Issue 29

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DMGS

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County Government with a Unified Voice!

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Date Change:

NJAC Board of Directors' Meeting will be held December 13, 2013

Save the Date:

NJAC's Year-End Event December 13, 2013





Every year, departments and agencies at every level of government offer tens of thousands of grant opportunities and hundreds of millions of dollars to innovative businesses, nonprofits and municipalities. Identifying and responding to every appropriate grant can be overwhelming. Making sure one's application meets every stringent requirement, both substantively and technically, is extremely time consuming but essential for success.

Governments at every level want to see to it that small businesses succeed, nonprofits support their community, and larger, more influential organizations bring projects and jobs to the region. While daunting to scroll through on a website, the long lists of grants and funding opportunities available to any organization are intended to help communities flourish. They want to see, and hope that, many interested parties enter the competitive process. Unsurprisingly dozens and even hundreds of organizations will apply and compete for these government dollars.

So how might a smaller organization or local government with limited resources prepare a competitive grant application? The first and most important piece of advice we can provide is to treat grants as a full-time job. Duane Morris Government Strategies (DMGS) has a team of professionals with years of grant monitoring, grant writing and grant administration experience who continuously scan local, state and federal government as

Increase Your Bottom Line With Government Grants

By: Alyssa Kunselman, Sales, Marketing & Business Development Director

well as foundation grant announcements for clients. This is a task that should not be done sporadically, as there are a number of government grant websites that constantly have new opportunities listed, as often as every day. Successful applicants are vigilant in order to find appropriate grants.

Once a grant becomes available that looks as though it fits with a project or priority of your organization, it is essential to carefully vet the grant against your project. Make sure to fully understand the funding announcement's key factors: eligibility requirements, cost sharing requirements key dates and deadlines, and any stipulated project specifics. At the end of the day, it is important to ascertain whether or not the opportunity is worth pursuing. The application process can be time consuming, stressful, and require many hours of extremely detail-oriented work. Given the number of grants publicized at any given time, one could spend every waking moment writing. DMGS takes this part of the process very seriously. Time is a valuable commodity and cannot be spent frivolously applying for every grant announced.

When you find the right grant, significant time and preparation should be given to the application process. Early and frequent meetings among your project team is vital. Project plans, budgets, proposals, and many other pieces of pertinent information need to be gathered. Furthermore, the information needs to be presented within strict, and sometimes cumbersome, rules outlined in grants. Following these

HELP WANTED

Human Resources Director

HUNTERDON COUNTY: Under direction of the Appointing Authority, is responsible for the overall Human Resources function in the public service delivery system of Hunterdon County(600 employees). Maintains liaison between the NJ Civil Service Commission and other public entities in all HR functions including but not limited to personnel administration; managing the operation of a personnel work unit and directs one or more personnel functions such as, employee and labor relations, coordination of performance management systems, personnel policy development, classification and compensation, and related employment activities in accordance with applicable Local, State and Federal rules, regulations ,policies and procedures.

Position Requirements:

- Minimum of a Bachelors Degree(Masters degree a plus) in related field preferably with a concentration in Human Resources Services(include copy of diploma or transcript) from accredited institution
- Demonstrated general experience/working knowledge of Civil Service regulation and application in public sector NJ or other State Civil Service System which is not limited to areas of specialization such as hiring, promotion, discipline, benefits coordination, etc.
- 5 years demonstrated Supervisory Experience in the delivery of Human Resource Services

Please provide resume with all requested documents to: County of Hunterdon Attention: Cynthia J Yard, County Administrator PO Box 2900 Flemington, NJ 08822

Landfill Supervisor

SALEM COUNTY IMPROVEMENT AUTHRORITY— is seeking to hire a Landfill Supervisor. The Landfill Supervisor is a salaried position and works an annual average of a minimum of forty (40) hours per week. This position reports directly to the Solid Waste Division Manager and is a working supervisor. The person in this position will be required to hold and maintain a CDL license issued in NJ and is responsible for the management and daily operations of the Solid Waste Division's Landfill and related facilities including Leachate Collection System, Landfill Gas Collection System and Flare, Special Waste Handling Area, Convenience Center, etc. The Supervisor is responsible for the supervision of all employees within the Operations Department, which include Equipment Operators, Service Workers, Laborers, Summer Interns, Community Service Workers, etc. Qualifications: High School Diploma, minimum 3 years work experience with landfill industry and/or supervisory or management experience. Desired SWANA Certified Manager or NJ Certified Public Works Manager. Knowledge of DOT, PE-OSHA, and other related State and Federal regulations. The Salem County Improvement Authority offers a competitive benefits package including major medical coverage, prescription, dental, Pension, Short Term Disability, flexible spending account. paid vacation. holidays and personal days.

