# NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

#### **New Jersey Association of Counties**

### **ISSUE 48 - APRIL 2015**

### **Invested in the Community**

by Kari Pencek, Communications Manager for Investors Bank

At one time or another, everyone needs a helping hand. A family needing some extra help for a special needs child. A senior struggling to get to the doctor. Or maybe it's a student in need of financial assistance for college. Whatever the circumstance, we have a responsibility to lend that hand.

The same is true for corporations and businesses. The communities in which we operate – where our customers, clients and employees live and work – are our responsibility, too. Without strong, prosperous communities, we would cease to exist as a business.

#### Invested In Giving Back

At Investors Bank, we believe in being good corporate citizens and having a positive impact. Focusing on the well -being of our communities is part of our culture. Led by a senior management team committed to serving others, as Investors Bank expands its footprint, we remain true to our roots as a local community bank. We care for our

customers, our fellow employees, and the people in the neighborhoods we serve.

Our team members embrace the idea of making a difference. Like other companies, Investors employees Pg. 1 too, give their time and talents to serve within our communities. Our employees gave back thousands of volunteer hours – a commitment that includes participating in donation drives and walks, serving on the Boards of non-profit organizations, sitting on committees Pg. 6 to support charitable causes, coordinating health and wellness screenings, and conducting financial literacy Pg. 7 Pg. 8

While our dedicated employees provide the "sweat equity", the Bank and our Foundation provide the much needed financial resources, focusing on nine categories:

- Educational & Community Enrichment
- Health & Well-Being
- Art & Culture
- Family Services
- Military Support & Civil Services
- Economic Development & Job Training Services
- Humanitarian & Religious Services
- Housing
- Environmental Protection Activities

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### Get to know your County Official.....

# How many years have you served as a Union County Freeholder? What was the first public office you held?

I am currently serving my second, three-year term as a Union County Freeholder. This is my fourth year on the board.

#### Why did you choose to run for Freeholder?

I have, over the years, been a member of various committees and boards through which I helped to improve the lives of others in the community. However, my current position as freeholder is the first one to which I was elected to serve.

# What had been the most difficult decision you have had to make while serving as Union County Freeholder?

In times of economic crisis, we must find ways to do more with fewer resources. I have found that the freeholder board is often in that position as well. Since becoming a member of the board of chosen freeholders, we have had to make the very difficult decision to sell Runnels, which was a county-owned and operated medical facility. Selling it, however, meant the loss of some jobs. That was not an easy choice to make. I remain hopeful and optimistic that it will prove beneficial for the county and its residents in the long run.

#### What would our readers be most surprised to learn about you?

The readers would be most surprised to learn that in 1963, I attended the March on Washington and many years later, in 2009, witnessed the inauguration of President Obama in the same spot. As I stood to watch the inauguration, I could not help but to think about how much had changed throughout my lifetime. It was truly remarkable.

#### Who is your role model?

I greatly admire Mary McLeod Bethune. She was born in my home state of South Carolina, and was best known for starting a private school for African-American students in Daytona Beach, Florida. Like me, she recognized the importance of an education and worked to make it accessible for all people. She epitomizes my belief that one person who is dedicated, driven, and determined can make a real difference in the world.

#### Why do you love Union County?

Union County has been my home for more than half of a century. In that time, I have seen many changes. I have seen the county evolve into a place that demonstrates that when we work together, our ability to achieve great things is vastly improved. I love the way the people of Union County, despite their differences, can almost always find a way to set them aside for the greater good of everyone.



Vernell Wright Freeholder



# NJAC ANNUAL CELEBRATION of COUNTY GOVERNMENT

May 6<sup>th</sup> - May 8<sup>th</sup>, 2015 Caesar's, Atlantic City



### SIGN UP FOR OUR BIGGEST EVENT OF THE YEAR!

- The nation's only county vocational-technical school cook-off challenge
- All major events & workshops hosted n the main exhibit hall
- A brand new feature with an insightful reporters roundtable
- Unique networking opportunities to share resources and ideas
- Informative workshops approved for continuing education credits

Visit *www.njac.org* for the calendar of events and details on how to register, advertise in the conference directory, and host an event.

#### **NJAC COUNTY BIZ**

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### Invested In the Community (continued)

#### Invested in Helping Those That Help Others



Kevin Cummings, CEO & President, along with several Investors employees volunteering at a local soup kitchen

Helping those that help others is important to Investors, so we hosted two not-for-profit conferences in 2014 – one for organizations in the northern half of the state and the other for southern New Jersey non-profits. The events provided forum and a networking opportunities for leaders of nonprofits to exchange best practices and ideas for effectively managing and growing their organizations today's in competitive environment. In a series of breakout sessions, experts shared insights on topics such as "Managing а Nonprofit's Website". "Grant-writing Strategies" and "Corporate Sponsorships," among others.

Another way we assist those helping others is through our Care2Share program. Care2Share enables 501(c) 3 organizations that maintain operating accounts with Investors to receive

quarterly donations from the Bank based on the total average balances in all accounts that are enrolled in the program. It's easy to get started and completely free for both the charity and the customer whose accounts are enrolled. Investors also provides ongoing support to help the group drive its supporters or members to enroll their Investors accounts in the program.

Fortunately, Investors is in good company with businesses statewide that join with us to ensure all of our communities, from rural towns to urban centers, prosper and grow.

Be invested in your community, wherever you live and work.

To learn more about Investors Bank, please contact Brian Turano, VP, Director of Government Banking at investors Bank 🗞

myinvestorsbank.com

bturano@myinvestorsbank.com or Joseph Sette, VP, Government Banking at jsette@myinvestorsbank.com.

Do you have educational or informational articles you would like published in the <u>NJAC COUNTY BIZ</u>?

Contact Loren Wizman, Director of Business Development, at (609) 394-3467 or <u>loren@njac.org</u>.

### How Can The Affordable Care Act Help Your County Correctional Facility?

by Christopher W. Bell, Vice President, Business Development for NaphCare, Inc.

In 2010, the Patient Protection and Affordable Care Act (PPACA) was signed into law. There has been great speculation on how implementation would impact our criminal justice system. There are an estimated 14 percent of men and 31 percent of women in incarceration suffering from chronic mental illness and an even higher percentage with a substance abuse disorder, so the need for increased treatment services is crucial?

I wanted to take this time to point out several facts and keys in utilizing PPACA to ensure your County is saving additional dollars within your inmate population.

In your State, NJ FamilyCare, your publicly funded health insurance program, includes Medicaid and Medicaid expansion populations. It has been estimated that about 17,000 adults incarcerated at NJ county jails are NJ FamilyCare eligible.

