

NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

ISSUE 33 - January 2014

Valley National Bank Announces Branch Restructuring Initiative

Valley National Bancorp (NYSE: VLY), the holding company for Valley National Bank, is pleased to announce an exciting new branch restructuring initiative that will allow its customers to bank the way they choose. If customers want to access their accounts on their smartphone, desktop computer or use automated systems or bank the way they have in the past at a branch, Valley will offer all of these options to its customers.

Branches will be equipped to provide more automation and customer convenience through the integration of state of the art equipment and technology. Of course branches will be staffed by employees who will have the ability to open accounts, process deposits, cash checks and provide all other branch services. We are looking forward to this new and exciting multi-year transition which will begin in early 2014.

"Over the past five years we've seen an increasing demand for a digital and self-service banking experience," commented Valley's First Senior Vice President Andrea Onorato. "Since 2008, like most banks we have realized a decrease of in branch transaction volume. At the same time, our electronic payments have soared. We are adapting to these emerging demands to engage more 'tech savvy' customers in today's banking industry."

As part of this restructuring initiative, most of Valley's 204 branches will receive technology upgrades to streamline and enhance the customer experience, while improving efficiencies by lowering operating costs. These upgrades include:

- **Interactive Video Teller Machines** – These automated machines will be available in branch lobbies 24/7, giving customers remote access to banking professionals via video conference and help them perform complicated transactions for a highly personalized experience. This allows the customer the ability to choose live face-to-face assistance, as well as discuss other products and services to suit their banking needs.

- **Enhanced Full Service ATM** – This machine accepts cash and check deposits differently than a traditional ATM. Instead of using an envelope and entering the deposit amount on the keypad, cash is inserted into a slot labeled "Cash" and checks are inserted into another slot labeled "Checks". The ATM then counts the items and totals the deposit, providing an image of each check and an itemized list of bills deposited by denomination.

- **Enhancing Digital/Online Capabilities** - Valley is integrating technology upgrades to its mobile banking

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Valley National Bank Announces Branch Restructuring Initiative *(continued)*



George H. Lipkin
President & CEO
Valley National Bank

such as remote deposit through the Bank's new mobile banking app. Customers can choose to open deposit accounts online at valleynationalbank.com.

- **Cash Recyclers** – These innovative machines conduct the most basic banking transactions, eliminate the need for personal bankers to count cash, reduce customer transaction time by 50% and improve accuracy, daily balancing and security by providing automated cash handling. This enables the personal banker to focus on the customer, resulting in improved service to enhance the customer experience.

The Bank will continue to offer a traditional banking experience, including all financial services, at its more active branches which will continue to provide full sales and service support. Product specialists will continue to be available for personalized meetings with

clients at our branches. Valley's banking professionals will continue to provide the same personalized care and service throughout all of its branches.

"In order to remain a competitive financial institution, our traditional branch network needs to adapt," remarked **Valley Chairman, President & CEO Gerald H. Lipkin**. "These restructuring efforts will help Valley modernize its branch presence while still providing the convenient and personalized service our customers expect from us."

The equipment, technology and infrastructure required to implement the strategy is expected to cost several million dollars per year. However, we anticipate cost saves provided in conjunction with the implementation to largely mitigate the initial cost. In the next few years non-interest expense is expected to contract as a majority of Valley's branch network migrates to the new platform and delivery channels.

Valley National Bancorp is a regional bank holding company headquartered in Wayne, New Jersey with \$16 billion in assets. Its principal subsidiary, Valley National Bank, currently operates 204 branches in 144 communities serving 16 counties throughout northern and central New Jersey, Manhattan, Brooklyn, Queens and Long Island. Valley National Bank is one of the largest commercial banks headquartered in New Jersey and is committed to providing the most convenient service, the latest in product innovations and an experienced and knowledgeable staff with a high priority on friendly customer service 24 hours a day, 7 days a week.

For more information, please contact Dianne M. Grenz, First Vice President & Director of Marketing and Public Relations, at (973) 305-4005.



**2014 NJAC ANNUAL CONFERENCE
WORKSHOP PROPOSALS
ARE NOW BEING ACCEPTED!**

Submission deadline is January 31, 2014

Visit www.njac.org for requirements and details.

Get to know your County Official.....

How many years have you served as Monmouth County Clerk?

This is my 18th year serving as Monmouth County Clerk

What was the first public office you held?

It was in a local office in Wall Township serving two terms as Mayor.

Why did you choose to apply for clerk?

Over my first 15 years in government, every experience I had and every office I held led me to run for the Office of County Clerk. It is an opportunity to serve all the people in the county and gives the freedom to create new ways to better serve them.

What had been the most difficult decision you have had to make while serving as County Clerk?

Clearly Hurricane Sandy left my county in crisis when we had only a couple of days to run a presidential election in 53 communities. All our bayshore towns had been severely damaged. We operated on an emergency basis with employees working around the clock to get ballots out, new polling locations, and voting information to voters. We had thousands of people in line outside waiting in the cold for a chance to vote. We brought ballots to emergency shelters to allow displaced citizens to vote. The teamwork was terrific. We learned how wonderful the spirit of our citizens was as this experience brought out the best in human nature. By coordinating the election at all levels of government - State, county, and municipal - we accomplished a successful election. We learned a lot from that experience. It made us better prepared for whatever nature has in store for us in the future.

What would our readers be most surprised to learn about you?

I was a reporter for a local newspaper and covered stock car racing. I interviewed drivers and owners for several years. To this day, I am still a NASCAR fan.