Please visit <u>www.scianj.com</u> for a complete job description and application.

Mail application and resume to Attention: Casie Garton Human Resources Salem County Improvement Authority 199 East Broadway Salem, NJ 08079 Page 3



Affordable Care Act's Special Rules for Grandfathered And Self-Insured Health Plans

By: Genova Burns Giantomasi Webster

The Affordable Care Act's ("ACA") man-

dates regarding health care plans, including the individual mandate, take effect with no change in schedule, despite the recent U.S. Treasury Department's decision to postpone employer penalties for one year, to January 1, 2015. By now, any employer that is covered by the Fair Labor Standards Act has either provided the required ACA notice to current employees or is preparing to do so by no later than October 1. The notice is available here.

Determining when and which ACA requirements apply to a specific health care plan hinges on a number of things, including the health care plan's effective date, whether the plan is fully-insured or selfinsured, and the expiration date of a collective bargaining agreement if the plan is the subject of collective bargaining. This article covers the special ACA rules and effective dates for grandfathered and self-insured health care plans and offers guidance on how to determine whether your organization's health care plan is a grandfathered, self-insured, or fully-insured plan and, if so, which ACA requirements do and do not apply to the plan.

A health insurance plan that existed on March 23, 2010 enjoys ACA grandfathered status and is exempt, at least temporarily, from some (not all) ACA provisions. Some ACA provisions apply to all plans regardless of grandfathered status, as discussed below. Any plan that first took effect after March 23, 2010 and any plan offered through a health care exchange are ineligible for grandfathered status.

A plan can lose its grandfathered status in a number of different ways which are referred to here as Changes to Coverage. For example, if the plan eliminates all or substantially all benefits to diagnose or treat a particular condition (*e.g.*, a plan eliminates all benefits for cystic fibrosis), it loses grandfathered status. Implementing certain cost sharing increases such as an increase in the coinsurance percentage, the deductible or the out-of-pocket limits by more than 15 percent plus medical inflation, or an increase to co-payments by more than \$5 adjusted for medical inflation or 15 percent plus medical inflation, will jeopardize grandfathered status. Finally, increases in a participant's share of premiums by more than 5 percentage points, or certain changes in annual benefits limits put grandfathered status at risk. Changes to Coverage that affect grandfathered status are viewed on a cumulative basis, not an annual basis.

On the other hand, a plan will not lose its grandfathered status simply by increasing enrollment, or increasing premiums so long as a participant's share of the premium does not rise by more than 5 percentage points. Changes to comply with federal or state laws or changes in the third-party administrator also do not jeopardize grandfathered status. A change in insurers does not affect a plan's grandfathered status so long as Changes to Coverage do not exist under the new insurance provider's plan. Likewise, the entry of new employees into a plan, whether newly hired or newly enrolled after March 23, 2010, does not jeopardize the plan's grandfathered status.

A collectively bargained fully-insured plan maintains its grandfathered status until the expiration of the collective bargaining agreement ("CBA"). A collectively bargained fully-insured single employer plan also enjoys grandfathered status if the CBA was ratified before March 23, 2010.

A collectively bargained multi-employer health care plan could maintain grandfathered status as late as the date on which the last of the labor agreements relating to the coverage terminates. Any Change to Coverage implemented by the multi-employer plan after March 23,

Genova Burns Giantomasi Webster

(Continued from page 3)

2010 results in a loss of grandfathered status for all collectively bargained plans as of the date the Change to Coverage takes effect.

A self-insured plan is exempt from some ACA provisions. A self-insured health plan is an arrangement whereby the employer undertakes the funding of all benefits provided by the plan from the employer's general assets. A collectively bargained self-insured plan is not eligible for the same exemptions as a collectively bargained fully-insured plan. All self-insured plans, however, are exempt from some ACA provisions, as discussed below.

