NEW JERSEY ASSOCIATION OF COUNTIES

**RESOLUTION – 2012 ANNUAL BUDGET**

*Adopted: January 24, 2012*

**RESOLVED** that the 2012 Budget of the New Jersey Association of Counties, adopted by the Board of Directors on December 2, 2011 to be ratified.

*(See attachment)*

**Signed**: Richard D. Gardner

Richard D. Gardner, NJAC President
Warren County Freeholder Deputy Director

**Date**: January 24, 2012

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NJ Association of Counties
2012 Budget

| | Jan | Feb | Mar | Apr | May | June | July | Aug | Sept | Oct | Nov | Dec | 12 Budget | 11 Budget |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Income** | | | | | | | | | | | | | | |
| County Dues | 174,311.00 | | | | | | | | | | | | 174,311.00 | 167,760.00 |
| Business Associate Membership | | | | | | | 31,605.00 | | | 36,945.00 | | | 68,550.00 | 69,125.00 |
| Directory Income | | | 2,000.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 2,450.00 | 4,000.00 |
| Naco/Pebsco Income | | | 32,500.00 | | | 32,500.00 | | | 32,500.00 | | | 32,500.00 | 130,000.00 | 120,000.00 |
| Foundation 25% of Overhead Expenses | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 30,000.00 | 30,000.00 |
| Annual Conference | | | | | | 275,000.00 | | | | | | | 275,000.00 | 295,000.00 |
| Year End Conference | | | | | | | | | | | | 20,000.00 | 20,000.00 | 25,000.00 |
| US COMMUNITIES Distribution | | 300.00 | | | 390.00 | | | 449.00 | | 583.00 | | | 1,722.00 | 1,722.00 |
| Interest Income | 30.00 | 30.00 | 30.00 | 30.00 | 30.00 | 30.00 | 30.00 | 30.00 | 30.00 | 30.00 | 30.00 | 30.00 | 360.00 | 600.00 |
| **Total Income** | 176,841.00 | 2,830.00 | 37,030.00 | 2,580.00 | 2,970.00 | 310,080.00 | 34,185.00 | 3,029.00 | 35,080.00 | 40,108.00 | 2,580.00 | 55,080.00 | 702,393.00 | 713,207.00 |
| **Expenses** | | | | | | | | | | | | | | |
| Annual Conference | | | | | | 35,000.00 | | | | | | | 35,000.00 | 45,000.00 |
| Year End Conference | | | | | | | | | | | | 5,000.00 | 5,000.00 | 12,500.00 |
| JD, Executive Director | 11,667.00 | 11,667.00 | 11,667.00 | 11,667.00 | 11,667.00 | 11,667.00 | 11,667.00 | 11,667.00 | 11,667.00 | 11,667.00 | 11,667.00 | 11,663.00 | 140,000.00 | 140,000.00 |
| TM, Dir of Bus Dev & Comm | 4,106.00 | 4,106.00 | 4,106.00 | 4,106.00 | 4,106.00 | 4,106.00 | 4,106.00 | 4,106.00 | 4,106.00 | 4,106.00 | 4,106.00 | 4,106.00 | 49,272.00 | 49,271.00 |
| KN,Administrative Assistant | 4,257.14 | 4,257.14 | 4,257.14 | 4,257.14 | 4,257.14 | 4,257.14 | 4,257.14 | 4,257.14 | 4,257.14 | 4,257.14 | 4,257.14 | 4,257.14 | 51,085.68 | 50,084.00 |
| Lw, Executive Assistant | 5,731.21 | 5,731.21 | 5,731.21 | 5,731.21 | 5,731.21 | 5,731.21 | 5,731.21 | 5,731.21 | 5,731.21 | 5,731.21 | 5,731.21 | 5,731.21 | 68,774.52 | 67,426.00 |
| Salaries | 25,761.35 | 25,761.35 | 25,761.35 | 25,761.35 | 25,761.35 | 25,761.35 | 25,761.35 | 25,761.35 | 25,761.35 | 25,761.35 | 25,761.35 | 25,757.35 | 309,132.20 | 306,781.00 |
| Payroll Taxes | 2,723.00 | 2,723.00 | 2,616.00 | 2,373.00 | 2,373.00 | 2,373.00 | 2,298.00 | 1,993.00 | 1,956.00 | 1,344.00 | 1,232.00 | 1,231.00 | 25,235.00 | 24,962.00 |
| JD, Executive Director | (175.00) | (175.00) | (175.00) | (175.00) | (175.00) | (175.00) | (175.00) | (175.00) | (175.00) | (175.00) | (175.00) | (175.00) | (2,100.00) | (2,100.00) |
| TM, Dir of Bus Dev & Comm | | | | | | | | | | | | | | |
| KN,Administrative Assistant | (63.00) | (63.00) | (63.00) | (63.00) | (63.00) | (63.00) | (63.00) | (63.00) | (63.00) | (63.00) | (63.00) | (63.00) | (756.00) | (781.00) |
| Lw, Executive Assistant | (84.00) | (84.00) | (84.00) | (84.00) | (84.00) | (84.00) | (84.00) | (84.00) | (84.00) | (84.00) | (84.00) | (84.00) | (1,008.00) | (1,011.00) |
| NJ Division of Pension & Benefits | 3,520.00 | 3,520.00 | 3,520.00 | 3,520.00 | 3,520.00 | 3,520.00 | 3,520.00 | 3,520.00 | 3,520.00 | 3,520.00 | 3,520.00 | 3,520.00 | 42,240.00 | 58,236.00 |