Here are some facts about the current New Jersey process:

- 1965 Federal law: Social Security Act Section 1905(a) Prohibits Federal Financial Participation (FFP) for medical care or services for inmates in a public institution, *except as a patient in a medical institution*.
- New Jersey state law 42 CFR §435.1010: incarcerated individuals who are expected to be hospitalized for a 24 hour period or longer at a medical institution, <u>are not considered to be an inmate during that time and can be covered by Medicaid</u>, if otherwise eligible.
- Inpatient hospitalizations, *greater than 24 hours are eligible for Medicaid fee-for-service payment* (in the NJ Family Care program) **and** federal reimbursement.
- There is <u>nothing in PPACA law that precludes the carrier from continuing to cover that individual</u> <u>while incarcerated **and** awaiting charge disposition</u>.

It's important to understand all of the above issues. As a medical provider for correctional facilities, NaphCare works with our partners to facilitate greater inmate access to insurance/Medicaid coverage upon intake and release, which can result in potential savings during off-site trips for correctional facilities nationwide. Medicaid eligibility will be expanded to include individuals under the age of 65 that meet certain criteria. It is also a fact that inmates have incomes between 133% and 200% of the federal poverty level. With that being said, a qualified medical partner in New Jersey should be prepared to assist in tracking those that are eligible while pending disposition of charges. An interface with the U.S. Department of Health and Human Services' (HHS) newly-created data services hub verifies citizenship and eligibility. Tracking these statistics through an electronic health records system (EHR) is very similar to verifying coverage with third-party carriers. This additional check can save County financial resources in off-site trips for all that qualify.

EHR systems designed specifically for correctional settings create an exchange of information and allow maximization of resources, which can translate into County savings. Securing insurance information and eligibility upon booking determines if someone not yet sentenced may be covered by their personal insurance. At medical screening, jail medical staff can assist in determining statuses, as well as assess health care needs. It's also important that a medical partner have a centralized scheduling department and on-site administrative staff that will follow up aggressively to collect reimbursement on behalf of your facility. Staff should communicate all insurance information obtained for billing purposes to the facility, which can result in additional savings.

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### How Can The Affordable Care Act Help Your County Correctional Facility? (continued)

Educating inmates that currently qualify for Medicaid and those who are eligible under the PPACA is also another important role for your medical partner. With PPACA, when inmates re-enter the community, they will have greater access to care. EHR systems assist with this transition and ensure greater access to medical providers and medication more efficiently. A correctional medical partner with a network management

department can develop re-entry networks of providers and ensure that access to prescription drugs are made readily available. As part of such a re-entry program, inmates should be provided with information regarding the Medicaid enrollment process. It is vital for inmates to continue with any medical treatment plan, especially as it relates to chronic m e d i c a l o r b e h a v i o r a l i s s u e s.



To learn more about NaphCare, please contact Christopher Bell, VP, Business Development via email at <u>chris.bell@naphcare.com</u> or telephone at (800) 834-2420.

### **Advancing Network Security for Government**

by Chris Mangano, Vice President Sales & Marketing for Mercadien Technologies



Information Technology has become interwoven into all aspects of daily-task management throughout every sector/vertical market in society, including government. Risks change every day resulting from the need to keep certain ports open to the outside world for remote connectivity combined with the continued rise of mobile handhelds that sync with messaging systems allowing sensitive data to be stored locally on the phones. Additionally, governments are utilizing a diverse spectrum of applications that open networks up to increased vulnerabilities.

With the proliferation and breadth of threats that continue to grow, governments are finding it increasingly difficult to establish a Unified-Threat-Protection (UTP) platform that offers a single-point of automated security. Many of the most damaging infiltrations result from the presence of Malware, placed into an environment at some point in the past where it has remained dormant. Threats of this type have the capacity to propagate across a network, launching themselves during a point of vulnerability including post operational hours and/or through an exposed "hole" developed from an IT-upgrade.

Efforts to establish protection include performing regular assessments that reveal base-line views into what applications are running on the network; detection of rogue installations (some inadvertent and others deliberate) are identified; instances of inadvertent comprises often involve unmonitored and/or unsecured wireless networks where edge-devices (tablet, pad, smartphone, etc.) connect and push-out unintended content that harms the enterprise network. Additionally, governments should institute a standards-based approach to evaluating and approving applications that have been deemed necessary for daily operations. Finally, protection-platforms should be maintained and updated at the highest level to ensure they are current, offering real-time remediation to avoid damaging outages in the future.

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### Advancing Network Security for Government (continued)

UTP platforms can be premise-based, in the cloud or a combination of both (Hybrid). Having a UTP platform in the cloud can often identify, isolate and remediate issues before the threat has a chance to reach critical enterprise infrastructure. Maintaining internal protection adds a layer of defense further filtering harmful agents.

It is crucial for governments to regularly engage (annually) in External-Penetration-Tests and Internal-Vulnerability-Assessments to assist management in determining where risks and compromises may exist; looking at outside to inside attacks will expose areas that should be "closed", while a stringent review of internal communication policies will reveal procedural weaknesses that could potentially lead to significant security breaches.

For further information please contact Chris Mangano, Vice President Sales & Marketing at <u>cmangano@mercadien.com</u> or telephone at (609) 689-2339.



# Atlantic City Electric Reminds Customers to Call Before

**Digging**—Know What's Below; Call Before You Dig by Frank Tedesco, Media Relations Manager for Atlantic City Electric



April is National Safe Digging Month and staying away from underground utility lines is as easy as 8-1-1. That is the underground utility locating service number to call before you put a shovel into the ground.

Whether you are putting in shrubbery or installing a fence, deck or mailbox, you should call 8-1-1 before each job in order to prevent damage to underground electric and gas lines, avoid fines and repair costs, and keep you, your family and neighbors safe. By law, the underground utility locating service must be called at least two days in advance of any work you plan to do.

"The underground utility locating service is free, and simply calling 8-1-1 will bring someone to your home or business to mark all

underground utilities so you will be able to dig safely," said Vince Maione, Atlantic City Electric region president. "Calling 8-1-1 before digging will help you avoid fines and disgruntled neighbors if a hit line cuts off electric or gas service. But, more importantly, knowing where it's safe to dig will avoid an accident that could result in injury or death."

Be smart, dig safely and call 8-1-1 before you dig.

information For more about Atlantic City Electric, www.atlanticcityelectric.com. Follow us on Facebook at www.facebook.com/ atlanticcityelectric and on Twitter at www.twitter.com/acelecconnect. Our mobile app is available at <u>www.atlanticcityelectric.com/mobileapp</u>.



### Union County Votes 2015 Update

by Joanne Rajoppi, Clerk for Union County

Union County Clerk Joanne Rajoppi announced that Union County Votes, the first mobile election app in New Jersey, will start its first full election cycle beginning with the June 2015 Primary Election. Launched in October 2014 and operating in the November 2014 General Election, the free app is designed to assist Union County residents with a quick and easy connection to accurate information about voting and elections.