A grandfathered plan, but not a self-insured plan, is exempt from certain ACA requirements until the plan loses its grandfathered status, such as:

* <u>Preventive Services</u> – A grandfathered plan need not offer first-dollar coverage (no co-payment or deductible) for preventive services such as blood pressure, diabetes, and cholesterol tests; routine vaccines; flu and pneumonia shots; pregnancy counseling, screening, and vaccines; and well-baby and well-child visits;

*<u>Patient Protections</u> – A grandfathered plan may require a referral as a condition to a visit to an OB/ GYN and require prior authorization or higher cost sharing for out-of-network emergency services; and

*<u>Minimum Services Covered</u> – Fully-insured group plans with 100 or fewer employees and group plans with more than 100 employees in the exchange must cover preventive and primary care, emergency, hospital, physician, outpatient, maternity and newborn care, pediatric (including dental and vision), medical/surgical care, prescription drugs, lab, and mental health and substance abuse, unless they are grandfathered plans.

Both grandfathered plans and self-insured plans are exempt from the following ACA requirements:

*<u>Out-of-Pocket Maximums</u> – Ordinarily, ACA requires group plans to limit out-of-pocket costs to \$6,350 for single coverage and \$12,700 for family coverage;

* <u>Pricing</u> – Ordinarily, ACA prohibits group plans with 100 or fewer employers and selfinsured plans from medical underwriting and are exempt from the rating variation requirements based on age (3:1 ratio), tobacco use (1.5:1), family composition, or geography; and *<u>Deductibles</u> – Ordinarily, ACA requires small group plans with 100 or fewer employees to limit deductibles to \$2,000 for single coverage and \$4,000 for family coverage.

All plans must implement the following ACA requirements on the normal ACA effective date (detailed below) regardless of the plan's grandfathered or self-insured status:

*<u>Dependents Under Age 26</u> – Effective now, plans must allow adult children under age 26 to enroll in a parent's plan, regardless of the child's financial dependency, residence, student status or employment. Until December 31, 2013, however, grandfathered group plans are not required to provide coverage to dependents who are offered coverage by their employer regardless of the price or quality of the insurance.

*<u>Plan Administrative Costs (Medical Loss</u> <u>Ratio)</u> – Effective now, plans must provide rebates to plan participants if the percentage of premiums spent on medical services and activities to improve health care quality falls below 85 percent for plans with more than 100 employees or 80 percent for plans with 100 or fewer employees.

*Self-insured plans are exempt.

(Continued on page 5)

Genova Burns Giantomasi Webster

(Continued from page 4)

*<u>No Lifetime Or Annual Limits</u> – Effective January 1, 2014, plans are prohibited from limiting the lifetime dollar value of benefits.

*<u>Waiting Periods</u> – Effective 2014 plans must reduce any waiting periods to 90 days or shorter.

*<u>Automatic Enrollment</u> – Anticipated to be effective in 2014, employers with more than 200 full-time employees must automatically enroll new full-time employees into an employer-sponsored plan unless they opt out of coverage.

*<u>Employer Penalties</u> – Effective January 1, 2015, a covered employer will be assessed penalties for failure to provide affordable coverage to 95% of its full-time employees and their dependents. For more detailed information on employer penalties, visit our firm's April 2013 Client Advisory.

Employers should weigh the costs and benefits of retaining grandfathered status. ACA's provisions for non-grandfathered plans, such as preventive services, out-of-pocket limits, and deductible limits, will result in increased costs for benefits. Additionally, self-insured plans will encounter challenges implementing and administering ACA's many new technical provisions. While grandfathered plans may be less costly than non-grandfathered plans, grandfathered status restricts plan sponsors from making specific changes to a plan design. An employer is strongly advised to carefully examine anticipated costs and potential administrative challenges before making any changes to its plan.

If you have any questions or for more information about ACA and its impact on your organization or your employee benefit plans, please contact Patrick W. McGovern, Esq., Pmcgovern@genovaburns.com; Gina M. Schneider, Esq., gmschneider@genovaburns.com, or Phillip M. Rofsky, Esq., profsky@genovaburns.com in the Firm's Employee Benefits Practice Group.

Nationwide Economics -Weekly Economic Review & Outlook

Conflicting economic data leave taper timing in doubt

By: Bryan Jordan, Dept. Chief Economist, Nationwide Mutual Insurance Company Ben Ayers, Staff Economist, Nationwide Mutual Insurance Company

On Your Side®

Nationwide

Week in Review

*The economic data remain mixed, with last week bringing signs of solid manufacturing activity and middling employment growth

*The timing of the first reduction in the Fed's current quantitative easing program is still up in the air, but the broader exit still appears likely to unfold at a measured pace

Week Ahead

*Stronger auto sales should power a 0.5 percent gain in retail sales for August. Core retail sales are expected to climb by 0.3 percent

*A combination of higher gasoline prices and uncertainty about possible military action in Syria should lower consumer sentiment to a 5-month low for the first half of September



Sustainable Jersey Upcoming Events

By: Winnie Fatton, Sustainable Jersey

<u>September 18, 2013:</u> 8:00 a.m. – 4:30 p.m. SUSTAINABILITY SUMMIT at Duke

Farms, 1112 Dukes Parkway West, Hillsborough, NJ.

