

# NJAC COUNTY BIZ

An Educational and Informative Newsletter for Counties and Businesses

New Jersey Association of Counties

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## A New Name and Expanded Services at Meadowview Nursing and Rehabilitation Center

by Linda Gilmore, Public Information Officer of Atlantic County

The new sub-acute care unit of the recently renamed Meadowview Nursing and Rehabilitation Center recently held an open house celebration.

The 180-bed, county-owned and operated facility recently designated a sub-acute care unit to provide a comprehensive program for patients in need of short-term recovery as a result of injury, illness or hospital stay. Sub-acute services aim to return patients home quickly and safely. The unit offers physical, occupational and speech therapies in addition to daily activities training, wound and IV therapy.

The facility also provides ongoing long-term care for residents with cognitive and/or physical limitations whose needs can no longer be met at home. Additionally, the Meadowview Nursing and Rehabilitation Center partners with community providers to provide hospice care and to support affected family members.

"We are pleased to expand our services to meet the growing healthcare needs of our citizens with a comprehensive nursing and rehabilitation facility," stated Dennis Levinson, Atlantic County Executive. "Meadowview and its caring staff are available to address both short-term and long-term needs with compassion and a high standard of quality that our patients and their families have come to expect and enjoy."

The Meadowview Nursing Home was found deficiency-free in its most recent state evaluation earlier this year. The inspection was conducted on-site, without prior notice to the facility, over a four-day period during which the state's inspection team evaluated all aspects of resident care and nursing facility procedures and practices, assessing facility compliance with more than 150 specific state and federal procedures.

Areas of care evaluated by inspectors included resident rights, access to care, activities, assessment and care plans, health care and dietary service, housekeeping, staffing, quality of care and quality assurance. The evaluation also included an inspection of medical records, observation of resident care, inspection of all areas of the facility and interviews of residents and their family members in addition to staff.

For further information please contact Michelle Savage at [savage\\_michelle@aclink.org](mailto:savage_michelle@aclink.org).



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# A Roadmap to Energy Savings

by Steven Gabel, President of Gabel Associates

*Gabel Associates, based in Highland Park, New Jersey, has provided refined energy consulting services to public and private sector clients for over twenty years.*

The smart management of energy is a significant opportunity to reduce costs. Counties in New Jersey are under increasing financial pressure to reduce their operating costs, to continue to maintain and reliably deliver services, and to operate in ways that are sustainable and improve the environment.



Taking a *comprehensive* look at a County's energy use and all programs and technologies available today presents an opportunity to save money, maintain and enhance reliability and reduce carbon intensity. Especially after the hard lessons of Superstorm Sandy, it is imperative that energy and facility systems be strengthened so they are available during emergencies.

A host of incentives, offered through the New Jersey Board of Public Utilities' Clean Energy Program, local utilities, PJM (the regional grid operator) and the federal government, should be aggressively mined so that first costs can be reduced and project returns can be increased.

The key to maximizing benefits is to be *comprehensive* in the analysis. There is no one solution. Many of the following initiatives, *working together*, can result in a greener bottom line, with respect to both savings and the environment, in addition to enhanced reliability.

- Energy efficiency (reduce energy, water and operational usage and costs as much as possible);
- On-site generation, including renewable energy; combined heat and power and other advanced technologies;
- Battery storage (add resiliency and redundancy while potentially generating additional revenue);

*Example:* At the Franklin Board of Education in Hunterdon County, the BOE is implementing a solar project in conjunction with a battery storage component resulting in cost savings by a renewable source with a backup power source – that will keep the lights on when the grid goes black -- through battery storage.

- Demand response which can generate additional revenues by strategically curtailing load during utility peak periods;
- Energy Procurement: the purchase of energy in competitive markets (potentially incorporating a renewable component if desired) through **energy aggregation**: The opportunity to purchase in bulk for gas and electricity results in savings for public facilities, and can also demonstrate a commitment to greener and cleaner electricity.

*Example:* In the case of the Essex-Hudson Regional Cooperative Pricing System, a program which aggregates over 1800 individual public entity electric accounts, the members saved money and demonstrated their commitment to sustainability. By aggregating electricity purchases, the Cooperative was able to realize savings and procure an electricity product that over 20% renewable – essentially delivering the State's 2020 Renewable Energy goal today with savings!

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## A Roadmap to Energy Savings *(continued)*

While standard aggregation programs allow government entities to realize the benefits of competitive energy markets for their own facilities, Community Energy Aggregation allows municipalities to aggregate and realize savings for their residential customers through the competitive procurement of energy.

In conclusion, today's expanding energy marketplace present a host of strategies for smart energy management and cost reductions. All the strategies described above should be considered when assessing improvements in energy use at county facilities. While each facility is unique, and requires a specific approach, there is often significant savings to be realized – both in terms of dollars and the cost to our environment.

For additional information contact Steven Gabel, President of Gabel Associates, at (732) 296-0770. More information is available at [www.gabelassociates.com](http://www.gabelassociates.com).



## Get to know your County Official.....

### How many years have you served as Bergen County Administrator?

As of January 2014 it will be my three years as Bergen County Administrator.

### What was the first public office you held?

The first public position I held was Planning Board Attorney, for the Fair Lawn Planning Board.

### Why did you choose to apply for administrator?

I did not apply for the position of Bergen County Administrator. Instead, I was asked to serve by County Executive Elect (*at the time*) Kathleen A. Donovan.

