

NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

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Freeholder Director Kate Gibbs Launches \$20 Million School Security Initiative - Burlington County's groundbreaking program has potential to be a national model

by Jason P. Tosches, Public Information Officer for Burlington County Board of Chosen Freeholders



Kate Gibbs
Freeholder Director
Burlington County

Burlington County government is leading the way when it comes to enhancing the safety and security of county schools with a \$20 million grant program that is the first of its kind in the state and a model for the nation, said Freeholder Director Kate Gibbs today.

“As an elected official, I refuse to stand by and do nothing while we wait for the next Parkland or Sandy Hook,” said Director Gibbs, who was joined by members of law enforcement and many Burlington County School Superintendents at Rancocas Valley Regional High School in Mount Holly. “That is why today we are launching a \$20 million county grant program that encourages all twenty-one public high schools in Burlington County to invest in making their school buildings safer and more secure. As far as we know, this program is the first of its kind in the state, and maybe in the nation. If so, we are proud to be the model for how we can better protect students and teachers from unthinkable tragedy.”

Gibbs said the voluntary program will require each participating school district to make grant applications to the county and agree to a security evaluation by a highly-qualified architectural firm. The county will fund capital enhancements identified in the evaluations, which may include things like: new entrance vestibules, scan card systems, portable screening devices, panic alarms, entry buzzers and security cameras, to name a few. The program will not dictate or mandate safety procedures, staff guidelines, or other considerations best left up to the individual school districts.

“Our school buildings should be safe places where students can learn, educators can teach, and parents can feel comfortable sending their children every morning – anything less is unacceptable,” said Director Gibbs, who noted the \$20 million investment equates to half of the county’s annual capital budget, and that the county finance team felt confident it could prioritize this initiative now and defer smaller projects so there would be no impact to county property taxes.

Gibbs added that, according to published reports, there have been 300 shooting incidents at schools across America in the last five years, with far too many occurring at high schools.

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Get to know your County Official.....

How many years have you served as Monmouth County Freeholder?

It has been almost five month since I was appointed to fill a vacancy on February 3, 2018.

What was the first public position you held?

The first public position I held was on the Middletown Landmarks Commission, which I was appointed to in 1996. I have been on the Commission for 22 years and currently serve as the Chairman.

Why did you choose to run for Monmouth County Freeholder?

I didn't run for Monmouth County Freeholder, but I did step up to fill a vacancy. I had been on the Township Committee in Middletown for 14 years. I have always worked closely with the Freeholder Board and I thought it was a great opportunity to still serve Middletown while also serving the County as a whole. I saw it as a good opportunity to take what I had learned in my years serving Middletown and apply it to Monmouth County.

It may sound cliché, saying what an honor it is to serve, but this is really an experience unlike anything else you can do in life. You can have a job you love, but working in public service where you are fulfilling an idea that was thought up when government was created is really incredible.

What has been the most difficult decision you have had to make while serving as Freeholder?

Probably the most difficult decision, and mostly because of the timing, was the decision to abstain from voting on the County's 2018 budget. From the time I was sworn in to the time of the vote, was only one week and I couldn't, in good conscience, vote on it.

What would our readers be most surprised to learn about you?

The music that I listen to! I like the loudest, heaviest metal that you can find. I like all kinds of rock music. I look very conservative, which I am, but when it comes to music, my tastes stopped growing at age 15.

Who is your role model?

Politically, I would say Ronald Reagan. Personally, I would say my parents. My dad was a World War II Vet, and my mom stayed home with six kids. They were married for almost 70 years before my father passed away.

Growing up, they were like a 50s sitcom show, they were unbelievably good parents. I act a lot like my dad-not the music part-but I am mild-mannered and try to be nice to everyone, which was my dad; that was the way he was.



Gerry P. Scharfenberger, Ph.D.
Freeholder
Monmouth County

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\$20 Million School Security Initiative *(continued)*

She said the county would seek to expand its grant program to middle and elementary schools if funding is available after every high school had the opportunity to apply.

For additional questions or more information about this topic, please contact Jason Tosches by telephone at (609) 265-5028 or via email at jtosches@co.burlington.nj.us.



Cyber Threats

by Melissa Pisaniello, Cyber Liaison Officer for NJ Cybersecurity & Communications Integration Cell, NJ State Police

Does your organization rely on technology? How long could you get by if your computers were down? What impact would an extended IT system outage have on your customers or bottom line?

Threats to our computers, networks, and data is persistent and constantly changing. Sometimes these issues are intentional and sometimes they are accidental. Regardless, their impact can be devastating. To make matters worse, often these critical failures are preventable.

The protection of NJ citizens and organizations from cyber threats is extremely important and the NJ Cybersecurity & Communications Integration Cell (NJCCIC) exists to help individuals and organizations improve their digital resilience. The NJCCIC provides free timely and relevant cyber threat intelligence, training resources, and assessment guidance to help evaluate your cybersecurity posture to determine gaps and prioritize steps towards making your organization a harder to hack.

To learn more about the NJCCIC's resources, visit cyber.nj.gov. For access to more sensitive cybersecurity threat intelligence, you can become a member of the NJCICC. Membership is free, carries no obligation, and affords further resources such as industry-specific threat updates, tailored analysis, and intelligence not intended for public consumption. Members also receive a weekly bulletin, which addresses the most critical cybersecurity concerns.



BECOME A MEMBER *of the* NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC
and how you can join by contacting
Loren Wizman, Business Development Director
at

(609) 394-3467 or
loren@njac.org

Get to know your County Official..... (continued)

What do you love about Monmouth County?

It is easy to love Monmouth County when you get to see other places. It makes you realize what you have when you see what others don't have. We have an incredible Park System with beautiful golf courses.

I also admire the organization of the County and being a part of it makes me appreciate it even more. The County is run very well administratively and the staff is just tremendous.

I wish more people knew what goes into making the County and government great.

Monmouth County has great natural beauty and a little bit of everything-from horse farms, to beaches, to preserves-and you have great towns. There are historic towns such as Allentown, Farmingdale, and Middletown. You have the mini-cities like Red Bank and Asbury Park. No other place has the variety of amenities and attractions that Monmouth County does.

The location is also great, being around one hour from both New York City and Philadelphia.



GREYHAWK Promotes Kathleen Kostiuk, CPSM, to Director of Marketing

by Amanda Gibney Weko, Principal for AGW Communications

GREYHAWK has promoted Kathleen Kostiuk, CPSM, to Director of Marketing and Business Development. Formerly the firm's Marketing Manager, Kostiuk has been with GREYHAWK since 2001.

"Kathy's marketing leadership, attention to detail, and ability to coach and mentor her colleagues have all contributed to GREYHAWK's continued success," said GREYHAWK Principal Ronald C. Kerins, Jr., CCM, LEED AP. "In recognition of her contributions and years of service, we are especially pleased to publicly announce her promotion on June 1, Kathy's birthday."