This one-of-a-kind event will bring together New Jersey's top sustainability experts with academics, state and local agencies, organizations, Sustainable Jersey Green Team and Task Force members and the interested public. The primary purpose of the Summit is to provide and inspire collaborative and productive conversation about the sustainability goals for New Jersey. Participants will discuss ideas, best practices and strategies for the future. Sustainable Jersey will distribute briefing papers to participants in advance on topics that summarize research, goals and proposed direction for New Jersey and the region.

KEYNOTE SPEAKER: Mathis Wackernagel, Ph.D., *President, Global Footprint Network* and Co-Creator of Ecological Footprint, has worked within the sustainability realm all over the world. **PLENARY SPEAKERS:** Andrew Bowman, *Program Director for the Environment*, Doris Duke Charitable Foundation;

Helen V. Chin, Program Officer, Sustainable Environments, Surdna Foundation; Michelle Knapik, Program Director, Sustainable Environments, Surdna Foundation; Andrea L. Peet, AICP, Program Manager, STAR Communities.

CEU credits from AIA, APA, DCA and USGBC (LEED) have been requested

To learn more, visit www.sustainablejersey.com/Events and Trainings (<u>http://www.sustainablejersey.com/nc/</u> <u>events-trainings/</u>) Or To go directly to Registration, follow this link: <u>http://events.r20.constantcontact.com/</u> <u>register/event?</u> <u>oeidk=a07e7qpk10o140f0b13&IIr=e4svqyea</u> <u>b</u>

Cost is \$25.00 and Registration is limited, so reserve your seat today!

NJAC WELCOMES NEW BUSINESS ASSOCIATES

URS Corporation Debbie Pfeil, Senior Planner 4051 Ogletown Road, Suite 300 Newark, DE 19713

Tradition Energy Jeff Mayer, Director 680 Washington Blvd., 5th Floor Stamford, CT 06901

NRS

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Weekly Review

The economic data continue to send mixed signals on the prospect for accelerating growth, leaving any change in monetary policy at this month s Federal Open Market Committee (FOMC) meeting in doubt. On the strong side, an increase in the Institute for Supply Management (ISM) manufacturing index for August added to the evidence that the factory sector is revving up. The headline came in at a two-year high of 55.7, led again by a surge in the leading new orders component. The new orders index is up by 14.4 points since May, one of the strongest midcycle increases over a three-month period on record, and now stands at a level that is consistent with solid increases in activity in the months ahead. Additionally, the ISM nonmanufacturing index jumped to a level of 58.6 in August, the highest level since late-2005.

Manufacturing is being bolstered in part by a stabilizing global economy as well as by a persistent uptrend in domestic auto sales. In August, light vehicle sales eclipsed 16.0 million units on an annualized rate for the first time since late 2007, after a cumulative increase of 5.7 percent in just the last four months. Autos are among the most cyclical of all sales categories and have historically correlated strongly with underlying labor market conditions.

But while the labor market does still appear to be improving, the latest employment indicators have been as divergent as those for the economy at large. Nonfarm payrolls rose by a less-thanexpected 169,000 last month on top of a downwardly revised 104,000 increase in July, suggesting a slowdown after a monthly average of nearly 200,000 in the first half of the year. Also in August, however, the average workweek was up and the breadth of employment gains hit a six-month high. More importantly, new claims for unemployment insurance continued to decline. Jobless claims fell by 9,000 to 323,000 in the latest week and are close to their lowest level for the cycle. The less-volatile fourweek average of weekly unemployment claims is now down to around 330,000 - the lowest level since November 2007, immediately before the Great Recession began. The steady decline in

claims along with generally positive trends in other leading indicators suggest that recent payroll numbers represent more of a hiccup than a change in trend. Those payroll figures may, however, give Fed officials enough pause to delay the tapering of asset purchases beyond next week's meeting.