### What had been the most difficult decision you have had to make while serving as County Administrator?

The most difficult decision as of this date would have been in the first budget year, "proposing Reduction In Force (RIF) to help close \$30 million dollar budget gap."

### What would our readers be most surprised to learn about you?

I believe most readers would be interested to know that I am an instrument rated pilot.

### Who is your role model?

My late father, Edward Trawinski, is without a doubt my role model. My father led by example. He taught me that I should live life and not worry about or trying to do great things, but rather to do simple things with great love while always being true to my conscience.

### Why do you love Bergen County?

I was born and raised in Bergen County. It is a great place to grow up, to live, to work, and raise a family. I also love its diversity and proximity to New York City.



**Ed Trawinski**  
Administrator  
Bergen County



## T-Mobile USA, Inc. - State & Local

by Bo Birkhead, Government Account Manager for T-Mobile USA, Inc.

T-Mobile is committed to meeting the complex needs of New Jersey state and local organizations through a broad range of mobility solutions, government-approved devices, key strategic partnerships and flexible, value-based plans that will help your agency do more with your budget.



### NETWORK TRANSFORMATION

T-Mobile USA, Inc. is the U.S. wireless operation of Deutsche Telekom which is investing \$4 billion into turning our already strong nationwide network into the most modern in the industry. Only T-Mobile delivers a truly Unlimited Nationwide LTE/4G Data plan, featuring no data caps, speed limits or bill shock, as well as fast, dependable nationwide LTE/4G coverage.

### INTERNATIONAL

The size and span of Deutsche Telekom provides T-Mobile a wide range of technology solutions on the international stage not available to other American carriers. This relationship is particularly useful to our government customers who travel around the globe and need the freedom of wireless mobility to get their work done.

### WI-FI CALLING

Our Wi-Fi Calling services offer substantial cost savings as well as productivity and efficiency benefits for our government customers and their mobile workforces. The T-Mobile Global Corporate Access solution provides access to over 1,000,000 domestic and international Hotspots.

### T-MOBILE ADVANTAGE PROGRAM

All full-time and part-time employees or members of the NJAC are eligible for the T-Mobile Advantage Program.

### MOBILITY MANAGEMENT SOLUTIONS

T-Mobile Business Solutions include account management tools; machine to machine and of course the ever important security and manageability solutions you need in order to meet stringent government security standards. T-Mobile's industry-leading MDM partners offer real-world solutions that protect company information and keep employees connected and productive.

For more information on T-Mobile's mobility solutions for State and Local Government please visit <http://www.T-Mobile.com/government> or reach out directly to:

Bo Birkhead, Government Account Manager, at (215) 803-2200 or [brandon.birkhead@t-mobile.com](mailto:brandon.birkhead@t-mobile.com)



## WELCOME TO OUR NEW MEMBERS



Learn more about Eneractive Solutions and energy consulting by visiting [www.enerativesolutions.com](http://www.enerativesolutions.com).



Workforce Innovation  
That Works™

Visit [www.kronos.com](http://www.kronos.com) to learn more about workforce management solution software.



# Hughes Cuts Ribbon to Open Renovated Trenton-Mercer Airport Terminal

by Julie Willmot, Mercer County Director of Communications

*Frontier Airlines announces nonstop service to three new destinations*



**Brian M. Hughes**  
Executive  
Mercer County

Mercer County Executive Brian M. Hughes and other dignitaries celebrated the grand opening of the renovated terminal at Trenton-Mercer Airport with a ribbon-cutting ceremony recently.

Frontier Airlines, the airport's only commercial carrier, resumed operations on Nov. 8, two months after temporarily suspending service while the County undertook a federally required safety project on the airport's main runway. The County used that runway construction period to renovate the airport's 40-year-old terminal, as well as the parking areas.

"The enhancements we've made during the past couple of months – improved baggage service; a gate area featuring more seating, restrooms and refreshments; and additional parking with better traffic circulation – were necessary and will result in a more efficient and a more enjoyable traveling experience," Hughes said. "Frankly, this terminal has undergone a complete transformation and now has the amenities that travelers desire."

Hughes was joined at the ribbon-cutting by James Simpson, Commissioner of the New Jersey Department of Transportation; Ewing Mayor Bert Steinmann; and Daniel Shurz, Frontier Senior Vice President - Commercial. Also in attendance were County Freeholders John Cimino, Andrew Koontz, Ann Cannon, Anthony Carabelli, and Pasquale "Pat" Colavita.

Shurz announced at the ceremony that Frontier, which currently offers nonstop service to nine locations from Trenton-Mercer Airport, will add three more destinations early next year, bringing the total to 14. The airline will commence service to Cleveland, Ohio, on February 13th; Nashville, Tennessee, on April 29th; and Indianapolis, Indiana, on April 30th. Frontier recently announced that it also will add Charlotte, North Carolina and Cincinnati, Ohio to its lineup beginning in February 2014.

"By the end of April, Frontier will be offering 55 weekly flights from Trenton-Mercer Airport," Shurz said. "We're hoping to be back with more good news as people discover the wonderful convenience of this airport," he added.

Hughes called these airport enhancements "an enormous step in a series of steps we will take toward the redevelopment of the airport area as a whole." The County has been working with Ewing Township, where the airport is located, to develop long-term plans for the area, which includes the former General Motors and Naval Air Warfare Center sites.

Steinmann referred to the town center and transit hub as the township plans to build under its Parkway Avenue Redevelopment Plan. "But it's not just about Ewing Township," he said. "This airport and the community – the transit village -- we are building will serve the area regionally."

