

NJAC COUNTY BIZ

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New Jersey Association of Counties

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Lifting Volunteer Spirit a Valuable Cause

by Cheryl Makin, Staff Writer for mycentraljersey.com

Volunteer firefighters and rescue squad members serve a vital purpose in their communities. They save lives, which is paramount. But they also do it at modest cost, far below the investment that would be needed for paid units.

There are nearly 600 volunteer fire departments across the state, compared to just 50 manned entirely by career professionals. Statewide, volunteers outnumber the career firefighters by more than 4-to-1.

New Jersey, in other words, is highly dependent on its public safety volunteers. But their numbers are dwindling, for reasons easy to understand but hard to solve. Economic challenges and a growth in two-income families put the squeeze on available volunteer hours even for those willing to serve. State training requirements have grown tougher — a well-intentioned effort that has also made it harder to recruit and retain volunteers. A decline in overall civic responsibility may have chipped away at the enthusiasm for volunteering as well. The primary impact to date has been to force many communities toward incorporating paid units to help compensate for coverage gaps. That comes with added costs even while maintaining volunteer units.

If the trend continues and worsens, however, the consequences will be far greater. Towns may have to consider creating fully paid units, a major expense that would inevitably cause other services to be sacrificed. Statewide, the costs of a large-scale shift to paid units would be astronomical.

Middlesex County Freeholder H. James Polos wants to stop that, and has launched a county-wide effort to shine a spotlight on the problem and to bring more volunteers into the fold. But he's not alone. Assemblyman John Wisniewski and Assemblywoman Nancy Pinkin, both from Middlesex County, have co-sponsored a resolution calling for a special state task force to develop plans to boost emergency-services volunteerism. We urge lawmakers to approve that study and not to ignore or downplay the scope of this problem.

Polos' has dubbed the Year of the Volunteer in 2015, an initiative he plans to extend into next year. On September 27, Middlesex County held an appreciation day for all of its volunteer firefighters and EMS members and their families at the county fire academy in Sayreville between 1 p.m. and 4 p.m., an event also designed to encourage the public to visit and sign up for duty in their towns. Polos is also working on a "Volunteer Blitz" weekend recruitment effort, reaching out to the public in a variety of ways.

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Get to know your County Official.....

How many years have you served as Burlington County Freeholder?

I am currently serving my fourth year on the Freeholder Board. This year has been my first as Director.

What was the first public position you held?

I first got involved in my community and ultimately had the great honor of being elected to my local town council in Medford Township.

Why did you choose to run for Freeholder?

I chose to run for Freeholder to make it easier for our residents to pay their bills by cutting taxes and making Burlington County more affordable. This great county has a long history of finding innovative ways to do more with less so that we can cut the size of government and keep our taxes low while at the same time providing first rate services for our seniors, young people, veterans, and working families.

What had been the most difficult decision you have had to make while serving as Burlington County Freeholder?

As freeholders we have to make difficult decisions more often than we'd like, especially when it comes to budgets and how to best provide important services to our residents. I first joined the Board in 2010 as our County, like the rest of the nation, was still struggling with the significant impact of the economic collapse. Facing serious budgetary obstacles, we had to find a way to do more with less; shrinking the size of government to keeping property taxes low while at the same time maintaining high quality services for our residents.

What would our readers be most surprised to learn about you?

I regularly play the piano and organ at my church.

Who is your role model?

There are many people whom I admire, mostly for their qualities of service to others and leadership. Benjamin Franklin and President Abraham Lincoln stand out as role models in my mind.

What do you love about Burlington County?

Having been born and raised in Delran, I had the once in the lifetime opportunity of growing up here in Burlington County. As the largest County in the State of New Jersey, Burlington County has always had one goal in mind: *to better serve our residents*; and we are doing just that! We are a statewide leader in Open Space and Farmland Preservation. Through our innovative new Workforce Development Initiative, we are providing our future business leaders with the tools they need in order to find work and be successful. These are just a few of the ways that our County continues to be at the forefront of innovation. That is why I love Burlington County.



Mary Ann O'Brien
Freeholder Director



Lifting Volunteer Spirit a Valuable Cause *(continued)*

We hope to contribute to the cause with an extended series of stories over the next year that will highlight volunteer heroes throughout the region. There are great stories to be told out there, of long service and bold rescues, of family legacies of volunteerism, of life lessons learned through civic dedication and helping fellow citizens. Perhaps some of these tales will encourage others to get involved, or at least deepen their appreciation for the services volunteers provide.



H. James Polos
Middlesex County Freeholder

It's a hard road ahead, in Middlesex County and beyond. Polos, a long-time volunteer himself, talks with enthusiasm about the potential for success, but he's also bucking broad and complex societal influences. Throwing more money at the problem, through stipends or LOSAP (Length of Service Award Program) funds or tuition credits can help to a degree as incentive, but most communities don't have the resources to start pouring significantly more funding into what are supposed to be volunteer units.

Some towns have found that the simplest of amenities — video games in a firehouse, for instance — can help attract and keep young people. Maybe, in some cases, it takes little more than an occasional reminder to volunteers of how valued they really are that can make a world of difference.

Individual experiences from community to community can vary widely. Some EMS and fire units still have to turn people away because their numbers are so large. That, however, is by far the exception; other towns find themselves in a perpetual struggle to keep enough volunteers in the rotation. What's the difference? Luck of the draw? Greater community spirit in one town over another? Leadership? Incentive plans? Does the diversity of a community matter, pro or con?

A state task force could help answer some of those questions, and map out a path forward. Polos' ideas shouldn't stop at Middlesex County's borders. The public needs to better understand the stakes, quickly.

For more information on this article, please reach out to Cheryl Makin at cmakin@gannettnj.com or Michele Doughty, Middlesex County Office of Communications, at (732) 745-7306 or michele.doughty@co.middlesex.nj.us

BECOME A MEMBER

OF THE

NEW JERSEY ASSOCIATION OF COUNTIES

Learn about the benefits of being a part of NJAC and how you can join.

Contact Loren Wizman—Business Development Director

at

(609) 394-3467 or loren@njac.org

NJAC SUMMIT ON BAIL REFORM & PRISONER RE-ENTRY

December 18, 2015

9:30 a.m. - 1:30 p.m.