Who is your role model?

My role model was Ben Danskin, County Republican Chairman, who was a political legend in my county. He taught me how important public service is to us all. He showed me that in good government everything we do should be a gift to future generations.

Why do you love Monmouth County?

Our beautiful county has evolved over the years. We enjoy a broad-based economy with great success in big business as well as our small business communities. We are blessed with abundant parks, the great seashore, well-managed communities, and opportunities for all our people to live, work, and play. Truly "*The Place You Want to Be!*" What's not to love?



M. Claire French
Clerk
Monmouth County

Meet Monmouth County Clerk M. Claire French
as she takes on the leadership role of
President of the New Jersey Association of Counties on
Tuesday, January 28th, at 11:00a.m. in the
Senate Chambers of the New Jersey State House



United Water Offers Tips to Help Prevent Freezing Pipes

By Steve Goudsmith, Communications Director - Jersey City

United Water officials are advising homeowners how to help avoid frozen pipes and water meters during this severe cold weather. But, even if freezing should occur, there are steps that can be taken to remedy the problem.

It is extremely important to insulate household piping to protect against cold drafts in unheated spaces. Even a small draft can cause freezing. The water company is responsible for service lines only to the curb. It's the homeowner's responsibility to protect all piping inside the property lines - as well as the water meter - from frost damage. Freezing temperatures can destroy a meter, which would have to be replaced at the customer's expense.

Partial water service in a home indicates that the freeze is located in a pipe somewhere in the house. A complete lack of water service can be the result of a frozen water meter or a frozen pipe leading from the water main in the street to the house. A meter or water pipe that feels extremely cold is most likely frozen.

It's important to clear frozen blockages as soon as possible to minimize the danger of pipes bursting in some inaccessible spot. The resulting leak could cause serious property damage. Thaw pipes and meters by applying hot air from a hair dryer, electric heater, or by using a heating pad. Open a water valve slightly so that it will be apparent when thawing has occurred. Under no circumstances should hot water or a blow torch be used on a frozen pipe or water meter. The intense heat could cause the very break the customer is trying to prevent, and a blow torch presents a serious safety hazard.



The permanent solution to frozen water lines is proper insulation to protect them from drafts of cold air. Water meters located in unheated cabinets, garages and basements can be wrapped in insulating materials or even newspapers as a temporary measure. Pipes exposed to severe temperatures can be wrapped with heating tape which can be purchased at most hardware stores.

For additional tips, please visit www.unitedwater.com.

Essex County Hospital Center Earned Accreditation

by Anthony Puglisi, Essex County Director for the Office of Public Information, and Lauren Shears, Public Information Officer

Essex County Executive Joseph N. DiVincenzo, Jr. announced that the Essex County Hospital Center received a favorable review and has received accreditation from the Joint Commission. In its report, the Joint Commission found the Essex County Hospital Center had passed all areas of its inspection and "there were no requirements for improvement identified."

"This latest accreditation reflects our ongoing commitment to providing the highest quality of care and a nurturing and supportive environment to our patients. I commend our doctors, nurses, and staff for their dedication to our mission of helping our most vulnerable population," DiVincenzo said.

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Essex County Hospital Center Earned Accreditation *(continued)*



Joseph N. DiVincenzo, Jr.
Executive
Essex County

The Joint Commission conducted its unannounced inspection from July 15 - 19 and a follow-up visit on December 17 and 18 to assess compliance with the Medicare conditions for hospitals, as well as the special conditions for psychiatric hospitals through the Joint Commission's deemed status survey process. Based on the findings of the Joint Commission, the Essex County Hospital Center was awarded three-year accreditation on December 18th. The Essex County Hospital Center has been an accredited facility since it opened in 2007, having received three-year accreditation status in 2007, 2010, and now 2013.

Since 2003, Essex County Hospital Center had a clear mission to provide evidence-based care to promote patient recovery and return to community living. The Hospital Center has a well-organized discharge-planning process that ensures all discharges are appropriate and timely. Indeed, the Hospital Center has been able to reverse the trend of overcrowding with a significant reduction in the number of discharge-ready patients who cannot leave because they are waiting for placement.

Opened in February 2007, the Essex County Hospital Center's new, state-of-the-art facility provides patients with comfortable accommodations and staff with modern and efficient work areas. The American Medical Association has approved the Essex County Hospital Center as a facility in which physicians can receive continuing education credits. The Essex County Hospital Center has shared services agreements to accept patients referred by the State, Middlesex, and Passaic Counties which generates about \$13 million a year in recurring revenue.



The Joint Commission is an independent, not-for-profit organization that accredits and certifies more than 20,000 health care organizations and programs in the United States. Joint Commission accreditation and certification is recognized nationwide as a symbol of quality that reflects an organization's commitment to meeting certain performance standards.

Help with Affordable Care Act Enrollment

During the month of January, the Hunterdon County Library is hosting a **free** program that helps New Jersey residents with enrollment into the Affordable Care Act or otherwise known as Obamacare. The United States Department of Health and Human Services, partnering with Cognosante, a leading healthcare IT company, will provide free in-person assistance for enrollment in health plans through the Affordable Care Act. Assistors will be available on the following dates and time to give information, answer questions, and to help people enroll. **Appointments must be scheduled ahead of time and will last approximately 45 minutes.** You will

be informed as to which documents will be necessary to bring to the appointment when calling to register. The library is located at 314 State Route 12 in Flemington, and their number for appointments is (908) 788-1434.



