

# NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

ISSUE 84 - APRIL 2018

## Innovative Initiative is Training Doctors, Improving Care Inside Camden County Jail

by Denise Rahaman, Executive Director of Corrections for CFG Health Network



Inmates at the Camden County Correctional Facility are being provided with enhanced, individualized medical care under a new program that offers residencies to doctors who are interested in learning about correctional health care.

The program began in September and presently has three residents affiliated with Cooper University Health Care learning to treat inmates who present chronic and acute conditions. The residents will gain an awareness of both the commonalities and differences unique to practicing medicine on individuals in a correctional setting versus those in a hospital or other medical environment, with particular emphasis on the physical and psychological needs of the inmates.

It was proposed by Dr. Jenny Melli, an internal medicine and primary care physician with Cooper University Health Care.

“There is a strong need for training like this that focuses on vulnerable and underserved populations,” said Dr. Melli, who is also an assistant professor at Cooper Medical School of Rowan University. “In addition to the knowledge gained by the residents about providing this type of care, it also increases their sensitivity to the needs of this population and provides a greater understanding about their lives.”

Dr. Melli and Warden Karen Taylor said the program will encourage inmates to seek primary care upon their release, which will be offered by Cooper.

“Many of them have chronic medical issues and need to be assisted with developing a long-term solution to address those problems,” Warden Taylor said. “When they go back into the community, they will hopefully be more likely to seek treatment, maybe even seeing the same doctors who served them while they were here.”

The program is optional for inmates, but has been very well received, said Warden Taylor.

“Our medical department has always done a terrific job,” she said, “but this really goes above and beyond,

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## Get to know your County Official.....

**How many years have you served as Hudson County Freeholder?**

I have served as a Hudson County Freeholder for 3 months.

**What was the first public position you held?**

My current position as Freeholder would be the first public position I have held.

**Why did you choose to run for Hudson County Freeholder?**

I ran for Freeholder because I wanted to give back to the community that gave so much to me. My constituents deserve a voice, and I wanted to insure that they were represented by someone who understands them and their interest.

**What has been the most difficult decision you have had to make while serving as Freeholder?**

The hardest decision I have come across so far in my short time as a Freeholder was ending the 287 (g) program. This program was an agreement between Hudson County and ICE (Immigration Customs Enforcement) that requires correctional officers to report inmates who are in the United States illegally.

**What would our readers be most surprised to learn about you?**

The readers may be surprised to know that I played basketball at Seton Hall University for 3 years, and won 2 Big East Championships. Upon completion, I then went on to play professionally in Europe for several years.

**Who is your role model?**

My grandfather, James "Pop" Curry. He was a leader in the our community. The youth programs that he ran while I was growing up are what inspired me to start my non-profit organization, Team Walker.

**What do you love about Hudson County?**

Hudson County is my home, and it always has been. I've lived in several countries throughout my life, but I have always come back to Jersey City, and Hudson County. This is where I was born and raised, and there is no place like it in the world!



*Jerry Walker  
Freeholder  
Hudson County*



## Innovative Initiative is Training Doctors, Improving Care Inside Camden County Jail *(continued)*

and our inmates are choosing to embrace this program and accept the opportunity for more personalized care.”

Medical care to inmates is provided by CFG Health Systems, LLC, which is excited to mentor the residents on how to provide effective treatment in a correctional setting.

“This provides a valuable opportunity for the residents, and also has tremendous benefits for the detainees,” CFG Medical Director Dr. James Neal said. “This is a very different clinical experience than what most residents have undertaken. It is also a great opportunity for a disconnected population to have access to outstanding care.”

Camden County Freeholder Jonathan Young Sr. said “it is imperative for the county to personalize care to inmates because we believe this will directly correlate to a smoother re-entry process and cut down on recidivism.”

“Many of the individuals entering the jail have behavioral health or substance abuse challenges that need to be assessed and treated when they enter our institution,” Freeholder Young Sr. said. “Personalized care will set these inmates on the right track for a sustainable future that will be critical to creating a functioning lifestyle outside our facility.”

To learn more about CFG Health Systems, LLC, please contact Jeanine P. Miles, MS, LPC, Director of Business Development and Marketing, at [jmiles@cfgpc.com](mailto:jmiles@cfgpc.com).



**Jonathan Young, Sr.**  
Freeholder  
Camden County



It is with a heavy heart that we announce the passing of Michael F. Barrett, age 82, on March 31, 2018. Mr. Barrett was not only a NJAC Transportation Consultant for over 20 years but also our dear friend.

Mr. Barrett graduated with a Bachelor's Degree in Civil Engineering from Rutgers University and enjoyed a long and fulfilling career as a licensed Professional Engineer and Land Surveyor. He served in both public and private sector capacities, including Deputy Commissioner with the New Jersey Department of Transportation, Director of Public Works and Engineering and County Engineer with Monmouth County. Mr. Barrett also worked for T&M Associates of Middletown and most recently, Greenman-Pederson Incorporated, Lebanon, NJ.

Mr. Barrett was a devoted and beloved husband, father and grandfather, and was especially proud of his family including ten grandchildren. He was an avid reader, enjoyed traveling in his RV and vacationing with family on Long Beach Island. A parishioner of St. Benedicts Church in Holmdel, Mr. Barrett regularly volunteered at the food pantry.

Mr. Barrett leaves behind his faithful, devoted wife of 61 years, Marilyn Barrett. His is survived by his daughter Mary Barkley, and her husband, Gregg Barkley and their children, Thomas, Kelly Toepfer and her husband Rich Toepfer, Sarah and John; daughter Christine Fallat and her husband, George Fallat and their children Meghan and Kerri; daughter Susan Barrett-Charles and her husband, Howard Charles and their children Sean, Marilyn, Caitlin and Patrick; and son Patrick Barrett.



# 2018 CELEBRATION OF COUNTY GOVERNMENT

## SCHEDULE OF EVENTS

### MAY 9<sup>th</sup> - 11<sup>th</sup> AT CAESAR'S IN ATLANTIC CITY

**WEDNESDAY, MAY 9<sup>th</sup>**

Exhibitor Setup 9:00 a.m. - 3:00 p.m.  
 Registration Desk Hours 1:00 p.m. - 7:00 p.m.  
 Meet & Greet Reception with DJ Entertainment 5:00 p.m. - 7:00 p.m.



**THURSDAY, MAY 10<sup>th</sup>**

Registration Desk & Exhibit Hall Hours 8:00 a.m. - 3:00 p.m. & 4:30 p.m. - 6:30 p.m.  
*(Continental Breakfast begins at 8:00 a.m.)*

Board of Directors Meeting 9:00 a.m. - 9:45 a.m.