Trenton Country Club - West Trenton, NJ

DON'T MISS THIS EVENT!

This is a unique opportunity to hear State, county, and other industry experts discuss the New Jersey's bail law system and successful prisoner re-entry initiatives; and network with county, state, and business leaders.

Honorable Stuart Rabner, Chief Justice of the New Jersey Supreme Court, has been invited to be the keynote speaker.

Kevin McArdle of NJ 101.5 FM radio will moderate both panel discussions.

Get your company noticed

by being a corporate host or by hosting the luncheon or breakfast.

Table Top Exhibit Displays are available

but limited so sign up to feature your company.

Visit njac.org for details about registration, table top exhibit displays, and event hosting opportunities.

You may also reach out to Loren Wizman, NJAC Business Development Director, for more details at (609) 394-3467 or loren@njac.org.

Building Up

submitted by First Command Financial Services, Inc.

What is the Right Amount of Life Insurance?

September was noted as Life Insurance Awareness Month — a month devoted to educating the public about the importance of acquiring adequate life insurance coverage to help protect their family's long-term financial security. Most people know they need life insurance, but many fail to take the time to calculate their actual needs.

People rely on rules of thumb and one-size-fits-all formulas to determine how much life insurance is appropriate. A frequently cited shortcut suggests purchasing coverage equal to 5 to 7 times one's income. Though this may be a better approach than not purchasing life insurance at all, it fails to take into account the unique circumstances and needs of every family.

A better approach is to conduct a thorough "survivor needs analysis" in order to determine exactly what debts survivors would need to pay off and exactly what assets or income they would require to meet their needs in the event of a family member's death. The objective of such an analysis is to identify all significant needs and assign a dollar value to each. At that point, a comprehensive "risk management" plan that delivers the right amount of dollars at the right times to the survivors can be prepared.

If you haven't ever done this analysis, or haven't done it in a while, it's an important task to cross off your financial to-do list. Keep in mind that people's insurance needs typically change as they move through different life stages.

Life insurance plays a critical role in providing the sense of security that is at the heart of every comprehensive financial plan. If it's been a while since you met with your First Command Financial Advisor, take some time in September to review your individual life insurance and make sure your coverage matches your family's current needs.

This article is reprinted from the Fall 2015 issue of "Journey," the online magazine for clients of First Command Financial Services, Inc., at:

<http://www.fcjourney.com/what-right-amount-life-insurance>.



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Going Into the Fall Running Season

by Stuart Schwerner, ATC - Administrative Director for JAG Physical Therapy

Plantar Fasciitis Prevention and Treatment

Now that the fall season is upon us, the temperatures are prime for outdoor running. Some of us train for 5K's, 10K's, marathons, and triathlons. Some of us just like to run 5-10 miles per week to keep up our fitness. Whatever your goal may be, it is important to be aware of a very common injury in runners called plantar fasciitis.

This diagnosis sounds much worse than it actually is, but the great thing about plantar fasciitis is that it's preventable. The plantar fascia is the thick connective tissue which supports the arch on the bottom (plantar side) of the foot. It runs from the calcaneus (heel bone) forward to the head of the metatarsal bones (the bone between each). The often painful condition, plantar fasciitis, is an inflammatory condition of the plantar fascia.



There are three main reasons that a runner may have plantar fasciitis. The first is muscle tightness in your legs, specifically your calf muscles. Almost every patient that comes to our clinic with this condition has very tight calves. However, muscles above the knee can also contribute to foot problems such as hamstring or hip flexor tightness. The second reason is poor footwear. It's a very good idea to go to your local running store and have them evaluate your foot structure and how your foot strikes the ground when running. At that point, they will recommend the correct running sneaker for you to prevent injury. The third most common way runners get plantar fasciitis is overtraining. Runners love to run, they get in that zone and do their best to attain the goal they set for themselves.

As a physical therapist who specializes in sports medicine, I strongly recommend some cross training which can include swimming, biking, aqua-jogging, or elliptical. This will keep some impact off of your lower body a few times per week, hence reducing stress on the plantar fascia as well.

If your plantar fascia is hurting before you were able to read the previous paragraph, I apologize. But thankfully, at JAG Physical Therapy we are excellent at treating people who already have plantar fasciitis. If the condition is acute, modalities such as electric stimulation and ice can help to reduce inflammation. I often recommend patients to take a full water bottle, freeze it, then roll it under your foot for 5-10 minutes, three times per day, which provides ice and friction simultaneously. Stretching your calf is essential, whether you do the standing wall stretch or, even better, purchasing a ProStretch to have at your own house will help long term prevention of re-injury. As mentioned previously, hamstring and hip flexor flexibility is important, as well as maintaining excellent strength in your gluts, quads, and ankle musculature. At JAG Physical Therapy, we pride ourselves in our hands on treatment for every patient. For plantar fasciitis, a deep tissue massage to the calf muscle is done along with a myofascial release to the plantar fascia to reduce any tissue tension.

In summary, you have to look at the entire lower body, not just the foot when treating plantar fasciitis. Often, a dysfunction in your hips or knees can lead to problem with your foot such as plantar fasciitis. Our body runs as a whole kinetic chain, not as individual body parts. Try to follow my steps for prevention so you can enjoy a smooth, efficient, and productive running season this fall.

For further information, please contact Stuart Schwerner at (973) 669-0078 or by email at sschwerner@jagpt.com. Visit www.jagpt.com to find a facility near you.

**GETTING YOU BACK IN
THE GAME OF LIFE!**

JAG
PHYSICAL THERAPY

Bruno to Lead National College of Probate Judges

submitted by the Somerset County Office of Public Information

Somerset County Surrogate Frank G. Bruno will be sworn in as president of the National College of Probate Judges (NCPJ) at a November 11, 2015 ceremony in Washington, D.C.

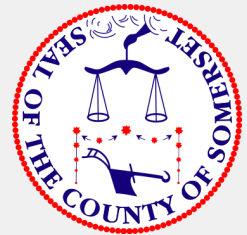


Frank G. Bruno
Surrogate

“It is an honor to be recognized by my peers from such a prestigious organization,” he said.