- January 23rd: 9:30a.m. - 4:30p.m.
- January 25th: 12:30p.m. - 4:30p.m.
- January 28th: 12:30p.m. - 4:30p.m.
- January 30th: 9:30a.m. - 4:30p.m.

Nationwide Economics

Weekly Economic Review & Outlook for January 6, 2014

by Bryan Jordan, Deputy Chief Economist of Nationwide Mutual Insurance Company and
Ben Ayers, Staff Economist of Nationwide Mutual Insurance Company

The economy enters 2014 on a bit of a roll

Weekly Review

The first reports of the new year suggest that the U.S. economy ended 2013 on a solid note. The Institute of Supply Management (ISM) manufacturing index slipped slightly in December to 57.0 from 57.3 in November, but this was still the second best print of the past two years and marked the seventh straight time the headline figure has come in ahead of consensus expectations. Moreover, the small decline owed largely to a drop in the inventory component, which fell back into contraction territory for the first time since August. In contrast, then new orders, employment, and supplier delivery time indices all rose last month and are at levels reflecting broad expansion. The new orders component is especially important, as it is viewed as a leading indicator of the employment and production components. The production index also remains well into growth territory even after it pulled back a bit in December. The upshot is that the manufacturing recovery is bordering on robust at the moment, reflecting a broader economy that is increasingly finding firm footing.

The same is true to varying degrees in many other parts of the world. Markit's index of factory activity for the eurozone rose to a two-and-a-half year high in December on big jumps in Germany and Italy. Even Greece's index is now on the verge of moving into expansion territory after hitting its highest level since 2009 last month. The European economy continues to stabilize and is slowly beginning to gather steam. The better global economy is, in turn, feeding back into U.S. exports, manufacturing, and employment.

As these and other feedback loops have strengthened, a stronger expansion has become ever more convincing. Consumer confidence measures were generally up strongly in December on sizable jumps in expectations. Additionally, with the labor market continuing to recover and wealth effects from rising home prices and equity values broadening, there remains plenty of upside to sentiment from here. For example, the Conference Board's index of consumer confidence, which currently stands at 78.1, has risen well into the triple-digits in every expansion since the 1960s - save the anomalous one-year recovery of 1980-81. Sentiment appears to be inevitably moving in the same direction in this cycle and its continued turnaround will play a key role in ushering in the next phase of the expansion. Growing confidence will lift spending, profits, and investment and help to keep the rally in risk assets afloat. The broad economic growth rate has been sub-par since the recession ended in 2009, but there is a case to be made that the transition to a more normal pace of expansion will unfold in 2014. Moreover, given the upward trajectory of economic indicators toward the end of last year, suggesting significant forward momentum, the risks to the outlook are tilted more toward the upside in 2014 than to the downside.

Weekly Outlook

Aside from the important December employment numbers, it will be a light week for economic releases.

Job growth has shifted higher in recent months, averaging gains of 204,000 per month since August. After posting declines earlier in the year, goods-producing sectors (particularly manufacturing and construction) are adding jobs again, a good sign for the overall health of the labor market. The recent improved trend should continue in December with job growth of 205,000 projected and with the potential for slight upward revisions

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Nationwide Economics *(continued)*

in previous months. Reflecting the rise in job growth, the unemployment rate fell to a post recession low of 7.0 percent in November. In part due to a small rise in the participation rate, we expect the unemployment rate to be unchanged in December despite stronger job growth.

The ISM non-manufacturing index has fallen sharply since posting a post-recession high in August as all sub-components have weakened, although it remains comfortably above the break-even level of 50. The index is likely to recover modestly in December to a level of 54.5 (suggesting modest expansion) as the service sector's new orders and employment rose at the end of the year.

Improved economic growth abroad (particularly in Europe) is raising demand for U.S. exports - now up by 5.5 percent over the past year. In spite of this, the U.S. trade deficit has remained close to the yearly average of -\$40.2 billion due to increasing imports (in response to stronger domestic growth). The trade deficit is likely to fall below the year average in December as exports end the year strongly.

For further information please contact Emanuel Mahand, Program Director of New Jersey, at MAHAND@nationwide.com



Sheriff's Office Collects 1,491 Pounds of Unwanted Medicines

A total of 1,491 pounds of unused and/or outdated prescription and over-the-counter medicines were collected through various programs in 2013: Rx Mission Drive-In/ Drop-off events held at five scheduled Household Hazardous Waste (HHW) Day events, at a drop-box outside the Sheriff's Office, through the Sheriff's Office annual participation in Operation Take-Back Day and through a consortium with the Sheriff's Office, EmPoWer and Safe Communities Coalition of Hunterdon and Somerset, to collect medications from several senior centers and facilities.



Frank Provenzano
Sheriff
Somerset County

"The Somerset County community has consistently stepped up and taken a proactive approach toward protecting the environment, and the success of these programs drives that point home," said **Somerset County Sheriff Frank J. Provenzano**.

"Residents dropped off a total of 594 pounds of medicines at the March, April, June, September and October HHW events. Also, in October, 35 pounds were collected through the Operation Take-Back Day drop-off program, which the Sheriff's Office participates in annually.

"According to a national study, 70 percent of people who reported using prescription drugs for non-medical use in the past year got those medicines from a home medicine cabinet, friend or relative," he said. "Thanks to our residents' efforts, the incidence of this happening has been reduced substantially."

Drop-off events prevent unused or expired medications from being flushed down toilets and sinks or discarded in landfills, which can lead to potential contamination of groundwater and/or wastewater treatment plants. They also keep drugs out of the hands of people susceptible to substance abuse and prevent accidental poisoning by children.