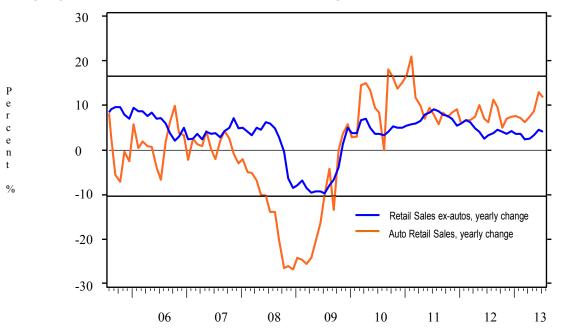
Public comments from various Fed officials prior to the jobs report indicated that policymakers were already far from unified in their near-term outlooks and the mixed data last week can be expected to do little to change that. In either case, the Fed's exit strategy is still shaping up to be very slow in developing and remains highly unlikely to proceed very far absent clear-cut signs of a more solid labor market recovery

Weekly Outlook

Following a busy week that included the key the employment report and ISM surveys last week, economic releases will be much lighter this week – focused on retail sales, producer prices, and consumer sentiment.

*Retail sales growth slowed in July as a drop in auto sales offset gains in several other retail categories. Overall retail sales have become increasingly influenced by light vehicle sales in the past year, which have rebounded during the recovery. An already-reported rise in light vehicle sales for August to nearly a five-year high sets the stage for a faster 0.5 percent growth pace for retail sales. Excluding autos, the increase should be more modest at 0.3 percent – slightly above the average for the year.

*Producer price inflation has been modest so far this year, rising by an average of only 0.1 percent per month thus far in 2013, held down by high unemployment (still above seven percent) and low capacity utilization (remaining below 78 percent) – levels that are not conducive for increasing inflation. Higher energy prices likely pushed up the **Producer Price Index (PPI)** by 0.3 percent in August, while the rise in the core rate (excluding food and energy) should remain fairly modest at 0.2 percent. *After reaching a post-recession high in July, **consumer sentiment** fell in August on weaker readings from the economy and higher gasoline prices. A disappointing employment report for August, still higher gasoline prices, and concerns surrounding a possible American military strike against Syria should cause sentiment to fall further for the first half of September, dipping to around 80 – the lowest level in five months.



Rising light vehicle sales have been stronger than other retail sales in recent

Previous Week's Indicators	Period	Actual	Previous
Nonfarm Payroll Employment	Aug	169,000	104,000
Unemployment Rate	Aug	7.3%	7.4%
ISM Manufacturing Index	Aug	55.7	55.4
CoreLogic Home Price Index (HPI)	July	1.8%	1.8%
Light Vehicle Sales	Aug	16.1 M	15.8 M
U.S. Trade Deficit	July	-\$39.1 B	-\$34.5 B
ISM Nonmanufacturing Index	Aug	58.6	56.0
Factory Orders	July	-2.4%	1.5%
Weekly Jobless Claims	Week of Aug 31	323,000	331,000
This Week's Indicators	Period	Forecast*	Previous
Retail Sales	Aug	0.5%	0.2%
Retail Sales ex-autos	Aug	0.3%	0.5%
Producer Price Index (PPI)	Aug	0.3%	0.0%
Core PPI	Aug	0.2%	0.1%
Consumer Sentiment	Sept	80.2	82.1
Weekly Jobless Claims	Week of Sept 7	328,000	323,000

Assistant to the Chief Financial Officer

COUNTY OF WARREN - is seeking an experienced individual to assist in the fiscal operations for Warren County and its two county authorities including, but not limited to, payroll, budget preparation, accounting, financial reporting and analysis. Knowledge of SunGuard finance and payroll systems software is a plus.

Working under the direction of the Chief Financial Officer, this member of the Finance Department team will assist with all financial administrative tasks performed within the department. Specifically, the individual will assist in the preparation of operating and capital budgets, analyze financial information for the purpose of providing direction and support, make fiscal and technical policy recommendations, and act as a financial and technical resource to the Department.

This position requires a visionary and strategic leader with strong fiscal integrity and an extensive knowledge of County Fiscal Operations. Over time, the successful candidate may assume additional responsibilities within the Department and may seek appointment as Chief Financial Officer. The successful candidate should possess a current Certified County Financial Officer license or must obtain a Certified County Financial Officer license within two years. Resumes along with salary requirement can be sent to County of Warren, Attn: Personnel Director, 165 CR 519 South, Belvidere, NJ 07823, no later than October 15, 2013