Bruno has served as Surrogate in the Somerset County Surrogate’s Court since January 2001. A United States Navy veteran, he retired in 2000 after 35 years with Union Carbide Corporation in Piscataway. He served on the Bound Brook Borough Council from 1992 to 2000 and as Council President from 1994 to 1998.

NCPJ is the leading educational organization of its kind regarding the rules of probate law throughout the United States. The college provides a wide range of educational sessions regarding sensitive issues affecting minors, the elderly and adults with intellectual disabilities, and also provides guidance in estates and trusts.



NCPJ works closely with the American Bar Association on Law and Aging, the National Guardianship Network, the American College of Trust and Estate Counsel, and similar organizations.

MONOC Awarded EMS 911 Contract for the City of Passaic

By Scott Matin, Vice President of MONOC Mobile Health Services

As of October 1, 2015, MONOC assumed the EMS Basic Life Support (BLS) operations for the City of Passaic. They are now providing two 24/7 ambulances as well as one 12 hour ambulance during peak hours. Each ambulance is staffed with two New Jersey Certified Emergency Medical Technicians. The contract will run from October 1, 2015 through September 30, 2016 with the possibility of two one year extensions. While this is the first time MONOC is providing BLS ambulances to the City of Passaic, MONOC has provided the City Advanced Life Support Paramedic services since 2005.



Jeff Behm
COO & SVP
MONOC

Jeff Behm, MONOC’s Chief Operating Officer and Senior Vice President said, “MONOC is pleased that the City of Passaic has chosen us as their EMS provider. We look forward to providing world class services to every resident and visitor.”

MONOC Mobile Health Services is a non-profit hospital cooperative consisting of 15 acute care hospitals located throughout New Jersey. Formed in 1978 MONOC’s mission is to improve healthcare and reduce costs. MONOC employs over 700 employees and operates a fleet of over 100 ambulances. Together this shared services consortium acts as a healthcare cooperative for these acute care hospitals and over 2.8 million residents that they serve living in more than 1,800 square miles of the Garden State.



Is a Long Overdue TANF Reauthorization on the Horizon?

by Hadi Sedigh, Associate Legislative Director for NACo



During the Great Depression, the Aid to Families with Dependent Children (AFDC) program was created by the federal government to help lift families with children out of poverty.

AFDC, which was established as part of the New Deal and came to be commonly known as the national “welfare” program, lasted for more than half a century, until criticisms of the program — specifically suggestions that it incentivized having children out of wedlock — led the Clinton Administration to undertake welfare reform and replace AFDC with a new program.

Since 1996, when the Temporary Assistance for Needy Families (TANF) program was established to replace AFDC, the federal government has sent a combined \$16.5 billion per year in TANF funding to states, which use the funds to operate their own TANF programs.

Under the 1996 authorizing law, the Personal Responsibility and Work Opportunity Reconciliation Act, states can use these funds to meet one or more of four goals:

- providing assistance to needy families so that children may be cared for in their own homes or in the homes of relatives
- ending the dependence of needy parents on government benefits by promoting job preparation, work and marriage
- preventing and reducing the incidence of out-of-wedlock pregnancies, and
- encouraging the formation and maintenance of two-parent families.

In eight states — California, Colorado, Minnesota, **New Jersey**, New York, North Carolina, North Dakota and Ohio — TANF programs are county-administered. Generally, this means that **county employees deliver TANF services in county-run local offices; county governments contribute funding for TANF; and county elected officials have a role in reviewing the local TANF budget, policy, or both.**

Even though county involvement in state TANF programs is limited to a small number, the same highly populated states account for one half of the national TANF caseload, so half of all TANF recipients are served by county-administered programs.

In July of this year, the House Ways and Means Committee released a discussion draft of TANF reauthorization legislation. The program was last reauthorized in 2005, and since then has been extended through a series of continuing resolutions and short-term extensions.

Reauthorization of the program is considered important because it provides lawmakers an opportunity to reassess TANF and attempt to remedy some of the issues that states and counties have faced in administering the program.

NACo’s resolution on TANF reauthorization, approved at its 2015 Annual Conference, provides insight into some of the issues that states and counties have faced in administering the program. The resolution calls for Congress to allow “more state flexibility in TANF program design, such as allowing higher education to count as work.”

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Long Overdue TANF Reauthorization *(continued)*

Currently, states must require TANF recipients to engage in work activities — such as subsidized or unsubsidized employment or on-the-job training — and must meet an overall “Work Participation Rate” put forth under the federal TANF law.

To meet this rate, a state must demonstrate that half of the families receiving TANF assistance are engaged in work activities for at least 30 hours a week (requirements differ for single parents with young children and for two-parent families). States that do not meet the Work Participation Rate face fiscal penalties.

As the language from NACo’s resolution suggests, the federal TANF law currently limits the types of activities that states can count towards the Work Participation Rate, creating a “one-size-fits all” approach that prevents states from carrying out their programs in ways that best serve their low income populations.

The discussion draft released by the House Ways and Means Committee would make changes to the federal TANF law that would grant states more flexibility in meeting the Work Participation Rate. For example, the discussion draft would allow states to receive partial credit towards the Work Participation Rate for individuals participating in work activities for half of the required hours, and would expand the types of activities that would count as “job search.”

Another issue raised by NACo’s resolution on TANF is the program’s funding level, which has remained at \$16.5 billion since 1996. Adjusted for inflation, the actual value of the program has decreased by roughly one-third since it was established. It should come as no surprise then that the effectiveness of the program in assisting families in poverty has also decreased.

According to the Center on Budget and Policy Priorities, TANF served 68 families in 1996 for every 100 families in poverty. In 2013, 26 out of 100 families in poverty received assistance from TANF.

In its resolution, NACo urged Congress to “ensure that reauthorization includes the provision that the TANF block grant is increased annually in an amount commensurate with the rate of inflation.” The House Ways and Means Committee’s discussion draft does not feature such an increase.

Although the release of a discussion draft is a positive step towards a needed reauthorization of TANF, there remains much work to be done — in both chambers — before the program is actually reauthorized.

At this juncture, the prospects of a reauthorization being signed into law in the 114th Congress are — as with most other matters in Washington — uncertain.