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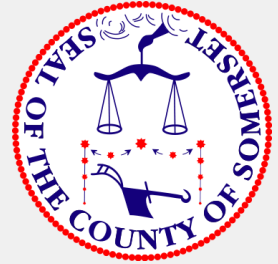
Sheriff's Office Collects 1,491 Pounds of Unwanted Medicines

(continued)

In addition to scheduled drop-off events, residents wishing to dispose of medications year-round can do so by dropping them off at the Sheriff's Office medicine collection drop box, 24 hours a day, 7 days a week. The drop box is located in the lower level of the Somerset County Administration Building at 20 Grove St. in Somerville, near the entrance to the Sheriff's Office. In 2013, a total of 708 pounds of medications were dropped off at the medicine collection box.

Also, through the consortium, 154 pounds of unwanted medications were collected from participating locations by the Sheriff's Office for proper disposal.

"Drug-collection programs, which are free and anonymous -- no questions asked -- have proved to be a huge success in Somerset County," said Sheriff Provenzano. "For our community's safety, I look forward to supporting them in the future."



For more information regarding medicine collection in Somerset County, contact Lt. Steve SanAntonio at (908) 231-7168 or Sheriff's Officer Thomas Wallace at (908) 231-7138.

Kronos for State and Local Government

As evident by the recent Summit on the Affordable Care Act (ACA), government employers are under scrutiny to figure out what this legislation means to them. Critical components to assess include:

1. "Look-back" period, also called "Standard Measurement" period
2. Full-time/Part-time threshold - 30 hours
3. Affordability of healthcare benefits

Kronos' government customers specifically benefit from a Kronos solution in three ways:

- **Controlling Labor Costs** - Accurately track employee work and leave time to improve operational efficiencies by allocating labor costs to programs and budgets and producing optimized schedules. Kronos aids government entities in being more accountable, transparent, and auditable.

°According to a recent Forester Research survey, 12 percent of employees overstate their time worked by two hours monthly. With 14.2 million local employees at an average wage of \$15/hr., this amounts to approximately \$613 million per year in overpayments to employees nationally, or an average of \$12.2 million in overpayments per state.

▪Source: *Governing Research, "Latest Front in the Battle of Wasteful Spending," 2012, p. 2*

- **Minimizing Compliance Risks** - The new requirements of the ACA will put counties under more pressure to track part-time/full-time status to report on healthcare eligibility. The ability to create and quickly access "look-back periods" will be crucial to avoid penalties and fines. Automated labor tracking provides a greater adherence to a wide array of labor laws and union policies, including ACA, with detailed, auditable reporting in real-time.

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Kronos for State and Local Government *(continued)*

◦In a recent study done by Governing Research on government employers readiness for ACA, forty-seven per cent either don't have or don't know if they have a system or process that allows them to do real-time auditing and reporting.

▪Source: *Governing Research, "How Will the Affordable Care Act (ACA) Impact Your Government Agency?" 2013, p. 3*

- **Improve Workforce Productivity** - Increase employee satisfaction by automating manual workforce processes and offering a self-service environment. This flexibility allows for more time to focus on providing a high level of service to the public.

◦Data shows that organizations with automated time and attendance solutions achieved 12 percent greater workforce capacity utilization than those with manual time and attendance processes.

▪Source: *Aberdeen Group, "Enhancing Productivity Through Transparency and Accountability: Workforce Management in the Public Sector," 2012, p. 2*

Kronos is the global leader in workforce management solutions that enable public sector organizations to more effectively manage their largest and most controllable expense - their employees. Today over 2,000 government and education organizations use Kronos time and attendance, scheduling, absence management, HR and payroll, hiring, and labor analytics applications. The average government organization, after implementing Kronos, significantly reduces payroll and overtime expense.

Kronos is proud to partner with the New Jersey Association of Counties and contribute to the thought-leadership style thought-leadership style sharing among the counties. To learn more about Kronos, visit www.kronos.com/government. You may also contact Wes Witherington, Public Sector Representative for New Jersey, at wes.witherington@kronos.com or (973) 331-5465 or on his mobile, (973) 865-6209.



Counties Share DNA Analyst

Middlesex and Union Counties have reached an agreement to share the services of a DNA analyst. Middlesex County, which has a population of 810,000, hired the analyst who will work out of the Union County prosecutor's forensic lab. Union County has a population of 536,000.

Seventy-five percent of the analyst's time will be spent evaluating and cataloguing DNA and forensic evidence for Middlesex County, while Union County investigators will get the remaining twenty-five percent.

Grace Park, acting Union County prosecutor, said "leveraging the resources of our forensics laboratory to aid in Middlesex County's investigations will greatly benefit both counties."



Upcoming Sustainable Jersey Events

by Winnie Fatton, Project Manager for the Sustainable Institute at the College of New Jersey

GREEN TEAM WEBINARS

NEW ACTIONS and OTHER 2014 PROGRAM ENHANCEMENTS

WHEN: January 21, 2014 1:00-2:00 PM

WHERE: [REGISTER HERE FOR THE WEBINAR](#)

Learn about what's new for 2014 in the Sustainable Jersey program. This webinar will provide an overview of new actions and review modifications to the list of Priority Actions.