Of the more than 3,000 counties in the United States, Union County is one of only a handful to offer mobile voter information. Sonoma County in California, Denver in Colorado and Galveston in Texas also have mobile election apps, although Union County was the second in the country. Long Beach City, CA. also has a mobile app.

"If you want to become a voter, are a voter, a candidate for office or if you simply enjoy following election results after the polls close," said County Clerk Joanne Rajoppi, "I encourage you to download Union County Votes. It will enable you to request voter registration forms and Vote-By-Mail Ballots, find a polling place, follow results, and do much more. A new feature added since the app's launch is the addition of Union County Municipal Clerks who act as election officials in their town accepting local petitions and conducting voter registration."

For new voters the app also provides two videos: one on how to vote on the Union County voting machines and another on how to apply to complete a Vote-By-Mail ballot.

Union County Votes also enables users to receive automatic notifications in the event of unplanned changes to the election schedule, including changes in polling places.

"Hurricane Sandy demonstrated how important it is to ensure voters receive up-to-date information quickly and accurately," stated Rajoppi. "This mobile app is a powerful resource for keeping the elections process running smoothly during emergencies or other unforeseen events."

Out of county residents also will benefit by having access to their County Clerk and Board of Election contact information through a function which provides hyperlinks to each official.

"Today with the mobile communication platform that is available, there is every opportunity to maximize its use for the benefit of our residents," Rajoppi added. "Our goal is to engage every citizen in the democratic process, to exercise their right to vote and to run for public office. Democracy works when you vote. My goal is for every resident to have Union County Votes on their cell phone or tablet and to vote."





OF THE NEW JERSEY ASSOCIATION OF COUNTIES Learn about the benefits of being a part of NJAC and how you can join by contacting Loren Wizman, Business Development Director, at (609) 394-3467 or loren@njac.org. <u>Click here for an application.</u>

**BECOME A MEMBER** 

### **Camden County Government-Changing the Lives of Residents**

by Linda Devlin, Director for the Camden County Library System

Camden County government is changing the lives of residents through two new programs offered by the County Library System. Faced with serving communities such as Camden, where only 64% of residents over the age of 25 have a high school diploma, the County responded with innovative solutions.

In October of 2014, the Library System launched Career Online High School, an accredited online, career-based high school completion program. The program, made possible by a grant awarded to the New Jersey State Library from the New Jersey Department of Labor and Workforce Development, was offered to six New Jersey Libraries through a competitive application process. Response to the program has been overwhelmingly positive. Thirty-five County residents are now enrolled in Career Online High School. To date, two have graduated. Students cited serving as a role model for younger siblings or young children as their greatest incentive for earning their diploma. Other reasons include gaining economic stability, finding a better job, or starting a path to higher education. All of the students felt that the ability to complete course work from home, online, and when convenient was key in what made Career Online High School accessible and achievable.

As a means to connect with community and combat illiteracy, the Library System began offering free reading classes for adults at its Nilsa Cruz-Perez Downtown Camden Branch in November. After only a few months, the program is thriving and serves twenty-two English as second language students and six basic literacy students. Four classes are held each week at the branch and are taught by experienced teachers.

The students in the program have courageous stories. A father in the ESL class, a first generation immigrant from Mexico, wants to be able to effectively advocate for his two sons in their Camden elementary school, one of whom is on the autism spectrum. One of the basic reading students works at a pet food store and wants to be better able to do things like inventory. To make up for not being able to read, he studies dictionaries and has created his own system for using sight words -- memorizing a picture of what each word represents along with what the word looks like.

In the future, the reading classes will take on a "whole family" approach to literacy. Children of the students will be able to attend along with their parents or caregivers and be treated to story times and books to take home with them. The students will get tips on working with their children and the importance of early childhood literacy. Ultimately, programs like these will help to break the cycle of illiteracy and unemployment and offer a brighter future for communities like Camden.



For further information please contact Linda Devlin, Director Camden County Library Systems via e-mail at <u>Idevlin@camdencountylibrary.org</u> or telephone at (856) 772-1636, ext. 7344.



The New Jersey Digital Government Summit will be hosting a **free** event on **May 19<sup>th</sup> and 20<sup>th</sup> at the Wyndham Garden**, **1 West Lafayette Street**, **Trenton**.

To learn more about the Summit please visit <u>here</u>.

## WELCOME TO OUR NEW MEMBERS

DIGroupArchitecture

DIGroup Architecture focuses on architecture, planning, and interior design/graphics for public agencies. To learn more about DIGroup Architecture visit <u>www.digrouparchitecture.com</u> or c o n t a c t E m i l y H a m m e r a t <u>ehammer@digrouparchitecture.com</u>.







Edmunds and Associates, Inc. founded in 1972 provides software solutions for county government. Solutions are developed, implemented, and supported by Edmunds' employees. To learn more please visit <u>www.edmundsassoc.com</u>

The Gloucester County Chamber of Commerce is a leader and unified voice in creating a positive economic and civic climate in Gloucester County. To get more information on the Chamber go to www.gc-chamber.com

Royal Printing is a full service, commercial offset, family run and owned business since 1932. Located in Hudson County, NJ, they employ over 45 Union employees fulfilling 90% of all work on premises. Royal in an allied union printing shop specializing in election, government, and union trade printing and fulfillment. With a fleet of 6 trucks, Royal proudly does business in all 21 counties in New Jersey.



Santander Bank, N.A. offers full service banking, cash management, merchant services, leasing and public debt financing for State, County, Local Municipalities, Board of Educations and Agencies. To learn more contact Frank Cosentino at <u>FCosentino@santander.us</u> or go to <u>www.santanderbank.com</u>

### Nationwide Economics Weekly Economic Review & Outlook for April 6, 2015

by Michael Groom, Financial Markets Economist of Nationwide Mutual Insurance Company and Ben Ayers, Staff Economist of Nationwide Mutual Insurance Company

#### Weekly Review

The U.S. labor market was much weaker than expected in March, with nonfarm payrolls rising by only 126,000. Job gains were still broad based, but narrowed somewhat from recent months with smaller increases from the leisure and education sectors combined with a slight contraction in the construction and manufacturing sectors. Employment gains were on an impressive pace before this most recent report, averaging 262,000 per month over the prior year. To expect the labor market to expand at its previous pace indefinitely would be unrealistic. The last streak of job gains greater than 200,000 for twelve straight months came in 1994, during a much stronger economic rebound. Further, the employment data is subject to quirks similar to all of the other economic releases. The labor market has experienced many temporary episodes of disappointing employment gains, even in more prosperous times. The late 1990s was characterized by strong economic growth, but the labor market increased by a sub-200,000 figure four times in 1998 when GDP growth averaged annualized gains of 4.4 percent. Moreover, monthly payroll gains slipped below 200,000 three times in 1999 when GDP growth accelerated to 4.6 percent.