| Health Benefits | 3,198.00 | 3,198.00 | 3,198.00 | 3,198.00 | 3,198.00 | 3,198.00 | 3,198.00 | 3,198.00 | 3,198.00 | 3,198.00 | 3,198.00 | 3,198.00 | 38,376.00 | 54,373.00 |
| CC Post Retirement | 1,315.00 | 1,315.00 | 1,315.00 | 1,315.00 | 1,315.00 | 1,315.00 | 1,315.00 | 1,315.00 | 1,315.00 | 1,315.00 | 1,315.00 | 1,315.00 | 15,780.00 | |
| Pension | | | | | | | | | | | | 62,500.00 | 62,500.00 | 62,500.00 |
| Roster Expense | | | | | | | | | | | | | - | 2,000.00 |
| Payroll Proc. Svce(Action Data) | 335.00 | 335.00 | 335.00 | 335.00 | 335.00 | 335.00 | 335.00 | 335.00 | 335.00 | 335.00 | 335.00 | 315.00 | 4,000.00 | 4,000.00 |
| Legal Fees (Pringle, Quinn, Anzano) | 500.00 | 500.00 | 500.00 | 500.00 | 500.00 | 500.00 | 500.00 | 500.00 | 500.00 | 500.00 | 500.00 | 500.00 | 6,000.00 | 3,600.00 |
| Audit (Suplee Clooney) | | | | | 3,250.00 | | | | | | | | 3,250.00 | 3,250.00 |
| Bookkeeping Svcs (KJSAccounting) | 675.00 | 675.00 | 675.00 | 675.00 | 675.00 | 675.00 | 675.00 | 675.00 | 675.00 | 675.00 | 675.00 | 675.00 | 8,100.00 | 8,400.00 |
| Computer Service (GOVNET) | 300.00 | 300.00 | 300.00 | 300.00 | 300.00 | 300.00 | 300.00 | 300.00 | 300.00 | 300.00 | 300.00 | 300.00 | 3,600.00 | 3,600.00 |
| Lexis Nexis | | | | | | | | | | | | | | 1,968.00 |
| Computer Service (Infocures) | 445.00 | 445.00 | 445.00 | 445.00 | 445.00 | 445.00 | 445.00 | 445.00 | 445.00 | 445.00 | 445.00 | 445.00 | 5,340.00 | 5,340.00 |
| Telephone (Verizon) | 465.00 | 465.00 | 465.00 | 465.00 | 465.00 | 465.00 | 465.00 | 465.00 | 465.00 | 465.00 | 465.00 | 465.00 | 5,580.00 | 5,580.00 |
| Postage | 208.00 | 208.00 | 208.00 | 208.00 | 208.00 | 208.00 | 208.00 | 208.00 | 208.00 | 208.00 | 208.00 | 208.00 | 2,496.00 | 2,500.00 |
| Rent (Capital View) | 3,419.00 | 3,419.00 | 3,419.00 | 3,419.00 | 3,419.00 | 3,419.00 | 3,419.00 | 3,419.00 | 3,419.00 | 3,419.00 | 3,419.00 | 3,419.00 | 41,028.00 | 40,489.00 |
| Cam (Capital View) | 2,217.00 | 2,217.00 | 2,217.00 | 2,217.00 | 2,217.00 | 4,917.00 | 2,217.00 | 2,217.00 | 2,373.00 | 2,373.00 | 2,373.00 | 2,373.00 | 29,928.00 | 29,928.00 |
| Parking (Capital View) | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 2,400.00 | 2,190.00 |
| Printing | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 1,200.00 | 1,200.00 |
| Office Supplies | 575.00 | 575.00 | 575.00 | 575.00 | 575.00 | 575.00 | 575.00 | 575.00 | 575.00 | 575.00 | 575.00 | 575.00 | 6,900.00 | 6,900.00 |
| Copier Machine | 239.00 | 239.00 | 239.00 | 239.00 | 239.00 | 239.00 | 239.00 | 239.00 | 239.00 | 239.00 | 239.00 | 239.00 | 2,868.00 | 7,134.00 |
| Postage Machine | 148.00 | 148.00 | 148.00 | 148.00 | 148.00 | 148.00 | 148.00 | 148.00 | 148.00 | 148.00 | 148.00 | 148.00 | 1,776.00 | - |
| Dues and Subscriptions | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 2,500.00 | 3,000.00 |
| Board Meeting Expenses | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 150.00 | 1,800.00 | 3,000.00 |
| Travel Expenses | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 7,200.00 | 9,000.00 |
| Photo & Presentation | | | | | | | | | | | | | | 300.00 |
| MTG CONF & Registration | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 4,200.00 | 4,200.00 |
| Office Insurance | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 350.00 | 4,200.00 | 4,200.00 |
| NACO REPRESENTATIVE EXPENSE | | | | | | | | | | | | | - | 2,500.00 |
| PRESIDENTS EXPENSE | | | | | | | | | | | | | - | 2,500.00 |
| **TOTAL EXPENSES** | 44,481.68 | 44,481.68 | 44,374.68 | 44,131.68 | 47,381.68 | 81,831.68 | 44,056.68 | 43,751.68 | 43,870.68 | 43,258.68 | 43,146.68 | 110,621.68 | 635,389.20 | 662,895.00 |
| **Net Ordinary Income** | 132,359.32 | (41,651.68) | (7,344.68) | (41,551.68) | (44,411.68) | 228,248.32 | (9,871.68) | (40,722.68) | (8,790.68) | (3,150.68) | (40,566.68) | (55,541.68) | 67,003.80 | 50,312.00 |