"I can't tell you how important this airport is for our region," said Simpson, who noted that the State Department of Transportation has provided more than \$6 million for Trenton-Mercer Airport improvements in the past five years.

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## Trenton-Mercer Airport Terminal *(continued)*

The construction work was performed by CJ Hesse, Inc. of the Atlantic Highlands; USA General Contractors Corporation of Elizabeth; and Waters and Bugbee General Contractors of Hamilton.

Shurz said Frontier is celebrating its new flights from Trenton-Mercer to Cleveland, Indianapolis and Nashville with special low-price ticket deals. Information is available at [www.flyfrontier.com](http://www.flyfrontier.com)



## Winter and...Potholes are Coming...Are you Prepared?

by Craig R. Baclit, President of Patch Management

Do you want a Safer, Effective, and Efficient Pothole Repair program....

Wikipedia identifies that most potholes are formed due to fatigue of the road surface. As fatigue fractures develop they typically interlock in a pattern known as crocodile cracking. The chunks of pavement between fatigue cracks are worked loose and may eventually be picked out of the surface by continued [wheel loads](#), thus forming a pothole.

The formation of potholes is exacerbated by low temperatures, as water expands when it freezes to form ice, and puts greater stress on an already cracked pavement or road. Once a pothole forms, it grows through continued removal of broken chunks of pavement. If a pothole fills with water the growth may be accelerated, as the water "washes away" loose particles of road surface as vehicles pass. In temperate climates, potholes tend to form most often during rainy spring months when the sub-grade is weak due to high moisture content causing sinkholes and by corroded sewer pipes. However, potholes are a frequent occurrence anywhere in the world, including in the tropics.



Potholes can grow to feet in width, though they usually only become a few inches deep, at most. If they become large enough, damage tires and vehicle suspensions occurs. Serious road accidents can occur as a direct result, especially on motorways where vehicle speeds are greater.

That is why it is undeniably important that as a government agency where the responsibility is yours to keep the roads safe and in good repair all year.

It is not a secret that every government from the Federal, level to the local Borough is feeling the effects of a smaller road repair budget. In these times where funding realities present a need for the re-evaluation of every dollar spent within your Transportation Maintenance Budget, if you are still using the traditional **cold patch application** to perform pothole repairs you must consider a better pothole repair solution that will reduce costs and help eliminate your infrastructure shortfall while also protecting your highway repair personnel who are standing on the roadway surface to perform pothole repairs. Stop wasting your money and your time.

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## Winter and...Potholes are Coming...Are you Prepared? *(continued)*

### *Facts about the PK2000 Spray Injection Application*

#### **NO MORE STANDING ON THE ROADWAY SURFACE TO PERFORM POTHOLE REPAIRS**

The PK2000 spray injection application does not require repair staff to be on the roadway surface to perform pothole repairs because of the advanced technology; this application removes the liability of exposing employees to vehicular traffic as we all know there are many news articles about driver distractions so why not keep your work force safer, by using a technology that keeps them off the roadway surface.

#### **ENVIRONMENTALLY SAFE ROAD REPAIR MATERIALS**

The PK2000 application has a U.S. patented design that is environmentally compliant and our materials and application uses non-hazardous materials to protect the environment making this an industry first.

#### **EFFICIENT POTHOLE REPAIRS**

The PK2000 spray injection application that can provide a cost efficient and effective way to address your pothole repair needs year round. Users of this system perform cost efficient, pothole repairs in 60-90 seconds (on average).

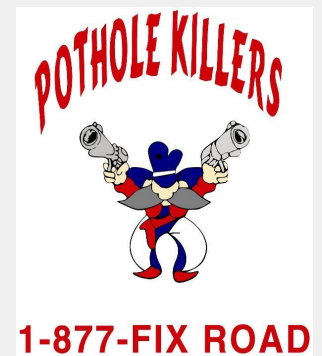
#### **POTHOLE REPAIRS THAT LAST**

With the use of the PK2000 application pothole repairs can be applied below 32 degrees and will achieve an 87% success rate for a repair that will last for years when compared to the traditional cold patch repairs that typically fail in days. Repairs that are performed once that remain in place are effective and cost efficient.

#### **SPRAY INJECTION VS. TRADITIONAL PATCHING**

Spray injection patching is not only a more efficient way to perform pothole repairs, because of how this is performed the road repair staff will embrace this technology as they no longer have to stand on the roadway or be subject to the environmental weather conditions since they can perform this application from the safety and comfort of the cab of a truck.

If you would like to learn more about the [spray injection technology](#), contact Patch Management so we can design a risk free, cost effective, safer pothole repair solution for your organization that is environmentally compliant and comes with a one-year warranty. For additional information about this technology contact Craig R. Baclit at 1-877-FIX-ROAD or visit [www.fixroad.com](http://www.fixroad.com).