Kostiuk has over 30 years of experience providing marketing, business development, administrative, and technical support for the construction management and claims consulting industry. Throughout her career, she has led marketing and business development teams, developed strategic marketing plans and reports, established new office locations, and supported business operations on the corporate level. She is a shareholder with GREYHAWK and involved with internal and external marketing, business development, and staff training.

In March, Kostiuk was named one of South Jersey BIZ magazine's 2018 Women to Watch. Kostiuk holds the Certified Professional Services Marketer (CPSM) credential from the Society for Marketing Professional Services, for which she is an active member, former board member and past Director of Education/Certification. She is also a member of Commercial Real Estate Women (CREW) and a past presenter for Lorman educational webinars. Kostiuk was educated at Camden County College and Taylor Business Institute.



NJAC Night of Baseball & Fireworks

July 26, 2018

7:00 p.m.

Arm & Hammer Ball Park, Trenton, NJ

Join us for a night of fun!

Baseball

Luxury Suite

Picnic dinner

Refreshments

Networking

Fireworks

The New Jersey Association of Counties is hosting a Night of Baseball and Fireworks on Thursday, July 26th, at the Arm & Hammer Ball Park where the Portland Sea Dogs take on the Trenton Thunder at 7:00 p.m. Enjoy a night of AA baseball, fireworks, and networking.

If your company is interested in being a host, then please visit our website for more details or contact Loren Wizman, Business Development Director, at loren@njac.org.

If you are a county official or department head interested in attending the event, then please reach out to Kim Nolan, Office Manager, at kim@njac.org with your contact information.



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Atlantic City Electric New Region President Gary Stockbridge to Help Drive New Jersey's Clean and Sustainable Energy Future

Frank Tedesco, Media Relations for Atlantic City Electric

As part of the company's continued leadership in advancing a clean and sustainable energy future for New Jersey, Atlantic City Electric today announced Gary Stockbridge as new region president. He replaces Vince Maione, who retired from the company in March.

Stockbridge, currently region president for Delmarva Power in Delaware and Maryland, will add the Atlantic City Electric region president role immediately. In more than 12 years as Delmarva Power Region President, Stockbridge has helped advance the competitive energy market, driven valuable regional economic development initiatives, and advanced new innovative energy technologies like solar, storage and electric vehicles.



Gary Stockbridge
Region President
Atlantic City Electric

"Gary is a proven leader, driving positive outcomes with our state and local stakeholders that have helped shape the Delaware and Maryland energy landscapes and increase value for our customers," said Melissa Lavinson, senior vice president of Governmental and External Affairs for Pepco Holdings, which includes Atlantic City Electric and Delmarva Power. "Gary has worked in New Jersey before and we look forward to leveraging his deep knowledge of the industry to help drive those initiatives that will transform the energy experience for customers in the Atlantic City Electric and Delmarva Power service areas."

In his expanded role, Stockbridge will serve as the point person for managing relationships with state and local stakeholders, community leaders, and business, consumer and nonprofit organizations for Atlantic City Electric and Delmarva Power. He also will be responsible for overseeing and driving company initiatives and issues management programs.

"We are pleased to welcome Gary back to New Jersey and look forward to working with him to help implement those initiatives that will help drive South Jersey's clean energy economy," said Debra DiLorenzo, President & CEO of the Chamber of Commerce Southern New Jersey and Pepco Holdings Board Member.

Stockbridge has nearly 35 years of experience in the energy industry, all with the Exelon family of companies, the nation's largest energy service company. He spent nearly 15 years with Philadelphia-based PECO before moving to Delmarva Power in 1997 to run the competitive retail energy business, selling electricity and natural gas to customers in the northeastern United States. Stockbridge was vice president of Customer Care, a position that was based in Carney's Point, NJ that had him overseeing the customer service function, before being named region president of Delmarva Power in 2005.

In two additional moves, Susan Coan, Atlantic City Electric region vice president and Glenn Moore Delmarva Power region vice president, will be taking on expanded roles increasing their oversight of regional stakeholder and community initiatives.

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ACE New Region President Gary Stockbridge *(continued)*

Coan has been with Atlantic City Electric for 20 years, has led numerous successful stakeholder and legislative initiatives and has served with distinction on local non-profits, including the Southern New Jersey Development Council, the Nature Conservancy of New Jersey, and The Chamber of Commerce of Southern New Jersey, and is a Trustee of the Salem Community College Education Foundation.

Moore has been with Delmarva Power for 33 years and is widely respected in Delaware business, legislative and regulatory circles for his work, including passage of the recent Distribution System Improvement Charge (DSIC) legislation. He also is active in the community serving as the President of the Wilmington Renaissance Corporation, and is a past President of the Boy Scouts of the Delmarva Council. Moore is currently a Board Member of the American Red Cross and Junior Achievement of Delaware. Both Coan and Moore will report to Stockbridge and their appointments are effective immediately.

To learn more, visit [The Source](#), Atlantic City Electric's online news room. Find additional information about Atlantic City Electric by visiting www.atlanticcityelectric.com. Follow the company on Facebook at www.facebook.com/atlanticcityelectric and on Twitter at www.twitter.com/aceconnect. Atlantic City Electric's mobile app is available at www.atlanticcityelectric.com/mobileapp.



Atlantic City Electric, a public utility owned by Exelon Corporation (NYSE: EXC), provides safe, reliable and affordable regulated electric delivery services to approximately 550,000 customers in southern New Jersey.

WELCOME TO OUR NEW MEMBER



The **Paladina Health** Medical Home is based on a physician-access approach to primary care. Paladina Health gives patients direct access to their physician—and keep physician patient panels about **70 percent lower** than traditional primary care practices. They combine increased physician access with a data-driven approach to healthcare to deliver results for our clients and patients.

The program is designed to increase patient engagement, enabling physicians to:

- Improve overall health in the patient population
- Drive better, more appropriate healthcare system use

For further information regarding Paladina Health please contact Craig Peterson, Account manager via e-mail at craig.peterson@paladinahealth.com.

The Impact of Payroll Technology

by Jennifer Dowd, Marketing Director for Kronos, Inc.

The “Evolution of Payroll Technology Trendline Survey”, conducted by the American Payroll Association, polled nearly 1,000 payroll professionals in all sized organizations. The findings suggest outdated, manual processes and legacy payroll solutions limit a payroll department’s ability to track and report KPIs and hinder their ability to keep up with today’s speed of modern business.