Staggered Seminars 10:00 a.m. & 11:15 p.m. & 2:00 p.m. & 3:15 p.m.

President's Luncheon Awards & Governor Phil Murphy *(invited)* 12:30 p.m. - 1:30 p.m.

Exhibitors Reception & County Colleges Acapella Sing-Off 5:00 p.m. - 7:00 p.m.



**FRIDAY, MAY 11<sup>th</sup>**

Registration Desk & Exhibit Hall Hours 8:00 a.m. - 3:00 p.m.  
*(Continental Breakfast begins at 8:00 a.m.) \*Vendors cannot begin to breakdown until 2:00 p.m.*

Staggered Seminars 8:30 a.m. & 9:45 a.m.

Former Governors of NJ Briefing moderated by Nick Acocella 11:00 a.m. - 12:00 p.m.

County Schools Cook-Off 12:15 p.m. - 1:00 p.m.

Cook-Off Awards Ceremony 1:00 p.m. - 1:45 p.m.



More details & registration can be found at [www.njac.org](http://www.njac.org)

## ExpressVoteXL™ - A Full-Face Universal Voting System!

ES&S, the most experienced provider of total integrated election management solutions in the world, providing election equipment, software, and services for nearly 40 years, is excited to announce that federal certification testing is nearly complete on the [ExpressVote XL™](#)— a full-face Universal Voting System!

The forward-thinking election officials in Gloucester County chose the Mantua Township Fire District election to debut the ExpressVote XL for its first use in a live election.



*L. to R.: Brian Hauss, and Ted Bamford the first voters to ever vote on the ExpressVote XL in any election*

In the Garden State, 185 fire districts in 80 municipalities hold annual elections for their boards of fire commissioners, and while the ExpressVote XL is in its final stages of federal and state certification testing, fire board elections in NJ fall under NJSA Title 40 - Municipalities and Counties, which does not require election equipment be state certified.

“Our current equipment is nearly 19 years old, and we have been looking for quite a while at different equipment available in the marketplace,” Director of Election Operations for Gloucester County NJ, Mark Harris said. “We have been talking to ES&S about the ExpressVote XL for at least two years, providing feedback about the needs of voters in New Jersey during the system’s design and development. The fire board election was the perfect opportunity to test the system and get public feedback.”

The New Jersey ES&S team spent about 15 minutes before the polls opened training poll workers on the ExpressVote XL.

“Everyone was impressed with how simple opening the polls, voting and closing the polls worked,” Harris said. “Voters felt the XL was very intuitive — the interactive screen simply prompts the voter through the process.”

The ExpressVote XL uses a paper card to activate a voting session, then prints a summary of the voter’s selections on that same card to create a verifiable paper record.

“In addition to voters being able to verify their votes, it’s very important that election officials have the ability to audit their elections against a paper record, and with the XL they have that ability ... even if they had to count votes by hand, with the XL they can,” Harris said.

Harris said that the ExpressVote XL is the exact hybrid system New Jersey needs. As a full-face Universal Voting System the XL combines all contests for a jurisdiction on an easy to use 32” HD interactive screen with many different layout options, including grid style for party voting in rows or columns.

“It’s a long time coming for this secure hybrid voting technology to be available in Jersey. Election workers want it and voters need it,” Harris said.

Security is a cornerstone of the ES&S development process. The ExpressVote XL operating software was designed with security access controls to limit and detect access. The unit’s hardware provides multiple locations to securely lock and seal all critical access points to prevent unauthorized use of the system.

Learn more about ES&S at [www.essvote.com](http://www.essvote.com) and on Facebook at [facebook.com/essvote](https://facebook.com/essvote).

**And don’t forget to stop by the ES&S booth in May at the NJAC conference!**



## Hunterdon Officials Remind Veterans ‘Don’t Miss Out’ on the New State Income Tax Exemption

by John W. King, Freeholder for Hunterdon County and Mary H. Melfi, County Clerk for Hunterdon County

The Hunterdon County Freeholders, County Clerk Mary Melfi and Veterans’ groups have joined forces in a public information campaign to make sure that all Veterans are aware they are eligible for a new \$3000 exemption when filing their New Jersey state income tax forms for 2017.

Freeholder Director Matt Holt said, “Service to the nation has always demanded sacrifice. We in Hunterdon County believe the tax exemption is an appropriate way to honor and thank those who have made that sacrifice. We want to make sure all Veterans know they are eligible for this deserved and significant tax break when they complete their tax forms.



**Matt Holt**  
Freeholder Director  
Hunterdon County

The Freeholders will be joining forces with County Clerk Mary Melfi and Hunterdon County Veteran groups to make sure no Veteran misses out.”

Posters and other communications will be distributed around the County telling Veterans ‘Don’t Miss Out’ on the new \$3000 NJ Income Tax exemption. The exemption can be found on NJ Form 1040, Line 12 C. Veterans must provide a copy of the Certificate of Release or Discharge from Active Duty, DD-214, with the tax filing.

Freeholder John King, long involved in Veterans’ issues for the Freeholder Board, commented, “Unlike some other Veterans’ benefit programs in the State, all who have served in our military qualify for this benefit, regardless of the period served. As I have said before, we as a nation owe a great debt to all who have served in uniform and this acknowledgment is long overdue.”

County Clerk Mary Melfi stated, “Those who have served our nation have a special place in my heart. The County Clerk’s office offers a number of services for Veterans and I am thrilled to join the effort to make sure those men and women who served don’t miss out on the tax exemption benefit that they have earned.”

The County Clerk’s office records Honorable Discharges and Veterans’ DD-214’s and offers a Veteran Identification Card free of charge. Recording these important papers affords Veterans the security of knowing their discharges are permanently on record within Clerk’s office. This document may be required as proof of eligibility for benefits.

All discharge documents filed with the Clerk’s office are considered confidential and can only be accessed by veterans or their family members.



***Do you have educational or informational articles you would like published in the***

***NJAC COUNTY BIZ?***

**Contact Loren Wizman,  
Director of Business Development at (609) 394-3467 or [loren@njac.org](mailto:loren@njac.org)**



## April's Move More Month: How to Hit Your Stride

by Dr. Marilyn Gordon, Chief Medical Officer, for UnitedHealthcare of New Jersey

As winter gives way to spring, New Jersey residents may be emerging from a state of “seasonal sedentary syndrome.” With April's Move More Month, it's time to lace-up those sneakers and start finding your stride.

Studies have shown walking more and sitting less may help people maintain a healthier weight, ward off depression and prevent serious health issues like heart disease. And a [report from Harvard Medical School](#) concluded that walking can help curb sweet cravings, boost the immune system and ease joint pain.