## U.S. EPA Brownfields Grants

[Assessment Grant](#)—Deadline is January 22, 2014

Available: Up to \$750,000

Number of Awards - 189

[Revolving Loan Fund Grants](#)—Deadline is January 22, 2014

Available: Up to \$1,000,000 over a period of 5 years

Number of Awards - 10

[Cleanup Grants](#)—Deadline is January 22, 2014

Available: Up to \$200,000 per brownfield site, up to 3 sites over up to 3 years

Number of Awards - 61



## Upcoming Sustainable Jersey Events

by Winnie Fatton, Project Manager for the Sustainable Institute at the College of New Jersey

### GREEN TEAM WEBINARS



#### SHOW ME THE MONEY:

LEARN ABOUT THE SUSTAINABLE JERSEY SMALL GRANTS PROGRAM

**WHEN:** December 18, 2013 1:00-2:00 PM

**WHERE:** [REGISTER HERE FOR THE WEBINAR](#)

Are you looking for funding for your Green Team? Sustainable Jersey offers grants ranging from \$2,000 for capacity building up to \$20,000 for larger sustainability projects. This webinar will give you an overview of the application process and provide tips on applying for grants

### NEW ACTIONS and Other 2014 Program Enhancements

**WHEN:** January 21, 2014 1:00-2:00 PM

**WHERE:** [REGISTER HERE FOR THE WEBINAR](#)

Learn about what's new for 2014 in the Sustainable Jersey program. This webinar will provide an overview of new actions and review modifications to the list of Priority Actions.

### GETTING STARTED WITH SUSTAINABLE JERSEY

**WHEN:** February 2014 – Check the Sustainable Jersey website for date and time

**WHERE:** **WEBINAR**

This webinar will focus on helping municipalities that are registered with Sustainable Jersey understand the certification process.

*Participants will learn how to:*

- Navigate the certification process to achieve certification in 2014
- Use Sustainable Jersey's website to manage your application
- Develop a strategy for success by selecting actions based on current community efforts and Green Team members' strengths.
- Apply lessons learned from towns that have successfully achieved certification, including how to energize municipal and volunteer resources.

### GETTING RECERTIFIED

**WHEN:** February 2014 – Check the Sustainable Jersey website for date and time

**WHERE:** **WEBINAR**

This webinar will focus on helping certified municipalities advance their sustainability efforts. Whether your municipality is certified at the Bronze or Silver level, this webinar will help you to:

- Understand the recertification process and the “shelf life” of your existing approved actions
- Use the Sustainable Jersey website to manage your application
- Evaluate which actions to pursue
- Energize municipal and volunteer resources
- Apply lessons learned from successful communities





# TechXtend Offers Cloud Computing/Virtualized Infrastructure Solutions to New Jersey Education, Research & Government Institutions

by Kevin Askew, Director of Sales for TechXtend

*VMware, Lenova, EMC and Extreme Networks technologies available to education & public sector institutions at special rates through NJEDge VMware Enterprise License Agreement and WSCA/NASPO contracts*



TechXtend (formerly Programmer's Paradise), a leading value-added provider of server and storage virtualization, business intelligence and information management solutions, announced that public sector institutions in New Jersey can now access the benefits of cloud computing and virtualized infrastructures at special rates.

Members of NJEDge.Net, the New Jersey non-profit technology consortium, now have preferred access to VMware virtualization software, in addition to Lenovo servers, desktops, notebooks and tablets, EMC storage solutions, and Extreme Networks networking, wireless and switching hardware.

Fiscal pressures and the desire for academic excellence are driving educational institutions to pursue opportunities for operational efficiencies and shared services. Virtualization and cloud computing are information technology strategies that schools can use to help deliver modern and more effective services to students, educators, administrators and the public.

"Schools, colleges and universities, like all public sector organizations, are under extreme pressure to deliver more services but with lower expense," said Shawn Giordano, Vice President and General Manager, TechXtend, Inc. "With our 30-year history in serving the public sector, TechXtend has the virtualization/cloud computing expertise to help them achieve these goals, by leveraging NJEDge and WSCA/NASPO contractual economies to facilitate the implementation of efficient shared services delivery systems."

TechXtend is authorized to provide these technologies at contractual rates through its reseller authorizations by VMware under the [NJEDge VMware Enterprise License Agreement](#) and separately by Lenovo, EMC and Extreme Networks under those companies' participation in the WSCA/NASPO contracts for [Computer Equipment, Peripherals & Related Services \(WSCA/NASPO-MN\) w2-1999](#) and [Data Communications Equipment and Associated OEM Maintenance & Training \(WSCA-UT\) w7-2002](#).

Educational, research and local government institutions must be members of NJEDge.Net, in order to participate in the NJEDge VMware Enterprise License Agreement. As public sector institutions, they are also eligible - along with New Jersey state government agencies - for the special rates negotiated in National Association of State Procurement Officials/Western States Contracting Alliance (NASPO/WSCA) contracts in which the State of New Jersey participates.

For information on how to order off these contracts, please visit [www.techxtend.com/government](http://www.techxtend.com/government), or contact TechXtend by phone at (800) 599-4388 x7246, or email at [salesasst@techxtend.com](mailto:salesasst@techxtend.com).



## William Reyes Appointed As Union County Deputy County Manager



**William Reyes**  
Deputy County Mgr.  
Union County

William Reyes, a resident of Mountainside and a 15-year governmental veteran who led the City of Elizabeth's Planning and Community Development Department, has become the new Deputy County Manager.

Reyes, 39, is a native of Elizabeth and lifelong resident of Union County who resides in Mountainside with his wife, Cheryl, and two children.

"I am truly honored and thankful to the Freeholder Board and County Manager Faella for being given the opportunity to serve the residents of our County in the capacity of Deputy County Manager," Reyes said. "I look forward to assisting the Board and County Manager in their mission to provide strong governmental services and the implementation of policies that will chart a course for County government moving forward."

Reyes began his career in 1999 in the City of Elizabeth's Office of Public Information and served as the Office's Director of Public Relations before becoming the Director of Planning and Community Development several years ago.

Reyes was responsible for the management of the Community Development Block Grant Program (distribution of more than \$3 million in funds), the Economic Development and Public Information Bureaus, the Elizabeth Home Improvement Program and the Office of Relocation.