Wage growth ticked up marginally in March, to 0.3 percent — equating to a 2.1 percent gain over the previous 12 months, a slight uptick from the prior month. While slow wage inflation has been one of the key reasons holding the Fed back from tightening, other metrics of pricing pressures also remain subdued. Core personal consumption expenditures, released early last week, came in at a 12 month gain of only 1.37 percent-barely above the prior month's rise of 1.33 percent. Both are still well below the Fed's 2.0 percent goal.

We think that much of the weakness in March's job growth can be attributed to the lagged affects of poor weather and the west coast port slowdown, and so is unlikely to signal a more fundamental slowing in economic activity. It should however, be the last nail in the coffin for a June rate hike, pushing out expectations to September and beyond for Fed action.

#### Weekly Outlook

Economic releases are few this week, with the ISM nonmanufacturing index and the import price index for March the most important.

- The Institute for Supply Management's (ISM) business surveys have been trending in opposite directions recently-with manufacturing down sharply (probably affected by weather and the west coast port slowdown) and nonmanufacturing up modestly. While the manufacturing index slipped again in March, we expect the **ISM nonmanufacturing index** to move higher for March to 57.5-suggesting moderate-to-strong expansion for the service sector.
- The higher U.S. dollar and the drop in oil prices have sharply lowered import prices since the most recent peak in June 2014. while the rise in the dollar abated in March, crude oil prices continued to move down-likely causing the **import price index** to fall by 1.1 percent.
- Despite some volatility in recent months, driven initially by the holiday season and them by winter weather disruptions, the trend in weekly **initial jobless claims** remains downward-with the 4-week average dropping to 285,000 in late March. For the week of April 4th, we expect claims to be modestly higher than the prior week at 275,000-which would bring the four-week average of claims down to 281,000, the lowest level since 2000.



For further information please contact Emanuel Mahand, Program Director of New Jersey, at <u>MA-HANDE@nationwide.com</u>, or Bina Kumar, Managing Director - East Region, at <u>kumarb1@nationwide.com</u>.

### **Money Matters Too Important to Ignore**

by Lynn Schiller, Ph.D, Public Education Coordinator for the New Jersey Psychological Association



With the looming IRS tax deadline on April 15, it's not uncommon for Americans to experience financial stress. How people handle that stress can have an impact on overall health. Stress related to tax deadlines and finances in general can increase reliance on the unhealthy behaviors many people already use to cope with everyday stressors. The New Jersey Psychological Association (NJPA) warns that increased dependence on unhealthy behaviors to manage stress can lead to long-term, serious health problems.

The American Psychological Association's (APA) Stress in America<sup>™</sup> survey has found, year after year, that money is the top source of stress for adults. More than a quarter of Americans say they feel stressed about money most or all of the time. Only 30 percent rate their financial security as high, and more than two thirds believe that more money would make them happier.

NJPA's Public Education Coordinator, Lynn Schiller, PhD, offers, "If you do not feel as if you are prepared this year, do not panic. Start working on proactive strategies that will help reduce the stress related to your filing. There are experts to help you handle the various aspects of what can be a daunting task. Tax advisers can guide you on how to manage this year's return and how to plan for next year. If the prospect of tax season is causing overwhelming anxiety or you are feeling distress related to money in general, a mental health professional can help you develop skills to handle these stressors in your life."

Research shows that when people do not cope with stress effectively, it can lead to, or increase already existing, anxiety. One way people commonly deal with anxiety is by avoiding whatever it is that makes them anxious. Unfortunately, if people avoid dealing with their finances, especially during tax season, they'll likely create more financial problems, and more anxiety and stress, in the long term.

#### APA and NJPA offer these strategies for managing financial stress:

- **Identify stress triggers** Think about what types of situations set off feelings of stress. It could be ordinary things like reviewing bills, completing tax forms, or figuring out how to pay for expenses like home repairs and school tuition.
- **Get started now** It can be easy to come up with excuses to put off doing taxes. However, the longer people wait the more stress they will experience. Taking care of taxes right away will reduce stress and make tax season a lot more manageable.
- Understand what money means to you Money is often symbolic of emotional issues that may seem unrelated to personal finances such as power, control, and love. What does money represent to you? How might that increase stress when making financial decisions?
- Find healthy ways to manage stress Consider healthy, stress-reducing activities such as taking a short walk, exercising, or talking things out with friends or family and avoid unhealthy behaviors such as overspending, misuse of credit cards, or neglecting bills. Try to develop these types of healthy stress management behaviors so that when in a financial crisis, there will be healthy strategies available to help reduce stress. Keep in mind, unhealthy behaviors develop over the course of time and can be difficult to change. Don't take on too much at once. Focus on changing only one behavior at a time.

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### Money Matters Too Important to Ignore (continued)

• Ask for professional support – Accepting help from friends and family who care and will listen to can improve the ability to manage stress. Financial planners can also help take control over a difficult money situation. Anyone who finds themselves overwhelmed by financial stress may want to talk with a psychologist who can help address the emotions connected to finances, manage stress and change money behaviors.

Dr Schiller adds, "This recurring time of year is often fraught with negative emotions especially if you owe the government money. One way to help mitigate tax day doom is to start early. Begin gathering your information throughout the year in a designated folder so that you aren't scrambling to find your W-2 forms, bank statements, etc. when tax day arrives. If you anticipate you will owe money at the end of the year, put aside a little money every month so that it does not become a large payment that sneaks up on you."

To learn more about mind/body health, visit the American Psychological Association at www.apa.org/helpcenter and follow @APAHelpCenter. To find out more about NJPA, visit www.psychologynj.org and follow @njpsychassn. You also Jane Executive contact Selzer. Director at nipais@psychologynj.org or Christine Gurriere. Communications Manager, at njpacg@psychologynj.org.



Both may be reached at (973) 243-9800.

### How You Can Avoid Downtime and DDoS Attacks

by Millennium Communications Group, Inc.

No, we are not talking about your relaxation time; we are talking about server/router/internet down time, which can cost organizations thousands or even millions a year. DDoS is an attack where multiple corrupt systems are used to target a single system causing the denial of service (DOS). In other words, the attack is an attempt to make an online service unavailable by overwhelming it with traffic from multiple sources. DDoS are costly as you can see from the above, but they can also be costly in non-monetary terms such as reputation and intellectual property. Most companies agree that loss of intellectual property is the most detrimental.

DDoS attacks can be avoided by having a proactive cyber security plan in place. Prevention is not always a reality when it comes to DDoS attacks as they are very difficult to detect, but once detected certain counter measures are very important to surviving an attack. Being able to identify an attack early on is key. Familiarizing yourself with your normal inbound traffic profile is the first step in begin able to identify an attack; most DDoS attacks normally start by a sudden spike in traffic. By seeing this abnormal spike, an organization monitoring its normal traffic should be able to tell that something is up. If you are not running a marketing campaign or special offer, then a sharp spike in traffic should be an immediate red flag.