Many organizations rely on payroll solutions implemented before the great recession

- For nearly a third (29 percent) of survey respondents, their payroll solution is 10 or more years old – meaning it was deployed around the same time the world was being introduced to Apple’s iPhone for the very first time in 2007.
- Some respondents benefit from more modern solutions: just one out of every 10 (11 percent) use a solution deployed within the last year, while about a quarter (27 percent) use a solution that is less than three years old.

Legacy solutions likely hurt payroll’s ability to accurately track and measure outcomes

- According to the survey, approximately half (49 percent) of respondents admitted that their payroll team does not regularly track and report on KPIs, a possible side effect of using such outdated solutions.
- Progressive payroll departments are focusing on their impact on the employee experience: about one-fifth (19 percent) now measure the average time to service employee requests per day, week, and month. This is significant because a slow response to payroll requests has a direct, negative impact on engagement.

Changing business objectives will create significant challenges

- Annually evolving business goals (20 percent) and organizational changes, including new leadership or strategic direction (20 percent), are also viewed as obstacles due to their existing payroll solution.
- Widely regarded as experts in regulatory change, just 13 percent of payroll professionals are concerned with the impact their current solution has on their ability to manage new legislative rules and regulations.

Digital solutions that empower the entire workforce, whether hourly or salary, a manager or employee

- To make their own role more effective, payroll professionals want their next solution to have on-demand reporting and analytics (87 percent), seamless integration with time and labor management to improve data quality (81 percent), and the comprehensive ability to track multiple worker classifications (76 percent), such as seasonal and temporary employees in addition to full- and part-time.
- With an eye on the employee experience, an intuitive user experience (80 percent) and employee self-service (77 percent) scored highly as “must-have” features.
- Almost all survey respondents (90 percent) say a solution that grants security-access levels based on position is critical. This would empower others within the organization – such as finance, operations, or executive leadership – to incorporate payroll data into their own reports for a more complete look at performance without exposing sensitive employee personnel information.

With labor accounting for a significant amount of a counties operational budget, the challenges presented could dramatically impact your budget. Payroll is an area ripe for greater efficiency measures.

To learn more about Kronos, please contact Wesley Witherington, Kronos Sales Executive State of New Jersey, Public Sector and Education, at wesley.witherington@kronos.com or via telephone at (973) 331-5465.



Salem County Solid Waste Division Improvements

by Julie Acton, Executive Director of Salem County Improvement Authority

The Salem County Improvement Authority (the Authority) is a public agency providing resource recovery, recycling, energy production, clean communities program support, solid waste disposal and management services and bond financing assistance for the County of Salem.

Showcasing our Solid Waste Division Improvements:

The Authority received NJDEP approval in 2015 to extend the life of the landfill with the construction of Cell 11 to meet future waste disposal needs. In order to finance the cell expansion project, the Authority utilized funding from the New Jersey Infrastructure Trust Fund (NJEIT), which is in conjunction with the NJDEP.

In order to maintain effective and efficient operations, in 2017 the Authority began a capital program aimed at upgrading the scales used to weigh incoming waste, road paving and upgrading the condensation pump station. The upgrading of the scales and pump station will be completed in 2018 and will greatly extend the useful life of the scales and landfill. In 2017, the Authority also drilled six new wells for the methane gas collection system. The new wells have a twofold benefit. The first benefit is that the wells generate revenue for the Authority through a lease to an outside energy company. The second benefit is that the wells elevate gas buildup in the landfill.

In conjunction with the New Jersey Clean Energy Program, the Authority's capital program also includes clean energy upgrades over the next few years. Some of the equipment in the Administration and Operations buildings are nearing the end of their useful lives. Rather than just replace equipment when it breaks down, the Authority has been proactively researching more energy efficient procedures and equipment that will allow the Authority to reduce energy consumption and thereby reduce the environmental impact of operations. The beginning of this clean energy program was the replacement of lighting fixtures and the HVAC system with more modern energy efficient technologies.

Along with the clean energy upgrades, the Authority has partnered with businesses to ship agriculture plastic mulch in plastics overseas for recycling. Along with the benefits of recycling, there is the added benefit of reducing the amount of waste in the landfill and thereby extending its useful life.

If you have any questions about this report or need additional information, contact Julie Acton, Executive Director, Salem County Improvement Authority, PO Box 890, 52 McKillip Road, Alloway, New Jersey 08001-0890, by e-mail: jacton@scianj.org, by phone 856-935-7900 ext. 15, or the Authority website at scianj.com.



Do you have educational or informational articles you would like published in the NJAC COUNTY BIZ?

**Contact Loren Wizman, Director of Business Development
at (609) 394-3467 or loren@njac.org**

Back to School For LAN Associates - *Break Ground on Two Projects in Woodbridge School District*

by Jennifer Gangeri, Marketing Coordinator for LAN Associates

The official start of summer is here, and while that may mean students and teachers are enjoying their time off, construction officials and the LAN design team are just getting started on what will be a big-time homework assignment. This morning, LAN joined with education officials, students, and other members of the Woodbridge Community for the ground-breaking ceremony of two projects for the school district: *The new Ross Street Elementary School, and additions and renovations to Woodbridge Middle School.*

The two projects combined cost roughly \$50 million and include innovative learning environments and adaptations to help educators boost student collaboration and ideas. The LAN design team effectively utilizes natural light in these buildings and is promoting the maker-space approach to educational designs. Maker space is a new trend in education that promotes active learning.

“Every project is a team effort; not just internally, but from town officials as well as those in the industry we work in, so we have to thank everyone who helped make these projects happen,” said Ken Karle, President of LAN Associates. “Our team of architects and engineers worked hand-in-hand; putting together a truly remarkable design that this community can be proud of for years to come.”

“Our goal is to create students who are life long learners, and it starts in an environment that fits their learning style,” said Dr. Robert Zega, Superintendent of Woodbridge Schools. “By providing an environment that is engaging, interactive and new, our teachers can play to the strengths of students’ learning style and make learning, well, fun.”

“No society loses when students are provided with the avenues to develop and grow in an innovative environment that feels safe, comfortable, and supportive,” said Woodbridge Mayor John McCormac. “The faculty and staff in our school district are the best at what they do, which is why they deserve the best environment to perfect their craft. We are very excited for this and we want to thank LAN for their commitment to a transparent approach all the way through.”

The projects are expected to be completed in 2019 and 2020 respectively, for Woodbridge Middle School and Ross Street Elementary School.

Details of both projects are below:

[Ross Street Elementary School:](#)



The new three story, 87,000 square foot school is centered around a large atrium courtyard providing natural light and a connection to nature. The courtyard houses a small amphitheater for outdoor lessons, several “living learning” gardens, and seating areas for reading and eating. The school promotes various break out spaces and flexible learning environments for a variety of learning styles, while also equipped with a large amount of photovoltaics combined with daylighting strategies to reduce overall energy consumption.