If you see runners while you're out moving and wonder if walking is a cop-out, rest assured that studies say no. Maintaining a [quick walking pace](#) has been shown to be on par with running when it comes to lowering the risk of high blood pressure, high cholesterol and diabetes.

With that in mind, here are tips to consider to help you get out and walk more during April and year-round:

- Get a wearable device to track progress. They've been shown to [help people remain diligent](#) in achieving those daily step goals.
- Think FIT, which stands for *frequency* (500 steps within seven minutes six times per day), *intensity* (3,000 steps within 30 minutes each day) and *tenacity* (at least 10,000 total steps per day).
- Pair up with a walking pal. There are [several advantages](#) to recruiting a new workout friend, likely because that person can hold you accountable and offer support.
- Enlist a walking group at work or in your neighborhood. [Working out in a group lowers stress](#) by 26 percent and improves quality of life, as compared to working out alone.
- Check if your employer offers incentive-based wellness programs, as some plans may enable people to earn financial incentives by meeting walking goals.
- Keep your walks from getting boring by exploring a neighborhood trail or scenic pathway. This [site](#) has various walking resources and 10,000-step walking routes in more than 50 cities nationwide, including Jersey City, helping people visualize what that distance looks like in their local communities.
- Pledge to walk more at [uhcwalkingmaps.com](#), and become eligible for a chance to win one of hundreds of walking-related prizes, including Apple Watch®. As part of the sweepstakes, UnitedHealthcare will donate a total of \$25,000 on behalf of the first 25,000 people to sign the pledge to Boys & Girls Clubs to help reduce childhood obesity.

The American Heart Association established Move More Month to encourage people, schools, workplaces and communities to walk at least 30 minutes per day and take a step toward better health. Following these tips can help you do just that.



### BECOME A MEMBER *of the* NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC  
and how you can join by contacting  
Loren Wizman, Business Development Director

at  
(609) 394-3467 or  
[loren@njac.org](mailto:loren@njac.org)

## Atlantic City Electric's Charitable Giving and Employee Volunteers Support Hundreds of Local Community Organizations Across the Region

*Frank Tedesco, Media Relations for Atlantic City Electric*

In 2017, Atlantic City Electric contributed more than \$1 million to local nonprofits, while its employees volunteered more than 14,200 hours to help hundreds of organizations throughout southern New Jersey. These contributions are part of the company's commitment to community involvement and being a good corporate citizen for the communities where its employees live and work.

"We are proud to serve as a key partner for hundreds of nonprofit and community organizations across South Jersey," said Vince Maione, Atlantic City Electric region president. "Our responsibility extends further than providing safe and reliable service to our customers. Through grants and employee volunteer support, we are helping organizations fulfill their important missions."

Atlantic City Electric's charitable contributions assist organizations that support education, the environment, arts and culture, and community development programs. In 2017, the company sponsored many important community organizations including the American Heart Association, American Red Cross, Boys and Girls Club, Special Olympics and United Way.

Every charitable contribution from Atlantic City Electric also comes with a dedicated pledge of volunteers. The company's Energy for the Community program helps connect employees with volunteer opportunities throughout Atlantic City Electric's service area and recognizes their efforts. In 2017, more than 240 employees volunteered a combined total of more than 1,750 work days through the program, helping support nearly 300 organizations across South Jersey.

In 2017, Atlantic City Electric's parent company Exelon and its 34,000 employees gave more than \$52 million to nonprofits and volunteered over 210,000 hours with organizations across the country. This record-breaking community giving helped make a difference in the lives of nearly 3.8 million people last year, supporting more than 8,600 nonprofit organizations across 210 cities and 17 states.

Readers are encouraged to visit [The Source](#), Atlantic City Electric's online news room. For more information about Atlantic City Electric, visit [atlanticcityelectric.com](http://atlanticcityelectric.com). Follow us on Facebook at [facebook.com/atlanticcityelectric](https://facebook.com/atlanticcityelectric) and on Twitter at [twitter.com/acelecconnect](https://twitter.com/acelecconnect). Our mobile app is available at [atlanticcityelectric.com/mobileapp](http://atlanticcityelectric.com/mobileapp).



Vince Maione  
Region President  
Atlantic City Electric

### CONGRATULATIONS

Receiving special recognition, Genova Burns' Chairman Angelo J. Genova was named to the New Jersey Super Lawyers list of Top 10 Lawyers.

Partners named to the 2018 New Jersey Super Lawyers list are Angelo J. Genova, Kathleen Barnett Einhorn, Jennifer Borek, Dina M. Mastellone, Jennifer Mazaway, James J. McGovern III, Patrick W. McGovern, John C. Petrella, Judson M. Stein, and Hon. Harvey Weissbard, J.A.D. (*retired*)

Named to the 2018 New Jersey Rising Stars list are attorneys Harris S. Freier, Mara R. Fruci, Matthew Kertz, Keith A. Loughlin, Charles J. Messina, Rajiv D. Parikh, Brett M. Pugach, and Gina M. Schneider



# Why Most Schools and Municipalities are Not Fully Prepared for a Lockdown - *Free Seminar*

by Eastern DataComm

Join your colleagues on April 17th in Hackensack, NJ or April 24th in Bridgewater, NJ for an educational event to discuss solutions that continue to be one of the most important topics facing school districts, law enforcement and municipalities today - safety!

## Featured Speakers

- *School Response to Active Threats & The Importance of Information Sharing*

Lt. Kevin Cherven and Lt. Brian Lyman

*Founders of the National School Security Information Sharing System and Lockdown Experts*

[Register today!](#)

## Who Should Attend?

- Superintendents/Heads of School
- Business Administrators
- Principals
- SROs
- Buildings & Grounds/Facility Teams
- Heads of Security
- IT Directors/Managers
- Anyone involved in school safety and security

## Why Should You Attend?

- Walk away with actionable ideas to improve school safety
- Gain a better understanding of School Response to Active Threats and the importance of information sharing
- Learn how to save money by maximizing your investments in technology
- Understand the benefits of upgrading or replacing the following technology:
  - Inadequate emergency notification system
  - Phone Systems
  - Intercom/Paging Systems
  - Bell Controllers
  - Clock System
  - Video Surveillance Cameras

## 2 Dates and Locations

**Tuesday, April 17, 2018**

Maggiano's - Hackensack, NJ

**Tuesday, April 24, 2018**

Maggiano's - Bridgewater, NJ



At each of our events, learn:

- How you can utilize your existing technology components (ex: phone system, paging system speakers, etc.) to support your safety initiatives.
- The importance of the 20-second emergency incident response time.
- The benefits of working with one vendor on your school safety and communication initiatives.

**The events are free and lunch will be served - seating is limited at each event!**

[Register today!](#)

Thank you.