Having and allowing for excess bandwidth can accommodate those sharp spikes in data whether it is legitimate or criminal. If it is criminal, this will give you a few extra minutes to act before your resources are completely exhausted. There are some technical measures that you can take in those first few minutes to help delay, or lessen the attack including: rate limit your router so your web server does not become overwhelmed, add in filters so your router can block/drop attack sources, or drop spoofed or ill formed packages, and timeout half-open connections more aggressively. While these options listed above can help, they will not fully solve the problem.

Next you would need to call your ISP to let them know of the attack. They will begin to counter it, however, downtime will have already hit your organization and revenue or more would have already been affected. This is where a DDoS Specialist can come in. Millennium Communications Groups can help you plan and execute an effective, proactive DDoS plan. We use state of the art technologies to help prevent DDoS attacks and more, but are also there to divert the traffic to not interrupt your normal traffic if the DDoS attack does take place. For more information on how you can arm your company against downtime, please contact us at (973) 503-1313.



#### NJAC COUNTY BIZ

### **Federal Grants**

#### **Bryne Criminal Justice Innovation**

 Deadline: April 20, 2015
Available: Maximum of \$175,000 over a period of up to 18 months Implementation: Maximum of \$1,000,000 over a period of up to 3 years
Number of Awards: Planning: Up to 15; Implementation: Up to 3 https://www.bja.gov/Funding/15BCJIsol.pdf

#### **Research & Evaluation on Domestic Radicalization to Violent Extremism**

**Deadline:** April 21, 2015 **Available:** Maximum of \$750,000 over a period of up to 3 years **Number of Awards:** Up to 6 <u>https://ncjrs.gov/pdffiles1/nij/sl001152.pdf</u>

Face Forward 3-Intermediary and Community Grants

Deadline: April 23, 2015 Available: Maximum of \$5,000,000 Number of Awards: 14 http://www.dol.gov/dol/grants/funding-ops.htm

### **CONGRATULATIONS**

**Mercer County Park Festival Grounds** has been chosen by the Professional Engineers Society of Mercer County (PESMC) as "2014 Project of the Year."

KS Engineers, P.C. announced that Mr. Henry Perahia, P.E. has joined the firm as Vice President, Corporate Marketing.

Angelo J. Genova and Brian W. Kronick of Genova Burns LLC were recently named to the 2015 New Jersey Super Lawyers list.

**Dewberry**, recently earned a National Recognition Award for exemplary engineering achievement in the American County of Engineering Companies' (ACEC) 49th annual Engineering Excellence Awards.

**Peter Dworsky, MONOC's** Corporate Director of Support Services was recently elected as an At-Large Director the International Association of Emergency Medical Services Chiefs (IAEMSC) Board of Directors.

**Mark Kataryniak** formerly of **French and Parrello Associates** was recently appointed by the Edison Township Council as Township Engineer.

Troy Marzziotti, Jim Napolitano, and Paul Skabich of **MAST Constructions Services**, **Inc.** have all been promoted from senior project manager to project executive.







### **MONOC Paramedics are First in New Jersey to Carry TXA to** Help Decrease Mortality in Trauma Patients

by Scott Matin, Vice President of MONOC Mobile Health Services



MONOC Paramedics are the first in New Jersey to carry a medication called Tranexamic Acid (TXA) on their Mobile Intensive Care Units to give to severely injured trauma patients who have or are at risk for severe hemorrhage. Studies have shown a decrease in mortality when TXA is used within three hours of injury and even more when given within one hour. TXA works by allowing the body to better maintain clots to control bleeding.

In the United States, trauma is the leading cause of death in patients under 45 and the fourth leading cause of death for all ages. According to the CDC, more than 140,000 patients die each year from traumatic injuries and 80,000 are permanently disabled.

Vince Robbins, MONOC's President and CEO said, "TXA has been proven to save lives, be safe to administer and is rapidly becoming the standard of care in prehospital medicine. MONOC continues to be proactive by updating our medical treatment protocols based on evidence based research and medicine."

For additional information or questions please contact 732-919-3045 ext. 1168 or scott.matin@monoc.org.

MONOC Mobile Health Services is a non-profit hospital cooperative consisting of 15 acute care hospitals located throughout New Jersey. Formed in 1978 MONOC's mission is to improve healthcare and reduce costs. MONOC employs over 790 employees and operates a fleet of over 100 ambulances. Together this shared services consortium acts as a healthcare cooperative for these acute care hospitals and over 2.8 million residents that they serve living in more than 1,800 square miles of the Garden State



### **Upcoming Sustainable New Jersey Webinars for March 2015**

by Winnie Fatton, Project Manager for the Sustainable Institute at the College of New Jersey

#### 2015 New Jersey Sustainability Summit (IN-PERSON CONFERENCE) June 10, 2015 – 8:15 a.m. - 4:00 p.m. Music Building, The College of New Jersey, 2000 Pennington Road, Ewing, NJ 08628

REGISTER

Most people see the benefits of having clean air, fresh water, alternative energy options, waterways filled with fish, garbage in its proper place, parks and open space and a healthy place to work, live and go to school. The big

question is how do we achieve this as a state? With over 400 municipalities and 150 schools and districts participating in Sustainable Jersey, now is the time to ask big questions.

The New Jersey Sustainability Summit will provide an understanding of now the understanding of n



### 2015 NACo Annual Conference Registration is Open

Celebrate NACo's 80th Annual Conference and register for this summer's event, July 10-13 in Mecklenburg County, N.C. NACo's 80th Annual Conference and Exposition provides an opportunity for all county leaders and staff to learn, network and guide the direction of the association.

The Annual Conference, held each July, is hosted by a NACo member county.

This year, the conference will be held in Mecklenburg County, (Charlotte) North Carolina. The Annual Conference provides county officials with a great opportunity to vote on NACo's policies related to federal legislation and regulation; elect officers; network with colleagues; learn about innovative county programs; find out about issues impacting counties across the country; and view products and services from participating companies and exhibitors.

To register <u>click here</u> or Contact: <u>Kim Struble</u> · (202) 942.4288





### **Counties Moving America Forward:** The Keys are Transportation and Infrastructure

Since 1991, NACo has encouraged counties across the country to actively promote county government programs and services. National County Government Month (NCGM) is celebrated each April by the nation's counties to raise public awareness and understanding about the roles and responsibilities of county government. This year's theme is: Counties Moving America Forward: The Keys are Transportation and Infrastructure.

County resources are the core building blocks for healthy, vibrant, and safe communities. Nationwide, we invest more than \$100 billion each year in transportation broadband services, water systems and public facilities. Counties run most of our nation's local jails and courthouses, own the largest share of America's road miles and operate more than 900 public hospitals and countless parks, libraries, firehouses and 911 call centers. County transportation and infrastructure are vital to boosting economic competitiveness, moving our food efficiently and maintaining a strong national defense.