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Back to School For LAN Associates *(continued)*

Woodbridge Middle School:



Renovations to the one-hundred-year-old school were centered upon creating a more advanced learning environment, as well as, a welcoming community center for town's residents. In a complex design scheme, utilizing existing structures while also proposing needed classroom space, LAN created a design that respectfully compliments the existing building. The entire project consists of a new gymnasium and locker rooms, large musical and vocal classrooms, six new science rooms, a Creative Commons, Production studio, and renovated classrooms.

To learn more about LAN Associates, please contact Jennifer Gangeri, at Jennifer.Gangeri@lanassociates.com or via telephone at (201) 447-6400.

LAN Associates is a full-service engineering, planning, architecture, and surveying firm that services federal, state, county, and municipal governments, housing authorities, boards of education, Fortune 500 companies, religious facilities and private clients. The firm was founded in 1965, and is based in Midland Park, NJ, with offices in Goshen, NY, and Philadelphia, PA.



SAVE THE DATES 2018 NJAC MEETINGS AND EVENTS

July 26

8th Annual Night of Baseball & Fireworks
Arm & Hammer Park, Trenton

September 14

Board of Directors Meeting
State House Annex, Trenton

December 14

Board of Directors Meeting & Year End Summit
Trenton Country Club - West Trenton

The Rise and Fall of Tammany Hall

by Alannah Dragonetti, Head of Marketing for GovPilot

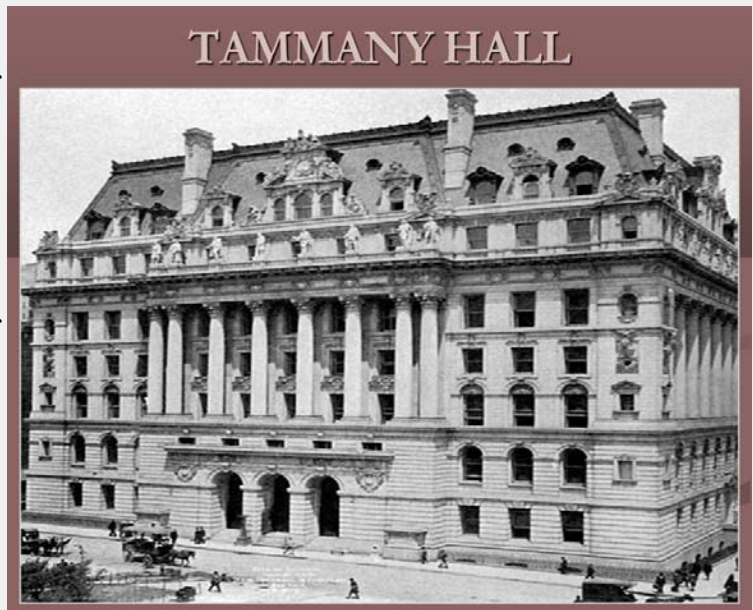
The last year has seen shocking abuses of power in industries from Hollywood to Silicon Valley exposed. Abuse of power may play a role in current events, but it is by no means a contemporary problem. Indeed, local government offers a fascinating historical example. This is the story of notorious New York political machine, Tammany Hall.

A Benevolent Society

The tale of Tammany Hall begins in Manhattan on May 12, 1789, when the organization formed as the New York chapter of the Tammany Society—a club for “pure Americans” that appropriated Native American words and customs, going so far as to call its meeting halls “wigwams”. Despite Tammany Hall’s tone-deaf attempts to emulate Native American culture, it barred Native Americans and everyone who was not a white, American-born male from membership.

As the years went on, Tammany Hall moved away from the Tammany Society and grew increasingly political, backing Democratic candidates in elections at all levels of government. This foray into politics raised Tammany Hall’s profile. In response to mounting pressure, the organization began to welcome Irish immigrants in the 1820s.

The mid-1840s to early 1850s saw this population swell considerably. The potato famine caused hundreds of thousands to flee Ireland for New York City’s storied shoreline, only to languish in crowded tenement houses and suffer through other hardships of poverty once they arrived. Tammany Hall leaders saw the influx of Irish immigrants as an opportunity to garner mass support for Tammany causes. The organization helped Irish immigrants obtain employment, shelter and citizenship in an effort to earn their loyalty and involve them in the political process.



Rise of the Machine

The strategy worked. By 1855, Irish immigrants comprised 34% of New York City’s voter population and many rose through the ranks at Tammany Hall. The political powerhouse had embraced, enfranchised and employed a marginalized group, but accounts of the organization’s commendable acts competed for space with accusations of corruption in New York City newspapers. Speculation gave way to synonymy during Tammany’s Tweed era.

Born to a third-generation Scots-Irish chairmaker on New York City’s Lower East Side, William “Boss” Tweed, entered the world of New York politics at age 28, as an Alderman. Running on the Democratic ticket, Tweed was elected to Congress in 1852. Despite an unremarkable term, Tweed’s political influence in New York City continued to grow.

In 1856, Tweed was elected to the Board of Supervisors, and by 1860 he was heading Tammany Hall’s general committee. Despite having no legal training, Tweed opened a law firm that same year and collected thousands of dollars in extortion payments for illegal services, or as he called them, “legal fees”.

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The Rise and Fall of Tammany Hall *(continued)*

In 1868, Tweed became a state senator as well as the grand sachem of Tammany Hall. Tweed rigged elections, committed voter fraud and relied on the intimidation tactics of street gangs, like the Dead Rabbits, to ensure that his cronies were elected mayor, governor and speaker of the assembly. Tweed took things further in 1870, when he pushed to create a board of audit, effectively controlling the city treasury. He and his cronies, the Tweed Ring, as they came to be known, set up a variety of schemes, such as claiming fraudulent leases and ordering unnecessary repairs to launder hundreds of thousands of dollars of city funds.

Powering Down

New Yorkers aren't the type to accept dishonesty. It was only a matter of time before whispers of Tweed's corrupt practices turned to calls for his removal from power. The inciting incident came in 1871, when Irish Catholic immigrants clashed with Irish Protestant immigrants during what came to be known as the Orange Riots, leaving over 60 dead. Tammany Hall's predominantly Irish Catholic leaders came under heavy criticism from those who believed they did not do enough to keep the riots from escalating.

The Orange Riots were followed by a *New York Times* expose of the large scale of corruption among the city's political officials. In a case for the power of visualization, *Harper's Weekly* political cartoonist, Thomas Nast's, illustrations also helped to solidify the public's rejection of Tweed's Tammany Hall.

This opened the door for lawyer, Samuel J. Tilden's, reform movement, which focused on ousting Tweed Ring members from political positions. Tweed was arrested, and, after two trials, found guilty of larceny and forgery in 1873. He escaped in 1875 and made his way to Cuba and Spain, before being extradited and dying in a New York City jail in 1878.