Nationwide Economics

Weekly Economic Review & Outlook for October 5, 2015

by Michael Groom, Financial Markets Economist of Nationwide Mutual Insurance Company and
Ben Ayers, Staff Economist of Nationwide Mutual Insurance Company

Weekly Review

A weak September employment report sent U.S. stocks tumbling on Friday before retracing all of the decline in the afternoon to end the week in the black. Bond yields ended the week lower, signaling that market sentiment is shifting to lower for longer as rhetoric heats up for a rate hike from the Fed.

The labor market expanded by 142,000 in September while the August and July numbers were revised lower by an aggregate 59,000, according to the Bureau of Labor Statistics. The breadth of job growth was slightly disappointing, with goods-producing and manufacturing sectors declining for a second consecutive month. Wage inflation remained muted, increasing just 2.2 percent year-over-year maintaining its stubbornly slow rate of growth. It wasn't all bad though, as the pace of the slowdown actually ebbed somewhat and some cyclical sectors, such as business services, information, and leisure booked increases on a month-over-month basis.

Monthly shortfalls and even consecutive disappointments happen with regularity however, many times during a backdrop of strong growth. Moreover, data dating back to the early 1990s suggests that the past 18 recessions have all been preceded by a tightening in monetary policy from the Federal Reserve.

While the September employment figure from the Bureau of Labor Statistics (BLS) was disappointing, the U.S. economy continues apace. Claims for unemployment benefits remain at decadal lows, low inflation should keep the Fed at bay, and consumer spending, which accounts for roughly 70 percent of the GDP, has been robust. A derailment of the economic recovery is highly unlikely, but it may serve as kindling for increased volatility, especially as uncertainty remains in the picture for U.S. interest rates and international developments.

Weekly Outlook

There are only a couple of economic releases scheduled this week, including the ISM nonmanufacturing index from September and international trade from August.

With the manufacturing sector weakening this year, the service sector has assumed the lead role for the economy, driving job growth and production activity. Service sector employment growth slowed modestly in the September jobs report, indicating that the ISM nonmanufacturing index is likely to edge down to 58.2 for the month - a level still suggesting moderate expansion for services.

As exports continue to weaken amid slower global economic growth and the rising U.S. dollar (raising the relative cost of U.S. goods), the average monthly U.S. trade deficit this year is the highest since 2012. We expect the deficit to contract slightly in August to \$40.1 billion - a little below the year average.

The higher U.S. dollar also continues to place downward pressure on import prices - the import price index has declined a sharp 11.4 percent over the past year. For September, the import price index should fall by an additional 0.7 percent.

For further information please contact Emanuel Mahand, Program Director of New Jersey, at MAHANDE@nationwide.com, or Bina Kumar, Managing Director - East Region, at kumarb1@nationwide.com.



NJPA Fall Conference Awardees

By Christine Gurriere, Communications Manager for the New Jersey Psychological Association

Sayreville Superintendent and Senator Weinberg to be honored

The superintendent of Sayreville, Dr. Richard Labbe, will be awarded the *Citizen of the Year Award* and Senator Loretta Weinberg will be awarded *Legislator of the Year Award* at the New Jersey Psychological Association's (NJPA) Fall Conference to be held at the Woodbridge Hotel in Metropark of Iselin, NJ on Saturday, October 24, 2015. The NJPA *Citizen of the Year Award* is in recognition of a non-psychologist who has made significant contributions to the ideals of mental health or social welfare. The NJPA *Legislator of the Year Award* honors a legislator who has sponsored or championed legislation that directly benefits the public and mental health providers.



Dr. Richard Labbe
Superintendent
Sayreville

Dr. Richard Labbe, Superintendent of the Sayreville, New Jersey public schools will receive the *Citizen of the Year Award* in recognition of his exceptional and courageous response to the allegations of bullying, hazing, and sexual assaults by members of the Sayreville High School football team that occurred in September 2014. While similar scandals have been shrouded in denial and over-ups to protect sacred coaches and athletes, Dr. Labbe acted swiftly and chose to be transparent, making decisions that put the protection and safety of the victims first despite protests from football players, parents, and the community.

Senator Loretta Weinberg will receive the *Legislator of the Year Award* in recognition of her more than three decades of outstanding public service and legislative efforts that demonstrate her dedication to the preservation of the family, help improve the physical and mental health of children and military veterans, advance services for children

with autism, and increase resources for mental health access. Senator Weinberg helped shape and sponsor many important healthcare bills, including the NJ Anti-Bullying Bill of Rights Act that was signed into law in 2011 and the Pejorative Mental Health Language Bill signed into law in 2013 that deletes references to archaic language used in State statutes when referring to persons with developmental, cognitive, or psychiatric disabilities.



Loretta Weinberg
Senator
NJ District 37

The New Jersey Psychological Association (NJPA) is recognized as one of the strongest state psychological associations in the country. NJPA is an indispensable network of resources for the public and media, a staunch advocate for psychologists in the State, and an influential presence helping shape mental health policies in New Jersey. Visit us at www.PsychologyNJ.org to locate a psychologist or to find the most current news, articles, and events that may be of interest to you. Follow us on Twitter at [njpsychassn](https://twitter.com/njpsychassn), like us on [Facebook](https://www.facebook.com/njpsychassn), connect with us on [LinkedIn](https://www.linkedin.com/company/njpsychassn), and subscribe to our quarterly newsletter.

For more information, contact Keira Boertzel-Smith, JD - Executive Director, or Christine Gurriere, Communications Manager at (973) 243-9800.



NEW JERSEY
PSYCHOLOGICAL ASSOCIATION

Schools, Connectivity, and Fiber

Today's world is highly digital and reliant on internet connections. Businesses would not run as efficiently without it and world economies would not thrive in the global market place without it. So how is it that we still believe our children will be able to learn and succeed without it? Our children are trying to prepare themselves for the world of tomorrow on speeds and connections of the past. In comparison to other developed countries we do not even rank in the top 10 for math, reading, science, or technological readiness. According to the EducationSuperHighway, 40 million students are being left behind and 63% of schools do not have the bandwidth they need. In order to catch up and give our children the education they deserve, we need to leverage technology.