## 3 Ways to Generate Positive Publicity for Your District

by Alannah Dragonetti, Head of Marketing for GovPilot

From reversing property blight to planting community gardens to adopting cutting-edge government software to streamline it all, your administration works tirelessly to improve quality of life in your district. Are constituents aware of how good they have it?

People are setting-up shop, paying taxes and raising children in your community. Assure them that they've come to the right place. Presenting 3 ways to generate positive publicity for your district:

### 3 Ways to Generate Positive Publicity for Your District

#### 1. Bring it Home

A 2011 poll of New Jersey residents conducted by researchers at Monmouth University finds that the municipal website is the first stop for the majority of citizens in search of civic information. In the seven years since that poll was conducted, access to tablets, smartphones and other Internet-enabled devices has grown exponentially, making your official website the perfect platform for advertising positive developments.

We've helped numerous clients do just that. Our Marketing department creates custom banners and buttons that blend seamlessly with client sites and lead constituents in search of digital forms or geographic information system (GIS) maps in the right direction.

#### 2. Share on Social Media

100% of state governments use social media to engage residents and attract tourists. It's no surprise that many counties and municipalities are following suit.

After all, there's a lot for local government officials to "like" about social media. Facebook, Twitter, Instagram and other social media channels are free and easy-to-use tools for broadcasting recent successes to residents.

#### 3. Distribute Flyers

Some members of your community may steer clear of social media, but that doesn't mean that they're any less interested in what's going-on in your district. Why not tell them in a flyer?

In addition to website buttons and banners, GovPilot's Marketing department creates flyers announcing clients' adoption of our government software at no additional cost. Hand them out at community events! Brooklawn, New Jersey distributed the flyer, "Brooklawn Goes Digital" at its 2017 Annual Spring Fair and plans to provide an update via GovPilot flyer at this year's.

GovPilot also offers a high-tech way to disseminate the classic flyer. GovPilot's GIS map is integrated with Mail Merge technology for improved constituent engagement. With the drag of a cursor, government can create a list of residents located within a certain radius.

Automation organizes and expedites the mailing of flyers informing these residents of the renovation of a nearby playground, the smoothing of a bumpy road and other updates they are sure to appreciate.

Publicizing positive developments is a great way to retain and attract residents. GovPilot can help.



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## 3 Ways to Generate Positive Publicity for Your District *(continued)*

### About GovPilot

GovPilot is a cloud-based Government Management Platform. GovPilot allows governments to replace antiquated paper processes with digital automation. By incorporating a digital environment, local governments can operate at increased efficiency levels. GovPilot unifies fragmented departments and data to facilitate better communication between elected officials, employees and the public to promote more informed decision-making. The platform offers local governments approximately 100 plus digital, automated processes to choose from. Governments can select digital FOIA, Building & Construction Permitting, Code Enforcement and other processes. GovPilot offers its customers unlimited user licenses, allowing data to be managed and shared by stakeholders 24/7, from the office, the field, or the comfort of their home.

For more information about this topic, please contact Alannah Dragonetti by telephone at 201.222.1155 or via email at [alannah@govpilot.com](mailto:alannah@govpilot.com)



### WELCOME TO OUR NEW MEMBERS



**Harris Recording Solutions** provides a full-suite of revolutionary software for County Clerks. These software solutions allow our customers to automate the recording process, delivering significant reductions in document handling/processing times. Time and again, we have provided our customers tangible cost savings and revenue generation capabilities. We remain dedicated to delivering technology solutions that keep our clients on the forefront of process improvement, cost management, revenue generation, and customer satisfaction. With over 50 combined years of real world recording experience, Harris Recording Solutions is privileged to provide technology that was built for recorders by recorders.

To learn more and discuss further please contact Dan Shmukler, Regional Sales Representative, at [DShmukler@harriscomputer.com](mailto:DShmukler@harriscomputer.com) or call (610) 772-1982.



Behind every secure, seamless IT infrastructure is a well-rounded set of services. That's where **SHI International Corporation** comes in. We offer a variety of services designed to optimize every corner of your environment – hardware, software and everything in between. Our team of vendor-agnostic and manufacturer-certified experts are there to guide you every step of the way as you select, deploy and manage the solutions that take your organization to the next level.

For more information please contact John Minnella, Account Executive-NJ & PA Local Government at [John.Minnella@shi.com](mailto:John.Minnella@shi.com) or call (908) 421-2498.



## Grants Training in Lakewood, NJ - April 17-18, 2018

by Janet Darling, Marketing Director for Grant Writing USA

The Ocean County Police Academy and Grant Writing USA will present a two-day grants workshop in Lakewood, April 17-18, 2018. In this class you'll learn how to find grants and write winning grant proposals. This training is applicable to grant seekers across all disciplines.

More information including learning objectives, class location, graduate testimonials and online registration is available here: <http://grantstraining.com/OC2018>

We are excited to offer New Jersey Association of Counties members and their staff a special tuition rate of \$425 which includes everything: two days of terrific instruction, workbook, and access to our Alumni Forum that's packed full of tools, helpful discussions and more than 200 sample grant proposals. Please use discount code "NJASSN" to receive this \$30 discount off full price at registration.

Multi-enrollment discounts and discounts for Grant Writing USA returning alumni are available. Tuition payment is not required at the time of enrollment.

### Contacts:

Janet Darling  
Grant Writing USA  
888.290.6237 toll free  
[janet@grantwritingusa.com](mailto:janet@grantwritingusa.com)



Chief Bill Dikun  
Ocean County Police Academy  
732-363-8710  
[wdikun@co.ocean.nj.us](mailto:wdikun@co.ocean.nj.us)

More than 10,000 agencies across America have turned to Grant Writing USA for grant writing and grant management training.

New Jersey

Click [Here to Register](#) for this

government  
technology

DIGITAL GOVERNMENT SUMMIT

May 21<sup>st</sup> & 22<sup>nd</sup>, 2018

Government Technology's passion is helping spread best practices and spurring innovation in the public sector. The New Jersey Digital Government Summit is designed to do just that. The summit has an advisory board that gathers public sector and private sector leaders to create an agenda designed to make that passion relevant and actionable to the state and local government organizations attending the summit. Participants tell us they use inspirational keynotes, leadership discussions, networking breaks, and timely topics discussed in the numerous breakout sessions to help advance the goals of their organizations and their own career paths.

### Topics Include:

Innovation and Leadership; Digital Government Trends; Emerging Technologies; Cyber Security; Data and Analytics; Mobility and Citizen Engagement; Cloud Services; and, Collaboration.

### Purpose:

This event is for and about state and local government. The purpose of the event is to foster discussion and dialogue on the use of information technology as a strategic tool for managers, executives and policy makers.