Though Tammany Hall underwent several revamps and revivals, the organization never fully recovered from Tweed's tenure. It lingered well into the 20th century, before closing its doors for good in 1967.

Over fifty years after its dissolution, Tammany Hall's best intentions and most corrupt practices continue to captivate and serve as a cautionary tale about the dangers of unchecked power.

About GovPilot

GovPilot is a cloud-based Government Management Platform. GovPilot allows governments to replace antiquated paper processes with digital automation. By incorporating a digital environment, local governments can operate at increased efficiency levels. GovPilot unifies fragmented departments and data to facilitate better communication between elected officials, employees and the public to promote more informed decision-making. The platform offers local governments approximately 100 plus digital, automated processes to choose from. Governments can select digital FOIA, Building & Construction Permitting, Code Enforcement and other processes. GovPilot offers its customers unlimited user licenses, allowing data to be managed and shared by stakeholders 24/7, from the office, the field, or the comfort of their home.

For more information about this topic, please contact Alannah Dragonetti by telephone at 201.222.1155 or via email at alannah@govpilot.com



Active-Shooter Situations in Schools: Continuing The Conversation

by Ken Wallentine, Consultant and Senior Legal Advisor for Lexipol

Each month, I send out a [legal newsletter called Xiphos](#), which reviews a few recent case decisions affecting law enforcement. In last month's issue, I asked for reader thoughts on meeting the challenge of the active shooter in schools. Thanks to the officers who sent thoughtful responses. Not surprisingly, many of you had ideas for placing more officers in schools. Among the ideas: creating an easier path for retired cops with degrees to become certified teachers, hiring retired officers as part-time school workers in a variety of positions and co-locating neighborhood policing offices in schools. Some focused on arming teachers and school staff. One recently retired officer told me he would love to work in an elementary school part-time, as a substitute teacher or even a custodian, but state retirement rules prohibited him from *any* public employment for one full year after retirement.

Perhaps the most novel idea suggested was an "adopt an officer" program. This officer suggested pairing street cops and detectives with schools that would "adopt" the officer. The officer would be invited as a special guest to assemblies and other events, and to eat lunch at the school on a regular basis.

Other thoughtful ideas involved better designs for physical security and taking advantage of existing locks to provide a single point of entry. Also, additional training and emphasis on challenging unidentified or suspicious school visitors. This point resonated with me personally when my daughter's car wouldn't start and she asked me to pick up my grandson and take him to school.

When I walked my grandson into the school, he took off like a lightning bolt and I followed him down the hallway. When I tried to open the classroom door, I found it locked. A teacher looked briefly through the narrow window, then disappeared. I think she called the office, because within a minute, someone approached and demanded that I identify myself. Obviously, I did so. Even though I identified myself as a law enforcement officer, I was told quite directly not to bypass the office, but to check in before trying to enter the school halls. I later discovered that the school staff also called my daughter to verify my grandparent status and to let her know that I'd been at the school! I thanked the staff for taking my grandkids' safety seriously. I hope they keep up the vigilance.

I've participated with dozens of school district executives, school resource officers, principals, vice-principals and counselors in a series of school shooting scenarios. The [VirTra 300 system](#) allowed us to experience an active school shooter scenario in penetrating virtual reality, using actual weapons and feeling the impact of gunfire. At the end of each virtual reality session, we gathered cops and educators to debrief. Ideas and questions flowed freely. Conversations that began in virtual reality will continue as partnerships strengthen.

I learned about programs that help students report concerns and/or reach out for help. The best of these is a smartphone app called ["SafeUT."](#) It is a spectacular resource for students, parents and educators. Students and parents can submit tips, chat with a qualified mental health professional, make an immediate one-button call for help, and monitor existing tips and helpful hints for safety and well-being. Other states are creating similar apps (if you want more information about SafeUT, the tech geniuses are happy to share—just send an email and I'll put you in touch).

One power of the SafeUT app is that tips are acted on. "See something and say something" gets turned into "do something." The app has a solid track record of intervention with potentially violent students and success in saving kids from suicide. (One officer described a school shooter as a "suicide by cop who happens to pick a school to force the outcome.")

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Continuing The Conversation *(continued)*

Recently, a middle school student in my community threatened to shoot up his school. Classmates who heard the threat said something—several used the SafeUT app. A cop went to the home and spoke with parents and the student. He and his partner searched the kid's bedroom and found an AR-15 and a handgun. The app, powered by students willing to say something, worked. Mass shooting prevented? Probably.

I hope that conversations about safer schools and safer kids are happening across the country and that the conversations include local public safety officers, teachers and parents. Those conversations need to be far broader than just hardening the targets. Let's join the community in talking about prevention.

Let's be sure that our departments and schools are social media smart. Are we watching out for and reaching the kids who signal trouble? Are our schools fostering an emotionally healthy environment? Are there safe places and trusted people for kids who are bullied, abused or emotionally struggling?

One officer told me of a club formed at Bingham High School in South Jordan, Utah, called the Golden Gate Club. The club takes its name from a man who killed himself by jumping from the Golden Gate Bridge. He left a note that read, "If someone smiles at me on the way to the bridge, I won't jump." No one did. The officer reports that the Golden Gate Club is having great success on pulling marginalized kids into the mainstream of a friendly culture in the school.

As public safety servants, we prepare tirelessly for many events that will never happen in our community. With the violence at Parkland and Great Mills, the focus right now is on school shootings. Even so, we know that the odds of a child dying in a school shooting are less than one in one million. There is a slight uptick this year in school shootings, but the track record shows less than one incident per year where two or more kids died in a school shooting. As a point of perspective—and not to diminish our current somber discussion—based on our national track record, the average American public school can expect to see a mass shooting about once every 150,000 years.

Still, we don't just play the odds; we prepare the best we can. In our sheriffs' offices and police departments, let's talk about something that we know about: threat assessment. When we get a tip, do we have a system in place to quickly bring a school official, mental health professional, school resource officer, and—as appropriate—parent or guardian together for a risk analysis and intervention plan?

Our preparations will necessarily lead to deeper connections with educators, parents, kids and our entire community. Our preventive efforts will pay off, too. As we stretch our reach to kids on the fringe, we may or may not prevent a school killer, but we may just make life better for a lonely kid.

I appreciate the thoughtfulness and concern in your responses. I saw, once again, the individual compassion and commitment to keeping your communities safe. I also deeply appreciate that the officers who responded clearly recognize the many possible root causes and intervention paths for a school shooter. Your community needs not only your cop skills, but also your critical conversation contributions.

Lexipol's [Law Enforcement Policy Manual and Daily Training Bulletin Service](#) provides essential policies that support all facets of law enforcement operations.