NCGM presents and opportunity to highlight key transportation projects like new bridges, roads, resurfacing projects or other infrastructure work. Even if your county does not have transportation responsibilities, you probably fund infrastructure projects, which you can highlight.

You can also use other examples to show how your county plays a central role in your community and helps "move America forward." Counties participate in NCGM by hosting a variety of community outreach events and activities, including tours of county facilities, recognition ceremonies for volunteers and county employees, outreach on county services and programs, sponsoring student essay or art contests and adopting resolutions.

One activity that you should pursue during NCGM is to meet your members of Congress. When you meet stress to them the federal policy maters to counties and counties matter to America's local communities. They should know that county governments are responsible for the fundamental building blocks for healthy, safe and vibrant communities and that federal policy decisions have a major, cascading impact on county government.

Share your county's plans and engage your community by posting your activities on social media using the hashtag **#NCGM**.



### **Block-granting SNAP will render it ineffective**

by Hadi Sedigh, Associate Legislative Director, NACo

Each year, the House and Senate budget committees release plans that lay out broad outlines for future spending by the federal government. Although these plans are non-binding, they nonetheless merit scrutiny because they shed light on federal programs that could be targeted for cuts or elimination in coming years. In its past several plans, the House Budget Committee has called for the conversion of the federal food stamps program, officially titled the Supplemental Nutrition Assistance Program, or SNAP, into a block grant.

The block-granting of SNAP would be unwelcome news to America's counties, which through NACo's platform, officially oppose such a change to the program. At first, this may seem odd since in the same platform, counties strongly support other federal block grants such as the Social Services Block Grant (SSBG), which helps counties provide vital services such as child protective services to their residents. However, a deeper look at block-granting, and how such a proposal could impact a program like SNAP and its ability to serve people, sheds light on NACo's position.

Currently, SNAP operates as an entitlement program, meaning that anyone who qualifies under its eligibility requirements can receive SNAP benefits. Funds flow from the U.S. Department of Agriculture to states, which in turn distribute benefits — in some cases through county governments — to qualifying individuals. When demand for SNAP benefits increases, as it might during an economic downturn, federal funding for SNAP increases at the same rate, allowing the program to continue serving all those who qualify for its benefits.

If SNAP is converted into a block grant, on the other hand, states would likely receive a set, capped amount of funding each year, regardless of rising demand for the program's benefits. If demand were to rise, states would either have to change eligibility requirements so that fewer individuals would qualify for the program, or decrease the number of benefits each qualified individual receives. In either case, SNAP's current responsiveness to increased demand would diminish, ultimately weakening the program's ability to serve individuals in need of its benefits.

Almost two decades ago, another federal program designed to aid needy individuals was converted to a block grant; the resulting changes to that program are instructive. As part of the welfare reforms of 1996, the Aid to Families with Dependent Children program, which was an entitlement that provided financial assistance to children of low-income families, was renamed Temporary Assistance for Needy Families (TANF) and converted to a block grant. Since this conversion, TANF has been funded at \$16.5 billion each year.

During the economic recession that peaked between 2007 and 2009, the unemployment rate throughout America more than doubled and the number of individuals in poverty increased by more than 6 million, according to the Center on Budget and Policy Priorities (CBPP). In that same period, SNAP caseloads nationwide increased by 45 percent, while TANF caseloads increased by only 13 percent.

The impact of unchanged funding can be seen another way. Again according to the CBPP: in 1996, when the program was converted to a block grant, 68 percent of families with children in poverty received benefits; in 2009, 27 percent of similar families received TANF benefits.

This disparity in the ability of SNAP and TANF to respond to the economic downturn of the late 2000s speaks to the concerns county governments have with proposals to block-grant SNAP.

"Federal entitlement programs play a crucial role in helping Americans persevere through times of financial difficulty and any proposal to convert these programs to a block grant should be scrutinized closely, with the involvement of local governments, who are most directly involved in providing services to American individuals and families," said Toni Carter, Ramsey County, Minn. commissioner and chair, NACo Health and Human Services Steering Committee.

# **JOB VACANCY ANNOUNCEMENTS**

The **County of Bergen** is seeking the following.

**Network Administrator:** Responsibilities include: Disaster recovery execution, testing and continuous improvement; Support hardware and software that are part of the County of Bergen's network; Administer all servers and network devices, including SAN; Install, configure, troubleshoot and maintain the County's Network servers and network communications including LANs and/or WANs, Directory Services, Mail Services, Printers and Workstations; Monitor Network performance and proactively report on system status and utilization; Network security, risk assessment, auditing and reporting; and Maintain documentation of current system/network configuration and diagrams. Job requirement: Minimum of Associate's Degree or the equivalent technical training with at least 5 years of exp.; Experience on Server backup; VMware ESXI 5 .x and later; LAN/WAN IP network infrastructure, sub-netting/segmenting; Experience with implementing monitoring tools (i.e. SolarWinds); Active Directory, Group Policies, DNS; Experience with MS Exchange 2010/2013; Experience with MS Server 2008/2012; Work well both alone or in a team environment. F/T – 40 hrs/wk. NJ Residency required. NJ Civil Service job with pension and benefit package. County website: www.co.bergen.nj.us Submit your resume to: recruiter@co.bergen.nj.us by *April 30, 2015* 

**Programmer, ASP.NET:** To build dynamic websites, web applications and web services using the ASP.NET framework. Planning, developing, organizing, implementing, designing and evaluating web or desktop applications; developing and presenting training materials; keeping up-to-date with web and desktop applications; and performing other related duties as signed. Experience requirements: Must have at least 2 years working experience in the related field. A strong and solid background in SQL Server 2018/2012 and a solid understanding of webserver functionality and setup are a plus. Skills: Experience with Microsoft Visual Studio and Database programming; advanced knowledge in ASP.NET web programming, Visual Basic.Net, Javascript, JQuery, Classic ASP, C#.NET, Microsoft .NET frameworks and SQL Server; familiarity with windows OS functionality, usage, file systems and structures, organization, e-mail, researching and internet use among others; excellent oral and written communication skills; time management and organizational skills; and superb interpersonal skills. F/T – 40 hrs/wk. NJ Residency required. NJ Civil Service job with pension and benefit package. County website: www.co.bergen.nj.us Submit your resume to: recruiter@co.bergen.nj.us by *April 30, 2015* 

**Full-Time Pension Counselor:** Under direction in public sector employment, assembles and prepares statistical and other materials required for reports. Processes applications for State pension memberships and confirms eligibility. Certifying Officer role. Provides counseling to new pension enrollees, active members and retiring employees. Solely responsible for the mandatory quarterly State reporting of pension contributions of a large employer, in accordance with State mandates. Knowledge of State Division of Pensions and Benefits rules, regulations, practices and procedures involved in the retirement system a plus. Related pension and payroll processing experience required. Independent problem solving skills are essential. F/T - 40 hrs/wk. NJ Residency required. NJ Civil Service job (test required) with pension and benefit package. Visit the County's website at: www.co.bergen.nj.us.