**Event Venue:** Sheraton Bucks County Hotel, 400 Oxford Valley Road, Langhorne, PA 19047

## **Risky Business: Majority of HR and Payroll Professionals Witness Questionable Compliance Practices**

*by Jennifer Dowd, Marketing Director for Kronos, Inc.*

A survey from The Workforce Institute at Kronos Incorporated finds that more than half of human resources (HR) and payroll professionals (55 percent) have witnessed compliance activities by their colleagues that created unnecessary risk. *The Risky Business Survey* is a survey of 812 HR and payroll professionals in the U.S. conducted in partnership with Future Workplace. The survey examines how a lack of time and resources creates a perpetual struggle with compliance that organizations of all sizes face every day.

### **Under pressure: Organizations of all sizes create unnecessary risk to get the job done efficiently**

According to the survey, 66 percent of payroll professionals and 51 percent of HR practitioners say their organization occasionally cuts corners that may jeopardize compliance, including more than two-thirds (69 percent) of all respondents whose systems are more than five years old.

- More employees create more challenges: large organizations (2,500-9,999 employees) are the biggest offenders, as more than two-thirds (68 percent) of respondents say they have seen colleagues cut corners when it comes to compliance.
- No one is immune to temptation: 58 percent of organizations with 1,000-2,499 employees, 56 percent of organizations with 500-999 employees, and half of organizations with fewer than 500 employees all report taking shortcuts that may jeopardize compliance.

### **Too much work, too little time: HR and payroll departments could use an extra set of hands to manage compliance**

The survey finds that, on average, HR and payroll departments spend approximately 36 hours per week on compliance-related activities ranging from tracking regulatory proposals to creating and communicating new policies – enough work for a dedicated full-time employee!

- Organizations with fewer than 500 employees average 23 hours per week on compliance duties, while those with 500-999 employees average 31 hours per week. It increases to 36 hours per week for organizations with 1,000-2,499 employees.
- There is a direct link between technology investment and time spent on compliance: organizations utilizing newer solutions spend nearly ten fewer hours per week on compliance (34 hours per week with a solution 1-5 years old versus 43 hours per week with solutions 5+ years old.)

### **Critically important, constantly time-consuming: Compliance is a necessity that costs both time and money**

With a single major regulatory change often costing organizations between \$40,000 and \$100,000, HR and payroll professionals have a long list of priorities they would tackle if they could spend less time and money on compliance, including:

- Improving overall payroll efficiency (22 percent);
- Increasing manager effectiveness (13 percent);
- More employee/internal communications (11 percent);
- Organizational strategy (10 percent); and
- Better performance management (nine percent).

*continued on page 14*

## Risky Business *(continued)*

Nearly half (47 percent) of survey respondents say maintaining multiple, duplicate employee records leads to increased compliance risk. The survey found organizations maintain an average of five separate records per employee and dedicate 32 hours per week on manual, duplicate data entry.

Many managers and department heads don't understand the exposure that counties are left open to when complying to labor laws. This includes collective bargaining agreements. Is this really how we want managers spending their time? Consequences like negative media attention, grievances, and even law suits can be crippling. Bringing in automated tools to centralize these rules can minimize compliance risk and take the burden from managers.

To learn more about Kronos, please contact Wesley Witherington, Kronos Sales Executive State of New Jersey, Public Sector and Education, at [wesley.witherington@kronos.com](mailto:wesley.witherington@kronos.com) or via telephone at (973) 331-5465.



## De-Escalation

by Shannon Pieper, Director of Marketing Communications for Lexipol

De-escalation is often billed as the answer to reducing police use of force. Some people have even come to expect police officers to use de-escalation in nearly every encounter. The reality, of course, is much more complicated.

While de-escalation is hardly appropriate in all incidents, calls involving persons in crisis often present an opportunity for officers to employ tactics that may reduce the need for force. This webinar will focus on the role de-escalation plays in police encounters with persons in crisis. Join Force Science Institute and Lexipol to learn how to minimize risk to yourself and others when confronting people who are mentally ill or otherwise in emotional crisis.

You'll learn:

- Situations that are most suited for de-escalation—and those that are not
- The current state of case law on de-escalation tactics
- Tactics to make contact, build rapport and wield influence when dealing with persons in crisis
- Actions to consider when de-escalation fails

Presented by:



Bill Lewinski, Ph.D.  
Founder and Director  
Force Science Institute

Chief (Ret.) Mike Ranalli  
Program Manager  
Lexipol



[Register today!](#)

**The webinar will be held Thursday, May 10 at 1 pm ET/10 am PT. Registration is free.**

*Can't make it? Register anyway and we'll send you a recording after the event.*





# LAN Associates Recognized as “Champions of Good Works”

by Jennifer Gangeri, Marketing Coordinator for LAN Associates



L. to R:

Kathleen Alexander, SAX LLP, Board of Directors, CIANJ and Ken Karle, LAN Associates President

LAN Associates was recognized for their outstanding efforts in the community service industry as they received the Commerce and Industry Association of New Jersey’s (CIANJ) “Champion of Good Works” award for the firm’s year-round commitment to giving back.

The Midland Park based architectural and engineering firm is committed to providing volunteer and community service efforts that further benefit its communities and the environment. One of the greatest ways that LAN has been able to give back is to encourage and support its staff to participate in their own communities and professional service organizations.

“All of the projects we are involved in have an impact on the community,” said Kenneth Karle, President of LAN Associates. “Our communities help shape who we are as a professional service firm, and we take pride in being a support to them.”

As experts in the architecture, engineering, and construction industry, LAN teams with Habitat for Humanity to provide designs and construction documents for new construction and renovation projects, in addition to sending a volunteer team to the Habitat Builder’s Blitz. In the spring, LAN employees volunteer at the annual Philadelphia Spring Clean Up and the Sussex County Trail Clean Up to further develop community parks and recreations. For the past 10 years, LAN has partnered with Community Blood Services to host quarterly blood drives, donating more than 250 pints of blood to date! During Fire Prevention Week each October, LAN partners with a local school district to educate students on the importance of fire safety and preparedness. Since its inception in 1965, LAN’s philosophy to giving has stemmed from a desire to better the community.



“Businesses who serve their communities and give back, like LAN Associates, are a driving force for good,” said Anthony Russo, President of the Commerce and Industry Association of New Jersey. “Companies like LAN Associates embody CIANJ’s mission to make New Jersey a better place to live, work and raise a family.”

The 5<sup>th</sup> annual Companies that Care banquet was held on March 20<sup>th</sup>, at Nanina’s in the Park in Belleville, NJ. In partnership with COMMERCE, CIANJ holds the award banquet to honor corporate philanthropy. Awards were given out in various categories including helping children, caring for veterans, feeding the hungry, environmental conservation, and emergency support.