[Contact us today](#) to find out more.

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PREDICTABLE IS PREVENTABLE®

Nationwide Economics

Weekly Economic Review & Outlook for June 25, 2018

by Ben Ayers, Senior Economist of Nationwide Mutual Insurance Company and
Ankit Gupta, CFA, Economist of Nationwide Mutual Insurance Company

Weekly Review

Rapid price gains constraining housing

Home sales activity has slipped so far in 2018 as the inventory of existing homes continues to run at historic lows. Sales of existing homes declined in May to an annualized rate of 5.43 million, the slowest pace since January. Moreover, total sales were down 3.0 percent over the prior year and have been trendless since the end of 2016.

There were a mere 1.85 million homes on the market in May, more than 6.0 percent below a year ago. The year-over-year change in listed homes has been negative since early 2015 as strong demand from homebuyers further reduces housing supply. The lack of buying options has suppressed sales activity while leading to intense competition for available homes.

As a result of the elevated competition for homes, house prices across the country continue to climb rapidly. The median sales price for an existing home rose to an all-time high in May (May and June are typically the priciest months), a 4.9 percent increase from May 2017. The CoreLogic House Price Index was up 7.0 percent as of April, the fastest pace since 2014 and well above the long-term average.

With income growth between 3 and 4 percent in recent years, the current price trends are unsustainable in the long run. Measures of housing affordability already suggest that homebuyers are struggling to find affordable housing in the market. The National Association of Realtors' Composite Housing Affordability Index fell to the lowest level since 2008 in May as household incomes fail to keep up with house prices and mortgage rates climb steadily.

The inventory of new homes has picked up and is providing some relief to the tight supply conditions. Housing starts rose to an expansion high of 1.35 million units in May as home builders pick up the supply slack with expanded construction. Still, the amount of housing completions would need to rise substantially from current levels to help restore balance between supply and demand in the housing market.

Equity markets sideways on tariff concerns

While economic data turned decidedly upward in June, the escalation of tariff disputes has continued to weigh on equity markets. Trade representatives from the U.S. and China have until July 6 to negotiate before the enforcement of further U.S. tariffs on Chinese goods. EU tariffs on some U.S. goods began Friday-retaliation for additional duties on steel and aluminum. While the trade disruptions have been relatively minor so far, the disputes have increased investor uneasiness and add uncertainty to the outlook.

The S&P 500 index was down a tad last week, but it is up for the month thus far. The index is still about 4.0 percent below the peak in late January before the latest market correction. Despite the concerns about trade, technology stocks have performed well over the past two months. The NASDAQ posted an all-time high last week and is up nearly 10 percent year-to-date during 2018.

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Nationwide Economics *(continued)*

The Week Ahead

Economic data releases will be highlighted by new home sales, consumer incomes, and an advance estimate of the goods trade deficit for May.

New home sales have been trending higher for eight years and are expected to continue the trend in May. The longer-term increase is supported by consumer demand—a result of rising employment, wage growth, and a low unemployment rate. Surveys of home builders show similar trends and indicate a modest uptick in the pace of sales. New home sales likely rose to 675,000 in May.

The trends for consumers are positive as tightening labor markets raise wages and enable spending. Following gains in nonfarm employment and hourly earnings in May, consumer incomes are likely to rise by 0.4 percent. The growth in incomes and a faster pace of reported retail sales will push consumer spending higher by 0.6 percent for May. Finally, the pace of core (PCE) inflation could increase by 0.2 percent, a modest pace in line with core CPI.

The trade deficit for goods is likely to deepen as the economic expansion continues. Strength in the economic expansion generally supports a widening of the deficit as the country increases imports to meet domestic demand. Look for the advance trade deficit in goods to expand to -\$68.5 billion for May.

For further information please contact Emanuel Mahand, Program Director Of DE/NJ/PA, at MAHANDE@nationwide.com, or Bina Kumar, Managing Director - East Region, at kumarb1@nationwide.com.



Nationwide®

Nationwide Retirement Institute Presents Healthcare Workshop

On Thursday, June 14th, Somerset County sponsored a “**Healthcare**” workshop for its employees, presented by **Nationwide Retirement Institute**.

During the workshop, employees gained valuable information and insights about **Healthcare and Medicare** to understand its impact on retirement planning better. The workshop lasted for approximately 45 minutes, and the question and answer session about 25 minutes.

Somerset County employees were excited about the event which was made possible by the partnership of Nationwide and Somerset County’s Finance and Human Resource departments. The county will offer more workshops to employees throughout the year in preparation for Retirement!

8th Annual Night of Baseball & Fireworks

July 26th, 2018

Contact [Loren Wizman](#) for Additional Information

County Government with a Unified Voice!

Suicide Prevention Gains Urgency as Rates Soar

by Mary Ann Barton, Senior Staff Writer for NACo

In Alcona County, Mich., in the state's northeast Lower Peninsula, you'll find 36 miles of Lake Huron coastline, historic sites and golf courses galore. But the rural beauty of the county belies its No. 1 ranking in suicides per capita in the state, with nearly 25 per 100,000, according to the Centers for Disease Control and Prevention (CDC). From 1999 to 2016, the county's suicide rate soared 38.8 percent.

The trend is in keeping with the national suicide rate which is on the rise as well, with a more than 25 percent increase in the same timeframe, according to the CDC.

In the wake of two high-profile suicides earlier this month — fashion designer Kate Spade, 55, on June 5 and three days later, chef-TV personality Anthony Bourdain, 61 — there is more emphasis than ever on suicide prevention.

Higher suicide rates often go hand in hand in counties where unemployment and drug abuse rates are high. Alcona County's unemployment rate in April, 7.3 percent, ranked No. 66 among 83 counties in the state and higher than the national rate of 3.8 percent. The county's opioid prescription rate in 2016 was 118.8 per 100 people, according to the CDC, higher than the national average of 66.5 percent.

People who live in rural areas are often slow to ask for help, said Cathy Meske, executive director of Northeast Michigan Community Mental Health Authority, which serves Alcona County as well as Alpena, Montmorency and Presque Isle counties.

"There's a very strong sense of independence that 'I'll take care of myself,' which is good to a point but when people really do need help they're reluctant to reach out, that's for physical health as well as mental health," said Mary Schalk, program coordinator, for Partners in Prevention, which offers classes and workshops to county residents on how to help loved ones contemplating suicide.

"They're going to be strong, they're going to take care of their own," she said. Although resources are available, residents "don't look because they're going to tough it out.

"The nature of the rural environment is there are fewer people per square mile so there is that isolation," said Meske.

Even though it is a rural area, help is just a phone call away with a hotline set up for anyone who is contemplating suicide, they said. Meske said they are embracing technology including tele-psychiatry at the region's only hospital and plans for offering the myStrength app, which helps people monitor their mental health.