SECRETS FOR SUCCESS

Plan ahead for the June 8th deadline — Resources and tools to help you prepare and submit your application

WHEN: January 28, 2014 1:00-2:00 PM

WHERE: [REGISTER HERE FOR THE WEBINAR](#)

OR

WHEN: January 30, 2014 7:00-8:00 PM

WHERE: [REGISTER HERE FOR THE WEBINAR](#)

Don't let another year pass without achieving Sustainable Jersey certification or re-certification. Gain recognition for your town's accomplishments and join the elite group of certified communities. Plan now to submit your application on June 8th. Learn about the tools and resources available to support your efforts and how to focus municipal staff and Green Team volunteers on making it happen.

Start planning now! Each webinar will cover the same information—the only difference is the time!

Participants will learn how to:

- Navigate the certification process, including the ability to complete required activities after the June 8th deadline
- Take advantage of new Sustainable Jersey actions and resources
- Use Sustainable Jersey's website to manage your application
- Develop a strategy for success by selecting actions based on current community efforts and Green Team members' strengths

The webinar is for municipal staff and Green Team volunteers from registered towns that have not yet achieved certification, as well as certified towns that are applying for recertification.

Questions from participants are encouraged, and can be sent before the webinar to info@sustainablejersey.com.

For more information and to register for events, visit www.sustainablejersey.com.





NEW JERSEY
MARTIN LUTHER KING, JR.
COMMEMORATIVE COMMISSION

Dr. Martin Luther King, Jr. was a vital figure of the modern era. His lectures and dialogues stirred the concern and sparked the conscience of a generation. The movements and marches he led brought significant changes in the fabric of American life through his courage and selfless devotion.

This devotion gave direction to thirteen years of civil rights activities. His charismatic leadership inspired men and women, young and old, in this nation and around the world.

2014 Dr. Martin Luther King, Jr. Commemorative Event



Governor Chris Christie and Lt. Governor Kim Guadagno
and the
Martin Luther King, Jr. Commemorative Commission
invite you to join in the day's activities
in the

New Jersey State Museum Auditorium
205 West State Street, Trenton
on
Sunday, January 19th, from 3p.m. to 5p.m.

The event is free and open to the public.
Limited space is available.
Please register at www.eventbrite.com

Mercer County Hosts ACA Information Session

by Julie Wilmot, Mercer County Director of Communications

In response to the strong attendance at a recent Affordable Care Act information session sponsored by Mercer County, County Executive Brian M. Hughes has called for a repeat.



Brian M. Hughes
Executive
Mercer County

The Affordable Care Act (ACA), which took effect this month, requires all Americans by law to have health insurance. Mercer County's next ACA seminar, "Health Insurance 101: What you Need to Know About the Affordable Care Act," will be Tuesday, January 21st, from 6p.m. to 7p.m. at County Connection in Hamilton. Attendees will be given advice on how to navigate the system, understand the new healthcare choices, learn how to enroll and understand how the new Act affects families, small businesses, young adults, early retirees and people who work for themselves. The information session is free of charge.

"Navigating the Affordable Care Act process can be confusing for some," said Hughes. "By offering this seminar, we hope to shed light on how the ACA can help people who might not otherwise have health insurance."

The enrollment assistance program will be presented by Argelys Morel, Management & Outreach Associate, Health Republic Insurance of New Jersey. Seating is limited and reservations are required. Please call County Connection at (609) 890-9800 to register. County Connection is located on Route 33 in Hamilton in the Acme Shopping Center.



CONGRATULATIONS

Kronos, Inc. named as the top "hot" workforce management vendor by Ventana Research on January 8, 2014.

Duane Morris, LLP announced the promotion of eight attorneys to the firm's partnership. They are: Courtney Baird; Mchelle Hon Donovan; Erin Duffy; Suzan Jo; Patrick J. Kearney; Brett L. Messinger; Robert M. Palumbos; and Diana Sangalli.

Hunterdon County turns 300, and the Tricentennial Committee has arranged over 200 events to take place throughout the year and all over the county. For more information visit www.Hunterdon300th.org.

Hudson County's city of Hoboken was rated "Most Exciting" small city in America according to Business Insider and New Brunswick of **Middlesex County** ranked number 5.

AMERICA'S HEROES

THE WOUNDED WARRIOR AMPUTEES

VS

THE 1ST RESPONDERS TO 9/11

& NFL ALUMNI TRIBUTE & CHALLENGE



WEDNESDAY, JANUARY 29, 2014
FROM 6:00PM - 9:00PM

ESSEX COUNTY CODEY ARENA
560 NORTHFIELD AVE
W ORANGE, NJ

COST: \$20 18 AND UP
\$10 AGES 13-17

Children (12 & under) are free. Tickets may be purchased in advance at the Codey Arena box office and/or online at WWAFT.org. All proceeds to be Shared by the WWAFT and 9/11 First Responders Charities.

This game is being presented by Essex County, the Military Benefit Association, Humana and the AFL's 2013 champion Philadelphia Soul and is being hosted by NY Jets star Joe Klecko, NY Giants star (and US Naval Academy grad) Phil McConkey and by four time Pittsburgh Steeler Super Bowl champion and decorated veteran, Rocky Bleier.

FDNY & NJ Heroes of 9/11 and more than 40 NFL Alumni will also attend and participated in this tribute including a number of former Giants and Jets.



The Wounded Warrior Amputee Football Team is composed of men and women who lost a limb serving for this country in Iraq or Afghanistan.

For more information on this game, please call the WWAFT at (703) 923-3000 or visit www.WoundedWarriorAmputeeFootballTeam.org.