Many people will argue that digitalizing learning will hurt students in the way they learn and interact. However, digital learning actually helps to personalize each student's experience making it easier for them to succeed and when students are succeeding they feel more confident in other areas like socialization. It also allows for ease in communication between students, teachers, and parents. Digital learning increases the opportunity to learn as students are not bound by their books.

How do we digitalize learning? Through fiber optics. Why fiber? Fiber is the only technology with the capabilities to expand as we grow. It can be increased to meet the connectivity needs of the future beyond what we can imagine and that capacity is only improving. According to EducationSuperHighway, "...98% of school districts will need fiber networks to meet 2018 connectivity goals." The goal now is to get schools ahead of that curve and to make sure we do not increase the connectivity gap any more than we already have. We want to have these conversations now and give schools and towns the tools they need to be able to install and operate their own fiber optic networks. By doing so, we are empowering our students, teachers, and community.

Millennium Communications Group, Inc. is at the forefront of the fiber optic world. We have been named of the top 100 Fiber-To-The-Home Providers 3 years in a row by Broadband Communities Magazine. We have built over 80 private fiber networks for schools, businesses, and communities with no plans of slowing down. What makes us extremely unique is our ability to plan, design, construct, install, and manage all aspects of your fiber network. We not only hang the fiber, but can install all the products on the end of that fiber - i.e., IT, storage, security and manage it for you. If you are interested in learning more, then please contact us at info@millenniuminc.com.



Source: "[EducationSuperHighway](#)" - Wednesday, October 9, 2015

**Do you have educational or informational
articles you would like published in
NJAC COUNTY BIZ?**

**Contact Loren Wizman
Director of Business Development
at
(609) 394-3467 or loren@njac.org.**

TechXtend SLED Emerging Technology Summit

Thursday - October 22, 2015 at 8am - 12pm

Attend this event to learn about the cost-effective solutions our strategic partners offer for solving your technology issues.

TechXtend understands the public sector's constant challenge to deliver services utilizing the latest technologies while at the same time recognizing budgetary constraints adopted to ease the burden on the taxpayers. We can solve a number of challenges in the areas of: virtualization; storage and infrastructure management; security; data management; and more.

Join us for this emerging technology summit and find out how by leveraging our strategic partners in each of these specific areas we can help you become more efficient — leading to greater productivity and cost savings in all areas of the technology expenditure.

Our strategic partners include:

- **Tintri's** team consists of technology luminaries with deep roots in storage and virtualization. Tintri storage was designed from the bottom up specifically — and only — to manage virtualized application workloads. Our award-winning, smart storage sees, learns, and easily adapts — enabling IT to focus on virtualized applications instead of managing storage infrastructure. www.tintri.com
- **Centrify** provides Unified Identity Services across data center, cloud and mobile environments that results in single sign-on (SSO) for users and a simplified identity infrastructure for IT. Our integrated identity management software and cloud-based Identity-as-a-Service (IDaaS) solutions reduce costs and increase business agility and security by leveraging an organization's existing identity infrastructure to enable single sign-on, role-based access control, privileged identity management, auditing and compliance. www.centrify.com

- **Extreme Networks** is a software and service led solutions company that provides advanced networking technology and platforms to solve today's tough networking challenges and deliver on business needs by improving employee and customer experience, reducing operational expenses and driving IT efficiency. Extreme Networks integrated solutions address the entire end to end wired and wireless network. www.extremenetworks.com

- **CloudStrategies** helps clients Discover, Adopt, and Manage great cloud solutions. As Microsoft's first "Born on the Cloud" online services partner in the world, CloudStrategies has helped over 400 clients make the transition to the cloud. <http://cloudstrategies.net/>

- **Veeam®** enables the Always-On Business™ by providing solutions that deliver Availability for the ModernData Center™, which provides recovery time and point objectives (RTPO™) of less than 15 minutes for the majority of applications and data. www.veeam.com

- **Sophos** helps customers protect their businesses and meet compliance needs. And all of their customers benefit from the expertise of their threat analysts located around the world. Their research is at the heart of everything they do. They quickly find the latest threats and update protection for our customers automatically. Plus, their support engineers are experts on all of their products, and they're available whenever you need them. www.sophos.com

Date: Thursday Oct. 22, 2015

Time: 8:00AM - 12:00PM EDT

Location:

DoubleTree
700 Hope Road
Eatontown, NJ 07724
732-544-9300

Agenda:

8:00AM - 9:00AM: Registration, Breakfast & Networking

9:00AM - 11:00AM:
Technology Presentations

11:00AM - 12:00PM:
Q&A, Networking

REGISTER:

techxtend.com/SLEDtech

Questions about this event?

Kevin Askew

Senior Director of Sales

kevin.askew@techxtend.com - x7246

- **ExaGrid** is the only company that implemented deduplication in a way that fixed all the challenges of backup storage. Unique landing zone and scale out architecture provides the fastest backup — resulting in the shortest fixed backup window, the fastest local restores, fastest offsite tape copies and instant VM recoveries while permanently fixing the backup window length, all with a reduced cost upfront and over time. www.exagrid.com

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SAVE THE DATE FOR UPCOMING EVENTS

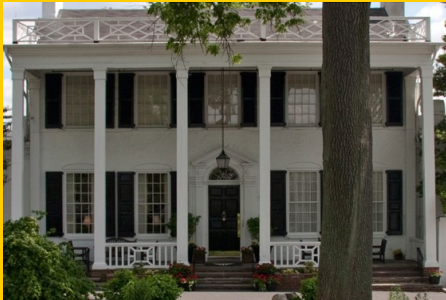


NJ COUNTY ADMINISTRATORS' CERTIFICATE PROGRAM

Friday - October 23 & Friday - October 30
8:30 a.m.

Rutgers University Center for Government Services

303 George Street - 6th Floor
New Brunswick



NJAC YEAR END SUMMIT

Friday - December 18, 2015
9:00 a.m.