Overall, suicide death rates for rural counties (17 per 100,000 people) are higher than medium/small metropolitan counties (15 per 100,000) and large metropolitan counties (12 per 100,000) from 2001 to 2015, according to the CDC.

The CDC reported that the state with the highest percentage increase in suicides is North Dakota, with a 57.6 percent increase. The state with the lowest percentage increase is Delaware, with a 5.9 percent increase. The suicide rate is highest in the West, with Montana, Alaska and Wyoming recording the highest rates.

In California, there has been a 14.8 percent increase, the third lowest in the country, according to the CDC.

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Suicide Prevention Gains Urgency as Rates Soar *(continued)*

Even though San Diego County's suicide rate is lower than the state and national averages, at 11.6 per 100,000, it was the number one cause of death last year in the county. The high-profile suicides of Spade and Bourdain have brought a renewed spotlight to the issue, said Alfredo Aguirre, director, San Diego County Behavioral Health Services.

"I think one of the things that this has done is it's brought more conversation to the issue of suicide so it's not so stereotyped — people begin to realize it affects people of all income groups, who you think have it all...and yet down deep they're in pain and feeling empty," he said.

San Diego County has been a leader in educating the public about suicide prevention since 2011, when it became the first county in California to develop a suicide prevention plan. The county secured funding from Prop 63, a statewide voter initiative that dedicated funding to suicide prevention efforts.

The county recently unveiled an expanded campaign to prevent suicides, after conducting surveys and speaking with focus groups on the issue. The expansion involves an overall plan for the general public and a more targeted approach to those populations deemed most at-risk.

As part of its expanded suicide prevention campaign, San Diego County is also planning to implement a gun safety education program with gun shop owners to raise awareness of suicide prevention strategies among fire arm owners and their family members.

The San Diego Suicide Prevention Council has taught nearly 15,000 people how to approach someone who might be contemplating suicide through its "Question, Persuade, Refer" training program, while more than 2,000 first responders have been trained in suicide prevention using a special council curriculum.

"Our goal is to create a community where everyone recognizes that they have a role to play in suicide prevention," Aguirre said. "Each of us should learn the warning signs of people considering ending their lives and encourage them to seek professional help."

For counties with smaller budgets, there is still a lot they can do, he said. "I think counties and localities should shamelessly steal from counties that have already done work on this; it doesn't require that many resources to pull together. Interested parties can form an initial steering group that is going to then come together and look at the model, and ask, 'What makes sense for our county?'"

Another strategy, for counties with opioid addiction prevention programs, is to look at how they can add a suicide prevention component into the program, he said. "The bottom line is the common ingredient for people who are overdosing, is the despair."

Although most statistics show that middle-aged men are most prone to suicide, Fairfax County, Va. is seeing an uptick in the number of women reaching out for help, according to the Fairfax-Falls Church Community Services Board. From May 2017 to May 2018, the number of women seeking mental health support rose 66 percent, from 1,830 to 3,060, the board reported.

The number of calls that were serious enough to trigger an emergency response more than tripled from 82 to 252, according to the board. Of the females who spoke to crisis volunteers, 22 percent were "actively suicidal" and 19 percent of males were suicidal, the board said.

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Suicide Prevention Gains Urgency as Rates Soar *(continued)*

Most commonly, callers to PRS CrisisLink focused on feelings of anxiety, loneliness, concern about mental illness, and life stress. Other topics included anger, depression, and relationships.

Through its Fairfax-Falls Church Community Services Board, the county is working to prevent suicides on several fronts:

- By providing two emergency phone numbers as well as an emergency texting number
- Offering mental health first aid courses
- Organizing public regional meetings of its community services boards

Holding an “Out of the Darkness Community Walk.”

For additional information regarding this articles please contact Mary Ann Barton via e-mail at mbarton@naco.org.



The NACo Annual Conference & Exposition is the only meeting that draws a cross section of elected officials and county staff from across the country. Attendees from rural and urban counties, large and small budgets and staff – all come together to shape NACo's federal policy agenda, learn, network and share best practices all aimed to help improve residents' lives and the efficiency of county government.

Somerset County Freeholders Join Integrity Health Officials For Grand Opening of New Health Center - *State-of-the-art facility will provide a turnkey solution to county employees' health care needs*

The Somerset County Board of Chosen Freeholders and officials from Integrity Health, LLC gathered for a June 12 ribbon-cutting ceremony for a new health care facility on East Main Street.



The Somerset County Partnership Health Center (SCPHC) will serve as an on-site health, wellness and care coordination center for employees of Somerset County, the county Park Commission, the county Library System, and the county Vo-Tech School and their dependents and retirees who are covered under the health plan of the Somerset County Health Insurance Commission. It is not open to the public.

“This is a day we have been looking forward to for a long time and we couldn’t be more excited for the impact this facility is going to make on the lives of the people in this county for years to come,” said Somerset County Freeholder Director Patrick Scaglione. “This continues our commitment to tackle the nationwide concern of health care cost. We are committed to controlling the costs of health care, while also bringing quality care to our employees.”

In February of last year, the Somerset County Board of Chosen Freeholders unanimously voted to award the contract to Integrity Health. All services offered at the SCPHC will be provided on a no-copay basis, which will result in hundreds of dollars saved per eligible family per year. The SCPHC will provide primary care physicians, lab services, and a full pharmacy.

“This facility is a first-class innovation in county government. It’s consistent with the Somerset County track record of providing quality government services at good value,” said Somerset County Freeholder Mark Caliguire, who initiated and led the process of the creation of the health and wellness center. “Our goal is to provide quality health care for our employees and to do it as efficiently as possible. This approach accomplishes both goals. I look forward to working together with Integrity Health to making this a model for other government entities to follow.”



Integrity Health offers health plan sponsors and their eligible employees a customized and complete administrative program for healthcare. Integrity Health has been very successful at saving employers and employee’s money by providing easier access to effective care within a patient-centered medical environment. This is done by offering eligible employees multiple primary care services at one location close to where they work and live. This eliminates expensive and unnecessary emergency room charges and provides convenient access to care.

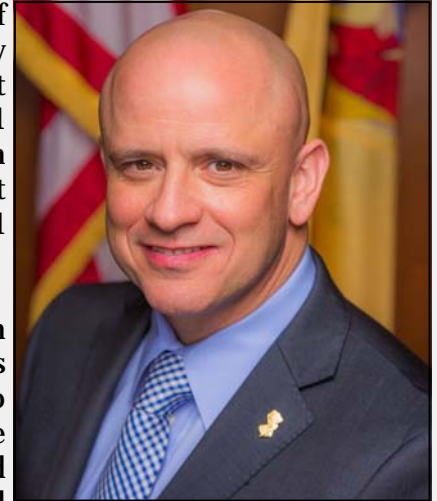
“I am confident that the overwhelming majority of employees will come to trust the first-class health care and coordination they will receive,” said Integrity Health Chairman and CEO Doug Forrester. “The SCPHC has the potential to do great things for a person’s health and wellness and will have the added benefit of saving money both for employees and county taxpayers.”