To learn more about LAN Associates, please contact Jennifer Gangeri, Marketing Coordinator, at [Jennifer.Gangeri@lanassociates.com](mailto:Jennifer.Gangeri@lanassociates.com) or via telephone at (201) 447-6400.



*LAN Associates is a full-service engineering, planning, architecture, and surveying firm that services federal, state, county, and municipal governments, housing authorities, boards of education, Fortune 500 companies, religious facilities and private clients. The firm was founded in 1965, and is based in Midland Park, NJ, with offices in Goshen, NY, and Philadelphia, PA.*

## There's a Whole Lotta Surplus Going on in New Jersey!

by Angela Jones, Marketing Communications Specialist for GovDeals

The government agencies within the state of New Jersey have certainly been busy this past year! Between protecting, informing, and assisting their taxpayers, New Jersey government agencies have found time to sell over \$9.6MM worth of surplus assets through online auctions. By posting their surplus items for sale on GovDeals.com, more than 490 government agencies were able to dispose of their assets with just a little bit of time and a little bit of effort.

GovDeals, Inc. provides online auction services exclusively to government agencies to help make their asset disposal process simpler. County agencies, as well as those at other government levels, can sell their normal, rotating surplus assets to a national bidder base using the online platform, often increasing the sale price and return on investment of the asset. Items like used fleet vehicles, confiscated automobiles, trucks, and SUVs are routinely listed for auction. Since April 2017, New Jersey agencies have sold over \$532,000 worth of automobiles to the general public. GovDeals has also helped sweep over \$2.8 million back into city and county funds in the past ten years through sale of government owned street sweepers and garbage trucks.

And let's not forget the weather! We know it seems like each time we think we have weathered the last storm of the year - we get more snow! But the last snowflake of the winter season must come, and with it the opportunity to get rid of some that older equipment to purchase new equipment for the upcoming winter. Since no one ever knows what the next winter may bring, now is the best time to start getting prepared. Last year, GovDeals helped sell over \$82,000 worth of snow removal equipment in the state of New Jersey.

But don't forget - there is so much more being sold than you may not have thought about selling from your own county! Take this year's annual conference, for example. NJAC is hosting two popular events at this year's conference. Both the Vocational School Cook-off Challenge and the County Colleges Acapella Sing-off will be held in Atlantic City. While we are sure these events will be exciting and a fun time for all attendees, we can't help but think of how GovDeals could also help the participating schools recoup funds for their counties. Schools could sell their used equipment on GovDeals.com to help pay for new and improved equipment for next year's challenges. For instance, the vocational schools could sell their used kitchen equipment and tools on the site, as so many others in the state have. In fact, \$67,000 worth of cafeteria and kitchen equipment was sold on the government website just this past year. The musical departments at these schools may be interested to hear of the more than \$8,000 worth of musical instruments and other equipment sold on GovDeals.com this year as well.

To sum it up, from the \$735,600 worth of liquor licenses sold by the state, to the \$687,590 of rail equipment and accessories, we can help your county sell just about anything you have declared surplus.

Contact your New Jersey representative, Mike Baker, at 609-713-7888 or [mbaker@govdeals.com](mailto:mbaker@govdeals.com) to find out how to get started!

**PLEASE VISIT OUR BOOTH AT THE  
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**GovDeals.com**  
Online Government Surplus Auctions

# Nationwide Economics

## Weekly Economic Review & Outlook for April 2, 2018

by Ben Ayers, Senior Economist of Nationwide Mutual Insurance Company and  
Ankit Gupta, CFA, Economist of Nationwide Mutual Insurance Company

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### Weekly Review

#### **Hanging on for the ride**

Equity markets ended a volatile March on an upswing, with the S&P 500 stock index up by about 2.0 percent last week. Still, the index fell by a modest 2.5 percent for the month. With February's 3.7 percent decrease, the market is down slightly year-to-date. On a total return basis, the first quarter's loss snapped a nine-quarter gain streak for the S&P 500.

Investor fears of a trade war reversed a recovery from early February's sharp drops and renewed market volatility in March. The sharp fluctuations in markets have been a surprise following the abnormal calm that dominated during 2017. Still, recent readings from the CBOE Market Volatility Index (VIX) are in line with other fluctuant periods of this expansion and are only a little above the long-term median.

While GDP growth in the first quarter appears weaker owing to residual seasonality effects, the improved growth expectations for 2018 have not change. Riding a strong labor market, consumer and business spending are poised for further accelerated growth this year with an added boost from tax cuts and planned fiscal stimulus.

The market struggles have not dampened earnings expectations. As the first quarter closes, the estimated earnings growth rate for the period is greater than 17 percent—the fastest projected pace since 2011. Even if reported earnings for the period fall short, the trend in corporate profits remains pointed upward. Moreover, the present trade concerns should pass as a compromise to avoid a worst-case trade scenario is more likely in the end than an actual trade war.

#### **Solid consumer data**

In line with the stronger job growth figures, personal income rose by 0.4 percent in February. On a year-over-year basis, total income is up 3.7 percent—near the long-term average and sizably above the pace of inflation. Monthly consumer spending data mirrored the slowdown in retail sales, decelerating to a 0.2 percent gain for the month. This is the second consecutive month where personal income has outpaced spending, resulting in an increase in the saving rate to a still-low 3.4 percent of disposable income.

Looking forward, high levels of consumer confidence/sentiment suggest a pickup in spending ahead. The consumer confidence index remained strong in March, dropping only a little bit from February's expansion high. Moreover, consumer sentiment rose to the highest reading since 2004 in the second half of March. Thus far the disruptions in financial markets have not dimmed the bright outlook felt by consumers.

The preferred measure of inflation for the Fed, the core PCE, ticked higher to 1.6 percent in February, and while still below the 2.0 percent rate it is up by 2.75 percent on a three-month annualized basis. The breadth of price increases in recent months suggests that this acceleration will prove more sustainable than those earlier in this cycle and supports the Fed's view that core inflation will soon hit the 2.0 percent target.

### **The Week Ahead**

As the calendar flips to April, March data will come into focus. The highlight of the week will be the employment report on Friday. Additionally, motor vehicle sales and the ISM surveys will also be released for March.

*continued on page 18*



## Nationwide Economics *(continued)*

Surprisingly, given the age of the expansion, job gains jumped at the start of the year. With a declining supply of unemployed workers, the trend in job gains was expected to be positive but lower. Despite the strong pace of hiring activity, job openings are the highest on record, with the Bureau of Labor Statistics estimating 6.3 million job openings. Still, the job market is solid, and we expect **nonfarm payrolls** to rise by 185,000 for March. Additionally, the **unemployment** rate should drop to 4.0 percent and **average hourly earnings** are projected to rise by 0.3 percent.