Trenton Country Club

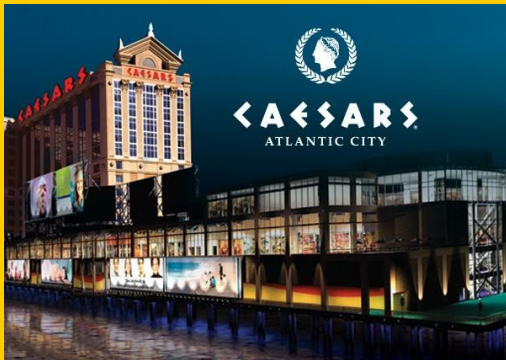
201 Sullivan Way
West Trenton



NJAC SWEARING-IN CEREMONY OF THE 2016 EXECUTIVE COMMITTEE

Friday - January 29, 2016
9:00 a.m. - Reorganization Meeting
11:00 a.m. - Ceremony

State House
Trenton



NJAC CELEBRATION OF COUNTY GOVERNMENT

Wednesday - May 18 through Friday - May 20, 2016

Caesars

2100 Pacific Avenue
Atlantic City

Atlantic City Electric Holds Electrical Safety Demonstration

By Frank Tedesco, Media Relations Manager for Atlantic City Electric

Atlantic City Electric personnel provided a series of interactive electrical safety demonstrations using the company's safety trailer October 7 for about 600 students grades two to eight with the Mullica Township School District. The educational event provided an opportunity for children to learn important electrical safety information and the potential dangers associated with electrical wires and equipment.



"Our linemen do a tremendous job operating the safety trailer that is used throughout the year to educate community members on electrical safety," said Vince Maione, Atlantic City Electric region president. "We are extremely pleased to have performed the safety trailer demonstration for hundreds of Mullica Township students with the hope that these lessons learned will be shared with their siblings, family members and friends."

The event was held in conjunction with Mullica Township's Elwood Volunteer Fire Company Station # 160.

Members of the fire company educated students on fire safety.

National Fire Prevention Week 2015 was October 4 through 10.



The Atlantic City Electric Safety Trailer is used throughout the community to educate students, first responders, emergency personnel, among other groups on electrical safety, the dangers associated with working on or around high voltage wires and what can happen if there is contact with an electrical wire without wearing the proper personal protective equipment. The safety trailer includes power lines, poles, transformers, lights as well as metering and other safety equipment.

For more information about Atlantic City Electric, visit www.atlanticcityelectric.com. Follow us on Facebook at www.facebook.com/atlanticcityelectric and on Twitter at www.twitter.com/aceleconnect. Our mobile app is available at www.atlanticcityelectric.com/mobileapp.

Photo Caption 1: Atlantic City Electric lineman Jim Donovan demonstrates what can result if a ladder comes in contact with electrical wires. Atlantic City Electric personnel provided a series of educational interactive electrical safety demonstrations using the company's safety trailer October 7 for about 600 hundreds students grades two to eight with the Mullica Township School District.



Photo Caption 2: Atlantic City Electric lineman R.J. Barner places gloves worn by lineman on a student with the Mullica Township School District October 7. Atlantic City Electric personnel performed an interactive electrical safety presentation using the company's safety trailer that provided an opportunity for about 600 students to learn important electrical safety information and the potential dangers associated with electrical wires and equipment.

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Electrical Safety Demonstration *(continued)*

Photo Caption 3: Atlantic City Electric linemen show what can happen if improper gloves come in contact with electrical wires. Atlantic City Electric provided an electrical safety demonstration for about 600 Mullica Township School District students October 7 using the company's safety trailer. The Atlantic City Electric Safety Trailer is used throughout the community to educate students, first responders, emergency personnel, among other groups on electrical safety.



For more information, please contact Frank Tedesco via email Frank.Tedesco@pepcoholdings.com.

New Jersey: Are You Ready for Open Data?

By Jennifer Dowd, Marketing Manager of Government and Education for Kronos

It seems everywhere you look now, another government entity is adopting open data into their best practices. For New Jersey, this has hit home. Back in February, leaders gathered together for a thought forum, organized by [Public Technology Institute](#), on the importance of open data in New Jersey. This included representation of county government. According to the [report](#), several challenges were discussed to address a culture change such as this:

- **Governance:** How the structure of New Jersey government affects government activities and the behavior of agencies throughout the state and local government?
- **Resources:** What levels of time, attention, and money are available and necessary in order to open data?
- **Understanding:** Is there agreement on what open government data is and the responsibility of government to provide it?
- **Data:** How it is managed, presented, curated, and used? How is quality assured?
- **Records and Data:** The Open Public Records Act was enacted in 2001. Open Government Data is a relatively new concept, and comes from changes in technology and societal expectation. What challenges arise where these two public policies intersect?
- **Technology:** What technologies are necessary to management open government data and what is the capacity of government agencies to manage them?

It can be overwhelming for any government agency to even think about opening their data to that level. Often they get caught up in the question of whether their data is actually accurate. The verdict is still out on that, but some pro-open data enthusiasts say it's more important to make it available than to worry about its preciseness.

Where do you start? Information on personnel such as pay and overtime is a popular [FOIA](#) request. Maybe that's a good place to test whether your agency is ready for more transparency. Ask yourself these questions:

- Can your agency pull this information easily?
- Is this information stored on paper or electronically?
- Does each department have their own system or track labor?

continued on page 17

New Jersey: Are You Ready for Open Data? *(continued)*

You may be surprised at how inaccessible this data is collectively. Be ready to talk about this within your own organization. Open data does not appear to be a passing fad. As citizens become more aware of this initiative, the level of demand will continue to rise.

To learn more about Kronos, please contact Wesley Witherington, Kronos Sales Executive State of New Jersey, Public Sector and Education, at wesley.witherington@kronos.com or via telephone at (973) 331-5465.



WELCOME TO OUR NEW MEMBER



As the world's largest elections-only company, Election Systems & Software has provided election equipment, software and services that are used by U.S. municipalities and counties to help run fair and accurate elections for more than 30 years.

To learn more about ESS, please contact Christine Valeriano, Regional Sales Manager, at (856) 536-0579 or via email christine.valeriano@essvote.com. You may also contact Joe McIntyre, Customer Relations Manager, at (856) 689-2258 or via email joe.mcintyre@essvote.com.

CONGRATULATIONS

Essex County Freeholder Vice President Brendan Gill sponsored an ordinance that would prohibit smoking in Essex County Parks. It was announced on October 7, 2015 that the Essex County Board of Chosen Freeholders passed the Essex County Parks and Building Exterior Smoke Free Air Ordinance. A news article of this ordinance can be found on Baristanet.com, written by Editor [Georgette Gilmore](#).