The center has been seeing patients since May 14, 2018.

FROM THE EXECUTIVE DIRECTOR

Special thanks to FCC Commissioner Michael O'Reilly, Monmouth County Sheriff Shaun Golden, Camden County Freeholder Jonathan Young, and the New Jersey Wireless Association for joining NJAC on June 21st for a press conference that urged State leaders to comply with federal guidelines and restore critical 9-1-1 dollars. Commissioner O'Reilly cautioned that the FCC is moving forward with plans to make the State of New Jersey ineligible for \$115.0 million in federal grant monies unless the State abandons its decade long practice of diverting of 9-1-1 fees.



John G. Donnadio, Esq.

As has been well documented, the State of New Jersey collects annually from consumers approximately \$120.0 million in telecommunication surcharges as 9-1-1 System and Emergency Response Fees (Fees) and deposits these monies into the 9-1-1 System and Emergency Trust Fund Account (Fund). In fact, the State has collected approximately \$1.3 billion in fees since 2006 with only 11% of Fund monies being spent on eligible expenses as recently reported by the Federal Communications Commission (FCC). Moreover, the State has failed to provide any funding for eligible expenses to local 9-1-1 centers operated by counties and municipalities and has instead diverted Fund dollars to cover general operating expenses in various State departments.

Importantly, counties and municipalities across the State handle the majority of 9-1-1 service requests through local "Public Safety Answering Points (PSAP)" and have come to inequitably rely on the collection of local property taxpayer dollars to improve, operate, and maintain 9-1-1 systems. County governments alone spent approximately \$300.0 million over the last five years in capital improvements of which included facility upgrades; and, the purchase or lease of hardware and software such as telephone systems, computer aided dispatch, location mapping technology, voice recording technology, data analytics, and NextGen 9-1-1. Counties also spent an estimated \$100.0 million in 2016 on operating expenses of which included administrative cost for salaries, staff training, ongoing systems maintenance, network security costs, and IT consulting services. On the average, county governments provide some level of 9-1-1 dispatch services for approximately of 73% of the municipalities located within their borders. In addition to restoring critical fund dollars, NJAC and NJWA are making the following recommendations: constitutionally dedicating any new 9-1-1 fees or surcharges imposed by the Legislature and collected by the State to county and municipal 9-1-1 centers; and, adopting the best practices outlined in the "New Jersey 9-1-1 Consolidation Study" published in 2006, which in part, calls for reducing the number of local 9-1-1 centers to streamline operations and save taxpayer dollars.

Please note that both Governor Murphy's proposed Budget and the Legislature's spending plan contemplate a \$0.90 surcharge on the purchase of prepaid wireless telephone service at the point of sale, and dedicates *"receipts in excess of the amount anticipated Telephone Assessment fees charged at the point of sale for prepaid wireless services, are appropriated to the Office of Emergency Telecommunication Services, subject to the approval of the Director of the Division of Budget and Accounting, for Next Generation 9-1-1 Transition Grants. Grants to units of local governments for equipment upgrades and consolidation of public safety answering points shall be determined in accordance with grant criteria to be jointly developed by the Statewide Public Safety Communications and the Department of the Treasury"*. Although not specifically itemized in the budget, we believe this new source of revenue will generate between \$12.0 - \$15.0 million per year as the Budget projects response fee charge receipts of \$135.0 million, which equals \$12.0 million to \$15.0 million more than what the State typically collects. As such, the language appears to make grant funding available to local governments only if and after the fees collected exceed \$12.0 - \$15.0 million.

WHAT'S HAPPENING IN YOUR COUNTY?

| SUN | MON | TUES | WED | THURS | FRI | SAT |
|---|--|--|--|---|--|--|
| <p><u>JULY</u> 1</p> | 2 | <p>3 Cumberland County Fair 7/3-7/8 Fairgrounds Millville Cumberland County</p> | <p>4 </p> | <p>5 State Fair 6:00 p.m.– 12:00 a.m. MetLife Stadium Meadowlands East Rutherford Bergen County</p> | <p>6 The Emoji Movie 7:00 p.m. Amphitheater Washington Twp. Gloucester County</p> | <p>7  7:30 p.m. Pilesgrove Salem County</p> |
| <p>8 Crafts & Fine Arts Festival 12:00 p.m.-5:00 p.m. Downtown Haddonfield Camden County</p> | 9 | 10 | <p>11 Ocean County Fair 7/11– 7/15 Fairgrounds Robert J. Miller Air Park Berkley Township Ocean County</p> | <p>12 Hunterdon Harmonizers 7:00 p.m. Deerpath Park Flemington Hunterdon County</p> | <p>13 L.E.A.D. State Fair Noon - 11:00 p.m. Mercer County Park Festival Grounds Princeton Junction Mercer County</p> | <p>14 Surf & Turf Festival 11:30 a.m. - 5:00 p.m. Monmouth Park Racetrack Oceanport Monmouth County</p> |
| <p>15 Celtic Weekend 10:00 a.m.-4:30 p.m. Cold Spring Village Cape May Cape May County</p> | 16 | <p>17 Burlington County Farm Fair 7/17-7/21 Fairgrounds Columbus Burlington County</p> | <p>18 5 Against 1 (Tribute to Pearl Jam) 7:30 p.m. Echo Lake Park Mountainside Union County</p> | <p>19 Indiana Jones & The Temple of Doom 8:00 p.m. Day Mansion Wayne Passaic County</p> | <p>20 Open Game Show Fairgrounds Woodstown Salem County</p> | <p>21 Morris County Fair 7/19-7/22 Chubb Park Chester Morris County</p> |
| <p>22 Annual Garden State Cat Club Expo 7/21-7/22 NJ Convention & Expo Center Edison Middlesex County</p> | <p>23 NYSCC Golf Outing 11:00 a.m.-10:00 p.m. Crystal Springs Resort Hamburg Sussex County</p> | 24 | <p>25 Winard Harper & Jeli Posse 7:00 p.m.-9:00 p.m. Lincoln Park Jersey City Hudson County</p> | <p>26 Beachfest Demi Lovato The Beach Atlantic City Atlantic County</p> | <p>27 Jazz Under the Stars 7:30 p.m. Brookdale Park Bloomfield Essex County</p> | <p>28 Warren County Farmers' Fair 7/28-8/4 North Gate Phillipsburgh Warren County</p> |
| 29 | 30 | 31 | | | | |