“Tribute to Heroes” Flag Football Game in Codey Arena

by Anthony Puglisi, Essex County Director for the Office of Public Information

Essex County Executive Joseph N. DiVincenzo, Jr. announced the Wounded Warrior Amputee Football Team, legends from the NFL, New York Giants and New York Jets, and 9-11 first responders from New York Fire Department and New Jersey will participate in a charity flag football game on Wednesday, January 29, 2014.

The Honorable DiVincenzo promoted the game during a January 6, 2014 press conference. Joining the press conference and game promotion were Jim Burt, two-time Super Bowl champion; Vince Papale, Eagles Special Team's Captain and subject of the Disney movie “Invincible,” and former Navy Hospital Corpsman Bobby Donnelly from the Wounded Warrior Amputee Football Team (WWAFT). Retired Giant **Phil McConkey**, retired Jet **Joe Klecko** and retired Pittsburgh Steeler **Rocky Bleier** are honorary captains for the game, which will raise awareness and support for military servicemen and women who lost a limb while serving in Iraq or Afghanistan, 9-11 first responders and their families. The Tribute to Heroes event will be held on Wednesday, January 29th from 6p.m. to 9p.m. at the Essex County South Mountain Recreation Complex - Essex County Codey Arena located at 560 Northfield Avenue in West Orange.

“We are proud to welcome the WWAFT, NFL greats and 9-11 responders to Essex County and thank them for providing this exciting event leading up to the Super Bowl,” DiVincenzo said. “We look forward to an evening of great football and raising awareness about the heroism and sacrifices our military personnel and first responders have made to keep us safe,” he added.

“Essex County Codey Arena is a great venue to host this game against another group of American heroes, New York City's and New Jersey's 9-11 first responders,” said **Lt. Col. (Retired) Carl S. Ey**, Director of Communications for the WWAFT. “Additionally, we are thrilled to have Phil McConkey, Joe Klecko, and Rocky Bleier as our honorary captains. We want to encourage New Jersey's and New York's NFL fans and fans of these heroes of 9-11 and our nation's military to come out to this tribute on January 29th and show their support for all these heroes,” he noted.

The WWAFT is composed of U.S. military service members living with disabilities after losing limbs while serving their country in various combat theaters. Joining McConkey, Klecko, and Bleier will be **NFL Hall-of-Famers Jack Youngblood** and **Anthony Munoz**, **Green Bay Packer legend - Jerry Kramer**, **ESPN's Tim Hasselbeck**, and more than 30 other former Giants, Jets, and NFL stars.

“This arena is an amazing facility and will be a great venue for this important game, where we will be raising money and awareness about our wounded warriors and having a great experience at the same time,” former NY Giant Jim Burt said.

Former **Philadelphia Eagle Vincent Papale**, who was the inspiration for the 2006 movie “Invincible,” said: “If you saw the movie “Invincible,” you understand the overwhelming odds I overcame to play in the NFL. But that is nothing like the incredible odds some of these young men and women overcome after serving our country. That's what being invincible is really about,” he said. “I have tremendous respect for people who serve our country and protect the American Dream. They make sacrifices in their lives and now it's time for us to give back to them,” Papale said.



continued on page 15

“Tribute to Heroes” Flag Football Game *(continued)*

“As a New Jersey resident and military veteran, I challenge all my fellow New Jerseyans to come out, enjoy the game and honor our veterans. It’s a fun event for all of us and there’s nothing like the team spirit and camaraderie we experience on the field,” said Robert Donnelly, who grew up in New Brunswick, joined the Navy and had his right leg amputated below the knee after severely breaking it during a training exercise with the Special Forces’ U.S. Navy Team.



Roy Gibson
President

Military Benefits Assoc.

Other attractions at the event will be a meet and greet autograph session with the players prior to the game and a half-time show by The Village People. “It is also great to have The Village People playing at our half-time show,” Ey said. “They really want to support our service members and the 9-11 first responders. This will be a fabulous and fun show for all who attend,” he added.

Humana and the Military Benefit Association (MBA), a provider of insurance and other benefits to military members and their families, are proud sponsors of this tribute. The MBA has been serving military members since 1956. MBA remains a not-for-profit organization, answering their own call of duty by giving back to fellow brothers and sisters in uniform.

“All of us at MBA are honored to sponsor these Wounded Warriors who have so heroically served this nation,” said **Roy Gibson, President of the Military Benefits Association**. “With this great event, we hope to pay tribute to our troops and raise awareness for their sacrifice. After overcoming the physical and emotional scars of battle, these brave men and women truly embody the resilience of the human spirit and athletic competition,” he pointed out.

Humana, one of the largest healthcare insurance providers in the country, is similarly proud to support both this event and the 9-11 first responder heroes and NFL greats. Proceeds from ticket sales will benefit several 9-11 (Essex County and NYFD) first responder charities and the Wounded Warrior Amputee Football Team.

For more information on this event and tribute, including media and sponsorship inquiries, or donations, please visit www.wwaft.org or call Carl S. Ey, WWAFT Director of Communications, at (202) 803-1515. Further information may also be obtained from Anthony Puglisi, Essex County Director of Communications, at (973) 621-2542.