Reyes graduated from Union Catholic High School in Scotch Plains, and Rutgers University- New Brunswick, where he obtained a Bachelor of Arts in Communications and Spanish.

Freeholder Chairman Linda Carter welcomed Reyes to County Government, and added the Board looks forward to working with him. "Bill has a proven track record as a respected administrator in the City of Elizabeth, and has strong leadership qualities that should enable him to serve well in County Government," she said.

Faella, who selected Reyes, praised him as someone who is a sharp, personable and innovative administrator who gets the job done and does not shy away from challenges.



***Do you have educational or informational articles you would like published in the NJAC COUNTY BIZ?***

Contact Loren Wizman, Director of Business Development, at (609) 394-3467 or [loren@njac.org](mailto:loren@njac.org).



# Nationwide Economics

## Weekly Economic Review



*Tepid employment numbers point to a modest soft patch*

by Bryan Jordan, Deputy Chief Economist of Nationwide Mutual Insurance Company &  
Ben Ayers, Staff Economist of Nationwide Mutual Insurance Company

### Weekly Review

The delayed September employment figures proved underwhelming, as job growth came in below expectations for a third consecutive month. Payrolls rose by a middling 148,000 in September, down from 193,000 in August and a prevailing year-to-date average of close to 180,000. Breadth was again healthy, but few sectors saw above-trend gains. There were modest increases in business services, health care, and manufacturing and declines in financial services and leisure, with the latter posting its biggest drop since 2009. The workweek was unchanged while wages inched up by just 0.1%.

The three-month average pace of private sector job growth is down to a 2013-low of 129,000, adding to the evidence that the economy may be moving through another soft patch. As soft patches go, however, this recent period has been relatively firm. In fact, that three-month average would stand as the strongest low-water mark for private employment growth across a year since 1999. And the market reaction to the numbers – stocks rose, spreads tightened, and rates fell – suggests that tepid job growth represents for investors a perverse sweet spot; not strong enough to induce the Federal Reserve to begin reducing the pace of asset purchases but not weak enough as to be unsustainable.

From a broader perspective, of course, the current pace of employment gains is sub-optimal. With the average duration of unemployment still more than five months higher than its long-run trend, slow job growth poses the risk that cyclical joblessness could become structural owing to the erosion of skills that results from prolonged periods out of the workforce. This phenomenon would raise the natural rate of unemployment and accelerate the process by which inflation would take hold. Along with the continued fiscal uncertainty, this concern should keep the Fed cautious about making any adjustments to monetary policy in the months ahead.

That said, there is reason to believe that this slowdown will prove to be short-lived. The effects of the government shutdown and the potential for another policy showdown in early 2014 will likely weigh on the data flow in the near-term, but leading indicators are still pointed upward and the global economy is still recovering. Add to that ongoing monetary support and the still slowly evolving feedback loops in the housing and labor markets and the best bet remains that the next shift in the underlying growth rate will be to the upside.

For further information please contact Emanuel Mahand, Program Director of New Jersey at [MA-HANDE@nationwide.com](mailto:MA-HANDE@nationwide.com).



**Nationwide**<sup>®</sup>  
*On Your Side*

## Ocean County Keeps AAA Bond Rating

by Donna E. Flynn, Ocean County Director of Public Information

Ocean County has maintained a AAA bond rating, proving that even a Superstorm couldn't shake the county's financial stability.



**John C. Bartlett**  
Freeholder Deputy Director  
Ocean County

Ocean County Freeholder John C. Bartlett Jr., who serves as liaison to the Ocean County Finance Department, announced today that both Fitch and Moody's Investors Service have again given Ocean County the highest financial grade of AAA.

"While Ocean County continues its recovery from Superstorm Sandy during already difficult economic times, the Ocean County Board of Chosen Freeholders has been able to maintain the top bond rating by adhering to sound financial planning," Bartlett said. "This Board continues to make fiscal responsibility a top priority and that is what is reflected in the bond ratings."

Bond ratings range from Baa, the lowest, to AAA, the highest possible. According to Moodys, the AAA bond rating reflects the county's substantial tax base, solid financial management and modest debt burden with no short term borrowing.

Bartlett noted that the Moodys rating came with a negative outlook which relates to the impact of Superstorm Sandy on the county's ratable base and Ocean County's actions in providing the funding to complete the task of debris removal following the storm which hit the area October 29, 2012.

"This negative outlook will be countered by future growth, albeit slow, in the county's tax base as rebuilding and recovery continues," Bartlett said. "The County also anticipates additional reimbursement from FEMA and the 18 municipalities that participated in the county's debris removal efforts.

"It was important for the Board of Freeholders to take action that would help towns move mounds of debris from the streets in order for the rebuilding to get under way," Bartlett said. "Because of sound fiscal practices, the County was in a position to undertake this part of the recovery, assisting its towns and its citizens in the aftermath of the storm."

Fitch's rating came with a stable outlook and highlighted improved financial stability, sound management, conservative budgeting practices, prudent capital planning, manageable debt and long term liabilities and a commitment to stabilizing its surplus as key factors in the rating.

Freeholder Director John P. Kelly said the freeholders recognized the downturn in the economy several years ago and immediately implemented steps to keep the county's finances stable.

"We made difficult decisions that left us in a sound financial position so that we could respond to the storm, help in the recovery and continue to provide essential services to our citizens," Kelly said.