Resumes should be submitted to: Ralph Kornfeld, Director of Personnel, at <u>rkornfeld@co.bergen.nj.us</u>.

continued on page 19

# JOB VACANCY ANNOUNCEMENTS (continued)

#### **Personnel Manager**

The County of Bergen seeks a full-time Personnel Manager. Under the Director of Personnel, assists in all related matters of personnel administration; coordinates personnel programs, policies and practices. Generalist position in public sector employment. Supervision/administration includes: health, pension and voluntary benefits, coordinates training needs/compliance, employee communications, recruitment, and investigates personnel issues for a large employer. Team Leader. Supervisory experience required. Labor relations and payroll experience a plus. Must be a self-starter and able to work independently. F/T-40 hrs/wk. NJ Residency required. NJ Civil Service job (test required) with pension and benefit package. Visit the County's website at: www.co.bergen.nj.us.

Resumes should be submitted to: Ralph Kornfeld, Director of Personnel, at <u>rkornfeld@co.bergen.nj.us</u>.

The **Middlesex County Utilities Authority** is seeking the following.

#### **Treasurer/Comptroller**

The Middlesex County Utilities Authority is a large public utility serving 850,000-plus residents over a three -county area. The Authority operates wastewater treatment and solid waste divisions with budgets of \$226 million and \$40 million respectively. The Treasurer/Comptroller will manage and direct all budgetary, fiscal, and accounting activities of the organization including financial planning, procurement, receipt, disbursement, custody and investment of funds, financial instruments and assets. This position reports directly to the Executive Director and the Board of Commissioners and the person selected will be designated as Chief Financial Officer and Certifying Officer in accordance with statutory requirements.

This position requires a BS in Accounting or Finance; ten (10) years related experience, of which five (5) must be in an executive or management capacity and five (5) in a public sector environment. Designation as CPA and/or RMA is required. Experience with Word, Excel and Financial Edge software is desirable. Person selected must reside in the State of New Jersey or become a resident within one year of appointment. Salary based upon qualifications and experience. **Closing Date:** May 31, 2015

#### ASSISTANT TREASURER/COMPTROLLER

The Middlesex County Utilities Authority is a large public utility serving 850,000-plus residents over a three -county area. The Authority operates wastewater treatment and solid waste divisions with budgets of \$226 million and \$40 million respectively. The Assistant Treasurer/Comptroller will assist the Treasurer/Comptroller manage and direct all budgetary, fiscal, and accounting activities of the organization including financial planning, procurement, receipt, disbursement, custody and investment of funds, financial instruments and assets.

This position requires a BS in Accounting or Finance and five (5) years related experience, of which one (1) must be in a supervisory capacity. Designation as CPA and/or RMA is required. Experience with Word, Excel and Financial Edge software is desirable. Person selected must reside in the State of New Jersey or become a resident within one year of appointment. Salary based upon qualifications and experience. **Closing Date**: May 31, 2015

Please submit resume, cover letter, copies of designations and salary history to: Middlesex County Utilities Authority, Attn: Executive Director, 2571 Main Street, P.O. Box 159, Sayreville, NJ 08872-0159, *or* e-mail to: <u>jmccabe@mcua.com</u>.

The MCUA is an Equal Opportunity employer.

### Is Being a "Smart" County Important?

by Jennifer Dowd, Marketing Manager for Kronos Public Sector

The term "Smart" in 'Smart City' or 'Smart County' refers to the creation of knowledge infrastructure through technology and data. It's a term gaining popularity, but not everyone is bought in just yet.

At a recent Smart Cities & Counties Summit put on by the Public Technology Institute (PTI) they brought together a diverse mix of cities and counties for best practice sharing. Topics included 311, GIS, fiber optic broadband, transportation, etc... But from the topics were overlying themes of efficiency, collaboration, and an overall goal of wanting to build a better community. So for a city to be "smart" it doesn't just adopt new technology and say "we are cutting edge", it uses technology alongside people to look for ways to grow.

Here are just a few of the counties that presented on their initiatives at the summit:

- Miami-Dade County, FL has developed a GreenPrint sustainability plan for building smart cities and counties to create a vibrant economy with clean, pedestrian-friendly, tree-lined healthy neighborhoods, responsible land use, and smart transportation options.
- Montgomery County, MD is working to leverage its investment in its fiber optic communications network to create public-private partnerships (P3) to expand the availability of affordable ultra-high speed broadband.



• Charlotte County, FL is working smarter by utilizing tools such as open data to be more open and transparent and offer a higher level of service without expending additional resources.



Workforce development was another element of Smart Cities & Counties that found its way into the conversations. After all, what is a city or county without its employees delivering services and its citizens being part of a workforce to stimulate the economy? Smart cities & counties are seeing a new generation come in with different skill sets while an older generation makes plans for retirement. Workforce development plans proactively look for ways to bridge this gap and transfer knowledge to move forward with succession efforts.

Technology can play a role in this by way of educational/training tools, workforce management solutions, and talent acquisition.

Is having a smart county important? Some will argue that it is subjective so therefore the title is up for grabs for any county who deems themselves worthy. But most will say the smart county title is important, but only if the ultimate goal is bringing government and its citizens together. So far, there appears to be a positive trend heading in this direction.

To learn more about Kronos, please contact Wesley Witherington, Kronos Sales Executive State of New Jersey, Public Sector and Education, at <u>wesley.witherington@kronos.com</u> or via telephone at (973) 331-5465.





## FROM THE EXECUTIVE DIRECTOR

NJAC's 65<sup>th</sup> annual celebration of county government is approaching fast and we've put together an outstanding event from May 6<sup>th</sup> through May 8<sup>th</sup> at Caesar's in Atlantic City that includes:

#### ACCREDITED PROFESSIONAL DEVELOPMENT WORKSHOPS

Please visit our website at <u>www.njac.org</u> for your review the schedule of educational workshops where county professionals may earn important continuing education credits by completing our diverse and unique seminars approved for accreditation by

John G. Donnadio, Esq. the Department of Community Affairs, Rutgers, and the Board of Continuing Legal Education. Our informative and timely workshops have been certified for a variety

of credits for finance officers, purchasing officials, clerks, public works employees, engineers, and attorneys in CMFO, CCFO, CPWM, RMC, QPA, CTC, RPPO, RPPS, CLE, PDH, CPC, and Ethics.