NJAC ANNUAL CONFERENCE

MAY 7, 2014

to

May 9, 2014



NACo Program News

by Mary Bell, Director for NACo Financial Services Corporation, and Kelly Boggs, Financial Services Corporation Intern

Online Toolkit Helps with Pension Funding Changes

The Governmental Accounting Standards Board (GASB) has released a new online toolkit that will help preparers and auditors of state and local government pension plans to implement new accounting and financial reporting standards. The toolkit provides guidance on how plan administrators can effectively comply with the new rules. It includes the following resources:

- An authoritative resources guide to GASB Statement 67 implementation for pension plans
- A video addressing the top implementation issues facing pension plans
- A podcast discussing the types of pension plans that will be affected by Statement 67 and the most significant changes to accounting and financial reporting
- A background document answering frequently asked questions regarding Statement 67 and Statement No. 68, Accounting and Financial Reporting for Pensions
- A fact sheet answering frequently asked questions specifically related to Statement No. 67
- An article identifying several areas plan administrators and public officials should consider as they plan, prepare, and collaborate when implementing the new standards
- A “Setting the Record Straight” document addressing misperceptions about the new standards; and
- The executive summary and the full text of GASB Statement 67

The new standards include Statement No. 67, Financial Reporting for Pension Plans, which applies to financial reporting by most pension plans and Statement No. 68, Accounting and Financial Reporting for Pensions, which applies to financial reporting by most governments that provide their employees with pension benefits. Some highlights of the new rules include the redefined pension plan to reflect the principal actions associated with the pension arrangement - shaping pension, collecting and handling assets reserved for pension, and paying benefits to plan members as they come due.

In addition, the Government Finance Officers Administration has put together an Elected Official’s Guide to the new pension accounting requirements. These changes to how state and local governments account for the cost of pension benefits in their financial statement are clearly explained for those with little or no expertise in pension accounting in the new guide - [An Elected Official’s Guide: The New Pension Accounting](#).



Do you have educational or informational articles you would like published in the NJAC COUNTY BIZ?

Contact Loren Wizman, Director of Business Development, at (609) 394-3467 or loren@njac.org.



Gloucester & Salem Counties Share Health Officer

Shared Service will save Gloucester County \$72,000 a year

Gloucester County Freeholder Director Robert Damminger and Freeholder Adam Taliaferro announced today that Gloucester County and Salem County will enter an agreement to share a Public Health Officer.

Annamarie Ruiz, a licensed Public Health Officer who has been employed as Gloucester County's Health Officer since 2012, will share her responsibilities equally with Salem County and serve in a dual capacity. Gloucester County will maintain the employment of Ms. Ruiz and Salem will reimburse Gloucester County fifty percent of her salary and benefits.

Freeholder Director Robert Damminger said, "This shared service is a benefit to both counties for achieving coordinated public health goals and outcomes. Both counties have an existing support infrastructure that makes it possible for us to share this position and both counties have a history of working very well together to share services to save tax dollars."

New Jersey requires County Departments' of Health to have a licensed Public Health Officer. They serve as lead liaison between the County Health Department and the State Department of Health, and are responsible for preparing reports and establishing and maintaining related files and records.



Robert Damminger
Freeholder Director
Gloucester County



Adam Taliaferro
Freeholder
Gloucester County

The Health Officer, through contract with the local municipal boards of health, serves as the general agent for the enforcement of their health ordinances and health laws of the state. The Health Officer participates in evaluating public health services, problems and needs, works with community groups to help them to recognize their public health problems and concerns and comes up with methods and a general plan to help solve issues.

Freeholder Adam Taliaferro said, "Sharing a Health Officer is about more than dollars and cents, Gloucester and Salem County share many of the same health concerns. The goal of public health is to improve the health of the public and we have many tools that identify and prioritize health issues and strategies. Together we can work on programs that help promote immunizations, healthy eating and exercise and increase awareness about existing health services." Taliaferro is the Liaison to the Department of Health and Human Services for Gloucester County.

Gloucester County will vote on the shared services agreement at the January 22nd Freeholder Meeting, and Salem County is scheduled to vote in January. Salem will pay Gloucester County \$72,680.00 for the first year of this contract in equal monthly installments.

For more information, contact Freeholder Director Robert M. Damminger at (856) 853-3395 or Freeholder Adam J. Taliaferro at (856) 853-3380.



JOB VACANCY ANNOUNCEMENTS

COUNTY ADMINISTRATOR

The **County of Hunterdon** is seeking a full time appointed position. Oversees the day to day operations of the County in accordance with policies established by the Board of Chosen Freeholders. Candidate should possess strong leadership and interpersonal skills. Must be computer and technologically proficient. Responsibilities include but not limited to: budget, coordinate staff functions within County Departments and agencies, offer recommendations concerning the supervision and control of internal County business, aid in administration of personnel functions and negotiations, develop improved management methods, systems and advanced technologies in order to streamline County government, any additional duties as the Board may direct. Familiarity with civil service commission rules a plus. CPM, MPA or MBA strongly preferred. Minimum of 5 year's experience in NJ government required.

Please include salary history as well as all stated requirements of this job announcement with your resume for consideration by the governing body and forward to ckopec@co.hunterdon.nj.us.

ASSISTANT NURSING SUPERVISORS

The **County of Passaic** seeks experienced full-time Assistant Nursing Supervisors for day, evening, and night shifts for **Preakness Healthcare Center**, a 406 bed skilled nursing facility. The requirements are a BSN and three years supervisory nursing experience (Subacute or Acute Care experience preferred). Submit your cover letter and resume to carmenb@passaiccountynj.org or jmclaughlin@passaiccountynj.org.

ASSISTANT EXECUTIVE DIRECTOR

The **County of Passaic** seeks an experienced full-time Assistant Executive Director for **Preakness Healthcare Center**, a 406 bed skilled nursing facility. The position requires current licensure as a Licensed Nursing Home Administrator (LNHA) in the State of New Jersey, a Master's Degree (MSN preferred) and five years senior level administrative experience (Subacute and Long-Term Care). Submit your cover letter and resume to carmenb@passaiccountynj.org or jmclaughlin@passaiccountynj.org.