PSEG announced on October 8, 2015 that Daniel J. Cregg, Vice President of Finance for PSEG, was elected by the Board of Directors to be Executive Vice President and Chief Financial Officer for the company.

KS Engineers, P.C. is pleased to announce the addition of Mr. Mitch Aldea as Vice President in the Structures Department. Mr. Aldea joined KS Engineers after 30 years of public service with the Port Authority of New York & New Jersey.

Genova Burns LLC is proud to announce that the Honorable Herbert C. Klein, former US Congressman, has joined the Firm as Of Counsel and member of the Commercial Real Estate & Redevelopment Law Practice Group.



WORKSHOP: TRANSITIONING FROM FULLY-INSURED TO SELF-FUNDED

<p>Venue:</p>	<p>Hotel Woodbridge at METROPARK 120 Wood Ave. Sout Iselin, NJ 08830 Register: www.achrm.org</p>
<p>DATE/TIME:</p>	<p>November 4, 2015 (1:00 – 5:00pm)</p>
<p>OBJECTIVES:</p>	<p>What are the risks and opportunities of self-funding? How to operate a self-funded plan? What can be learned from Work Comp? How to coordinate your workers compensation, wellness and safety programs? How to integrate your PBM strategy into your plan? What role should my broker play? How to select a TPA? What is stop-loss insurance and what’s an appropriate level for my organization?</p>
<p>TIME:</p>	<p>1:00 – 1:30pm Registration, Lunch, Networking 12:30 – 12:45pm Introductory comments 12:45 – 1:00pm Self-funding 101 1:00 – 2:30pm Moderated Panel of Employers and Industry Experts Mayor Randy Brown / Greg D’Orazio, AJM, Evesham Twp Patrick Dittman, Valley Schools Management Group Tom Mooney, FIRSTMCO Steve McGilvery, ELAP Services David Chapman, Phoenix PBM 2:30 – 3:30pm Collaborative breakout sessions Group One: Building a business case for self-funding and how to implement your self-funded strategy? What can be learned from Work Comp? Group Two: How to develop and integrate your PBM strategy? Group Three: What role should your broker / consultant play? Group Four: How to develop and integrate your wellness and safety strategy? 3:30 – 4:00pm Wrap-up, continued networking</p>

JOB VACANCY ANNOUNCEMENT

The **County of Hunterdon** has an opening for a **Human Resources Director**.

Under direction of the Appointing Authority, is responsible for the overall Human Resources function in the public service delivery system of Hunterdon County. Maintains liaison between the NJ Civil Service Commission, the NJ Division of Pensions and Benefits, and other public entities in all HR functions including but not limited to personnel administration, employee and labor relations, coordination of performance management systems, personnel policy development, recruitment, benefits administration and related employment activities in accordance with applicable Local, State and Federal rules, regulations, policies and procedures.



Position Requirements:

- Minimum of a Bachelors Degree in related field preferably with a concentration in Human Resources Services
- Demonstrated general experience/working knowledge of Civil Service regulations, specifically Title 4A and Title 11A, and application in New Jersey or other State Civil Service System which is not limited to areas of specialization such as hiring, promotion, discipline, benefits coordination, etc.
- 5 years demonstrated Supervisory Experience in the delivery of Human Resource Services

Interested applicants should submit resume with cover letter including salary requirements to personnel@co.hunterdon.nj.us or fax to 908-806-4236.

HAVE YOU SIGNED UP FOR THE COUNTY ADMINISTRATORS TRAINING PROGRAM?



Hurry before time runs out. This two day certificate program is held Friday, October 23rd, and October 30th, beginning at 8:30 a.m. at the Rutgers University Center for Government Services.

Click [here](#) for registration and more details.

Upcoming Sustainable Jersey Events

by Winnie Fatton, Project Manager for the Sustainable Institute at the College of New Jersey

All About Water: An Atlantic Cape May Hub Event

OCTOBER 28, 2015 - 6:00 PM TO 9:00 PM

WETLANDS INSTITUTE, 1075 STONE HARBOR BOULEVARD STONE HARBOR, NJ 08247

[REGISTER](#)

Valuing our most precious natural resource -- water -- is more important than ever. Learn how your town can help improve its local watershed through conservation and recharging practices. During this Atlantic Cape May Hub event, hear from local experts and learn examples from other towns that have implemented sustainable landscaping and water infiltration practices, successful water conservation programs and more.

Speakers:

Rich Bizub, Pinelands Preservation Alliance

Steven Yergeau, Ph.D., Rutgers Cooperative Extension, Water Resources Program

New Jersey School Boards Association Workshop 2015

OCTOBER 27, 2015 - 8:00 AM TO OCTOBER 29, 2015 - 5:00 PM

ATLANTIC CITY CONVENTION CENTER, 1 CONVENTION BOULEVARD, ATLANTIC CITY, NJ 08401

[REGISTER](#)

The annual Workshop Conference, the largest training and information conference for school officials in the state, will offer more than 200 individual sessions to New Jersey's local school officials. The conference is a destination where educational leaders from across New Jersey can come to find solutions to the challenges they face in their school districts. School officials attending Workshop can learn ways to lower district operating costs, technology solutions for their districts, methods for improving student achievement, ways to integrate STEM and sustainability into the curriculum, ideas on creating healthier schools and more.

Take advantage of professional development opportunities at the upcoming [New Jersey School Boards Association Workshop 2015](#). [Click here](#) for a list of sessions related to Sustainable Jersey for Schools' actions. Visit <http://workshop.njsba.org/> for registration information.

[Sustainable Jersey Annual Luncheon](#)

NOVEMBER 17, 2015 - 10:30 AM TO 2:30 PM

CROWN BALLROOM, SHERATON HOTEL, 2 CONVENTION BOULEVARD, 2ND FLOOR ATLANTIC CITY, NJ 08401

[REGISTER online](#)

\$35.00 for Municipalities and Green Team Members

\$75.00 for all others

Join us for Sustainable Jersey's Annual Luncheon--the premier celebration for New Jersey's sustainability community.

