual workshop on the "988 Suicide Crisis and Lifeline Toolkit," which will provide an overview of the State's new resource where you may call or text 988, or chat 988.lifeline.org, if you or someone you know is having thoughts of suicide or experiencing a mental health or substance use crisis. In light of the seriousness of the subject matter, this event is free for anyone who would like to join us, but you must register by visiting our website at www.njac.org.

SHARE THE NEWS!

*Let us know what educational or informational articles you would like published in the
NJAC COUNTY BIZ*

Contact
Loren Wizman, Director of Business Development
(609) 394-3467 or loren@njac.org

EVENTS & HOLIDAYS

SUN	MON	TUES	WED	THURS	FRI	SAT
	<p>1</p> <p>Salem County Fair</p> <p>8/9 - 8/12</p> <p>Salem County Fairgrounds</p> <p><i>Woodstown Salem County</i></p>	<p>2</p> <p>Sensational Country Blues Wonders</p> <p>5 p.m. - 7 p.m. FREE</p> <p>Van Vorst Park</p> <p><i>Jersey City Hudson County</i></p>	<p>3</p> <p>The Lion King</p> <p>8:30 p.m. FREE</p> <p>Hall of Records</p> <p><i>Freehold Monmouth County</i></p>	<p>4</p> <p>Southern Steel</p> <p>7 p.m. - 9 p.m. FREE</p> <p>Deer Path Park</p> <p><i>Readington Twshp. Hunterdon County</i></p>	<p>5</p> <p>The Discoteks Summer Concert Series</p> <p>7:30 p.m. - 9 p.m. FREE</p> <p>Brookdale Park</p> <p><i>Bloomfield Essex County</i></p>	<p>6</p> <p>Movie Night: SOUL</p> <p>8:30 p.m. FREE</p> <p>Mercer County Park Festival Fairgrounds</p> <p><i>West Windsor Mercer County</i></p>
 <p>8</p> <p>NJ State Fair</p> <p>8/5 - 8/13</p> <p>8/5-8/7 9 a.m. Tickets Needed</p> <p>Boardwalk Hall</p> <p><i>Atlantic City Atlantic County</i></p>	<p>9</p> <p>Warren County Farmers' Fair</p> <p>7/30 - 8/6</p> <p>Warren County Fairgrounds</p> <p><i>Phillipsburg Warren County</i></p>	<p>10</p> <p>Summer Concert</p> <p>4 p.m. - 6 p.m.</p> <p>Student & Enrollment Services Center RCSJ Cumberland</p> <p><i>Vineland Cumberland County</i></p>	<p>11</p> <p>Chicago 9: Tribute Band</p> <p>6:30 p.m. - 9 p.m. FREE</p> <p>Somerdale Park Amphitheatre</p> <p><i>Somerdale Camden County</i></p>	 <p>13</p> <p>Space Jam: A New Legacy</p> <p>8:30 p.m. FREE</p> <p>Ginty Field</p> <p><i>Morris Twship. Morris County</i></p>		
<p>14</p> <p>Epic Soul Music Series</p> <p>8:30 p.m. FREE</p> <p>Duke Island Park</p> <p><i>Bridgewater Somerset County</i></p>	<p>15</p> <p>Funk Salsa</p> <p>7 p.m. FREE</p> <p>Riverbank Park</p> <p><i>Newark Essex County</i></p>	<p>16</p> <p>Earth Center Garden Arts & Music Festival</p> <p>12 p.m. - 4 p.m. 8/20/2022</p> <p>Davidson's Mill Pond Park</p> <p><i>N. Brunswick Twshp. Middlesex County</i></p>	<p>17</p> <p>Movies After Dark Shrek</p> <p>8:30 p.m.-11:30 p.m. FREE</p> <p>Van Saun County Park</p> <p><i>Paramus Bergen County</i></p>	<p>18</p> <p>Movies Under the Stars Peter Rabbit 2</p> <p>8 p.m. - 10:30 p.m. FREE</p> <p>Agricultural Center</p> <p><i>Moorestown Burlington County</i></p>	<p>19</p> <p>Reflection Station Concert Series</p> <p>7 p.m. FREE</p> <p>Barnegat Municipal Dock</p> <p><i>Barnegat Ocean County</i></p>	<p>20</p> <p>Strictly 60's</p> <p>7 p.m. - 8:30 p.m. FREE</p> <p>James G. Atkinson Park</p> <p><i>Sewell Gloucester County</i></p>
<p>21</p> <p>Gordon Vincent Concert Series</p> <p>7 p.m. - 8:30 p.m. FREE</p> <p>Cape May Rotary Park</p> <p><i>Cape May Cape May County</i></p>	<p>22</p>	<p>23</p>	<p>24</p>	<p>25</p>	<p>26</p>	<p>27</p>
<p>28</p>	<p>29</p>	<p>30</p>	<p>31</p>			