For further information please contact Donna E. Flynn, Public Information Officer, at [dflynn@co.ocean.nj.us](mailto:dflynn@co.ocean.nj.us).





## NACo Program News

### Interest surges in new NACo health discount and dental programs

Many counties are joining NACo's new health and dental discount programs to help their residents with discounts on health services not covered by national health reform. These programs provide many health benefits for nominal fees. NACo and its program partners provide free, turn-key marketing support. Learn more about the [Health Discount Program](#) and the [Dental Discount Program](#) on the NACo website.

Contact: [NACo Membership Team](#) · Toll-free (888) 407-4226

### NACo Webinar: Green Goods: How to Create Sustainable County Purchasing and Procurement Programs

Wednesday, January 22, 2014 at 2-3:15 p.m. EST. As counties strive to reduce waste, conserve energy and lower operational costs, purchasing recycled and environmentally-friendly goods, materials and services can greatly contribute to meeting a county's financial and sustainability goals. Join to discuss how you can help your county develop an environmentally preferred purchasing program, navigate the myriad of product eco-labels and green purchasing guidelines and hear success stories from counties that have established sustainable purchasing and procurement programs.

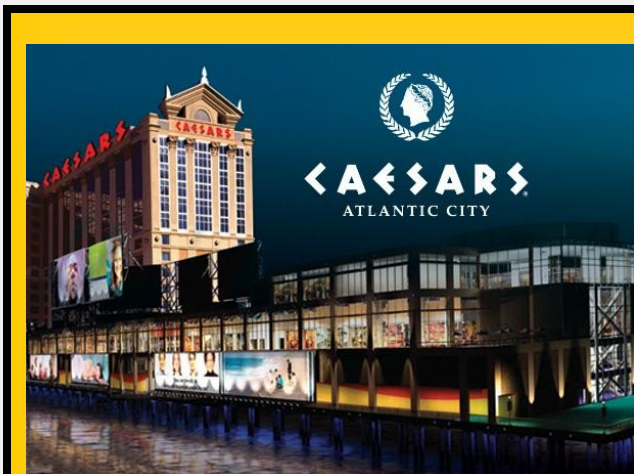
Contact: [Rob Pressly](#), or (202) 942-4224

[REGISTER](#)

### 2014 EDA Programs Grant Funding Available

On November 25, the U.S. Economic Development Administration (EDA) published its FY2014 Economic Development Assistance Programs Federal Funding Opportunity on grants.gov. Grants and cooperative agreements made under these programs are designed to leverage existing regional assets to advance economic prosperity in distressed communities. Counties are eligible applicants for these grants and the first funding cycle for FY2014 was covered under EDA's FY2013 Economic Development Assistance Programs. [More](#)

Contact: [Daria Daniel](#) or (202) 942-4212



## NJAC ANNUAL CONFERENCE

MAY 7, 2014

to

May 9, 2014

# JOB VACANCY ANNOUNCEMENTS

## COUNTY ADMINISTRATOR

The **County of Hunterdon** is seeking a full time appointed position. Oversees the day to day operations of the County in accordance with policies established by the Board of Chosen Freeholders. Candidate should possess strong leadership and interpersonal skills. Must be computer and technologically proficient. Responsibilities include but not limited to: budget, coordinate staff functions within County Departments and agencies, offer recommendations concerning the supervision and control of internal County business, aid in administration of personnel functions and negotiations, develop improved management methods, systems and advanced technologies in order to streamline County government, any additional duties as the Board may direct. Familiarity with civil service commission rules a plus. CPM, MPA or MBA strongly preferred. Minimum of 5 year's experience in NJ government required.

Please include salary history as well as all stated requirements of this job announcement with your resume for consideration by the governing body and forward to [ckopec@co.hunterdon.nj.us](mailto:ckopec@co.hunterdon.nj.us).

## COUNTY FINANCE OFFICER

The **County of Hunterdon** is seeking a County Finance Officer. Candidate must possess a NJ State Certification of Certified Municipal Finance Officer or be able to obtain within one year and successfully meet or exceed all local, state, federal, and CMFO certification requirements for the management and delivery of financial and fiscal services in this public service delivery system. Must have five (5) years experience which includes demonstrated supervision/management experience of a finance/fiscal unit; a Bachelor's degree in a financial discipline; a Master's degree and/or CPA a plus. Candidate must also demonstrate a broad knowledge and command of available financial software to upgrade, oversee, and successfully manage the integration and implementation of a new automated system without interruption of services to this delivery system.

Please include salary history as well as all stated requirements of this job announcement with your resume for consideration by the governing body and forward to [ckopec@co.hunterdon.nj.us](mailto:ckopec@co.hunterdon.nj.us).

## ASSISTANT NURSING SUPERVISORS

The **County of Passaic** seeks experienced full-time Assistant Nursing Supervisors for day, evening, and night shifts for **Preakness Healthcare Center**, a 406 bed skilled nursing facility. The requirements are a BSN and three years supervisory nursing experience (Subacute or Acute Care experience preferred). Submit your cover letter and resume to [carmenb@passaiccountynj.org](mailto:carmenb@passaiccountynj.org) or [jmclaughlin@passaiccountynj.org](mailto:jmclaughlin@passaiccountynj.org).

## ASSISTANT EXECUTIVE DIRECTOR

The **County of Passaic** seeks an experienced full-time Assistant Executive Director for **Preakness Healthcare Center**, a 406 bed skilled nursing facility. The position requires current licensure as a Licensed Nursing Home Administrator (LNHA) in the State of New Jersey, a Master's Degree (MSN preferred) and five years senior level administrative experience (Subacute and Long-Term Care). Submit your cover letter and resume to [carmenb@passaiccountynj.org](mailto:carmenb@passaiccountynj.org) or [jmclaughlin@passaiccountynj.org](mailto:jmclaughlin@passaiccountynj.org).