HIGHLIGHTS:

- Pre-Luncheon Networking Session (10:30 – 11:30 am)
- Luncheon and Ceremony (12:00-2:00 pm)
- **NEW!** Special performance from the musical comedy: [Gabi Goes Green](#) by Barry Wyner and Daniel Israel commissioned by the George Street Playhouse
- Recognition of the 2015 Sustainable Jersey Certified Communities
- Conveyance of Special Awards





John G. Donnadio, Esq.

FROM THE EXECUTIVE DIRECTOR

NJAC invites you to join us at our year-end Summit on Bail Reform and Prisoner Re-entry scheduled to kick-off at 9:30 a.m. on December 18th at the historic Trenton Country Club in Trenton. We've put together two outstanding panel discussions where State, county, and other industry experts will provide a comprehensive overview of the State's new bail law and speedy trial system set to take effect in 2016. The State's leading authorities will also discuss successful prisoner re-entry initiatives and other community based-programs as effective alternatives to incarceration. Please visit our website at www.njac.org for additional details about this important and timely event.

At its meeting on September 25th NJAC's board of directors adopted the following short-term legislative initiatives for the 2016-17 legislation session: authorizing counties to share tax administrators; authorizing sheriffs to hire Class Two police officers to provide court house security; requiring municipalities to notify counties of financial agreements for long-term tax abatements awarded to redevelopment entities; prohibiting commercial entities from using the Open Public Records Act (OPRA) for business purposes; and, equalizing the pay-to-plan threshold of \$17,500.00 with the bid threshold of \$40,000.00. Short-term legislative initiatives should help county governments deliver services more effectively and efficiently while enhancing the level of service provided. County officials throughout the State made the above recommendations subject to the following criteria: recommendations should be realistic and achievable within the two year legislative cycle; recommendations should be specific and tangible, so that we may accurately quantify any potential cost savings or other benefits; and, recommendations should benefit counties throughout the State and enjoy bi-partisan support.

NJAC's board of directors also adopted its long-term legislative priorities that provide solutions for long-standing issues that negatively impact county functions and operations. Although somewhat easier to identify, our long-term goals and objectives will prove more difficult to accomplish and include: increasing Local Aid Allocations under the Transportation Trust Fund (TTF); mitigating the costs associated with providing courthouse security imposed by the Administrative Office of the Courts; establishing a dedicated source of grant funding for counties to use as seed monies for shared services and regionalization; providing counties with their fair share of taxes collected from administering 911 dispatch services; and, requiring all non-governing body entities funded with county taxpayer dollars to comply with the 2% property tax cap levy and all budgetary procedures and requirements of the county.

With the support of NJAC's board of directors; all 21 counties in the State; our partners in Trenton such as the New Jersey State League of Municipalities, the New Jersey School Boards Association, the New Jersey State Chamber of Commerce, and others; and, our county affiliate groups that represent county administrators, finance officers, jail wardens, purchasing officials, welfare directors, engineers, planners, adjusters, human resource directors, road supervisors, public information officers, improvement authorities, clerks of the board, nursing homes, constitutional officers, and more, NJAC successfully advocated for the following issues during the 2014/15 legislative session: extending the 2.0% cap on binding interest arbitration awards that maintained a level playing field in negotiations with collective bargaining units; protecting \$25.0 million in Local Bridges Futures Needs funding initially frozen by the Department of Transportation; phasing out the termination of \$30.0 million in funding for peer grouping instead of eliminating the monies as originally planned by the State; making pre-adjudicated inmates housed in county jails eligible for health benefits saving counties \$20.0 million each year; and, authorizing counties to establish mosquito control reserve funds as a means to stabilize the budgeting process and enhance fiscal planning.

«OCTOBER 2015»

SUN	MON	TUES	WED	THURS	FRI	SAT
				15	16	17
					 bergenPAC 8p.m. Englewood Bergen County	Multicultural Fun Fest 10a.m. - 4p.m. Paulsboro Gloucester County
 18 Terror in the Timbers 7:30p.m. - 9:30p.m. Parsippany State Park Allmer Salem County	 19 61st Annual FBI Surf Fishing Classic all day Long Beach Island Ocean County	20	21 Scary Story Fest 6p.m. - 8p.m. Henry Guest House (next to Library) New Brunswick Middlesex County	22 Bollywood Funk 6p.m. & 8p.m. Grassroots Community Space Jersey City Hudson County	23 Sugarloaf Crafts Festival 10a.m. - 6p.m. (also on 10/24 & 10/25) Garden State Exhibit Somerset Somerset County	24 Flemington Marketplace 10a.m. - 4p.m. (also on 10/25) County Fairgrounds Ringoes Hunterdon County
25 Waterloo Canal Day 10a.m. - 4p.m. Stanhope Morris County	26	27 Americans w/ Disabilities Act Workshop 6:30p.m. - 8:30p.m. NJ Theatre Alliance Rahway Union County	28 Fall Job Fair 10a.m. - 2p.m. Susquehanna Bank Center Camden Camden County	29 U Pick Pumpkins 9a.m. - 5p.m. Oasis Family Farm Robbinsville Mercer County	 30 Halloween Parade 6p.m. Riley Park Bradley Beach Monmouth County	 31 Happy Halloween

NJAC Celebration of County Government

May 18th - May 20th, 2016

«NOVEMBER 2015»

SUN	MON	TUES	WED	THURS	FRI	SAT
1	2	3	4	5	6	7
Salute to Military Veterans 7a.m. County Fairgrounds Augusta Sussex County	Cooking Classes at the Farmhouse Kitchen 5:30p.m. Agricultural Center Moorestown Burlington County	 ELECTION 2015		 Restaurant Weekend cmrestaurantweek.com thru 11/8 Cape May County	 Oyster Feast 6p.m. Greenview Inn Hazlet Golf Club Vineland Cumberland County	Lambert Castle Holiday Boutique 10a.m. - 5p.m. (also on 11/8) Paterson Passaic County
 Meet & Greet Animals 9a.m. Turtle Back Zoo West Orange Essex County	9	10	 VETERANS DAY	12	 Mary J. Blige 8 p.m. Borgata Hotel Atlantic City Atlantic County	14 Early Learning Childhood Center Craft Show 10a.m. - 3p.m. Phillipsburg Warren County