Preakness Healthcare Center A Legacy of Caring

Assistant Executive Director

County of Passaic seeks an experienced full-time Assistant Executive Director for Preakness Healthcare Center, a 406 bed skilled nursing facility. Position requires current licensure as a Licensed Nursing Home Administrator in the state of New Jersey, a Master's Degree (MSN preferred) and five years senior level administrative experience (Subacute and Long-Term Care). Cover letter along with resumes can be emailed to <u>carmenb@passaiccountynj.org</u> or <u>imclaughlin@passaiccountynj.org</u>

Assistant Nursing Supervisors

County of Passaic seeks experienced full-time Assistant Nursing Supervisors for day, evening and night shifts for Preakness Healthcare Center, a 406 bed skilled nursing facility. Position requires BSN and three years supervisory nursing experience (Subacute or Acute Care experience preferred). Cover letter along with resumes can be emailed to carmenb@passaiccountynj.org or jmclaughlin@passaiccountynj.org

Senior Instructor

County of Passaic seeks experienced full-time Senior Instructor for Preakness Healthcare Center, a 406 bed skilled nursing facility. Position requires BSN and two years clinical teaching experience. Cover letter along with resumes can be emailed to <u>carmenb@passaiccountynj.org</u> or <u>imclaughlin@passaiccountynj.org</u>

Housekeeping Supervisor

County of Passaic seeks experience full-time Housekeeping Supervisor for Preakness Healthcare Center, a 406 bed skilled nursing facility. Position requires three years general housekeeping experience including two years supervisory experience; health care experience preferred. Cover letter along with resumes can be emailed to carmenb@passaiccountynj.org or jmclaughlin@passaiccountynj.org

Registered Nurses

County of Passaic seeks part-time and per diem Registered Nurses for all shifts for Preakness Healthcare Center, a 406 bed skilled nursing facility. Positions requires BSN, N.J. Registration as Professional Nurse and three years experience; acute care or subacute care experience preferred. Cover letter along with resumes can be emailed to carmenb@passaiccountynj.org or jmclaughlin@passaiccountynj.org

DMGS

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rules is paramount. This is a very competitive process and preference will be given to those who meet every guideline. A major part of DMGS' responsibility is facilitating the gathering of relevant information. It is not something that can be left to the last minute.

Even more challenging is making sure your application is written and presented in a way that gives your organization or municipality an edge. Proposing a project that asks for the right amount of funds is essential. Not only can you become disqualified because you ask for too much money, many applications are rejected because an organization is not asking for enough. Additionally, meeting with grant administrators and administrative policy decision makers at the appropriate time will help you to understand what they want to see from applicants. Finally, securing letters of support from elected officials can demonstrate to grant administrators that there is public backing behind your project.

Ultimately, it is extremely valuable to hire a professional organization such as DMGS that specializes in grant writing and related services. Most reputable firms will take into account the size of an organization or local government so that it is not cost prohibitive and real ROI is seen. While many entities have certainly been successful with a DIY approach, it requires a significant amount of time, effort and lessons learned. This is especially the case when you have not had experience evaluating and/or applying for a grant.

To discuss in detail how we can help your organization, please contact Kelly Stewart Maer at 908-309-7888 or reach her by email at ksmaer@dmgs.com.



The Hunterdon County Board of Chosen Freeholders recently recognized students, for being named the Hunterdon County recipients of the 2013 NJAC Foundation/ Investors Bank scholarship and NJAC Foundation/PSEG scholarship. Presenting them with certificates of recognition and scholarships from the NJAC Foundation (L) John G. Donnadio, Esq., NJAC Executive Director and (R)Robert G. Walton, Hunterdon County Freeholder Director The Ocean County Board of Chosen Freeholders recently recognized (L)August Carabellese, and (R)Kaitlyn Maio, both recent graduates of the Ocean County Vocational Technical School, for being named the Ocean County recipients of the 2013 NJAC Foundation and Investors Bank scholarship. Presenting them with certificates of recognition from Ocean County and the NJAC Foundation along with the \$500 scholarship is Ocean County Freeholder Director John P. Kelly, Director of Law and Public Safety.