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# JOB VACANCY ANNOUNCEMENTS *(continued)*

## COUNTY WARDEN

The **County of Middlesex** is seeking to fill the position of Warden to oversee the County's Adult Correction Facility and Juvenile Detention Center. Under the administrative direction of the Department of Public Safety and Health, the warden will be responsible for the overall operation of the **Middlesex County Adult Corrections Center and Youth Services Detention Center**.

Responsibilities include formulating and executing a progressive program for the care, discipline, and custody of inmates, both adult and juvenile; and must be responsible for administering safety and security operations, executing administrative policies and procedures to employees.

The qualified candidate will be required to coordinate with management staff regarding the business and financial affairs of the institution, including the preparation of budget estimates and reports, human resource management, requisition and issuance of equipment and maintenance of buildings and grounds.

Candidates must have a Bachelor's Degree in Criminal Justice, Public Administration, or closely related field; supplemented with 5-10 years of experience working in a correctional facility and must have extensive knowledge of the administration of a correctional facility.

Qualified candidates should send their resumes to:

County of Middlesex  
Attn: John A. Pulomena, Administrator  
PO Box 871, New Brunswick, New Jersey 08903

## ASSISTANT TO THE CHIEF FINANCIAL OFFICER

The **County of Warren** is seeking an experienced individual to assist in the fiscal operations for Warren County and its two county authorities including, but not limited to, payroll, budget preparation, accounting, financial reporting and analysis. Knowledge of SunGuard finance and payroll systems software is a plus. Salary range is \$55K to \$70K, depending on qualifications.

Working under the direction of the Chief Financial Officer, this member of the Finance Department team will assist with all financial administrative tasks performed within the department. Specifically, the individual will assist in the preparation of operating and capital budgets, analyze financial information for the purpose of providing direction and support, make fiscal and technical policy recommendations, and act as a financial and technical resource to the Department.

This position requires a visionary and strategic leader with strong fiscal integrity and an extensive knowledge of County Fiscal Operations. Over time, the successful candidate may assume additional responsibilities within the Department and may seek appointment as Chief Financial Officer. The successful candidate should possess a current Certified County Financial Officer license or must obtain a Certified County Financial Officer license within two years. Resumes along with salary requirement can be sent no later than January 10, 2014, to:

County of Warren  
Attn: Personnel Director  
165 CR 519 South, Belvidere, NJ 07823

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## JOB VACANCY ANNOUNCEMENTS *(continued)*

### **GIS SPECIALIST (NJCS - GIS SPECIALIST II)**

The **County of Passaic** is seeking a full-time Geographic Information Systems (GIS) specialist. Responsible to provide GIS services to the county government & coordinates GIS activities with the user community on statistical and geographic information needs and applications. In charge of complex GIS projects involving full responsibility for the implementation of all phases of project(s) & responsible for the performance of non-direct staff. Including other duties and projects related to planning as assigned by the director. Three (3) years experience in GIS mapping/cartography, ESRI software (ArcGIS 10.x), database management and documentation, and an ability to relate GIS issues with non-technical staff. Experience with web mapping, graphic design, SDE, Python, GPS software and hardware, and programming a plus. Applicants should be prepared with a portfolio of work products. A Master's degree may be substituted for (1) year of GIS experience. A Bachelor's degree in Geography, Environmental Sciences, Planning or related field with (12) semester hours in computer mapping/GIS with spatial programming & digital image processing may be substituted for (1) year GIS experience.

To be considered for this position please mail, fax, or email a cover letter indicating your interest and experience, resume, names and phone numbers of three (3) references no later than December 20, 2013 to the address below:

Michael LaPlace, PP, AICP  
 Passaic County Department of Planning and Economic Development  
 930 Riverview Drive, Suite 250, Totowa, NJ 07512  
 Fax: (973) 812-3450  
 Email: [mlaplace@passaiccountynj.org](mailto:mlaplace@passaiccountynj.org)

## CONGRATULATIONS

**Gloucester County Emergency Medical Services (GC EMS)** Medical Director Dr. Carroll was awarded the statewide "EMS Physician of the Year" by the NJ Department of Health and Senior Services and the NJ Emergency Medical Services Council.

At the recently held International Conference in Alaska **Mercer Master Gardners** received a 2013 Search for Excellence Award in the demonstration garden category for "using a restored native plant meadow to expand community awareness and demonstrate plant/animal interdependence."

**Morris County's innovative [FloodMitigation Program](#)** has been honored by the New Jersey Floodplain Management Association with the group's "2013 Outstanding Floodplain Management Award."

Essex Counties four high schools in the Essex County Vocational Technical School District which were awarded **Bronze Medal rankings by U.S. News & World Report** for being among the best high schools in the nation. This was **Essex County Bloomfield Tech, Essex County Newark Tech, Essex County North 13th Street School, and Essex County West Caldwell.**



## FROM THE EXECUTIVE DIRECTOR



**John G. Donnadio, Esq.**

Over 150 county and business leaders from across the State attended NJAC's December 13<sup>th</sup> Summit on the Patient Protection and Affordable Care Act, which provided an exclusive opportunity to hear healthcare industry experts discuss county governments' unique role under the Act as an employer, administrator of human service programs, and manager of county jails. NJAC held two terrific panel discussions for an informative and educational half-day event. The first panel reviewed the Act in general, Medicaid expansion, what's expected of county governments, and the potential impact on county jails. The second panel summarized employer responsibilities, legal and tax ramifications, and other practical implications under the Act. NJ Radio 101.5's Kevin McArdle did an outstanding job at moderating both panel discussions.