Following positive trends in the economy, the manufacturing sector is improving and recently showed the strongest growth in over a decade. The **ISM manufacturing** survey is likely to show a continuation of this at 59.9 for March. This is a slightly slower pace than in February, however, based on regional activity readings in March. The service sector counterpart, **ISM nonmanufacturing**, should edge slightly higher to 59.7. Both measures show strong economic growth, helped by tax cuts.

While the underlying factors that support auto purchases are positive (including employment, a record age of cars on the road, and affordable interest rates), March weather could dampen sales activity on the East Coast. Moreover, there has been a decidedly season factor to fleet sales in recent years, with slower sales early in the year and stronger sales later. As a result of these various factors, we project a drop in **light vehicle sales** to an annualized pace of 16.6 million units for March.

For further information please contact Emanuel Mahand, Program Director Of DE/NJ/PA, at [MAHAND@nationwide.com](mailto:MAHAND@nationwide.com), or Bina Kumar, Managing Director - East Region, at [kumarb1@nationwide.com](mailto:kumarb1@nationwide.com).



## Nationwide Economics Hosts Social Security Workshop

On Thursday, March 15, 2018 Nationwide-Retirement Plans hosted a Social Security workshop presented by Nationwide Retirement Institute in Cumberland County, NJ. The audience of 26 employees gained valuable information about the basics of Social Security and income planning strategies to maximize benefits.

Nationwide offers a variety of educational workshops to help your employees plan for retirement. If you would like for Nationwide to host an educational event in your county, please contact Emanuel Mahand, Program Director at [mahande@nationwide.com](mailto:mahande@nationwide.com) or telephone (609) 923-8859.



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**Nationwide**  
is on your side



## NACo Upcoming Webinars

### Stepping Up: Engaging People with Mental Illnesses in Your Planning Efforts

*Apr. 26, 2018, 2:00 pm – 3:15 pm*

[Register](#)

Counties across the country have committed to creating data-driven, systems-level plans to reduce the number of people with mental illnesses in their jails. Individuals with mental illnesses and their family members should play a key role in your planning efforts. They can be strong allies in building goodwill with the broader community, getting positive media attention for your efforts and advising on strategies that work for advancing mental health recovery. These individuals also can assist in training law enforcement in programs like Crisis Intervention Teams, providing peer support to individuals and families in crisis and identifying the impact your Stepping Up work is having. On this webinar, national experts and county officials will describe strategies for meaningfully including people with mental illnesses and their families in your Stepping Up efforts.

Contact Nastassia Walsh (202) 942-4289 [nwalsh@naco.org](mailto:nwalsh@naco.org)



### Understanding SNAP & Its Importance to Reducing Poverty in Rural America

*May. 2, 2018, 2:00 pm – 3:00 pm*

[Register](#)

Rural America provides a vast majority of our nation's food, yet despite this critical role in our nation's economy and well-being, too many individuals and families in rural counties are struggling and not sharing in our nation's economic growth. In fact, a full 85% of the country's persistent poverty counties are rural.

The Supplemental Nutrition Assistance Program (SNAP) is one leading federal program that helps to provide needed assistance to millions of struggling, low-income individuals and families. Join us for this educational webinar to dive into SNAP's critical importance to helping reduce poverty in rural counties, including the role of county governments in sharing administration of SNAP in the states of California, Colorado, Minnesota, New Jersey, New York, North Carolina, North Dakota, Ohio, Virginia and Wisconsin. Moreover, attendees will hear a legislative update on SNAP as it relates to the Farm Bill reauthorization and a broad recap of the NACo Farm Bill Summit in Palm Beach County, Fla.

This webinar will include a blend of subject-matter expertise, county case examples and interactive question-and-answer opportunity.

[Ellen Vollinger](#), Legal/Food Stamp Director, FRAC

Contact Jack Morgan (202) 942-4274 [JMorgan@naco.org](mailto:JMorgan@naco.org)



NATIONAL ASSOCIATION OF COUNTIES  
ANNUAL CONFERENCE  
& EXPOSITION  
NASHVILLE  
DAVIDSON COUNTY  
JULY 13-16, 2018

REGISTER NOW!



# MONSTROUS Savings for Employees & Families!



**MetLife Stadium  
East Rutherford, NJ**

**SATURDAY  
MAY 12, 2018**

**7:00 PM**

**Pit Party: 3:00 PM - 6:00 PM**

**Pit Passes are just \$15 each!**

*Event ticket required to attend pit party*

**Gather your group for a night of  
adrenaline-charged action!**

**\*Tickets Start At \$20!**

To purchase tickets, please call:  
**(866) 248-8740 and choose Option 1**

For questions, email:  
**FeldDirectGroups@feldinc.com**

\*Children ages 2 and older require a ticket. Children under 2 do not require a ticket but must sit on a lap for the event. A facility fee of \$3 per ticket will apply. A one-time \$5 per order processing fee will apply. No double discounts. Tickets subject to availability. Trucks appearing are subject to change. Restrictions, exclusions and additional charges may apply. This flyer is NOT a coupon and CANNOT be redeemed at the box office.  
**NO REFUNDS OR EXCHANGES, ALL SALES ARE FINAL. ORDERING DEADLINES ARE STRICTLY ENFORCED.**

**DEADLINE TO ORDER: THURSDAY, MAY 3, 2018 AT 12:00 PM NOON EDT**

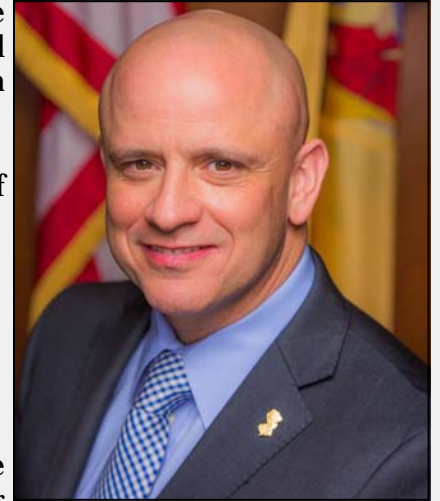
## SAVE THE DATES 2018 NJAC MEETINGS AND EVENTS

- |                     |  |
|---------------------|--|
| <b>May 9 - 11</b>   | NJAC Annual Conference Caesar's Hotel & Casino, Atlantic City                              |
| <b>June 29</b>      | Board of Directors Meeting - State House Annex, <i>Trenton</i>                             |
| <b>July 26</b>      | 8 <sup>th</sup> Annual Night of Baseball & Fireworks                                       |
| <b>September 14</b> | Board of Directors Meeting - State House Annex, <i>Trenton</i>                             |
| <b>December 14</b>  | Board of Directors Meeting & Year End Summit<br><i>Trenton Country Club - West Trenton</i> |