National Association of Counties (NACo)

NACo Sets Elections Town Hall Meeting for Sept. 26

In the aftermath of one of the most contentious and highly competitive elections for NACo second vice president in several years, NACo President Linda Langston has formed an Election Review Committee, chaired by Lenny Eliason, former NACo president. <u>Read More</u>

House May Consider SNAP Bill This Week

On September 11, House Majority Leader Eric Cantor (R-Va) stated that he is ready to bring forward a stand-alone nutrition bill that would cut an additional \$20 billion from the Supplemental Nutrition Assistance Program (SNAP) over 10 years. <u>Read More</u>

County Helps Families Prepare to Face Disaster

?According to the American Red Cross, only 28 percent of households in the U.S. have a preparedness kit for their families in case disaster strikes. That's a statistic which Hamilton County, Ohio and the Cincinnati Red Cross are partnering up to improve. <u>Read More</u>

Bipartisan Bills Would Limit Local Taxing Authority

Sens. Ron Wyden and John Thune have proposed two bills that aim to limit the ability of local governments to collect taxes on Internet access and the sale of digital goods and services. <u>Read More</u>

Participate and Prepare

A memo from NACo President Linda Langston about National Preparedness Month, along with some resources help prepare counties for emergencies. <u>Read More</u>

NJAC CONGRATULATES

Daniel P. Sullivan, who was the longest tenured member serving on the Union County Board of Chosen Freeholders, who resigned in order to assume new duties as the interim executive director of the Union County Improvement Authority.

Cape May County Communications Office For Winning Four National Awards



Mercer County to Present 175th Anniversary Event, 'Mercer Makes'

By: Julie Willmot, PIO, Mercer County

Mercer County will hold the third in a series of special

programs commemorating the 175th Anniversary of its founding with a daylong symposium that explores the County's important role in technological innovation.

"Mercer Makes: Innovation and Technology in the Capital County" will look at some of the inventions, innovations and critical discoveries that Mercer County citizens and businesses have contributed to society during the past 175 years. The symposium will take place on Friday, Oct. 4, 2013, from 9 a.m. to 4:30 p.m., on the campus of The College of New Jersey in Ewing. Immediately following the symposium, attendees are invited to a reception for TCNJ's Sarnoff exhibition, "Innovations that Changed the World."

The Oct. 4 symposium, which is co-sponsored by the County of Mercer, the Princeton Regional Chamber of Commerce, the Trenton Historical Society and the Historical Society of Princeton, will begin with registration at 8:30 a.m., followed by welcome remarks by Mercer County Executive Brian M. Hughes at 9 a.m.

The morning panel discussion, "From Iron, Clay & Electromagnets," will take place from 9:15 to 11:15 a.m. Presenters will be Clifford Zink, MS, independent historian, "Iron and Steel"; Richard Hunter, Ph.D., president and principal archaeologist, Hunter Research Inc., "Ceramics Industries"; and Michael Littman, Ph.D., professor of mechanical and aerospace engineering at Princeton University, "Joseph Henry at Princeton." Emily Thompson, Ph.D., professor of history at Princeton University, will serve as moderator.

Benjamin Gross, Ph.D., consulting scholar and curator of the Sarnoff Collection at TCNJ, will present the TCNJ Brown Bag session, "Innovation at Sarnoff Research Laboratories," from 11:30 a.m. to 12:20 p.m.

After lunch, Christine Di Bella, archivist for the Institute for Advanced Study, will present a special session, "Research and Discovery at the Institute for Advanced Study," from 1:30 to 2:15 p.m.

The afternoon panel discussion, "Inventions, Communications & the Future," will take place from 2:15 to 4:30 p.m. Presenters will be Dennis Waters, Ph.D., independent historian, "The Pole Farm"; Alex Magoun, Ph.D., outreach historian, IEEE History Center, "RCA, TIROS & the Early Years"; Richard C. Woodbridge, partner, Fox Rothschild LLP, "Mercer County - Intellectual Property Powerhouse"; and Greg Olsen, Ph.D., president of GHO Ventures, "Photoelectronics, PRISM and New Technologies." Katherine Kish, executive director of Einstein's Alley, will serve as moderator.

To register for "Mercer Makes," go to <u>www.Mercer175.org</u> or call 609-989-6418. The registration fee is \$20.50.

Mercer County's 175th Anniversary celebration will continue with "My Mercer," a juried photography exhibit that will be on view from Nov. 19 to Dec. 18, 2013 in The Gallery at Mercer County Community College. An opening reception and awards ceremony will be held Nov. 20 from 5 to 7:30 p.m.

For more information about the 175th Anniversary celebration, visit <u>www.mercer175.org- or</u> <u>email tfagan@mercercounty.org</u>. If you are interested in scanning your historical photographs for the Mercer County collection, information is available on the website. Scanning may also be done at Mercer County's McDade Administration Building, 640 South Broad St., T r e n t o n, by a p p o i n t m e n t, <u>tking@mercercounty.org</u> or 609-989-6597.