U.S. Department of Health and Human Services' Grants

[Reducing Health Disparities Among Minority and Underserved Children \(R21\)](#)

Deadline is February 16, 2014

Available: Maximum of \$275,000 over a period of up to two years

Number of Awards - not specified

[Implementation Cooperative Agreements for Expansion of the Comprehensive Community Mental Health Services for Children and their Families Program](#)

Deadline is March 21, 2014

Available: Maximum of \$1,000,000 per year for up to four years

Number of Awards - 23



FROM THE EXECUTIVE DIRECTOR



John G. Donnadio, Esq.

Although the spring seems like a long time from now, we're in the initial stages of planning our annual celebration of county government that will take place from May 7th through May 9th at Caesar's in Atlantic City. We hosted a terrific event last year with over 500 county and business leaders from across the State, 70 vendors, 24 educational workshops, and the only county vocational-technical school cook-off challenge in the nation. We plan on hosting an even bigger and better event this year, so please take a moment review the important dates below.

CONFERENCE COMMITTEE

Don't miss the opportunity to serve on NJAC's Conference Committee as we begin planning for our 64th annual celebration of county government. The committee is hosting a kick-off meeting at 10:00 a.m. on *January 17th* at our office on 150 West

State Street in Trenton. All county officials and NJAC business associates are encouraged to join us, so please let Kim Nolan at kim@njac.org know if you're interested in helping us prepare for county government's premiere event of the year.

CONFERENCE WORKSHOPS

We're also accepting proposals for conference workshops. Space is limited, so please submit your proposal no later than *January 31, 2014* to Loren Wizman by email at loren@njac.org. To make sure that our elected officials, administrators, finance officers, purchasing officials, planners, engineers, attorneys, and other county officials actively participate in our conference, the Conference Committee will give priority consideration to workshops approved for continuing education credits by the appropriate State departments.

1. Workshop sessions should be 50-60 minutes long.
2. Proposals should include the name, title, and company information of those presenting.
3. Proposals should be typewritten in Garamond font Pitch 9.
4. Proposals should contain a title and one-page informative summary of the workshop, so that we may include these details in our conference journal.
5. Proposals should include handouts, power point presentations, and other similar materials.
6. Proposals should be submitted by *January 31, 2014*.
7. We will notify you in writing of the time, location, and other important details concerning your workshop well in advance of the conference.

REORGANIZATION MEETING

Finally, please make sure to join us on January 28th where Monmouth County Clerk Claire French will become our 73rd President. NJAC's reorganization meeting will begin at 10:00 a.m. in Committee Room 4 of the State House Annex followed by the swearing-in ceremony at 11:00 a.m. in the Senate Chambers of the State House. *Lieutenant Governor Kim Guadagno has been invited to administer the Oath of Office and Senate President Steve Sweeney has been invited to provide the keynote remarks.* Following the ceremony, students from the Monmouth County Vocational School - Culinary Education Center will provide lunch to guests at the New Jersey State Museum.

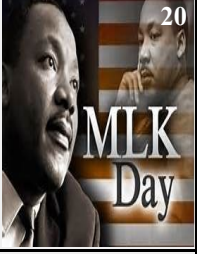
Did you know?

In 1983 congress passes legislation creating MLK Jr. Day, and President Reagan signed it. In 1986, the federal holiday went into effect.




«JANUARY 2014»

.....Is Mental Wellness Month

SUN	MON	TUES	WEDS	THURS	FRI	SAT
			15 Miracle on the Hudson Anniversary Event 6p.m. Waterside Restaurant North Bergen	16	17 Elvis Birthday Bash 8p.m. Count Basie Theatre Red Bank	18  Hang Out Here Event 6p.m. - 9p.m. Hardyston
19	 20	21 Nature Through A Child's Eye 9a.m. - 4:30p.m. Environmental Education Center Basking Ridge	22 36th Basic Course Police Officers Graduation 4p.m. Middle Township Performing Arts Cape May CH	23	24 MLK Freedom Medal Awards 5:30p.m. Camden County Boathouse Pennsauken	25  10:30a.m. Mt. Holly
26 "Assassins: A Musical" 2p.m. UPAC at Rahway click here	27	28 NJAC Reorg Mtg. 9:30a.m. State House Annex Building Cmte Rm 4	 29 7p.m. Sun National Bank Center Trenton click here	30	31 "Grease" 8p.m. Levoy Theatre Millville	

«FEBRUARY 2014»

.....Is Black History Month

SUN	MON	TUES	WEDS	THURS	FRI	SAT
						1 Live Pro Wrestling 6:15p.m. Sports & More Sewell, NJ
 2 MetLife Stadium East Rutherford	3 "Harriet Tubman & the Underground Railroad" 7p.m. Ocean County Library Waretown	4 Hackettstown Historical Society Barn Quilt Trail 7:30p.m. - 9p.m. American Legion Hackettstown	 5 Atlantic City Boat Show 11a.m. - 8p.m. Convention Center Atlantic City	6	 7 vs. Edmonton Oilers 7p.m. Prudential Center Newark	8 Passaic County Historical Society Genealogy Club Meeting 10a.m. Lambert Castle Ringwood
9 Snowshoe Adventure 12:30p.m. Pyramid Mountain Natural Historic Museum Boonton	10	11	12	 13 Walk to Washington click here	 14 Peter Nero 8p.m. State Theatre New Brunswick	