## FROM THE EXECUTIVE DIRECTOR

If you haven't done so already, please make sure to visit our website at [www.njac.org](http://www.njac.org) for important details about the Association's 68<sup>th</sup> annual celebration of county government scheduled to take place from May 9<sup>th</sup> through May 11<sup>th</sup> at Caesar's in Atlantic City featuring:

- An outstanding County Vocational-Technical School Cook-Off Challenge
- An inspiring County College Acapella Sing-Off
- An insightful briefing by our former governors
- Accredited workshops approved for continuing education credits
- All major events and ceremonies hosted in the main exhibit hall
- Unique networking opportunities to share resources and ideas



**John G. Donnadio, Esq.**

We've also invited Governor Phil Murphy to deliver the keynote remarks at the President's Luncheon. We're expecting well over 500 guests and 80 vendors for this highly anticipated event that begins on Wednesday evening May 9<sup>th</sup> with the Meet and Greet Reception; kicks off Thursday morning with a Board of Directors meeting in the main exhibit hall; and, ends early Friday afternoon on May 11<sup>th</sup> with the one-of-a-kind Cook-Off Challenge. In between, you'll have the opportunity to network with county and business leaders from across the State; enjoy the incredible harmonies of gifted and talented Acapella singers; and, earn valuable professional development credits at one of our informative and educational workshops. For county affiliate groups, please let us know if you would like to host a meeting as was the case last year with our county administrators, finance officers, public information officers, planners, welfare directors, improvement authorities, and jail wardens. For business associates, vendors, and sponsors, we're also providing the additional value added:

- Free WiFi in the main exhibit hall and guest rooms
- A late checkout on May 11<sup>th</sup> for the first 125 guests registered guests at Caesars's
- Cell phone charging stations on the main exhibit hall
- Opportunities for sponsors to showcase their business at several events
- Discounted parking rates for NJAC conference guests

We're also offering innovative activities strategically placed throughout the exhibit hall and registration area designed to enhance networking and your overall conference experience. As always, thank you for your time and consideration, and please do not hesitate to contact us with any questions or concerns.

### 68th NJAC Annual Conference

May 9<sup>th</sup> - May 11<sup>th</sup>, 2018

Register [here](#) to  
attend, exhibit, and advertise in the conference directory

*County Government with a Unified Voice!*



# WHAT'S HAPPENING IN YOUR COUNTY?

SUN	MON	TUES	WED	THURS	FRI	SAT
<p><b>APR 15</b></p> <p>Bloomfest! 11:00 a.m.– 5:00 p.m. Cherry Blossom Welcome Center Extension Branch Brook Park Newark Essex County</p>	<p><b>16</b></p> <p>Free Healthcare Seminar for Vets &amp; First Responders 6:30 p.m.– 8:30 p.m. Camden Cty. College Blackwood Campus Civic Hall Blackwood Camden County</p>	<p><b>APRIL 17 &amp; 18</b>  <b>17</b></p> <p> 6:00 p.m. Cure Arena Trenton Mercer County</p>	<p><b>18</b></p> <p>Hidden in Plain Sight 5:30 p.m.– 8:00 p.m. Luciano Conf. Center Cumberland County College Vineland Cumberland County</p>	<p><b>19</b></p> <p>Earth Day Celebration &amp; 5K Run April 21, 2018 8:30 a.m.– 4:00 p.m. Cape May County Park &amp; Zoo Cape May Ct. House Cape May County</p>	<p><b>20</b></p> <p>Addidas Select Series-Girls Invitational 9 a.m.– 10:00 p.m. Convention Center Atlantic City Atlantic County</p>	<p><b>DANIEL TIGER'S NEIGHBORHOOD LIVE!</b> <b>21</b></p> <p> 1:30 p.m. &amp; 5:00 p.m. BergenPAC Englewood Bergen County</p>
<p><b>22</b></p> <p>Dressage Show All Day Fairgrounds Mount Holly Burlington County</p>	<p><b>23</b></p> <p>Chair Yoga 10:00 a.m. Mid-Atlantic Training Center Pennsville Salem County</p>	<p><b>24</b></p> <p>Neighbors Helping Neighbors April 21, 2018 10:00 a.m. - 12:00 p.m. Municipal Building Newton Sussex County</p>	<p><b>25</b></p> <p>Shad Festival April 28<sup>th</sup> &amp; 29<sup>th</sup> All Day Lambertville Hunterdon County</p>	<p><b>26</b></p> <p>Larry Carlton &amp; John Pizzarelli 8:00 p.m. MAYO PAC Morristown Morris County</p>	<p><b>27</b></p> <p>An Evening of Mediumship 2018 UK 7:30 p.m. Braintree Arts Theatre Pompton Lakes Passaic County</p>	<p><b>28</b></p> <p>Plainfield Symphony 7:00 p.m. Presbyterian Church Plainfield Union County</p>
<p><b>29</b></p> <p>Asbury Park Music &amp; Film Festival 10:00 a.m. - 6:00 p.m. Bradley Park Asbury Park Monmouth County</p>	<p><b>30</b></p> <p>Raritan Valley Symphonic Band April 29, 2018 Celebrating NJ Composers BRHS Bridgewater Somerset County</p>					
		<p><b>MAY 1</b></p>	<p><b>2</b></p>	<p><b>3</b></p>	<p><b>4</b></p> <p>Alejandro Escovedo 8:30 p.m. White Eagle Hall Jersey City Hudson County</p>	<p><b>5</b></p> <p>The Wizard of Oz 2:00 p.m. &amp; 7:30 p.m. State Theatre NJ New Brunswick Middlesex County</p>
<p><b>6</b></p> <p>Central Jersey Blood Center Blood Drive 8:00 a.m. - 4:00 p.m. Six Flags Jackson Ocean County</p>	<p><b>7</b></p>	<p><b>8</b></p>	<p><b>9</b></p>	<p><b>10</b></p>	<p><b>11</b></p> <p>Phillipsburg Annual Job &amp; College Fair 10:00 a.m.-2:00 p.m. Joseph H. Firth Youth Center Phillipsburg Warren County</p>	<p><b>12</b></p> <p>Swing N' Sway-BYU Ballroom Dance Co. 7:00 p.m. Investors Bank PAC Sewell Gloucester County</p>
<p><b>Happy Mothers Day</b> <b>13</b></p>	<p><b>14</b></p>					

**NJAC ANNUAL CONFERENCE**