NJAC closed the meeting with Dr. Jaime R. Torres, the Region II Director for the United States Department of Health and Human Services, as the keynote luncheon speaker. Doctor Torres provided our county officials with some valuable insights on the most significant overhaul of the American healthcare system in a generation. NJAC plans on preparing a summary of the event, but here's a sample of some the questions our panelists and keynote speaker answered: what is the Cadillac or Excise Tax under the Act and when does it begin; as large employers with high-value public employee health insurance plans, what are some of the steps counties should take to prepare themselves for the tax; how will the Act impact collective bargaining relative to pension and health benefits reform under Chapter 78; how has expanding Medicaid eligibility impacted county welfare agencies and boards of social services; and, are inmates housed in county jails authorized to purchase health insurance through the health insurance market and are they eligible for Medicaid under the Act.

### *Don't forget to mark your calendars....*

**January 28, 2014** - NJAC Reorganization Meeting and Swearing-In Ceremony of the 2014 Executive Committee Members and Monmouth County Clerk, M. Claire French, as our next President at the State House in Trenton.

**May 7 - 9, 2014** - NJAC Annual Conference at Caesar's in Atlantic City where we'll host the only county vocational-technical school cook-off challenge in the nation.

## *Happy Holidays and Happy New Year!*




### *Did you know?*

**George Washington's crossing of the Delaware River**, occurred on the night of December 25–26, 1776, during the [American Revolutionary War](#). This was the first move in a surprise attack organized by [George Washington](#) against the [Hessian](#) forces in [Trenton, New Jersey](#) on the morning of December 26. Planned in partial secrecy, Washington led a column of [Continental Army](#) troops across the icy [Delaware River](#) in a logistically challenging and dangerous operation. Other planned crossings in support of the operation were either called off or ineffective, but this did not prevent Washington from [surprising and defeating](#) the troops of [Johann Rall](#) quartered in Trenton. The army crossed the river back to Pennsylvania, this time burdened by prisoners and military stores taken as a result of the battle.



# «DECEMBER 2013»

.....Is AIDS Awareness Month

| SUN   | MON | TUES  | WEDS   | THURS  | FRI   | SAT  |
|---|-----|---|--|--|---|--|
| 15<br>Christmas at Shippen Manor<br>1p.m. - 4p.m.<br>Oxford | 16  | 17<br>36th Annual Festival of Trees<br>9a.m. - 5p.m.<br>Environmental Education Ctr.<br>Basking Ridge   | 18<br>Small Works Exhibit<br>9a.m. - 3p.m.<br>Arts & Heritage Council<br>Newton                              | 19<br>Holiday Music<br>Morris Goodwin School<br>12:30p.m.<br>Cumberland Mall<br>Vineland   | 20<br>String Theory<br>Bus Stop Music Café<br>Pitman                        | 21<br><br>Winter Solstice Vintage Automobile Museum<br>12p.m. - 4p.m.<br>Point Pleasant Borough |
| 22  | 23  | 24  | 25<br><br>Christmas Holiday | 26<br>“Don’t You Know I’m Loco?”<br>Open Mic Night<br>10p.m.<br>Boca Grande<br>Jersey City | 27<br>Robert Randolph & The Family Band<br>8p.m.<br>Bergen PAC<br>Englewood | 28<br>Hockey Clinic II<br>1:30p.m. - 6:30p.m.<br>Warinaco Ice Skating Center<br>Elizabeth  |
| 29  | 30  | 31<br><br>New Year's Eve w/ DJ Eddie Edge<br>8p.m.<br>Pool After Dark<br>Harrah's Atlantic City |  |  |   |  |

# «JANUARY 2014»

.....Is Mental Wellness Month

| SUN  | MON | TUES  | WEDS   | THURS   | FRI   | SAT   |
|--|-----|---|--|---|---|---|
|  |     |   | 1<br> | 2<br>Tai Chi for Seniors<br>10a.m.<br>Omniwell<br>Gibbsboro | 3<br>NJ Devils vs. Chicago Blackhawks<br>7p.m.<br>Prudential Ctr.<br>Newark | 4<br>TriCentennial: Mapping Hunterdon's Treasures<br>10a.m. - 2p.m.<br>Main Library<br>Flemington |
| 5<br>Beginner Level Tennis<br>4p.m.<br>Center Court of Morristown            | 6   | 7<br>Exhibition: Historic Friendship Between Japan & Rutgers University<br>Zimmerli Art Museum<br>New Brunswick | 8<br>Who's Who at the Zoo<br>11:30 a.m.<br>NJ State Museum<br>Trenton                    | 9   | 10<br>Kosmic Daydream<br>10p.m.<br>The Clash Bar & Grille<br>Clifton        | 11<br>NJ Symphony Orchestra<br>8p.m.<br>Count Basie Theatre<br>Red Bank                           |
| 12<br>Midiri Brothers Jazz Band<br>2p.m. - 4p.m.<br>VFW Post 386<br>Cape May | 13  | 14<br>Zumba Fitness w/ Nadia Neubert<br>6:30p.m.-7:30p.m.<br>The Firm<br>Marlton                                |  |   |   |   |