#### THE NATION'S ONLY COUNTY VOCATIONAL-TECHNICAL SCHOOL COOK OFF

We're thrilled to once again be hosting the 4<sup>th</sup> annual county vocational-technical school cook-off challenge, where culinary art students from county vocational-technical schools in Bergen, Camden, Cape May, Cumberland, Essex, Hudson, Hunterdon, Mercer, Middlesex, Morris, and Passaic counties have been selected to compete for titles in taste, creativity, and food presentation. Each team will consist of 5-6 students and 2 staff members, and must produce 400 samples of appetizers at a total cost of \$500.00. NJAC officials, Atlantic City chefs, and convention attendees will have the difficult task of judging the tough competition.

#### PRESIDENT'S AWARDS LUNCHEON AND REPORTERS ROUNDTABLE

This highly anticipated event kicks off with the presentation of our annual "County Service Awards," where we'll honor exceptional county professionals from across the State for their hard work and dedication to county government. We'll also present the prestigious "Maurice Fitzgibbons Freeholder of the Year Award" to an NJAC board member committed to advancing the goals and objectives of the Association. For the first time, we're also hosting a "Reporters Roundtable," where New Jersey media personalities Michael Aron, Kevin McArdle, Matt Katz, and Nick Acocella will candidly discuss hot topics facing our great State such as pension reform and the Transportation Trust Fund.

#### CONGRESSMAN TOM MACARTHUR

Don't miss the opportunity to hear Congressman Tom MacArthur as our keynote speaker. The Congressman plans to address county and business leaders from across the State at 9:00 a.m. on Friday, May 8<sup>th</sup> during NJAC's board of directors meeting, NJAC Foundation check presentation, and the business associate of the year award presentation. Congressman MacArthur is a fantastic public speaker, who in 2014 was elected to the House of Representatives from the 3<sup>rd</sup> District. He serves on the House Armed Services Committee and the House Natural Resources Committee. He also sits on the Federal Lands Subcommittee, the Water, Power, and Oceans Subcommittee, the Tactical Air and Land Subcommittee and serves as the Vice Chairman of the Military Personnel Subcommittee.

### From the Executive Director (continued)

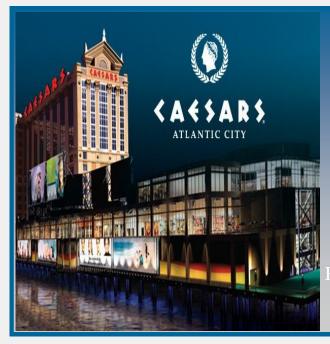
#### **OUTSTANDING NETWORKING OPPORTUNITIES**

All of our main events will take place in the exhibit hall designed to provide you with maximum opportunities to meet community and business leader from across the State. We've also added several new features this year that include WiFi and charging stations, the opportunity for sponsors to pitch their businesses at several events all conference long, and innovative activities strategically placed throughout the exhibit hall and registration area designed to enhance networking and your overall conference experience. And, don't forget to decorate your booth and have plenty of pens, key chains, and magnets to give away as we're presenting awards and prizes for the Best Exhibit Display, Best Booth Giveaway, and Friendliest Vendor.

#### STRONG COUNTY REPRESENTATION

We're expecting representation from all 21 counties; and, our county administrators, finance officers, welfare directors, public information officers, improvement authorities, and jail wardens' plan on holding regular meetings during the conference. Additionally, Atlantic County, the Hudson County Improvement Authority, the Monmouth County Department of Tourism, Ocean County, the Passaic County Improvement Authority, Somerset County, Union County, the County Welfare Directors Association of New Jersey, the County Jail Wardens Association of New Jersey, the County Improvement Authorities Association of New Jersey, and the New Jersey County Planners Association all plan on exhibiting as vendors.

We're also pleased to report that opportunities to exhibit are going fast. Space is limited to the first 70 exhibitors, so please make sure to visit our new website at <u>www.njac.org</u> for additional details if you haven't done so already. We hosted an outstanding celebration last year and expect this year's event to be an even better one.



# **NJAC Annual Conference**

### May 6<sup>th</sup> - May 8<sup>th</sup>, 2015

Register at <u>www.njac.org</u> to attend, exhibit, advertise in the conference directory, and host an event

### NJAC COUNTY BIZ

### **ISSUE 48 - APRIL 2015**

<b>«APRIL 2015»</b> Is National County Government Month						
SAT	SUN	MON	TUES	WEDS	THURS	FRI
				April • 2015	16 National Multiple Sclerosis NJ Metro Chapter's Bike MS Monmouth University W. Long Branch Monmouth County	17 Tower of Power 8:00 p.m. Scottish Rite Theatre Collingswood Camden County
18 1-Mile Fun Run/Walk 10:00 a.m. Branch Brook Park Essex County	19 Spring Home Improvement Show 11:00 a.m 6:00 p.m. Cumberland Mall Vineland Cumberland County	20	21 Men's Health Screening Public Health Nursing Office Hardyston Twshp. Sussex County	22 NJ National College Fair 9:00 a.m 5:00 p.m. Medowlands Expo Center Secaucus Hudson County	23 Free Eye Screening 10 a.m. 1:30 p.m. Center City Mall Paterson Passaic County	24 Erog Call 8:00 p.m 9:00 p.m. Smithville Park Mt-Holly Burlington County
25 Monster Furrey Supervises 2:30 Unics Meture Stadium East Rutherford	26 Philadelphia Science Festival 1:00 p.m. Rowan University Glassboro	27	28 Resilient Communities 8:00 a.m 12:00 p.m. Middlesex County Fire Academy Sayreville	29 If You Give A Pig a Pancake - Spring 11:00 a.m. Centenary Stage Co. Hackettstown	30 Healthy Homes for Community Health Workers 9:00 a.m 5:00 p.m. Div. of Public Health Stillwater Bldg.	
Bergen County	Gloucester County		Middlesex County	Warren County	Atlantic County	
<b>«MAY 2015»</b> Is National Bike Month						
SAT	SUN	MON	TUES	WEDS	THURS	FRI
						1 Spandau Ballet 8:00 p.m. County Basie Theatre Red Bank Monmouth County
2 OCC Concert Band Presents World Tour Grunin Center For The Arts Toms River Ocean County	Musical 2:00 p.m. Somerset Valley Players Hillsborough Somerset County	4	5	6 NJAC Annual Celebration of County Government May 6 - 8 Ceasar's Atlantic City	7 Pink Martini 8:00 p.m. Mayo Performing Arts Center Morristown Morris County	8 Coast Guard Festival May 8 through 10 5:30 p.m. Training Center Cape May Cape May County
9 Spring Wine Festival 12:00 p.m 6:00 p.m. Unionville Vineyards Ringoes Hunterdon County	10 THE SEC	11 How to Remove Mold From Your Home (FREE) 6:00 p.m 8:00 p.m. Twshp. Courthouse Hillside Union County	12	13 Farmhouse Museum 1:00 p.m 3:00 p.m. Pennsville Twshp. Salem County	14	