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Meet Your County Needs Through Lenovo's WSCA/NASPO Contract

TechXtend is an authorized reseller on Lenovo's WSCA/NASPO contract (B27168-70263) for the State of New Jersey, providing New Jersey's public sector institutions – education, and local and state government – with a great selection and competitive pricing on all your Lenovo needs. We carry a complete line of Lenovo products: ThinkCentres, ThinkServers, ThinkStations, ThinkPads, ThinkPad Edge Notebooks, Tablets, ThinkVision Monitors, and Lenovo accessories.

Ultrabook Twist: It Twists. It Bends. It Folds. It Spins.



The 12.5" Twist convertible is an Ultrabook™, a tablet, a notebook, and more. Twist transforms into a laptop when you need to type and a tablet when you're on the go. Other convenient modes let you share presentations and get up close for browsing.

ThinkPad Tablet 2: the True Business Tablet



Featuring the best that Lenovo, Microsoft and Intel have to offer, the ThinkPad Tablet 2 redefines business, delivering one productive, mobile, reliable and secure device to IT manager and end user alike.

Tiny Desktop: Packs a Powerful Punch



This Tiny desktop packs a powerful enterprise performance and Intel[®] vPro manageability into an ultra-compact form factor that's energy-efficient and easy to manage.

X1 Carbon Ultrabook: The World's Lightest 14" Portable



A carbon fiber roll cage with reinforcement throughout makes the X1 Carbon Ultrabook™ ultralight, ultradurable and highly portable. Stay unplugged all day, but when needed, boost your battery up to 80% capacity in just 35 minutes.

For More Information

With a 30-year history in serving the Public Sector, TechXtend specializes in solutions for virtualization/cloud computing, storage & infrastructure management, and business intelligence & information management. Contact us to discuss how we can help recover money in your county's or municipality's budget to fund your critical IT investments.



TechXtend is a value-added provider of IT solutions for corporations, government agencies, and educational institutions across the United States and Canada. Previously known as Programmer's Paradise, TechXtend is headquartered in Shrewsbury, New Jersey, and is a subsidiary of Wayside Technology Group, Inc. a public company since 1995 (NASDAQ:WSTG). TechXtend serves over 20,000 customers in North America and represents over 300 software and hardware vendors.

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New Jersey Association of Counties County Government with a Unified Voice!
Mission Statement

NJAC is committed to advocating for legislation, regulations, and policy directives that empower county governments to operate more effectively and efficiently. As a non-partisan organization that represents the only true regional form of government in the State with a unified and proactive voice, NJAC is dedicated to advancing innovative programs and initiatives for the sole purpose of saving valuable taxpayer dollars.

September 2013						
Monday	Tuesday	Wednesday	Thursday	Friday		
2 Labor Day	3	4	5	6		
9 Rider University 29th Annual Golf Gala, Mercer Cty.	10	11 Remem- berance Cer- emonies Throughout NJ's Counties	12 Backyard Composting Workshop, Somerset Cty.	13 NJAC/ Rutgers Coun- ty Administra- tors' Program		
16 Children's Program at County Library, Cumberland Cty.	17 Well Child Health Clinic, Gloucester Cty.	18 Senior Golf Academy, Camden Cty.	19 Public Health Partnership, Passaic Cty.	20 NJAC/ Rutgers Coun- ty Administra- tors' Program		
23	24 Free Health Screenings, Atlantic Cty.	25 Deadline to Register for Special U.S. Senate Election	26 Harvest Home Festival, Sept. 29, Monmouth Cty.	27 NJAC Board of Directors' Mtg.		
30 Flu, Pne- monia Vac- cine Pro- gram, Warren Cty.						

From the NJAC Executive Director's Desk . . .

BOARD OF DIRECTORS MEETING-CHANGE OF DATE

Please note that NJAC's December 6th board of directors meeting has been rescheduled for December 13th and will kick-off an informative and timely "Summit on the Affordable Care Act." Additional details will follow shortly, but make sure to mark your calendars for this unique opportunity to hear state, federal, and healthcare industry experts discuss county governments' unique role under the Act as both an employer and conveyor of essential human services programs.



John G. Donnadio, Esq.

BOARD OF DIRECTORS MEETING-SEPTEMBER 27TH

NJ Historical Commission Chief of External Affairs Allison Kobus will meet with NJAC's Board of Directors at its next meeting in Committee Room 4 of the State House Annex in Trenton. The Chief will discuss and update board members about the Commission and the 350th Celebration Anniversary of New Jersey.